

**INVESTMENT BANKS: M&A**

**Practice Area Description:** Investment Banks: M&A covers both public and private company matters. This includes: company acquisitions, mergers, asset acquisition – both buy and sell side. It also covers transactions designed to help restructuring within companies and their subsidiaries by change of ownership. Our primary focus is on cases in which firms represent buyers and sellers.

This form can be filled in using English or French

Please send the forms and referee lists to switzerland@leadersleague.com

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| 1. **Firm’s Information**
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**Firm’s Name**

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**Year of Establishment**

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**Name of the Managing Director(s)**

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**Name of the person(s) in charge of Marketing/Business Development:**

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| 1. **Department Information**
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**Name of the Partner(s) in charge of completing this form:**

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### Name of the Head(s) of the department and other key partners in order of importance/seniority:

*Highlight in RED the partners who dedicate less than 50% of their time to this department.*

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| Name | Email | Partner Since | Specific Specialisms |
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### Composition of the department:

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| Number of Male Employees | Number of Female Employees |
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**Please tell us about any changes in this department at partner, counsel or senior associate level over the last 12 months. This includes arrivals, departures, partner promotions and retirements. Feel free to add rows if necessary.**

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| Name | Position | Arrived/left/promoted/retired? | Moved to/from where? | Month and year |
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**What is your department best known for?** **(500 words max.)**

*Specific expertise, types of mandates, industry sectors, renowned practitioners, etc.*

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**How many new deals in this specific practice area did your firm take on in the last 12 months?**

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**Average value of deals closed in the last 12 months:**

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**Top five sectors your department works with:**

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| 1. |
| 2. |
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**List of active clients (up to 30, in order of importance). Please highlight any new clients in the list.**

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| Company | Sector | New Client (Y/N) | Confidential (Y/N) | Type of Work |
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| 30. |  |  |  |  |

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| 1. **Referees**
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**Please fill out the specific form *attached* with the contact details of your in-house referees.**

*Do note that when contacting clients, we will not mention you or your firm.*

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| 1. **1** **Peer Feedback**
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| **M&A: Established Practitioners** |

In your opinion, which are the leading investment banks and boutiques in M&A?

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| Banks / Boutique | Comments |
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| **M&A: Rising Stars** |

**In your opinion, who are the rising stars in this practice?***(i.e. young teams with an increasing presence and reputation.)*

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| Bank / Boutique | Advisor | Main Specialty |
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| **D. 2** **Other Advisors** |

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| **M&A: Law Firms** |

In your opinion, which are the leading Law Firms in M&A?

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| Law Firm / Advisor | Comments |
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| **Transaction Services: Established Practitioners** |

In your opinion, which are the leading firms/advisors in Transaction Services?

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| Firm / Counsel | Comments |
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| **E. Feedback** |

**What is your opinion of your firm’s current position in Leaders League’s Investment Banks in M&A ranking?**

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| 1. **Work Highlights**
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Guidelines

* To be eligible, deals must have been ongoing in the last 12 months.
* Any piece of information considered confidential should be highlighted in **RED**.
* Cases should not exceed one page.
* **Status and key dates** are essential information for our analysis.
* **Deals’s Context** should describe the context in which your work was solicited by the client.
* **Firm’s role and main output** should focus on explaining what the firm did for the client and why it made a difference for his/her business. It can include a description of the firm’s strategy and the obtained results. Feel free to give details on the firm’s approach to meet and exceed the clients’ expectations.
* For firms benefiting from **Firm Profiles**: the non-confidential work highlights shared here can be used to complete your **Track Record** section in our websites and physical reports.

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| **DEAL NUMBER 01** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 02** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 03** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 04** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 05** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 06** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 07** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 08** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 09** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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| **DEAL NUMBER 10** |
| **Name of the Deal:** | **Confidential (Y/N):** |
| **Client:** |
| **Deal’s Value (specify currency) and/or other key numbers:**  |
| **Deal Status (closed in last year or ongoing?):** |

**Deal’s Context:**

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**Firm’s role and main output:**

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**Lead Partner(s):**

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**Other team members:**

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**Other firms advising on the matter and their role:**

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**Links to press coverage:**

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