



LEADERS LEAGUE

INTELLIGENCE REPORT & RANKINGS

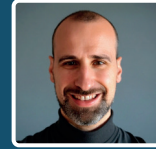
INNOVATION: TECHNOLOGY & PATENTS

TOP LEGAL, FINANCIAL & IP ADVISORS
EXCLUSIVE INTERVIEWS WITH LEADERS
INSIGHTS & ANALYSIS

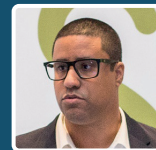
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Investment Banks
Venture Capital Firms
Startup Accelerators
Consulting Firms
IP Agencies
Law Firms

2025 EDITION



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VAR GROUP



PAULO GUIMARAES
BLISS



DANILA DE STEFANO
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GASTON IRIGOYEN
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SIMON McGEADY

Managing Editor

THIS IS YOUR AI CAPTAIN SPEAKING

On the surface, a mid-air crash between a military helicopter and a passenger jet in Washington DC in January and a collision between a cargo ship and a fuel tanker off the coast of England in March would seem to have little in common. Yet the PSA Airlines and Stenna Immaculate disasters both speak to the limits of today's collision detection and avoidance technology and could, as a consequence, accelerate the adoption of artificial intelligence in the transport industry.

The age of fully automated vehicles is fast approaching. According to current estimates, the first completely autonomous vehicles will hit the road around 2030, and by the midpoint of this century pilotless commercial aviation will become a reality. These predictions presuppose massive advances in AI technology over the next decade to permit such vehicles to circulate safely.

When it comes to processing information in real time and acting upon it, the received wisdom is the human brain is unmatched, yet thanks to a rapidly developing branch of AI called computer vision, which enables machines to understand and react to the visual world, we may soon reach a point where such thinking is outdated. By leveraging AI-powered computer-vision systems, airlines and shipping operators can automate collision-avoidance navigation, anticipating potential hazards and adjusting speed, course and heading accordingly.

Tellingly, following the March release of the National Transportation Safety Board's initial report into the Washington DC mid-air collision, the government's transportation secretary, Sean Duffy, revealed that the Federal Aviation Administration was deploying AI tools to sift through data in the US airspace system to take preemptive steps to avoid future disasters.

Yet when talking about how the AI revolution applies to the legal profession, law firms are at pains to point out that results obtained by using generative AI are systematically vetted by a flesh-and-bones lawyer. The message is clear: technology existing is one thing, getting people to place absolute trust in it is another thing entirely, and for the transport sector, persuading passengers to take a trip across town in a driverless taxi – let alone allow an AI pilot to fly them around the world – may be the biggest challenge of all. ♦



LEADERS LEAGUE

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INSTITUTIONS & ASSOCIATIONS

With new technology, opportunities arise that go beyond traditional translation



Interview with

PAULO GUIMARÃES

President, **BRAZILIAN LANGUAGE INDUSTRY ASSOCIATION (BLISS)**

“The use of Large Language Models to support quality control has become an especially strong trend, but the key differentiator remains the translation professional’s ability to interpret and validate the results generated”

Paulo Guimarães is the president of BLISS, the Brazilian Language Industry Association, an organization that represents the country’s language service providers. In this interview, he discusses the impact of AI solutions on translation work and how the sector can empower itself through these innovations.

LEADERS LEAGUE: How do you assess the current state of the language services market in Brazil?

Paulo Guimarães: The language services market is highly fragmented worldwide, and Brazil is no exception. The most common cycle happens when a translator experiences an increase in demand for their services and decides to build their own company. Currently, we have some large companies in Brazil, but the majority of the sector is made up of small businesses and micro-entrepreneurs.

Regarding company size, little detailed research on the Brazilian market has been carried out. Some pertinent studies include the 2021 Nimdzi Research report, which focused specifically on the Brazilian market, and the annual report from CSA Research, which provides an overview of Latin America. One of BLISS’ main goals as an organization is precisely to help build this market vision, showcasing its strength to both domestic and international clients.

How have advances in artificial intelligence tools and machine translation software impacted the work of translation professionals?

Our market has been dealing with these tools for a long time. The development of the first translation assistance technology dates back to the 1980s, when the first translation memories and glossary management tools emerged. Over time, the technology has become ever more sophisticated and widespread.

Machine translation and its subsequent editing were introduced to the market under the concept of post-editing, and neural machine translation (NMT) gained traction especially after its release by Google. As we can see, the role of translation professionals has been evolving for at least 40 years, with a more significant impact abroad and, later, in Brazil, as client demands have progressed.

With the emergence of LLMs (Large Lan-

guage Models), the impact of this technology has deepened, affecting not only translation but many other professions as well. Today, professionals in the field need to stay alert and be prepared to adapt to new demands from the market.

How can the use of these technological tools add value to a translator’s work?

One thing is certain: professionals who know how to use these tools to their advantage will be ahead in the market. The translation field is dynamic, and changes have been taking place for decades. In the past, those who mastered the use of translation memories and glossaries were able to significantly increase their productivity.

With the latest technology, opportunities have arisen that go beyond traditional translation. The use of LLMs to support quality control has become an especially strong trend in the software industry. However, the key differentiator remains the professional’s ability to interpret and validate the results generated by machines. In this context, specialization becomes even more essential.

When it comes to legal translation, from contracts to legal pleadings, what are the main challenges faced by professionals in the field?

The main challenge in legal translation is specialization. In-depth knowledge of the different legal jargon used in each country is extremely valuable, as legal systems vary significantly, along with their terminology. Language is a living entity, and even among countries that share the same language, there are differences in technical terms and legal language usage. This means that when translating a legal document from Portuguese to English, for example, the result will differ depending on the target audience – whether for the United States or the United Kingdom – due to the terminological variations between their legal systems. ♦

AI regulation will have a significant impact on software companies



Interview with

PAULO MILLIET ROQUE
Chairman, **BRAZILIAN ASSOCIATION
OF SOFTWARE COMPANIES (ABES)**

“Software companies play a strategic role in modernizing the public sector by providing technological solutions that enhance efficiency, transparency and access to public services”

Paulo Milliet Roque discusses the legislative proceedings on artificial intelligence taking place in Brazil's Congress and assesses their likely impact on developers.

LEADERS LEAGUE: What are the association's perspectives on the legislative debate currently taking place regarding AI regulation in Brazil?

Paulo Milliet Roque: Abes closely follows the legislative process regarding artificial intelligence regulation in Brazil. Principles-based legislation combined with sector-specific regulation (where necessary) is essential to support innovation. Since this is a very new topic, regulation should be developed as innovations emerge, always in collaboration with companies and society. We believe it is important for regulations to strike a balance between innovation and protection, allowing software companies to develop advanced technological solutions while ensuring transparency, security and accountability in AI usage. We are committed to working with government agencies and other stakeholders to ensure that regulation fosters the sector's competitiveness without hindering the development of new technology.

What is the expected impact of AI regulation on software companies?

AI regulation will have a significant impact on software companies. Depending on how it is structured, it could either drive or hinder AI development and usage in Brazil. We believe it is crucial for Brazil not to miss the opportunity to become a major player in the AI field. To achieve this, we need regulatory, fiscal and infrastructure support. We believe that principles-based legislation, along with sector-specific regulation, will create a more trustworthy environment for both consumers and businesses, encouraging the responsible use of technology, which is beneficial for the market in the long run.

How are software companies preparing in advance for AI governance?

Most AI applications are found in the commercial, industrial, transportation, communication and agricultural sectors, where governance is primarily technology-driven.

The use of AI in human interactions (such as social media) represents a smaller proportion but is the most controversial in society. Software companies operating in this area are already anticipating AI governance by adopting best practices related to ethics in algorithm development and implementing transparent and auditable models. Many are establishing internal committees and specialist departments to ensure that their AI solutions adhere to principles of fairness, non-discrimination and privacy.

How do you assess the maturity level of the Brazilian market in terms of digital transformation?

Brazilians are among the fastest adopters of new technology. The Brazilian market has made significant progress in digital transformation, but there are still challenges to overcome. Many companies have already incorporated technology such as AI, big data and cloud computing, while others are still in the early stages of this journey. Abes believes that the Brazilian market is in a continuous maturation process and that accelerating this transformation will depend on investments in training, infrastructure, and public policies that encourage innovation.

How can software companies contribute to the modernization of the public sector in Brazil?

Software companies play a strategic role in modernizing the public sector in Brazil by providing technological solutions that enhance efficiency, transparency and accessibility in public services. The adoption of electronic management systems, AI for process optimization and digital communication platforms can significantly improve service delivery to citizens. Additionally, software companies can support the government's digital transformation by offering tools that help modernize internal structures and processes, leading to a more agile and effective public administration. ♦

A patent is both an asset and a weapon



Interview with

EMMANUEL POTDEVIN
President, **FRENCH PATENT & TRADEMARK ATTORNEYS' ASSOCIATION (CNCPI)**

“The mere fact that a company has a portfolio of patents gives it a visible competitive edge”

The CNCPI is the French professional body representing patent and trademark lawyers. Its president, Emmanuel Potdevin, spoke to Leaders League about the importance of having a strong patent-protection culture, both from an innovation and an economic perspective.

LEADERS LEAGUE: Does France have a strong patent-protection culture?

Emmanuel Potdevin: Frankly, no. We're in a country that chronically under-protects them. The culture of patent protection is still very weak compared to other European countries such as Germany.

For a company to file a patent, its managers need to be aware of the issues, include them in their strategy and devote a budget to them. Last year, 15,458 French patent applications were filed in France. This figure has stagnated for years. It is even down by 0.7% compared with 2023. What's more, in 2023, half of these filings were made by just twelve major French companies working in the automotive, luxury goods, aviation and defense sectors. This means that the number of depositors remains low. If we don't improve the situation, we risk the gradual paralysis of our technology, as their exploitation will be blocked by foreign applicants.

Does the more litigious culture of the USA explain why Americans file more patents than Europeans?

Patent litigation may seem spectacular, but it's just the tip of the iceberg. In reality, patents also function largely as a deterrent. Anyone can find out about them, since they are published. A company's competitors have to respect them. The mere fact that a company has a portfolio of patents gives it a visible competitive edge. As for litigation, it works just as well in France as it does in Europe, thanks in particular to the establishment of the Unified Patent Jurisdiction.

Is protection in America, Asia and Europe similar for foreign companies?

Since the end of the 19th century, the *Convention de l'Union de Paris* has enabled all depositors to protect themselves abroad with the same rights as a company in the target country. This system, which is still in force, is remarkable. However, the budgetary issue

remains unavoidable. Many countries have introduced financial incentives to encourage their industries to register patents, hence the importance of French tax incentives to encourage companies to take advantage of this opportunity.

How much does a patent application cost?

As a patent is both an asset and a weapon, it's important to see the cost of applying for one as an investment, so the expected benefits must be assessed. It varies according to the importance of the innovations and their complexity. On average, it costs between €5,000 and €10,000 to file a patent in France (patent price plus attorney's fees or payroll of in-house patent specialist). The cost of a European patent varies between €10,000 and €20,000. More extensive coverage costs between €50,000 and €100,000, depending on the number of countries chosen. Then there are the annual fees for maintaining the patent in force, which can last for 20 years.

What advice do you have for startups as far patenting is concerned?

There is an unfortunate tendency by French companies not to put the results of their R&D in the figurative safe that is intellectual property. Remember that a patent prohibits third parties from exploiting an innovation, so it's a powerful tool.

We advise companies that already have a portfolio to maintain it or, if not, to clean it up, either by reducing the number of countries targeted, or by abandoning certain old patents in order to alleviate the maintenance-fee budget. As far as startups are concerned, whatever happens, filing one or more patents is a necessity, not least as it signals that your business is innovative. Startups are often bought out because of this portfolio, and it also counts when they go to raise funds. Patents are a long-term investment, and a company's very survival may depend on the quality of its patent strategy. ♦

TECHNOLOGY

A futuristic robotic hand, rendered in a light blue and white color scheme, is shown reaching upwards from the bottom left corner. The hand is highly detailed, showing joints and mechanical components. In the background, there are glowing, intersecting orbital lines in shades of blue and purple, creating a sense of motion and technology. A bright blue circular light source is visible in the center of the background. The overall aesthetic is high-tech and futuristic, with a dark blue background speckled with small white dots, resembling a starry sky or digital space. Faint binary code (0s and 1s) is visible in the bottom right corner.

Psychology, like entrepreneurship, is about solving problems and addressing unmet needs



Interview with

DANILA DE STEFANO

Founder & CEO, **UNOBRIVO**

“Therapy should not just be a crisis tool but a proactive choice for self-care and growth”

Danila De Stefano spoke to Leaders League about her dedication to breaking the stigma surrounding mental health in the corporate sphere, the boom in virtual-mental-health services and her personal entrepreneurial ethos.

LEADERS LEAGUE: Tell us a bit about Unobravo, the online platform providing video-based psychological support you set up.

Danila De Stefano: After graduation, as an expat psychologist living in London, I struggled to find affordable psychological support in my mother tongue. This highlighted a broader issue: limited access to mental health care, both for expats and in Italy, due to logistical, economic and cultural barriers.

Recognizing this gap, I started offering online therapy and quickly saw its potential. As demand grew, I built a team of trusted colleagues, officially launching Unobravo in 2019. What started as a solution for expats has transformed mental health care in Italy, paving the way for a sector that didn't exist before.

While digital platforms and new technology have made psychotherapy more accessible, their use requires compliance with ever-evolving regulations. How has Unobravo addressed this challenge?

When we first started, the idea of doing therapy online raised more than one eyebrow in the clinical community. Now that this is seen as a perfectly normal, legitimate format that removes many obstacles towards people's wellbeing and growth, we face a further (re)evolution with the market rapidly opening up to other types of technology. At Unobravo, we are following the AI debate from a place of curiosity rather than fear, acknowledging both its opportunities and challenges. The conversation around AI in psychotherapy is still in its early stages, largely based on opinions or pre-AI scientific evidence emphasizing the importance of human connection – such as the therapeutic alliance – in treatment success. Recently, a clinical study published in the journal NEJM AI testing the effectiveness of Therabot (a generative AI chatbot) in treating depression, anxiety and eating

disorders showed promising results: after four and eight weeks, participants using Therabot reported significantly reduced symptoms compared to the control group. While the study had a small sample size and requires further validation, it marks an important step forward. For me, the real question is not “AI: yes or no?” but rather: How can we ensure AI is developed ethically, safely and effectively to expand access to mental health support?

AI will never replace human therapy. What AI can do is bridge gaps by providing more options and creating new opportunities, with psychologists playing a crucial part in shaping ethical and effective AI-driven mental health solutions.

As a CEO in your thirties, how have your age and experience influenced your leadership style?

I wasn't an entrepreneur by trade, and before establishing Unobravo, I had no experience leading a team, I fell into it from a completely different path, learning leadership on the go. But psychology and entrepreneurship share a key trait: solving problems and addressing unmet needs. That mindset shaped how I built Unobravo, blending clinical insight with a problem-solving approach. For me, leadership is about setting a vision and not being afraid to fail in its pursuit. I lead with curiosity and adaptability, fostering a culture of continuous learning and innovation.

In mental health, where stigma and traditional approaches run deep, challenging the status quo is essential. Therefore, and regardless of age, the advantage of being an unseasoned entrepreneur lies in bringing a fresh perspective, unshaped by rigid blueprints or playbooks.

Without preconceived notions of how things should be done, we are more willing to question outdated systems and embrace innovation in all shapes. ♦

Building a European IT brand is like David battling several Goliaths



Interview with
STEPHAN FRANÇAIS
President, **THOMSON COMPUTING**

“Thomson’s ambition is to achieve up to 5% market share in Europe by 2030, a market which will represent around \$300 billion by that date”

Over the past decade Thomson Computing Metavisio has grown its market share in the entry-level (sub €300) laptop computer market. One of the rare European manufacturers still making computer hardware in a sector dominated by US and Asian giants, its president, Stephan Français, spoke to Leaders League about how a focus on innovation, competitiveness and sovereignty lets Thomson punch above its weight.

LEADERS LEAGUE: Thomson Computing is one of the few European computer manufacturers left from the continent’s 80s hardware heyday. Tell us a bit about the company?

Stephan Français: Thomson Computing is present in 52 countries and in France supplies hardware to public sector markets, including education, defense, healthcare and the public administration. Internationally, we operate alongside two sister-companies. The first, in New Dehli, India, has enabled us to be marketed on Amazon, Flipkart and an Indian national distributor. The second, based in Shenzhen, China, has given us access to Chinese telecom giant, People.

Outside these two major markets, we use national wholesalers to supply the many customers in each of the countries where we are present. As the only European IT brand, our main development focus is on Europe. Our aim is to achieve up to 5% market share in Europe by 2030, a market which is set to be valued at around \$300 billion by that date. In 2025, one of our objectives is also to develop in Africa through the CIS group, present in 26 English- and French-speaking African countries.

Is it possible to for Thomson to compete with the American and Asian computer giants such as Dell and Asus?

Building a European IT brand is like being David and battling several Goliaths. In 2025, just six manufacturers account for 85% of the global personal computer market. There are two opposing blocs: the American giants and the Asian leaders from China and Taiwan. Europe is vowing to support homegrown competitors, but nothing that’s happened in recent years has moved the needle in the market, despite the enthusiasm of the general public and the exposure provided by the media. Unlike the competition, which favors long

time-to-market before offering new innovations, Thomson Computing capitalizes on user feedback to add extra features to our products. We produce our products as soon as we receive orders, which reduces inventory and associated costs, while facilitating the flexible evolution of our roadmap. This makes our products more competitive, with prices 10%-15% lower. However, we don’t claim our technology is superior to that of the competition – we all have the same supplier contracts with Intel, Microsoft or Nvidia – but our offering is more agile and forward-looking. What’s more, we place great emphasis on innovation and design.

Thomson Computing is a prolific innovator. What tech stands out in your product range?

In 2025, our retail range of Thomson Neo Go solutions will make waves. With 25 hours of autonomy and 15 hours of video use, the technology that equips our products meets the needs of users that need a laptop with long battery life. On the high-tech front, Thomson Computing has launched its I5 model of dual-screen computer. This makes it possible to work independently on two separate screens on the same machine. We are also active in the Web3 PC range, which offers complete data centralization. This PC will be marketed in the second half of 2025.

What are Thomson’s ambitions for the coming years?

One of our ambitions is to build success to Europe, Africa and Asia, while offering a more comprehensive and technological range of hardware and software products. We are also planning to list the company on the American markets in order to obtain a more rewarding position on the American financial markets, while keeping the headquarters in France, along with all staff. ♦

In retail, technology only supports service quality if it remains discreet



Interview with
SAMIR AMELLAL
Chief Data Officer, **AUCHAN**

“The technological and competitive deficit of companies that fail to exploit data can no longer be denied”

Samir Amellal discusses how French multinational retailer Auchan leverages data to keep ahead of the game in the ultracompetitive supermarket-chain sector.

LEADERS LEAGUE: What is the remit of a chief data officer at a multinational supermarket chain such as Auchan?

Samir Amellal: The function of a chief data officer (CDO) is, in essence, to extract value from data and turn it into a competitive advantage. The scope of a CDO's activity varies from company to company, but often covers technical issues such as data-lake management. Today, the technological and competitive deficit of companies that fail to seize this opportunity can no longer be denied. The time has come for a form of corporate governance that encourages each business unit to take ownership of data.

How is data and, by extension, AI driving Auchan's digital transformation?

In recent years, Auchan's range of services multiplied to such an extent that customers were not aware of everything that was available to them. The arrival of Guillaume Darrasse, our new CEO, has enabled us to question our processes in order to simplify them. Using data, we were able to make informed decisions. Reports, monitoring and alerting are now used for real-time in-store actions, as well as to detect out-of-stock situations and launch an order if stocks are running low or, conversely, to identify products that are difficult to shift. Eventually, this data will be fed into an AI that will be able to respond directly to customer queries. For the time being, however, AI is mainly being used by our in-house HR department, on recurring questions such as staff's remaining number of days of leave. In both cases, the aim of employing AI is to increase productivity.

What trends have you observed in data-driven technology in the retail sector?

Experience has taught us that technology only supports service quality if it remains discreet. A few years ago, smart mirrors were a common sight in stores. Since then, they've given way to devices equipped with

QR codes to ensure interaction via the consumer's phone. Similarly, replacing an entire fleet of shopping carts with connected models costs a fortune, both in terms of purchase and maintenance. Conversely, affixing a phone holder to a conventional shopping cart enables the development of an application accessible to all, facilitating the customer experience. The Auchan app not only helps customers make purchases, but also to find products in store, thanks to a new feature that analyzes photos taken of products on shelves.

Auchan's evolution is also driven by data-decentralization. How far have you gotten in deploying your data-mesh strategy?

The data-mesh approach focuses on two aspects. The first is to industrialize our use cases through our data platform, and the second is the technological deployment of a portal called Mesh, which enables us to list all the company's data, whether raw or structured. The associated search engine makes this data navigable, providing an overview of the information available. If access is not open to all data, a request can be made. Whether it's financial, marketing or logistical data, specifying its use contributes to its openness. Filtering is necessary to avoid any risk of shadow data – data created which goes undetected by a company's governance framework.

Tools such as Google's LookML can be put into the hands of business users, allowing them to create advanced reports without the need for advanced technical skills. This helps them to reappropriate their department's data, while making the final reports accessible to the whole group. At Auchan, half the departments have bought into this project. As for the rest, a lot of educational work remains to be done, in particular to dispel the notion that only a few departments in a company need to deal with data. ♦

FINANCIAL INNOVATION

“We want to modernize the payments infrastructure in LatAm”



Interview with
GASTÓN IRIGOYEN
Co-Founder & CEO, **POMELO**

“By making launching and operating financial products easier, safer and faster, we help companies bring quality services to more people throughout the Latin American region”

Gastón Irigoyen is the CEO and Co-Founder of Pomelo, an Argentinian fintech that is on track to achieve unicorn status this year. Launched in 2021, Pomelo has expanded into eight countries and now serves over 145 clients, including major players like Itaú, Bancolombia, BCI, Western Union, Stori and Rappi.

LEADERS LEAGUE: Pomelo may well become a unicorn this year. What are your thoughts on this achievement?

Gastón Irigoyen: Unicorn status isn't easy to achieve, and it's not guaranteed to happen either. Today, even companies that do achieve unicorn status aren't guaranteed success. It might be gratifying, but ultimately, it's just a milestone on the journey down a much longer road.

What is that journey, would you say?

Our goal is to build a generational company in Latin America and eventually in other emerging markets. We want to modernize the entire payments infrastructure in LatAm. Last year, card payments in the region totaled \$1.5 trillion. Today, our share is still under 1%. The opportunity ahead is massive.

What regulatory challenges must Pomelo overcome to expand its business in LatAm?

One of the main challenges is regulatory fragmentation. Each country has its own regulations regarding card issuance, financial licensing, anti-money laundering (AML), data protection and foreign exchange operations. This requires us to take a deeply local and specialist approach, but one that works with regional and scalable technological architecture. Therefore, one of the pillars of our value proposition is to offer our clients an infrastructure ready to operate in multiple countries, complying with the applicable requirements in each jurisdiction.

To operate successfully, we have built robust technology tailored to the specific regulatory and policy characteristics of each country, enabling faster go-to-market times without compromising legal compliance or the user experience.

How friendly is LatAm regulation to the growth of the fintech sector?

LatAm has made progress in recent years. Mexico, Brazil and, more recently, Chile have promoted specific laws related to the

activity of financial technology platforms, which provide greater legal predictability, establish the rules for entering these markets and foster competition. However, asymmetries persist between countries, both in speed and approach, and even guidelines that fail to recognize the incorporation of new technology and/or new market dynamics.

Regarding data protection, some regulations are aligned with international standards, while others still have regulatory gaps. Regarding intellectual property, the frameworks are reasonably adequate, although they do not always consider the particulars of software development as a strategic asset in fintechs.

In general, while regulators are willing to encourage innovation, processes often remain bureaucratic, poorly interoperable and costly to comply with, especially for those seeking to operate regionally from day one.

What opportunities exist for regulatory improvement?

First, simplification and unification of requirements. Second, interdisciplinary innovation roundtables and openness to new models. It is important to establish more effective spaces for discussions with fintech, in order to help identify regulatory opportunities that foster the possibility of offering products which are progressively closer to what the end user requires and to new market niches that may be underserved by traditional approaches.

Third, pro-innovation, risk-based regulation. Regulatory frameworks should promote sandboxes, scalable licenses and flexible schemes that support innovation without losing control. This allows for the testing of new solutions with a direct impact on unbanked or underserved populations.

At Pomelo, we believe that infrastructure plays a key role in this journey. If we make launching and operating financial products easier, safer and faster, we help more companies bring quality services to more people throughout the region. ♦

DATA PROTECTION



Our cybersecurity strategy emphasizes threat modelling, continuous monitoring and incident response readiness



Interview with

GIAN MARCO LENZI

Group Data Protection Officer,
VAR GROUP

“The integration of secure, scalable digital systems must be balanced with the lawful, fair and transparent processing of personal data”

Var Group provides digital solutions to businesses across various industries, integrating hardware, software and services in a single package. Gian Marco Lenzi discusses the importance of balancing data-protection with operational efficiency and the need for companies to have robust strategies that predict and prevent cyberthreats.

LEADERS LEAGUE: What challenges does the company face in ensuring compliance with the GDPR framework?

Gian Marco Lenzi: Var Group is a fully-fledged multinational. As such, we face the complexity inherent in ensuring GDPR compliance in diverse regulatory environments. In terms of best practices for (not only) European companies, GDPR is seen as the gold-standard and a base for our regulatory pillars. Thus, we need to face the challenge of local differences and deviations from the GDPR, which is not easy due to ever-changing regulatory frameworks.

To address these challenges, Var Group has implemented a centralized data-protection governance model supported by local expertise. This includes embedding data protection impact assessments (DPIAs) into our project lifecycles, ensuring data-minimization through technical and organizational controls and adopting strong TOMs.

How does Var Group help its clients strengthen cybersecurity while maintaining operational efficiency?

The convergence of cybersecurity and data-protection regulations – such as GDPR, NIS2, and DORA regulations – demands a strategic and integrated response. We help our clients develop cybersecurity postures that are not only technologically robust but also legally sound.

Unfortunately, some key laws, such as NIS2, are European directives and this adds complexity due to local deviations and different stages of implementation from one European country to the next. This heavily impacts multinational companies that seek clarity and have to build an expensive strategy to fit the severe regulatory demands. Our cybersecurity strategy emphasizes threat modelling, continuous monitoring and incident response readiness. We ensure that these measures are implemented in a

way that supports business continuity and operational resilience, thus allowing clients to meet both security and regulatory expectations without undermining efficiency.

How does the AI Act impact the development and implementation of AI-driven solutions?

We view this as an opportunity to further institutionalize principles of ethical and lawful AI usage. We are aligning our internal governance structures with the AI Act's risk-based framework, particularly in the context of high-risk systems, which involve strict obligations. Our teams actively incorporate algorithmic accountability mechanisms, including documentation trails, bias detection protocols and audit capabilities, in their work. From a legal standpoint, there is a lot of uncertainty regarding its practical implementation, considering definitions that are quite generic and therefore open to different interpretations. We are also assessing overlaps with existing GDPR obligations, ensuring coherent application of both frameworks.

What strategies does the company adopt to stay ahead of these changes?

We are investing in compliance-by-design methodologies and cross-disciplinary training that unites legal, IT security, and engineering functions, creating a dialogue between IT and Legal within the enterprise to tackle these new challenges. Externally, we maintain active engagement with regulatory bodies, industry alliances and academic institutions in order to anticipate legislative developments. Unfortunately, we have noticed a lack of guidelines from institutions regarding these new sets of laws. Our overarching goal is to position Var Group not only as a provider of digital solutions but as a legally reliable partner in navigating the complexities of digital transformation. ♦

RANKINGS 2025

NORTH AMERICA	22
CENTRAL AMERICA	44
SOUTH AMERICA	48
EUROPE	108
ASIA	196

NORTH AMERICA

CANADA

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IT & OUTSOURCING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
McCarthy Tétrault	Christine Ing, Charles S. Morgan
Osler, Hoskin & Harcourt	Michael Fekete, Wendy Gross
EXCELLENT	
Blake, Cassels & Graydon	Sunny Handa, David Feldman, Robert Percival
Fasken	Andrew Alleyne, Andrew Nunes, Will Shaw, Shahrooz Nabavi, Constantinos Ragas
Torys	Adam Armstrong, Joel Ramsey
HIGHLY RECOMMENDED	
1 Bennett Jones	Stephen Burns, Gary Solway
Borden Ladner Gervais	Andrew Hennigar, Mark Fecenko, Patrice Martin
Goodmans	Peter Ruby
Gowling WLG	Aimee Halfyard, Wendy Wagner
Norton Rose Fulbright	Janet Grove
2 Baker McKenzie	Theo Ling
Deeth Williams Wall	Richard Austin, Amy-Lynne Williams
Dentons	Michael Beairsto, David Little, Tom Sides
Stikeman Elliott	Wesley R. Ng



PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Borden Ladner Gervais	Curtis Behmann, Geoffrey de Kleine, Andrew Sojonky
Gowling WLG	Brian Kingwell
Smart & Biggar	Daphne Lainson, Brigide Mattar, Elliott Simcoe, Matthew Zischka
EXCELLENT	
Bereskin & Parr	Patricia Folkins, Micheline Gravelle, James Raakman
Norton Rose Fulbright	Jung-Kay Chiu, Sébastien Clark
Robic	Camille Aubin
HIGHLY RECOMMENDED	
Aird & Berlis	Lola Bartoszewicz, Kimberly McManus
Bennett Jones	Roseann Caldwell, Edward Yoo
Blake, Cassels & Graydon	Christine Hunter
CPST Intellectual Property	Santosh Chari
Fasken	Armand Benitah, Roger Kuypers
Marks & Clerk	Ian Clark, David Ruston
McCarthy Tétrault	Lisa Melanson, Vincent Yip
Osler, Hoskin & Harcourt	Bradley White
PCK	Stephen Perry
Torys	Edward Fan, Eileen McMahon
RECOMMENDED	
BCF Business Law	Andréanne Auger, Dominic Goudreault, Ilya Kalnish
DLA Piper	Bruce Stratton
Lavery	Julie Gauvreau, Gonzalo Lavin, Hugh Mansfield
McMillan	Keith Bird

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Gowling WLG	Michael Crichton
Smart & Biggar	Steven Garland, Francois Guay
2 Goodmans	Andrew Brodtkin
McCarthy Tétrault	Steven Mason, David Tait
Torys	Andrew Bernstein, Andrew Saughnessy
EXCELLENT	
Aitken Klee	David Aitken, Marcus Klee
Belmore Neidrauer	Peter Wilcox
Borden Ladner Gervais	Beverley Moore, Chantal Saunders
Norton Rose Fulbright	Felicia Boyd
Osler, Hoskin & Harcourt	Bradley White
HIGHLY RECOMMENDED	
Bennett Jones	Dominique Hussey, Stephen Burns
Bereskin & Parr	Adam Bobker
Blake, Cassels & Graydon	Andrew Skodyn
DLA Piper	Alan Macek, Bruce Stratton
Fasken	Julie Desrosiers
Gilbert's	Tim Gilbert
Lenczner Slaght	Sana Halwani
Robic	Bob Sotiriadis
RECOMMENDED	
Aird & Berlis	Timothy Lowman
Baker McKenzie	Stephanie Vaccari
Cassels Brock & Blackwell	Casey Chisick, Karen MacDonald
Deeth Williams Wall	Douglas Deeth, Gervas Wall
McMillan	Adam Chisholm, David Kent

MEXICO

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Becerril, Coca & Becerril	Juan Carlos Amaro, Octavio Espejo Hinojosa, Victor Adames, Raúl Domínguez, Carlos Hernández, Roxana Aispuro
	Olivares	Alejandro Luna F, Sergio L. Olivares, Daniel Sanchez, Rommy Morales
	Uhthoff, Gómez Vega & Uhthoff	Eugenio Perez, Javier Uhthoff-Orive
2	Basham Ringe y Correa	Adolfo Athié, Claudio Ulloa, Eduardo Castañeda, Mariana González, Santiago Zubikarai
EXCELLENT		
	Calderon & De la Sierra	Araceli Juárez, César Ramos, Alberto Huerta, Carlos Pérez de la Sierra
	Clarke Modet Mexico	Luis Andrés González, Patricia Conelly, Sharemy Gómez, Eder Gutiérrez, Tania López, Angelica Pardavell
	Dumont	Laura Collada, Victor Garrido, Edith Rivero, Esau Andrade, Angelica Dominguez, Veronica Avilez, Angelica Dominguez, Andrea Nepomuceno
	Panamericana De Patentes Y Marcas	Andrés Esteva
HIGHLY RECOMMENDED		
1	Arochi & Lindner	Jorge Mier y Concha, Heidi Lindner, Roberto Arochi
	Bip Legal	Jorge Arteaga, Leticia Natividad
	Goodrich Riquelme y Asociados	Enrique Diaz, Juan Suarez
	Nieto y Castellá	Martin Pereyra, Alfredo Pineda
2	AVA	Agustín Velázquez
	Arankowsky & Asociados	Tomas Arankowsky

Breakthrough IP Intelligence	Sarita Mosqueda
Bufete Soni	Mariano Soni
Gonzalez Rossi Abogados	Alejandro Gonzalez
Iberbrand	Marcelo Blanco, Diego González, Andrés Ruiz
Méndez + Cortes Abogados	Hilda Cepeda, Emmanuel G. Cortés, Luis Marquez
RECOMMENDED	
AXKT-IP	Luis Alcaraz, Eduardo Toledo, Manuel Augusto Pérez, Rodrigo Calderón
Baker McKenzie	Marina Hurtado Cruz
Be The IP	Alejandro Hernández, Emilio Torres, Rodrigo Calderón
Beltrán Fortuny & Beltrán Rivera	Rafael Beltrán
BGAL Asociados	Veronica Garcia
C&L Attorneys	Ana Castañeda
Herrero & Asociados	Karla Islas
Mcoy Abogados	Alejandro Cardenas
Pérez-Llorca Mexico	Pablo Hooper, Alfredo Pliego
Santamarina Y Steta	José Pablo Pérez, Daniel Legaspi
Specific IP	Oscar Ochoa, Gilberto Sánchez
VALUABLE PRACTICE	
Alegría Martínez & Fernández Wong	Abraham Alegría, Sergio Gutiérrez
COREip	Jorge Gomez
De Alva & Asociados	Sergio De Alva, Luis Gaya
Giro Martinez	Karla Vázquez
Mijares, Angoitia, Cortés y Fuentes	Claudia Gutiérrez
Müggenburg Gorchs y Peñalosa	Esteban C. Gorchs, Ana Urquizo
Noriega + Escobedo Abogados	Alfredo Rangel
Ortiz Monasterio Marcas Y Patentes	Fernanda Ortiz Monasterio
Solórzano Linaldi	Guillermo Solorzano



IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Arochi & Lindner	Jose Antonio Arochi, Roberto Arochi, Heidi Lindner
Basham Ringe y Correa	Eduardo Kleinberg, Adolfo Athié, Claudio Ulloa, Eduardo Castañeda, Santiago Zubikarai
Olivares	Alejandro Luna F, Daniel Sanchez, Abraham Díaz, Armando Arenas, Jaime Rodriguez
Uhthoff, Gómez Vega & Uhthoff	Xavier Hadad, Saul Santoyo
EXCELLENT	
Becerril, Coca & Becerril	Juan Carlos Amaro, Carlos Hernández, Octavio Espejo Hinojosa, Víctor Adames, Raúl Domínguez, Roxana Aispuro
Calderon & De la Sierra	Alberto Huerta, Carlos Pérez de la Sierra
Dumont	Laura Collada, Israel Escobedo, Mauricio Galindo
Méndez + Cortes Abogados	Emmanuel G. Cortés, Oscar Hurtado, Jose Juan Mendez
Panamericana De Patentes y Marcas	Miguel Esteva
HIGHLY RECOMMENDED	
1 AXKT-IP	Luis Alcaraz, Eduardo Toledo, Manuel Augusto Pérez, Rodrigo Calderón
Bip Legal	Jorge Arteaga, Leticia Natividad
Goodrich Riquelme y Asociados	Enrique Diaz, Guillermo Sosa
Hogan Lovells	Bernardo Herrerias
Müggenburg Gorchs y Peñalosa	Esteban C. Gorchs G., Ana Urquiza
Nieto y Castella	Alfredo Pineda
TMI Abogados	Kiyoshi Tsuru
2 AVA	Agustín Velázquez
Arankowsky & Asociados	Tomas Arankowsky
Baker McKenzie	Carlos Davila-Peniche
Be The IP	Alejandro Hernández, Emilio Torres, Erika Córdova
BGBG - Bello, Gallardo, Bonequi y García, S.c.	Jonathan Rangel
Bufete Soni	Mariano Soni
ELS - Peñalosa + Donnadieu	Jean Yves Penalosa
Iberbrand	Samantha González, Ana Laura Vargas, Christian Nava, Michel Obscura
Pérez-Llorca Mexico	Pablo Hooper, Alberto Pliego
Solórzano Linaldi	Eréndira Frías, Guillermo Solorzano

RECOMMENDED	
Arias & Charua	Oscar Arias, Elias Charua
BGAL Asociados	Inti Alva, Veronica Garcia
BGW Legal	Isaac Guakil
C&L Attorneys	Jorge León
Clarkemodet Mexico	Sabrina Barrientos, Ana Jiménez, Claudia Márquez, Roman Soto
COREip	Jorge Gomez
Gm Attorneys At Law	Gerardo A. Magaña Adame
Ibarra, Del Paso y Gallego	Juan Manuel Álvarez
Malpica, Iturbe, Buj y Paredes	Alvaro Huerta
Mcoy Abogados	Alejandro Cardenas
Mijares, Angoitia, Cortés y Fuentes	Claudia Gutiérrez
Noriega + Escobedo Abogados	Alfredo Rangel
Regalado Galindo Abogados	Oliver Galindo, Luis García
Santamarina y Steta	Daniel Legaspi, Jose Pablo Pérez
Specific IP	Gilberto Sánchez
Von Wobeser y Sierra	Rupert Hüttler, Patricia Kaim
VALUABLE PRACTICE	
Alegría Martínez & Fernández Wong	Abraham Alegría, Sergio Gutiérrez
Beltrán Fortuny & Beltrán Rivera	Rafael Beltrán
Breakthrough IP Intelligence	Pablo Fuentes
Caype Abogados	Eduardo Ostos
Cuesta Campos	Mauricio Chozas
Cuesta Llaca Esquivel	Gaston Esquivel
Echaide, Mendoza & Asociados	Humberto Mendoza
Garrigues México	Juan Luis Serrano-Leets
Gonzalez Rossi Abogados	Alejandro Gonzalez
Jalife Caballero & Asociados	Mauricio Jalife
Jáuregui y Del Valle	Martha Celis
Ortiz Monasterio Marcas y Patentes	Fernanda Ortiz
R1os Abogados	Agustín Ríos, Joseef Saldaña



MEXICO

Analysis

BECERRIL, COCA & BECERRIL: DRIVING INNOVATION THROUGH IP EXCELLENCE



Juan Carlos Amaro

Key Figure(s): Juan Carlos Amaro, Octavio Espejo, Carlos Hernandez, Victor Adames, Raul Dominguez, Roberto Duran and Roxana Aispuro

Established: 1969

Track Record: Becerril, Coca & Becerril stands out for its deep IP expertise and high success rate, representing over 2,000 active clients across sectors like pharmaceuticals, technology, luxury goods and food & drink. With over 300 new clients secured in the past year alone and proprietary client-service platforms, the firm is in the vanguard of innovation, litigation and tech transfer in Mexico and Latin America.

Team & Differentiation: With a 180-strong team, including legal and technical experts, BC&B blends litigation strength with cutting-edge IP strategies. From tailored advisory to global protection and legislative advocacy, the firm shapes the future of intellectual property thanks to an innovative, client-centric approach that acts in the interests of everyone from startups to multinationals.

RIOS ABOGADOS: COMPREHENSIVE, CUSTOM-BUILT LEGAL SERVICES



Agustín Ríos

Key Figure(s): Agustín Ríos and Fátima Cambronero

Established: 1999

Track Record: RIOS Abogados excels at data protection, innovation, technology and telecoms. It offers comprehensive legal services tailored to meet clients' diverse sets of needs in the entertainment, finance, tourism, cosmetics and construction sectors. Its intellectual property team specializes in trademarks, patents, enforcement, data protection, media & entertainment and copyright.

Team & Differentiation: Founding and lead partner Agustín Ríos is renowned for spearheading the first domain-name litigation and criminal complaint for computer crime in Mexico. Fátima Cambronero specializes in internet governance issues, privacy, personal data protection, e-commerce, consumer rights and domain names. The firm has been delivering customized and comprehensive legal services for more than 25 years.

SPECIFIC IP: EFFECTIVE AND ACTIONABLE SOLUTIONS



Gilberto Sánchez

Key Figure(s): Gilberto Sánchez, Eduardo Vázquez, Oscar Ochoa and María Fernanda Araujo

Established: 2017

Track Record: Specific IP offers a broad spectrum of services, including on copyright matters, administrative litigation, industrial property disputes and Amparo proceedings. It maintains strong, strategic partnerships with key IP firms across Europe, Asia, Oceania, Africa, the United States, Canada and Latin America. Clients are mainly drawn from the automotive, construction, financial and pharmaceutical industries.

Team & Differentiation: The firm is adept at simplifying the complexities of intellectual property and provides clients with effective, practical and actionable solutions. Acclaimed founder Gilberto Sánchez has more than 20 years' experience as an IP attorney, offering invaluable expertise, further strengthened by his time at the Mexican Institute of Industrial Property (IMPI), which has deepened his insight into IP-related matters.

DUMONT: HIGHLY QUALIFIED IP EXPERTS



Laura Collada

Key Figure(s): Laura Collada, Christian Thomae, Victor Garrido, Israel Escobedo and Mauricio Galindo

Established: 1940

Track Record: Dumont houses a team of highly qualified attorneys and technical experts specializing in processing and registering intellectual property. The firm skillfully handles litigation related to trademarks, patents, industrial designs, copyrights, trade secrets and domain names. It has a strong focus on industries such as pharmaceuticals, healthcare, tobacco, fashion, food and electronics.

Team & Differentiation: At the helm are five partners with vast experience, spanning the pharmaceutical, chemical, electronics, mechanical engineering, biotechnology and information technology sectors. Managing Partner Laura Collada oversees a practice that encompasses the entire lifecycle of intellectual property rights, from consultation and filing to the resolution of associated disputes.

OLIVARES: LEADING INTELLECTUAL-PROPERTY ADVISORY



Sergio L. Olivares Sr

Key Figure(s): Sergio L. Olivares Sr, Daniel Sánchez, Abraham Díaz, Alonso Camargo, Victor Ramirez, Armando Arenas, Gustavo Alcocer, Luis C. Schmidt, Rommy Morales, Jaime Rodriguez and Alejandro Luna

Established: 1969

Track Record: Olivares is a leading player in intellectual property and media & entertainment advisory. It offers a comprehensive suite of services in digital rights and internet-related matters. Olivares also has strong capabilities in civil and commercial litigation. The firm's clientele are primarily companies from the pharmaceutical, food and beverage, hospitality, consumer goods and consumer products sectors.

Team & Differentiation: The firm has established legal precedents in Mexican patent, trademark and copyright law. By working closely with engineers and technical specialists across Latin America, it delivers innovative solutions to protect clients' rights and intellectual assets. Its patent division offers deep expertise in fields such as chemistry, nanotechnology, biotechnology, software and mechanical engineering.

UHTHOFF, GÓMEZ VEGA & UHTHOFF: TOP-TIER SERVICES FOR OVER A CENTURY



Javier Uthoff

Key Figure(s): Javier Uthoff, Connie González, Carlos Uthoff, Eryck Castillo, Saúl Santoyo, Marcela Bolland, Eugenio Pérez and Xavier Hadad

Established: 1905

Track Record: The firm specializes in trademark and patent prosecution and registration, copyright, entertainment law, regulatory matters and litigation. Thanks to strategic partnerships with law firms worldwide, the firm helps clients secure comprehensive intellectual property protection across multiple jurisdictions. Its portfolio includes clients from the cosmetics, automotive, telecoms and pharma industries.

Team & Differentiation: The firm has been providing comprehensive, top-tier services to its clients for over a century. Its strong leadership is rooted in the collective experience and knowledge of its entire team, which includes partners, lawyers, counsel and paralegals. Javier Uthoff's deep expertise has been gained through representing numerous multinational clients in protecting a wide range of innovations.

LIFE SCIENCES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Hogan Lovells	Ernesto Algaba Reyes
Olivares	Alejandro Luna
HIGHLY RECOMMENDED	
Arochi & Lindner	Julio Copo, Heidi Lindner
Asamblea	Adrián del Paso
Baker McKenzie	Carla Calderon
CMS Woodhouse Lorente Ludlow	Mauricio Gómez
Galicia Abogados	Bernardo Martínez-Negrete
Garrigues México	José Alberto Campos, Juan Luis Serrano
Ibarra, Del Paso y Gallego	Juan Manuel Álvarez
Saúde Law	Christian Lopez-Silva, Gerardo Calderón
Solórzano Linaldi	Eréndira Frías, Luis Armando López Linaldi
RECOMMENDED	
Basham Ringe y Correa	Juan Carlos Serra, Amilcar Peredo, Jesús Colunga, Diana Rangel
Becerril, Coca & Becerril	Juan Carlos Amaro, Octavio Espejo, Armando Gómez, Roxana Aispuro
Clarkemodet Mexico	Sabrina Barrientos, Monserrat Perez
Creel, García-Cuellar, Aiza y Enríquez	Guillermo Govela
Pérez-Llorca Mexico	Carlos Castilla, Enrique Muñoz
Santamarina y Steta	Marcela de la Peña, Alejandro Luna A.
Uhthoff, Gómez Vega & Uhthoff	Eugenio Pérez, Javier Uhthoff-Orive

CANNABIS: REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Aguinaco Abogados	Andrés Aguinaco
Hogan Lovells	Juan Torres, Cecilia Stahlhut
HIGHLY RECOMMENDED	
Arochi & Lindner	Jose Antonio Arochi, Julio Copo, Cristobal Mariscal
Asamblea	Adrián del Paso
Ibarra, Del Paso y Gallego	Juan Manuel Álvarez
Olivares	Alejandro Luna F, Ingrid Ortiz
Santamarina y Steta	Alejandro Luna Arena
Saúde Law	Christian Lopez-Silva
Solórzano Linaldi	Luis Armando López, Guillermo Solorzano
RECOMMENDED	
Basham Ringe y Correa	Jesus Colunga, Juan Jose Lopez De Silanes, Juan Carlos Serra
Garrigues México	José Alberto Campos, Juan Luis Serrano-Leets
Von Wobeser y Sierra	Luis Miguel Jiménez, Javier Lizardi



INNOVATION, TECHNOLOGY & TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 BGBG - Bello, Gallardo, Bonequi y García, S.c.	Carlos Bello, Carlos Diaz Sobrino
2 Acedo Santamarina	Andrés Acedo, Enrique Lopez, José Luis Mejía
EXCELLENT	
Pérez-Llorca Mexico	Luis Mancera de Arrigunaga, Jorge Mondragón, Patricio Martínez, Rafael Fuentes
Rivero Lemus Abogados	Luis Mario Lemus
HIGHLY RECOMMENDED	
Baker McKenzie	Carlos Vela-Treviño
Basham Ringe y Correa	Adolfo Athié, Ricardo Lan
Dentons Lopez Velarde	Hector Olavarria
DLA Piper Mexico	Antonio Cárdenas Arriola, Jorge Benejam, Eduardo Gallastegui Armella
Dumont	Laura Collada, Victor Garrido, Edith Rivero, Esau Andrade, Veronica Avilez, Angelica Dominguez, Andrea Nepomuceno
FH Legal TMT	Federico Hernández
Hogan Lovells	Ana Rumualdo, Guillermo Larrea
Holland & Knight	Luis Rubio, Octavio Lecona
Lex Informática Abogados	Joel Gomez
Olivares	Gustavo A. Alcocer, Abraham Diaz, Daniel Sánchez
Ríos Abogados	Fátima Cambroner, Agustín Ríos
Ríos Ferrer Guillen-Llarena Trevino y Rivera S.	Ricardo Ríos Ferrer
Robles Miaja Abogados	Rafael Robles Miaja
Ruiz Moreno y Asociados	Ivan Ruiz Moreno
Santamarina y Steta	Jorge Leon-Orantes
Sesma Sesma & Mcneese	Carlos M. Sesma
Solórzano Linaldi	Guillermo Solorzano
Soria Abogados	Diana Nuñez, Gerardo Soria
Uhthoff, Gómez Vega & Uhthoff	Eugenio Perez, Javier Uhthoff-Orive
White & Case	Enrique Espejel
RECOMMENDED	
Arochi & Lindner	Roberto Arochi
Bufete Quijano	Clara Luz Alvarez
Davara Abogados	Isabel Davara, Alexis Cervantes
E&M Business Lawyers	Edgar Espejel
Ecija Mexico	Ricardo Chacon, Joaquin Rodriguez
García Herrera, Valdez & Asociados	José Antonio García Herrera
Malpica, Iturbe, Buj y Paredes	Rodrigo Buj García, Alvaro Huerta Gonzalez
Mijares, Angoitia, Cortés y Fuentes	Francisco Fuentes
Nader Hayaux & Goebel	Julian Garza
Nereo Legal	Patricio Gonzalez, Jorge Montalvo
Valencia Consulting	Carlos R. Valencia

BGBG: UNMATCHED ADVICE FOR A DISCERNING CLIENTELE



Carlos Bello

Key Figure(s): Carlos Bello, Héctor Guzmán, Rolando Guevara, Carlos Díaz, Jonathan Rangel and Romeo Chora
Established: 2001

Track Record: BGBG stands out for its unmatched strength in TMT, data privacy, satellite regulation and digital platforms. Representing clients like SpaceX, Starlink, Uber and Expedia, the firm has a sterling reputation for delivering strategic, regulatory and compliance advice across multiple sectors. Clients highlight its prompt, effective and business-focused legal support.

Team & Differentiation: With the largest fully dedicated TMT team in Mexico, BGBG brings deep sector-knowledge and continuity of service. Its seven-lawyer group offers hands-on experience in regulatory, licensing, antitrust and compliance work, guiding clients active in telecom, media and tech spheres. The firm's client-centered, results-driven culture sets it apart in the market.

DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Basham Ringe y Correa	Adolfo Athié, Ricardo Lan, Renata Buerón, Erika Rodríguez
BGBG - Bello, Gallardo, Bonequi y García	Carlos Diaz Sobrino, Hector E. Guzman-Rodriguez, Mariana Rodríguez López
Davara Abogados	Isabel Davara
Rivero Lemus Abogados	Carla Beltrán, Luis Mario Lemus
EXCELLENT	
Baker McKenzie	Carlos Vela-Treviño
Lex Informática Abogados	Joel Gomez, Omar Soto
Nieto y Castellá	Rosa Maria Franco
Olivares	Gustavo Alcocer, Luis Schmidt, Abraham Diaz
Rlos Abogados	Fátima Cambroneró, Agustín Ríos
HIGHLY RECOMMENDED	
Bufete Quijano	Carmen Quijano
LEXINF	Alfredo Reyes, Cynthia Solis
Pérez-Llorca Mexico	Patricio Martínez, Jorge Mondragon, Pamela Martinez
ProtDataMx	Cristos Velasco
RECOMMENDED	
Arochi & Lindner	David Quezada, Verónica Siten
Asamblea	Alfonso Razú
Be The IP	Alejandro Hernández
Becerril, Coca & Becerril	Emilio Garate
Cannizzo	Stefano Amato, Enrique García
Ecija Mexico	Joaquin Rodriguez
Hogan Lovells	Guillermo Larrea, Ana Paula Rumualdo
Lexel Abogados	Jesus Martinez
Lopez Luna Abogados	Paulo López Luna
Ortiz Monasterio Marcas y Patentes	Fernanda Ortiz Monasterio
Solórzano Linaldi	Luis López Linaldi
TMI Abogados	Kiyoshi Tsuru
Uhthoff, Gómez Vega & Uhthoff	Carolina Ponce

RIVERO LEMUS ABOGADOS: STRATEGIC ADVICE ON DATA PROTECTION, CYBERSECURITY & EMERGING TECH



Luis Lemus Rivero

Key Figure(s):
Luis Lemus Rivero
Established: 2023

Track Record: Trusted by banks, insurers and multinationals, Rivero Lemus Abogados is a dependable choice for those seeking superior data-protection or cybersecurity services. From artificial-intelligence compliance and insurtech platforms to Web3 ventures and major acquisitions in the tech sector, the firm delivers strategic counsel in high-stakes matters across Latin America and beyond.

Team & Differentiation: With more than 13 years of impeccable data-law leadership, Luis Mario Lemus Rivero has garnered a reputation for guiding clients through complex tech-driven legal frameworks. An exponent of the DPO as a Service model, he offers high-level strategic compliance and crisis support. The firm excels at cross-border digital compliance, start-up structuring and C-suite advisory.

USA

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INVESTMENTS & EXITS

Best Venture Capital Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Mayfield Fund	Navin Chaddha
Ribbit Capital	Micky Malka
Sequoia Capital	Roelof Botha, Douglas Leone, Alfred Lin
EXCELLENT	
Accel	Andrew Braccia, Sameer Gandhi, Ryan Sweeney
Addition	Lee Fixel
Andreessen Horowitz	Chris Dixon, David George, Ben Horowitz, Jeff Jordan
Benchmark	Peter Fenton, Chetan Puttagunta, Erick Vishria
Founder Collective	David Frankel
Greylock Partners	Reid Hoffman
Notable Capital	Hans Tung
Redpoint Ventures	Satish Dharmaraj, Elliot Geidt, Scott Raney
Union Square Ventures	Fred Wilson
Y Combinator	Garry Tan
HIGHLY RECOMMENDED	
Bessemer Venture Partners	Charles Birnbaum, Jeremy Levine, Elliott Robinson
Charles River Ventures (CRV)	Murat Bicer, Max Gazor, Saar Gur
Founders Fund	Brian Singerman, Peter Thiel
New Enterprise Associates	Scott Sandell
Pear VC	Mar Hershenson, Pejman Nozad
Primary Ventures Partners	Ben Sun
RECOMMENDED	
Battery Ventures	Roger Lee
Emergence Capital	Santi Subotovsky
Felicis Ventures	Aydin Senkut
Firstmark Capital	Rick Heitzmann
Greenoaks Capital	Neil Mehta
Index Ventures	Martin Mignot, Shardul Shah, Mike Volpi
Khosla Ventures	Vinod Khosla
Kleiner Perkins	Mamoon Hamid

IT & OUTSOURCING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Gibson, Dunn & Crutcher	Stephen Nordahl, William Peters
Mayer Brown	Rebecca Eisner, Daniel Masur, Brad Peterson
McDermott Will & Emery	David Guedry, Jason Krieser
Morgan Lewis	Barbara Melby
Pillsbury Winthrop Shaw Pittman	James Alberg, Aaron Oser
EXCELLENT	
Baker McKenzie	Samuel Kramer
DLA Piper	Vincent Sanchez
Hunton Andrews Kurth	Jeffrey Harvey, Randall Parks
Kirkland & Ellis	Neil Hirshman, Gregg Kirchhoefer
Loeb & Loeb	Kenneth Adler, Akiba Stern
Morrison & Foerster	Vivian Hanson
WilmerHale	Robert Finkel
HIGHLY RECOMMENDED	
Bracewell	Jeffrey Andrews
Eversheds Sutherland	Robert Pile, Peter Quittmeyer
Kelley Drye & Warren	Michael Ryan
Kilpatrick Townsend & Stockton	Joshua Ganz, Amanda Witt
McGuireWoods	Frank B. Atkinson
Nelson Mullins Riley & Scarborough	Jason Epstein, Geoffrey Vickers
Wiggin and Dana	Mark Heaphy



PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Fenwick & West	Michael Farn
Finnegan, Henderson, Farabow, Garrett & Dunner	Mark Sweet
Knobbe Martens	Salima Merani, Gerard von Hoffmann
EXCELLENT	
Baker Botts	Robert Scheinfeld
Fish & Richardson	John Hayden
Kilpatrick Townsend & Stockton	Wab Kadaba
Morgan, Lewis & Bockius	Louis Beardell, Dion Bregman
Schwegman Lundberg & Woessner	Andre Marais
Sterne, Kessler, Goldstein & Fox	Tracy-Gene Durkin, Jason Eisenberg, Michael Ray
Wolf, Greenfield & Sacks	Timothy Oyer
HIGHLY RECOMMENDED	
Baker McKenzie	Mackenzie Martin
Banner Witcoff	Chunhsi Mu
Bookoff McAndrews	Les Bookoff, Roland McAndrews
Choate, Hall & Stewart	Kristen Buteau, Charles Lyon, Brian Reese
Cooley	Brian Hopkins
Dentons	Robert Hanson
Eversheds Sutherland	Peter Pappas
Foley & Lardner	Meng Pua, Michele Simkin
Haynes Boone	Alan Herda, David O'Dell, Richard Rochford, Jeffrey Wolfson
McDermott Will & Emery	Ahsan Shaikh
Morrison & Foerster	Michael Ward
Perkins Coie	Stephen Bishop
Pillsbury Winthrop Shaw Pittman	Jack Barufka

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Irell & Manella	Morgan Chu
Kirkland & Ellis	Adam Alper, Amanda Hollis
Latham & Watkins	David Callahan, Douglas Lumish
Quinn Emanuel Urquhart & Sullivan	Edward DeFranco, Charles Verhoeven
EXCELLENT	
Finnegan, Henderson, Farabow, Garrett & Dunner	Charles Lipsey, John Williamson
Gibson, Dunn & Crutcher	Wayne Barsky, Josh Krevitt, Mark Reiter
McKool Smith	Steven Rizzi
Morrison & Foerster	Richard Hung
Orrick, Herrington & Sutcliffe	Jared Bobrow
Paul Hastings	Bruce Wexler
Williams & Connolly	David Berl, Bruce Genderson, Thomas Selby
WilmerHale	William Lee
Winston & Strawn	David Enzminger, George Lombardi
HIGHLY RECOMMENDED	
Arnold & Porter	Jennifer Sklenar, Matthew Wolf
Baker Botts	Barton Showalter
Cooley	Heidi Keefe, Stephen Smith
Desmarais	John Desmarais
DLA Piper	Sean Cunningham, Mark Fowler
Fish & Richardson	Kurt Glitzenstein
Goodwin	Daryl Wiesen
Jones Day	Anthony Insogna, Dave Maiorana
Keker, Van Nest & Peters	Robert Van Nest
Paul, Weiss, Rifkind, Wharton & Garrison	Catherine Nyarady, Crystal Parker
Venable	Dominick Conde, Scott Reed
Weil, Gotshal & Manges	Edward Reines, Elizabeth Weiswasser
RECOMMENDED	
Akin Gump Strauss Hauer & Feld	Steve Maslowski
Alston & Bird	Michael Newton
Covington & Burling	Michael Plimack
Fenwick & West	Michael Sacksteder
Kilpatrick Townsend & Stockton	Wab Kadaba
Mayer Brown	Lisa Ferri
McDermott Will & Emery	William Gaede
Morgan, Lewis & Bockius	Louis Beardell, Eric Kraeutler
O'Melveny & Myers	Ryan Yagura
Perkins Coie	Shannon Bloodworth
Ropes & Gray	Andrew Thomases
Sidley Austin	Thomas Rein



PHARMACEUTICALS & BIOTECH

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cooley	Barbara Borden, Charity Williams
Covington & Burling	Denise Esposito, John Hurvitz
Goodwin Procter	Mitchell Bloom, Kingsley Taft
Latham & Watkins	Judith Hasko, Cheston Larson, Mark Roeder
EXCELLENT	
Arnold & Porter	Daniel Kracov, Allison Shuren
Hogan Lovells	Lauren Colton, Janice Hogan, Philip Katz, Randy Prebula
King & Spalding	Mark Brown, Mark Polston, Nikki Reeves
Ropes & Gray	Michael Beauvais, Gregory Levine
Sidley Austin	Scott Bass
WilmerHale	Stuart Falber, Lisa Pirozzolo
HIGHLY RECOMMENDED	
Dechert	Andrea Reid, David Rosenthal, Mélanie Thill-Tayara
DLA Piper	Andrew Gilbert, Matthew Holian
Finnegan, Henderson, Farabow, Garrett & Dunner	Charles Lipsey
Gibson, Dunn & Crutcher	Jane M. Love, Ryan Murr
Kirkland & Ellis	James Hurst, Jay Lefkowitz
Morgan, Lewis & Bockius	Michael Abernathy, Alan Leeds, Jeffry Mann, Kathleen Sanzo
Morrison & Foerster	Michael Ward
Paul Hastings	Isaac Ashkenazi, Gary Giampetruzzi
Weil, Gotshal & Manges	Michael Epstein
Wilson Sonsini Goodrich & Rosati	Kenneth Clark, Casey McGlynn
RECOMMENDED	
Fenwick & West	Melanie Mayer, Stefano Quintini, Matthew Rossiter
Greenberg Traurig	Wayne Elowe
Jones Day	Anthony Insogna, Tamera Weisser
Mayer Brown	James Ferguson, Joseph Mahoney, Reb Wheeler
Mintz	John J. Cheney, Siegmund Gutman
McDermott Will & Emery	Stephen Bernstein, Kristian Werling
Norton Rose Fulbright	Debbi Johnstone, Stacey Martinez
O'Melveny & Myers	Ross Galin, Richard Goetz, Lisa Pensabene
Proskauer Rose	Robert Cantone, Fangli Chen, Daryn Grossman
Reed Smith	Melissa Geist
Skadden, Arps, Slate, Meagher & Flom	John Beisner

PRODUCT LIABILITY: PHARMACEUTICALS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Covington & Burling	Michael Imbrosio, Phyllis Jones
	Williams & Connolly	Heidi Hubbard, Joseph Petrosinelli
2	Dechert	Mark Cheffo
	DLA Piper	Christopher Campbell, Brooke Kim
	Goldman Ismail Tomaselli Brennan & Baum	Tarek Ismail, Joe Tomaselli Jr
	King & Spalding	Bruce Hurley
	Reed Smith	Michael Brown, Melissa Geist, Robert Roth
	Venable	Kathleen Hardway, Bruce Parker, Jason Rose
EXCELLENT		
1	Arnold & Porter	Anand Agneshwar, Arthur Brown, Daphne O'Connor
	Bowman And Brooke	Randall Christian, Kim Schmid
	Butler Snow	Alyson Jones
	Greenberg Traurig	Lori Cohen, Marcella Ducca, Victoria Lockard, Ginger Pigott, Sara Thompsom
	Sidley Austin	Heidi Levine, Debra Pole
	Troutman Pepper Hamilton Sanders	Nina Gussack
2	Bartlit Beck	Jason Peltz
	Shook, Hardy & Bacon	Robert Adams, Eric Anielak, Alicia Donahue
	Tucker Ellis	Mollie Benedict
HIGHLY RECOMMENDED		
	Hughes Hubbard & Reed	James Fitzpatrick, Robb Patryk
	Morgan, Lewis & Bockius	Paul Zevnik
	Morrison & Foerster	Erin Bosman
	Norton Rose Fulbright	D'Lesli Davis, Steven Jansma
	Skadden, Arps, Slate, Meagher & Flom	John Beisner
RECOMMENDED		
	Faegre Drinker Biddle & Reath	Daniel Carroll
	Hogan Lovells	Lauren Colton
	Jones Day	Stephanie Parker
	Kirkland & Ellis	Mike Brock
	Mayer Brown	Henninger Bullock, Michael Olsen, Daniel Ring
	McGuireWoods	Diane Flannery
	O'Melveny & Myers	Steve Brody, Matt Powers, Sabrina Strong



HEALTHCARE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
King & Spalding	Jim Boswell, Mark Polston
McDermott Will & Emery	Eric Zimmerman
Ropes & Gray	Deborah Gersh, Timothy McCrystal
EXCELLENT	
Epstein Becker & Green	George Breen, Amy Lerman, Mark Lutes, David Matyas
Hogan Lovells	Sheree Kanner
Jones Day	James Dutro
Latham & Watkins	Daniel Meron, Scott Shean
Manatt, Phelps & Phillips	William Bernstein
HIGHLY RECOMMENDED	
Debevoise & Plimpton	Andrew Bab, Mark Goodman, Maura Monaghan, Paul Rubin
DLA Piper	Joshua Kaye
Reed Smith	Scott Hasselman
Sidley Austin	Jaime Jones
RECOMMENDED	
Arent Fox	Lowell Brown, Stephanie Trunk
Arnold & Porter	Daniel Kracov, Allison Shuren
Greenberg Traurig	David Peck, Nancy Taylor
McGuireWoods	Amber Walsh
Mintz, Levin, Cohn, Ferris, Glovsky And Popeo	Susan Berson, Karen Lovitch
Morgan, Lewis & Bockius	Howard Young
Nixon Peabody	Peter Egan
Norton Rose Fulbright	Debbi Johnstone
Polsinelli	Matthew Murer
Sheppard, Mullin, Richter & Hampton	Eric Klein

DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Latham & Watkins	Jennifer Archie, Michael Rubin, Serrin Turner
Hogan Lovells	Marcy Wilder
Hunton Andrews Kurth	Lisa Sotto
Morrison & Foerster	Miriam Wugmeister
2 Baker McKenzie	Lothar Determann, Brian Hengesbaugh
Cooley	Matthew Brown, Travis LeBlanc, David Navetta, Michael Rhodes
Covington & Burling	Stefanie Doeblner, Anna Kraus
DLA Piper	Andrew Serwin
Orrick, Herrington & Sutcliffe	Heather Egan Sussman, Doug Meal, Aravind Swaminathan
Venable	Emilio Cividanes, Stuart Ingis
EXCELLENT	
BakerHostetler	Theodore Kobus III
Debevoise & Plimpton	Luke Dembosky
Goodwin	Steve Charkoudian
Mayer Brown	Rajesh De
Reed Smith	Anthony Diana
WilmerHale	Kirk Nahra, Benjamin Powell
Zwillingen	Marc Zwillingen
HIGHLY RECOMMENDED	
Akin Gump Strauss Hauer & Feld	Natasha Kohne
Cleary Gottlieb Steen & Hamilton	Daniel Ilan, Joon Kim, Jonathan Kolodner, Rahul Mukhi
Davis & Gilbert	Richard Eisert, Gary Kibel
Kelley Drye & Warren	Alysa Hutnik
Loeb & Loeb	Jessica Lee, James Taylor
Manatt, Phelps & Phillips	Donna Wilson
McGuireWoods	Andrew Konia
Perkins Coie	Miriam Farhi, Janis Kestenbaum
Pillsbury Winthrop Shaw Pittman	Brian Finch, Deborah Thoren-Peden
Proskauer Rose	Margaret Dale, Edward Kornreich, Jeffrey Neuburger
Seyfarth Shaw	Scott Carlson, John Tomaszewski
Sheppard, Mullin, Richter & Hampton	Craig Cardon, Liisa Thomas
Sidley Austin	Alan Raul
Stephoe & Johnson	Andrew Adams
RECOMMENDED	
Alston & Bird	Kimberly Kiefer Peretti
Arnold & Porter	Marcus Asner, Kenneth Chernof, Ronald Lee
Gibson, Dunn & Crutcher	Alexander Southwell
McDermott Will & Emery	Daniel Gottlieb, Michael Morgan, Mark Schreiber
Paul Hastings	Aaron Charfoos
Ropes & Gray	Edward Black, Edward McNicholas

CENTRAL AMERICA

COSTA RICA

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GENERAL IP

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
BLP	Giselle Reuben, Uri Weinstok
Eproint	Gabriela Bodden, Luis Diego Castro, María del Pilar López, Aaron Montero, Simón Valverde
Zurcher IP	Marco López, Harry Zürcher, Edgar Zurcher
EXCELLENT	
Arias	Cynthia Wo Ching
Divimark Abogados	Marianella Arias
Facio & Cañas	Milagro Chaves
Ideas	Ana Cristina Arroyave Rojas, Maricruz Villanea
HIGHLY RECOMMENDED	
BDO Legal Costa Rica	Gabriela Miranda
Consortium Legal	Fabiola Sáenz
Dentons Muñoz	Roy de Jesús Herrera
Mmonivation	Andrés Hernandez, Ana Catalina Monge
RECOMMENDED	
Colbs Estudio Legal	Sebastián Jiménez, Jessica Ward
Ecija	Monserrat Soto
EY Law Central America	Hernán Pacheco
Hulbert Volio	Luis Esteban Hernandez
Jiménez & Pacheco	Sergio Jiménez, Alejandro Pacheco, Giselle Pacheco
Lexincorp	Alonso Vargas
Nassar Abogados	María Lupita Quintero Nassar
Oller Abogados	Ricardo Vargas
Tactic Estudio Legal	Javier Escalante

NICARAGUA

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GENERAL IP

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Guy José Bendaña Guerrero & Asociados	Julián Bendaña-Aragon, Guy Bendaña-Guerrero
EXCELLENT	
Arias	Gustavo-Adolfo Vargas, Morena Zavaleta
Bendaña & Bendaña	María José Bendaña-Guerrero
Estudio Caldera	Martha Lorena Zelaya
HIGHLY RECOMMENDED	
Alvarado & Asociados	Gloría María de Alvarado
BLP	Orlando Cardoza
Central Law Nicaragua	Álvaro Molina Vaca
Consortium Legal	Darliss Gordon
Dentons Muñoz	Mayra Navarrete, Edgard Torres
García & Bodán	Lía Incer Flores
RECOMMENDED	
Latin Alliance Nicaragua	Fabiola Torres Corletto
Nassar Abogados	Karen Bonilla Gaitán

PANAMA

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GENERAL IP

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Alfaro, Ferrer & Ramírez	Monique Ferrer
Estudio Benedetti	Ramon R. Benedetti, Audrey Williams, Diana Carolina Leandro, Ramon Benedetti Alemán
Guinard & Noriega	Luis Guinard Rennert, Vanessa Noriega
Icaza, González-Ruiz & Alemán	Gabriela Tejada de Britton, Moisés Rivera
EXCELLENT	
Cedeño & Méndez	Roberto Emilio Gómez Cedeño
Jimenez, Molino & Moreno	Edwin Molino, Cristina de Molino
Morgan & Morgan	Maria Eugenia Brenes, Allen Candanedo
HIGHLY RECOMMENDED	
Arias, Fábrega & Fábrega	Melissa del Busto
Central Law	Yolianna Arosemena Benedetti
Eproint Panamá	Mariola Vásquez
RECOMMENDED	
Arosemena Noriega & Contreras	Shanina Contreras
Bufete Candanedo	Rolando Candanedo
De Puy & Asociados	Miguel De Puy III, Delia Arosemena
Law Services PC	Julie Martinelli
Legalia IP	Alexandra Kourany, Nadia Jorge, Li An Chong
Moran IP	Hugo Morán R., Luz Hernandez
Pedreschi & Pedreschi	Ivette Llerena Acuña
Tapia, Linares Y Alfaro	Anabel Gamallo

ENFORCEMENT & ANTI-COUNTERFEITING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
De Puy & Asociados	Miguel De Puy III, Delia Arosemena
Estudio Benedetti	Audrey Williams
Moran IP	Hugo Morán R.
HIGHLY RECOMMENDED	
Bralep & Co	Raul Zappi, Cesar Augusto Amaya
Cedeño & Méndez	Roberto Emilio Gómez Cedeño
Guinard & Noriega	Luis Guinard Rennert, Marta Almanza
Icaza, González-Ruiz & Alemán	Gabriela Tejada de Britton, Moisés Rivera
Jimenez, Molino & Moreno	Edwin Molino, Cristina de Molino

A satellite map of South America is shown, with city lights glowing in yellow and white against the dark blue and black background of the night. The map is centered on the continent, showing the outlines of the major countries. The lights are most concentrated along the coastlines and in the interior of the continent, particularly in the Amazon basin and the Andes region.

SOUTH AMERICA

ARGENTINA

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
	G. Breuer	Martín Guerrico
	Marval O'Farrell & Mairal	Martín Bensadón, Cristián Bittel
EXCELLENT		
1	Berken IP	Alicia Alvarez Berkenwald, Pedro Berkenwald, Emilio Berkenwald, Ernesto Machicote, Federico Ulled
	Clarke Modet Argentina	María Luisa Santa María, Daiana Melman, María Soledad Prado
	Estudio Chaloupka	Claudia Serritelli, Nélica Soriano, Alejandro Maria Grande
2	Ferrer Reyes, Tellechea & Bouché	Santiago Ferrer Reyes, Julia Elena Tellechea
	Noetinger Armando Abogados	Mariana Bullrich, Fernando Noetinger
	Obligado & Cia	Federico Aulmann, Juan Martin Aulmann
	Palacio & Asociados	Mingo Palacio, Livia Carbonelli, Claudio Bence
	Richelet & Richelet	Gastón Richelet, Ricardo Richelet III
HIGHLY RECOMMENDED		
	Mitrani Caballero & Ruiz Moreno Abogados	Ignacio Bérèterbide
	Ojam Bullrich Flanzbaum	Juan Carlos Ojam, Mercedes Bullrich, Raquel Flanzbaum
RECOMMENDED		
	Baker McKenzie	Bernard W. Malone, Ana Paula Gallardo
	Beccar Varela	Emilio Beccar Varela, Florencia Rosati
	Berton Moreno IP Law	Juan Berton Moreno, Ricardo Amigo, Alberto Berton-Moreno
	Hausheer Belgrano & Fernández	Graciela Perez
	Herrero & Asociados	Ariel Juan Ibáñez
	Moeller IP Advisors	Gerardo Messerer, Vanesa Martinez
VALUABLE PRACTICE		
	Allende & Brea	Pablo Palazzi, Mariano Peruzzotti
	Bruchou & Funes de Rioja	Dámaso Pardo, Alejandro Barrientos
	Brons & Salas	María José Rodríguez
	Kors Noviks	Susana Stein
	Lerman & Szlak	Celia Lerman
	Nieto Patents & Trademarks	Daniel Nieto
	Sena & Berton Moreno	Gustavo Sena, Alfredo Marcelo Sena
	Ungria Patentes Y Marcas	Veronica Vater



IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
G. Breuer	Pedro Breuer-Moreno, Alfonso Campos Carles, Alejandro Breuer-Moreno
Marval O'Farrell & Mairal	Gustavo Giay, Martín G. Chajchir, Martín Bensadón, Ignacio Sánchez Echagüe
EXCELLENT	
1 Berton Moreno IP Law	Ricardo Amigo, Alberto Berton Moreno Jr., Juan Berton Moreno, Mariam Omran
Estudio Chaloupka	Claudia Serritelli, Rita Evangelina Colombo
Ferrer Reyes, Tellechea & Bouché	Laura Plavnick, Diego Bouché, Julia Elena Tellechea, Santiago Ferrer Reyes
Hausheer Belgrano & Fernández	Marina O. Fernández, Gabriela Musante, Graciela Perez
Noetinger Armando Abogados	Fernando Noetinger, Miguel Armando, Matias Noetinger, Pablo Armando
Ojam Bullrich Flanzbaum	Juan Carlos Ojam, Raquel Flanzbaum, Camila Sirianni, Paula Galván
2 Baker McKenzie	Bernard W. Malone, Ana Paula Gallardo
Palacio & Asociados	Hector Palacio, Mingo Palacio, Mercedes Durlach, Diego Palacio
Richelet & Richelet	Ricardo Richelet III, Gastón Richelet
HIGHLY RECOMMENDED	
Achával IP & Asoc.	Larua Achával
Beccar Varela	Emilio Beccar Varela, Florencia Rosati
Berken IP	Pedro Berkenwald, Federico Ulled
Brons & Salas	Maria José Rodríguez M.
Clarke Modet Argentina	Maria Luisa Santa Maria, Veronica Kapovic
Mitrani Caballero & Ruiz Moreno Abogados	Ignacio Bérèterbide
Obligado & Cia	Federico Aulmann, Juan Martin Aulmann
Pagbam IP	Fernando Alonso, Julio Francisco Lago, Santiago M. Fiorito
RECOMMENDED	
Allende & Brea	Pablo Palazzi, Mariano Peruzzotti
Apellaniz & O'Farrell	Ignacio de Apellaniz
Bomchil	Patricio Albornoz
Bruchou & Funes de Rioja	Dámaso Pardo, Alejandro Barrientos
Izquierdo & Vicetto	José María Vicetto, Juan Bautista Vicetto
Litvin Marzorati Legales	Melisa Litvin, Osvaldo Marzorati, Antonio Lopez Forastier
Moeller IP Advisors	Mariano Municoy, Victoria de Lasa Andrés
O'Connor & Power	Santiago Ricardo O'Connor
Porcario & San Juan - Legal Ruptive	Bárbara Porcario, Melisa San Juan, Juan Manuel San Juan
Ryan-Lussich & Asociados	John Ryan-Lussich, Juan Felipe Porta, Victoria Taylor, Eugenia Krieger

ENFORCEMENT & ANTI-COUNTERFEITING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
G. Breuer	Alberto Ernesto Villegas, Pedro Breuer-Moreno, Alfonso Campos Carles, Jorge Otamendi
Marval O'Farrell & Mairal	Gustavo Giay, Martín G. Chajchir
EXCELLENT	
Ferrer Reyes, Tellechea & Bouché	Santiago Ferrer Reyes, Laura Plavnick, Diego Bouché, Julia Elena Tellechea, Florencia Malvasio
Noetinger Armando Abogados	Fernando Noetinger, Matias Noetinger, Pablo Armando
HIGHLY RECOMMENDED	
1 Berton Moreno IP Law	Alberto Berton Moreno Jr., Juan Berton Moreno, Ricardo Amigo
Ojam Bullrich Flanzbaum	Juan Carlos Ojam, Camila Sirianni
Palacio & Asociados	Mingo Palacio
2 Baker McKenzie	Bernard W. Malone, Ana Paula Gallardo
Estudio Chaloupka	Claudia Serritelli, Rita Evangelina Colombo
RECOMMENDED	
Allende & Brea	Pablo Palazzi, Mariano Peruzzotti
Clarke Modet Argentina	María Luisa Santa María, Verónica Kapovic
Hausheer Belgrano & Fernández	Gabriela Musante, Graciela Perez
Litvin Marzorati Legales	Melisa Litvin, Constanza Capici
Mitrani Caballero & Ruiz Moreno Abogados	Manuel Alonso, Ignacio Bérèterbide
Richelet & Richelet	Ricardo Richelet III
Ryan-Lussich & Asociados	Juan Felipe Porta, Victoria Taylor, Eugenia Krieger

LIFE SCIENCES REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE (S)
LEADING	
Marval O'Farrell & Mairal	Martín Javier Mosteirín
EXCELLENT	
Allende & Brea	Fernando Martínez Zuviría, María Morena Del Rio
Baker McKenzie	Maria Vanina Caniza
Beccar Varela	Ana Andrés
HIGHLY RECOMMENDED	
Bomchil	Melisa Romero
Bruchou & Funes de Rioja	Estanislao Olmos, Dámaso Pardo, Alejandro Barrientos
Porcario & San Juan - Legal Ruptive	Melisa San Juan



TECHNOLOGY, INTERNET & TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Beccar Varela	Emilio Beccar Varela, Florencia Rosati
Marval O'Farrell & Mairal	Daniel Di Paola, Javier Etcheverry Boneo, Gustavo P. Giay, Diego Fernandez
EXCELLENT	
1 Allende & Brea	Pablo Andrés Palazzi, Mariano Peruzzotti
Bomchil	Francisco Gutiérrez, Marcelo den Toom, Francisco Zappa
Richards, Cardinal, Tützer, Zabala & Zaefferer	Lisandro Frene
2 Baker McKenzie	Guillermo José Cervio
Barreiro	Gonzalo Oliva Beltrán, Lucía Lopez-Laxague
Pagbam IP	Mariano Grondona, Arnaldo Cisilino
HIGHLY RECOMMENDED	
G. Breuer	Alfonso Campos Carles, Pedro Breuer-Moreno
Ojam Bullrich Flanzbaum	Camila Sirianni
TCA Tanoira Cassagne	Juan Gregorio Pozzo
RECOMMENDED	
Brouchou & Funes de Rioja	Dámaso Pardo, Alejandro Barrientos, Santiago Balbi, Juan Zocca
GPG Advisory Partners	Santiago Mora
Lerman & Szlak	Gabriela Szlak
Mitrani Caballero & Ruiz Moreno Abogados	Ignacio Bérèterbide
Estudio O'Farrell	Agustin Siboldi
Pinedo, Huici & Asociados	Héctor María Huici

DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Allende & Brea	Pablo Andrés Palazzi, Mariano Peruzzotti
Beccar Varela	Florencia Rosati
Marval O'Farrell & Mairal	Diego Fernandez
EXCELLENT	
Avoa Abogados	Romina Iannello, Juan Darío Veltani
Lerman & Szlak	Gabriela Szlak
Ojam Bullrich Flanzbaum	Camila Sirianni, Juan Carlos Ojam, Raquel Flanzbaum, Paula Galván
Richards, Cardinal, Tützer, Zabala & Zaefferer	Lisandro Frene
HIGHLY RECOMMENDED	
Allende Larreta & Asociados	Agustin Allende Larreta
Bomchil	Francisco Zappa
Bruchou & Funes de Rioja	Dámaso Pardo, Alejandro Barrientos
Mitrani Caballero & Ruiz Moreno Abogados	Maria Paula Díaz
Tanús, Steinborn, Kaprielan & Sáenz de Santa María - Abogados	Gustavo Tanús
TCA Tanoira Cassagne	Juan Gregorio Pozzo
RECOMMENDED	
Brons & Salas	María José Rodríguez
Dentons Rattagan Arocena	Santiago Oliva Pinto
G. Breuer	Pedro Breuer-Moreno, Alfonso Campos Carles
Pagbam IP	Arnaldo Cisilino, Mariano Grondona, Pia Politi

BOLIVIA

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Moreno Baldivieso	Ramiro Moreno Baldivieso, Rodrigo Moreno Gutiérrez
EXCELLENT	
Bufete Aguirre, Quintanilla, Soria & Nishizawa - BAQSN	Maira Ascarrunz, Perla Koziner
PPO	Ana Valeria Escobar, Pilar Soruco
HIGHLY RECOMMENDED	
Cervieri Monsuarez	Mónica Rivero, Diego Rocabado
DAK	Octavio Álvarez, Carlos Arze, Pablo Kyllmann
Dentons Guevara & Gutiérrez	Melina Curbelo
Landivar & Landivar	Martha Landivar
RECOMMENDED	
Bolet & Terrero	Juan Ignacio Zapata
C.R. & F. Rojas – Abogados	Paula Bauer, Patricio Rojas
Lima & Asociados	Pablo Marin Salinas
Rigoberto Paredes & Asociados	Rigoberto Paredes, Mijail Tovar
Trujillo & Fernandez Servicios Legales	Santos Numbela, Alejandro Trujillo



BOLIVIA

IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Moreno Baldivieso	Ramiro Moreno Baldivieso, Rodrigo Moreno Gutiérrez
PPO	Ana Valeria Escobar, Pilar Soruco
EXCELLENT	
Bufete Aguirre, Quintanilla, Soria & Nishizawa - BAQSN	Moirá Ascarrunz, Perla Koziner
Cervieri Monsuarez	Mónica Rivero, Diego Rocabado
DAK	Octavio Álvarez, Carlos Arze, Pablo Kyllmann
HIGHLY RECOMMENDED	
Dentons Guevara & Gutiérrez	Melina Curbelo
Landivar & Landivar	Martha Landivar
RECOMMENDED	
Bolet & Terrero	Juan Ignacio Zapata
C.R. & F. Rojas – Abogados	Paula Bauer, Patricio Rojas
Escobar & Escobar	Joaquín Escobar Cabezas
Lima & Asociados	Pablo Marin Salinas
Rigoberto Paredes & Asociados	Rigoberto Paredes, Mijail Tovar
Trujillo & Fernandez Servicios Legales	Santos Numbela, Alejandro Trujillo

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SÃO PAULO, BRAZIL

BRAZIL

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Dannemann Siemsen	Luiz Henrique O. Do Amaral, Gustavo Morais, Peter Eduardo Siemsen
2	Gusmão & Labrunie	Júlio César de Freitas, Marina Guimarães Siqueira
	Kasznar Leonardos	João Vianna, Tatiana Silveira, Rosane Tavares
EXCELLENT		
	Daniel Law	Ricardo Nunes, Rafael Salomão, Leonardo Braune
	Licks Attorneys	Otto Licks, Rafaella Oliveira, Ana Correa, Silvia Boechat, Elvira Andrade, Rafael Togel
HIGHLY RECOMMENDED		
	Clarke Modet	Ricardo Boclin, Arthur Lourenço, Claudio Castanheira
	Di Blasi, Parente & Associados	Gabriel Di Blasi, Diana Marcondes de Paula
	Luiz Leonardos & Advogados	Ana Paula Jardim, Andrea Granthon, Renata Campello
	Montaury Pimenta, Machado & Vieira de Mello	Roberto Vieira de Mello, Gabriela Salerno, Mônica Gurvitz

RECOMMENDED	
David do Nascimento Advogados Associados	Marcello do Nascimento, Marcos Toshio Iwai, Marcos S. Gugliotti
Guerra IP	Alberto Guerra, Flavio Leonardos, Fabio Dias
Gruenbaum, Possinhas & Teixeira	Leonardo Cordeiro, Tainá Karklis
Magellan IP	Leonor Galvão, Caio Rodrigues
RNA Law	Rob Rodrigues, Brenno Telles
VALUABLE PRACTICE	
Bhering Advogados	Pedro Bhering, Philippe Bhering
Demarest Advogados	Tatiana Campello
Souto Correa Advogados	Leticia Provedel, Mariana Vicentini, João Harres
Veirano Avogados	Valdir Rocha, Fábio Pereira
NOTABLE PRACTICE	
A&S Propriedade Intelectual	André Luiz Alvarez, Bernardo Atem Francischetti
Aoki, Ferreira, Mattioli & Yamashita Propriedade Intelectual	Tânia Aoki, Katia Ferreira, Paola Mattioli
Celidonio & Migliori Propriedade Intelectual	Ana Paula Celidonio
Lobo de Rizzo Advogados	Marcos Blasi
Madrona Advogados	Luiza Tângari, Lucas Spadano, Bernardo Santos
Mansur Murad Advogados	Rodrigo Carvalho, Flavia M. Murad-Schaal, Alexandre Machado
MNIP - Magalhães Nogueira Sociedade de Advogados	Ari Magalhães, Mauricio Maleck Coutinho, Mariana Lima Di Pietro
Trench Rossi Watanabe	Marcela Trigo de Souza, Flávia Rebello, Flavia Amaral
TozziniFreire Advogados	Marcela W. Ejnisman, Carla do Couto Hellu Battilana, Stephanie Consonni
Venturini IP	Louis Lozouet
Vilela Coelho Sociedade de Advogados – Sucessores de Símbolo Marcas e Patentes	Marcio Tabata



PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Dannemann Siemsen	Gustavo Morais, Peter Eduardo Siemsen, Joaquim Eugenio Goulart
Licks Attorneys	Otto Licks, Carlos Aboim, Eduardo Hallak
2 Daniel Law	Ricardo Nunes, Rafael Salomão, Leonardo Braune, Rana Gosain
Gusmão & Labrunie	José Roberto Gusmão, Jacques Labrunie, João Vieira da Cunha
EXCELLENT	
Kasznar Leonardos	Gabriel Leonardos, Elisabeth Kasznar, Claudio Barbosa, Rafael Lacaz Amaral, Viviane Trojan, Nancy Caigawa
RNA Law	Rob Rodrigues, Tatiana Alves, Karlo Tinoco
HIGHLY RECOMMENDED	
Denis Borges Barbosa Advogados	Pedro Marcos Nunes Barbosa, Livia Barboza Maia, Bernardo Guitton Brauer, Raul Murad Ribeiro de Castro
Di Blasi, Parente & Associados	Gabriel Di Blasi, Felipe Augusto Melo de Oliveira
Montaury Pimenta Machado & Vieira de Mello Advogados	Luiz Edgard Montaury Pimenta, Ana Paula Brito, Maria Eduarda Junqueira, Isabella Aguiar Reis
Trench Rossi Watanabe	Flavia Rebello, Marcela Trigo De Souza, Flavia Amaral
RECOMMENDED	
Bhering Advogados	Pedro Bhering, Philippe Bhering
BMA – Barbosa, Müssnich, Aragão	Antonella Carminatti
Lefosse Advogados	Ricardo Nunes
Madrona Advogados	Luiza Tângari, Lucas Spadano, Bernardo Santos
MommLaw - Müller Mazzonetto	Karina Müller, Nathalia Mazzonetto
MNIP - Magalhães, Nogueira Sociedade De Advogados	Ari Magalhães, Mauricio Maleck Coutinho, Mariana Lima Di Pietro
Murta Goyanes Advogados	Antônio Murta Filho, Marcelo Goyanes, Luiza Duarte Pereira
Souto Correa Advogados	Leticia Provedel, Mariana Vicentini Taylor, João Carlos Arieira Harres

DENIS BORGES BARBOSA ADVOGADOS: INNOVATIVE LITIGATION SPECIALISTS



Pedro Marcos Nunes
Barbosa

Key Figure(s): Pedro Marcos Nunes Barbosa, Livia Barboza Maia and Bernardo Guitton Brauer

Established: 1992

Track Record: Denis Borges Barbosa Advogados sets the benchmark in complex patent litigation. The firm is active in disputes involving pharmaceuticals, agrochemicals and biotechnology. Its practice extends to telecommunications, automotive and electronics, with a sterling reputation for translating technical matters into compelling litigation strategies.

Team & Differentiation: The firm, which boasts offices in São Paulo and Rio, houses a team of eight partners and seven associates. The practice is led by Pedro Marcos Nunes Barbosa, who has a PhD in commercial law from USP. Known for an ability to blend IP, business and regulatory insight, DBBA delivers litigation services tailored to meet the needs of innovation-driven sectors.

TECHNOLOGY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
b/Luz	Pedro Henrique Ramos, Vanessa Pirró, Fernando Bousso
Mattos Filho	Fabio Ferreira Kujawski, Lisa Worcman, Paulo Marcos Rodrigues Brancher
Pinheiro Neto Advogados	Raphael de Cunto, André Giacchetta, José Mauro Decoussau Machado
EXCELLENT	
Demarest Advogados	Tatiana Campello, Camila Biral, Fernando Maluf, Tomas Filipe Schoeller, Fernando Maluf, Cesar Machado
Machado Meyer Advogados	Juliana Abrusio
Opice Blum Advogados	Renato Opice Blum, Marcos Gomes Da Silva Bruno, Florence Dencker Terada
TozziniFreire Advogados	Marcela Waksman Ejnisman, Patricia Helena Marta Martins, Carla do Couto Hellu Battilana
Trench Rossi Watanabe	Flávia Rebello Pereira, Marcela Trigo de Souza, Flávia Amaral
Veirano Advogados	Fábio Pereira
HIGHLY RECOMMENDED	
BFBM - Barroso Fontelles, Barcellos, Mendonça Advogados	Eduardo Mendonça, André Zanatta, Felipe de Melo Fonte, Felipe Terra
Felsberg Advogados	Evy Marques
Licks Attorneys	Douglas Leite
Peck Advogados	Patricia Peck, Leandro Bissoli, Henrique Rocha
Silveiro Advogados	Rodrigo Azevedo, Leonardo Braga Moura, Maurício Brum Esteves, Maria Laura Arnt, Francesca Balestrin, Vinicius Gabriel Krey
VLK Advogados	Rony Vainzof, Caio Cesar Carvalho Lima, Gisele Karassawa
RECOMMENDED	
1 Berardo, Lilla, Becker, Segala e Daniel Advogados	Paulo Lilla, Carla Segala
BFA - Bialer Falsetti Associados	Ana Paula Bialer, Mauro Falsetti
Cascione Advogados	Marcelo Padua Lima, Fábio Cascione
HRSA Sociedade de Advogados	Maurício Vedovato, Bruno Robert, Ana Carolina Barbuio Affonso
Leonardi Advogados	Marcel Leonardi



BRAZIL

PK Advogados	Hélio Moraes, Mauro Castro, Nelson Koiffman
Prado Vidigal Advogados	Luis Fernando Prado, Paulo Vidigal, Pedro Sanches
Pereira Neto Macedo Rocco Advogados	Caio Mario da Silva Pereira Neto, Mateus Piva Adami, Daniel Douek

2 Azevedo Sette Advogados	Ricardo Barretto Ferreira
Cescon, Barriau, Flesch & Barreto Advogados	Marina da Silva Prado, Alexandre Gossn Barreto
Cortez, Rizzi & Regos Advogados	Maria Cristina Machado Cortez
Dias Carneiro Advogados	Vanessa Pareja Lerner
Gusmão & Labrunie	Vanessa Ribeiro
Lefosse Advogados	Ricardo Nunes
VMCA Advogados	Marcela Mattiuzzo, Aline Viotto, Silas Cardoso de Souza

VALUABLE PRACTICE

Alexandre Atheniense Advogados	Alexandre Atheniense
Almeida Advogados	Marcio Mello Chaves
Bronstein, Zilberberg, Chueri & Potenza Advogados	Adriana Rollo
BVA - Barreto Veiga Advogados	Felipe Barreto Veiga, Danniel Rodrigues, Gustavo Que devez
Campos Thomaz Advogados	Alan Campos Elias Thomaz, Filipe Starzynski, Juliana Gebara Sene Ikeda
Dannemann Siemsen	Peter Eduardo Siemsen, Filipe Fonteles Cabral, Carlos Eduardo Eliziario de Lima
FAS Advogados, in cooperation with CMS	Marcio Lamonica, Paulo Mertz Focaccia, Danilo Weiller Roque, Vicente Braga
KLA Advogados	Karin Alvo, Melissa Kano, Patricia Braga
Madrona Fialho Advogados	Bernardo Santos, Lucas Spadano, Luiza Tângari

NOTABLE PRACTICE

Assis e Mendes Sociedade de Advogados	Adriano Mendes, Bianca Pinheiro
Daniel Law	André Oliveira, Roberto Daniel-Shores, Nuria López
De Paula Kraft Advogados	Felipe De Paula, Amanda Moreira Kraft, Rebeca Albuquerque
Kasznar Leonardos	Gabriel Leonardos, Claudio Barbosa
PG Law	Carlos Portugal Gouvêa, Caio Henrique Yoshikawa, Rodrigo Fialho Borges

STARTUPS & INNOVATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 b/luz	Luis Felipe Baptista Luz, Fernando Bousso, Vanessa Pirró
Bronstein, Zilberberg, Chueiri & Potenza Advogados	Adriana Rollo, Eduardo Zilberberg, Guilherme Potenza
2 FM/Derraik	Pedro Ferreira, Rodrigo Menezes, Fabiana Fagundes, Juliene Piniano
Pinheiro Neto Advogados	André Giacchetta, Bruno Balduccini, José Mauro Decoussau Machado
EXCELLENT	
Felsberg Advogados	Evy Marques
KLA Advogados	Karin Alvo, Melissa Kano, Patricia Braga
Machado Meyer Advogados	Juliana Abrusio
Mattos Filho	Fabio Kujawski, Lisa Workman, Paulo Brancher
Nabarro & Pfeferman Advogados	Diego Nabarro, Thomas Pfeferman, Matheus de Moraes Barroso
TozziniFreire Advogados	Alexei Bonamin, Luiz Filipe Aranha, Victor Françaço
HIGHLY RECOMMENDED	
BVA - Barreto Veiga & Advogados	Felipe Barreto Veiga, Tania Lehmann Ribeiro dos Santos, Danniel Barbosa Rodrigues
Cascione Advogados	Fábio Cascione, Marcelo Padua Lima, Gabriel Capella
Cescon, Barrieu, Flesch & Barreto Advogados	Tania Liberman
Demarest Advogados	Tatiana Campello, Camila Biral, Daniel Caramaschi
Dias Carneiro Advogados	Artur Fernandes Andrezo, Paula Seabra Carvalho Reis, Vanessa Pareja Lerner
Focaccia, Amaral e Lamonica Sociedade de Advogados - FAS Advogados	Vicente Piccoli Medeiros Braga, Paulo Mertz Focaccia
Souto Correa Advogados	Rodrigo Tellechea, Gabriel Stanton, Luiza Guindai
Veirano Advogados	Fábio Pereira, Marcos Coelho da Rocha, Guilherme Monteiro
RECOMMENDED	
Barcellos Tucunduva Advogados	Ricardo dos Santos de Almeida Vieira, Lucas Dias Patini, Luiz Felipe Nunes Marujo
Campos Thomaz Advogados	Alan Campos Elias Thomaz, Filipe Starzynski, Juliana Gebara Sene Ikeda
Freitas Ferraz Advogados	Bernardo Freitas, Adriano Ferraz, Joao Cesconi
Lima Feigelson Advogados	Bruno Feigelson
Madrona Fialho Advogados	Luiza Tângari, Lucas Spadano, Bernardo Santos



BRAZIL

Olivério Advogados	João Otávio Pinheiro Olivério
Schaffa, Amaral e Colferai Sociedade de Advogados – SBAC Advogados	Pedro Mesquita Schaffa, Lucas Ayres de Camargo Colferai, Livia Garcia Kerr do Amaral Caselta
Trench Rossi Watanabe	Monica Pereira Cavalcanti
Vieira Rezende Advogados	Felipe Hanszmann
Vilarinho Advogados	Samuel Vilarinho, Débora Cunha Romano, Júlio Cesar Domingues Faria
VALUABLE PRACTICE	
Faria, Cendão e Maia Advogados	Heitor Maia
L.O. Baptista Advogados	Daniela Zaitz, Esther Jerussalmy Cunha, Renata Castro Veloso
Lefosse Advogados	Carla Segala Alves, Paulo Lilla
Opice Blum Advogados	Danielle Serafino
VPBG - Vella Pugliese Buosi Guidoni Advogados	Anne Chang
NOTABLE PRACTICE	
BBL Advogados - Becker Bruzzi Lameirão Advogados	Daniel Becker, Beatriz Haikal, Eduardo Bruzzi
BMA - Barbosa Müssnich Aragão	Felipe Palhares, Ian Bussinger
BRZ Advogados	Julio Barbosa, Rodrigo Câmara, Alessanda Salgado
Candido Martins Advogados	Henrique de Faria Martins, Alamy Candido de Paula Filho, Mateus Lopes da Silva Leite
DCOM - Drumond Cunha Oliveira Milagres	Lucas Sávio Oliveira, Henrique Cunha
Fialdini Advogados	Vanessa Fialdini, Tatiana Facchim Ribeiro, Mariana de Azevedo Mendonça
Gaia Silva Gaede Advogados	Ivan Hasse, Georgios Anastasiadis, Leonardo Clark Ribeiro
Harger, Sandes & Rossi - Advocacia e Consultoria	Bruno Monteiro Salmeron, João Carlos Harger Junior, Alexandre Luiz Bernardi Rossi
Kasznar Leonardos	Felipe Monteiro
Marcus Valverde Sociedade de Advogados	Marcus Valverde
Peck Advogados	Patricia Peck Pinheiro, Leandro Bissoli, Henrique Rocha
PGLaw	Carlos Portugal Gouvêa, Caio Henrique Yoshikawa, Rodrigo Fialho Borges

B/LUZ: LEGAL ARCHITECTS OF THE FUTURE



Luis Felipe Baptista Luz

Key Figure(s): Luis Felipe Baptista Luz, Pedro H. Ramos and Vanessa Pirró
Established: 2004

Track Record: With a long-standing presence in the innovation ecosystem, b/luz advises on high-impact transactions, IP structuring and regulatory challenges tied to new technology. Known for its role in shaping legal strategies on topics such as blockchain, NFTs and the metaverse, the firm also supports startups from inception through scale-up, across diverse verticals.

Team & Differentiation: Led by managing partner Luis Felipe Baptista Luz, who comes with over 25 years' experience, the innovation team comprises five partners and 22 associates. With offices in São Paulo, Miami, Florianópolis, Londrina and Porto Alegre, the firm combines legal depth with tech-market fluency, positioning itself as a strategic ally for high-growth, disruptive businesses.

DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 b/Luz	Fernando Bousso, Vanessa Pirró, Adriane Novaes
2 Mattos Filho	Fabio Ferreira Kujawski, Paulo Marcos Rodrigues Brancher, Thiago Luis Sombra
Leonardi Advogados	Marcel Leonardi, Fernanda Maia
Pinheiro Neto Advogados	Raphael de Cunto, André Zonaro Giacchetta, Larissa Galimberti
EXCELLENT	
Machado Meyer Advogados	Juliana Abrusio
Opice Blum Advogados	Renato Opice Blum, Marcos Bruno, Henrique Moraes Fabretti
Peck Advogados	Patricia Peck, Leandro Bissoli, Henrique Rocha
Prado Vidigal Advogados	Luis Fernando Prado, Paulo Vidigal, Pedro Sanches
TozziniFreire Advogados	Marcela Waksman Ejnisman, Patrícia Helena Marta Martins, Carla do Couto Hellu Battilana
HIGHLY RECOMMENDED	
Berardo, Lilla, Becker, Segala e Daniel Advogados	Paulo Lilla, Carla Segala
BMA - Barbosa, Müssnich, Aragão	Felipe Palhares
Demarest Advogados	Tatiana Campello
Silveiro Advogados	Rodrigo Azevedo, Leonardo Braga Moura, Maurício Brum Esteves, Francesca Balestrin, Maria Laura Arnt, Vinicius Gabriel Krey
Trench Rossi Watanabe	Flávia Rebello, Flávia Amaral, Marcela Trigo de Souza
Veirano Advogados	Fábio Pereira
RECOMMENDED	
1 Campos Mello Advogados	Paula Mena Barreto
Campos Thomaz Advogados	Alan Campos Elias Thomaz, Filipe Starzynski, Juliana Gebara Sene Ikeda
Daniel Law	Nuria López, Carina Rodrigues, Robert Daniel-Shores
Dias Carneiro Advogados	Vanessa Pareja Lerner, Eduardo Turkienicz
Kasznar Leonardos	Larissa Martins, Cláudio R. Barbosa, Felipe Monteiro
Lefosse Advogados	Ricardo Nunes
LuzLaw	Clarissa Luz
Serur Advogados	Fabricio da Mota Alves
VLK Advogados	Rony Vainzof, Caio Cesar Carvalho Lima, Gisele Karassawa
VMCA Advogados	Marcela Mattiuzzo
2 Artese Advogados	Gustavo Artese, Pedro Iorio
Barcellos Tucunduva Advogados	Luiz Fernando Plastino Andrade
Barroso, Fontelles, Barcellos & Mendonça Advogados	Andre Zanatta, Eduardo Mendonça, Felipe Monnerat, Felipe Terra
Kestener Vieira Torronteguy Spegiorin Advogados	Fabio Alonso Vieira
Rennó Pentado Sampaio Advogados	Ronaldo Lemos, Carlos Affonso Souza, Sergio Branco
Souto Correa Advogados	Fernanda Girardi Tavares, Roberta Feiten

VALUABLE PRACTICE

Alexandre Atheniense Advogados	Alexandre Atheniense
Almeida Advogados	Márcio Chaves
Assis e Mendes Sociedade de Advogados	Adriano Mendes, Henry Magnus, Bianca Pinheiro
BBL Advogados - Becker Bruzzi Lameirão Advogados	Beatriz Haikal, Daniel Becker
Cascione Advogados	Marcelo Padua Lima, Brunno Morette
CGM Advogados	Adriano Chaves, Marcia Mandelbaum
Dannemann Siemsen	Filipe Fonteles Cabral
FAS Advogados, in cooperation with CMS	Marcio Lamónica Bovino, Paulo Mertz Focaccia
Gusmão & Labrunie	Vanessa Ribeiro, José Eduardo Pieri
L.O. Baptista Advogados	Esther Jerussalmy Cunha, Fabrício Bertini Pasquot Polido
Lobo de Rizzo Advogados	Marcos Blasi
Loeser e Hadad Advogados	Enrique Tello Hadad, Raphael Valentim, Bibianna Valadares
Madrona Advogados	Bernardo Santos, Lucas Spadano, Luiza Tângari
Manassero Advogados	Fernando Eid Philipp
Mansur Murad Advogados	Flavia M. Murad-Schaal, Alexandre Fragoso Machado, Rodrigo Carvalho

NOTABLE PRACTICE

Advocacia Correa de Castro & Associados - ACC	Andreza Hautsch Oikawa, Leticia Menegaço de Camargo, Gabriel Gonzaga Esteves
Azevedo Sette Advogados	Ricardo Barretto Ferreira, Luiz Azevedo Sette
BVA – Barreto Veiga Advogados	Gustavo Fiuza Quedevez
Cabanellos Advocacia	Cristhian Homero Groff
Chenut Advogados	Fernando Antônio Santiago Júnior, Iara Peixoto Melo
Lima Feigelson Advogados	Bruno Feigelson, Jean Marc Sasson, Tatiana Coutinho
Licks Attorneys	Douglas Leite, Alexandre Dalmaso
Mello Torres	Fabricio A. Cardim de Almeida
Rayes & Fagundes Advogados Associados	João Paulo Fogaça de Almeida Fagundes, Felipe Leoni Carteiro Leite Moreira
Viseu Advogados	Antonielle Freitas, Gustavo Viseu
VPBG - Vella Pugliese Buosi Guidoni Advogados	Rodrigo Vella, Patricia Barbosa, Isabella Rovesta

LOESER E HADAD ADVOGADOS: LEGAL INTELLIGENCE IN DATA PROTECTION



Enrique Tello Hadad

Key Figure(s): Enrique Tello Hadad, Raphael Valentim and Bibianna Peres
Established: 1989

Track Record: Loeser e Hadad Advogados is recognized for its precision in navigating data protection laws across regulated sectors such as aviation, banking and sanitation. The firm builds robust privacy frameworks, ensures LGPD compliance and advises DPOs, while integrating AI and automation to deliver bespoke, technology-driven legal solutions.

Team & Differentiation: With offices in São Paulo, Brasília, Rio and Campinas, the data protection team is led by Enrique Tello Hadad and includes five highly specialized lawyers. Backed by a strong international network, the firm is well positioned to manage cross-border risks and offer strategic guidance on global privacy governance and business structuring.

DATA PROTECTION

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Deloitte	André Gargaro, Marcelo Farias, José Pela Neto
EY	Márcia Bolesina
2 Grant Thornton	Alline Ribeiro Benfatti Vaz, Alessandro Gratão, Eric Corregio
KPMG	Leandro Marco Antônio
Protiviti	André Cilurzo, Alexandre Tamura, Tainã Dias
EXCELLENT	
Accenture	Vanessa Fonseca, Angela Maria Rosso
PwC	Eduardo Batista, Magnus Santos, Rafael Cortes
HIGHLY RECOMMENDED	
Capgemini	Leonardo Carissimi
CLA	Claudio Castro, Vitor Pedrozo, Thiago Sawada
Every Cybersecurity And GRC	Eduardo Nery
FTI Consulting	Antonio Gesteira
Kroll	Walimir Freitas, Pedro Carazato
MKR Consultoria	Marina Bendit
P&B Compliance	Guilherme Cunha Braguim, Bruno Galvão Ferola
RECOMMENDED	
BDO	Mauro Johashi
IBM	Alisson Campos
PP&C	Claudio Matos, Aline Poiani, Marcos Rodrigues
VALUABLE PRACTICE	
ALG Consultoria	Dany Silva
Inetum	Leandro Passos
ISH	Armsthon Zanelato, Allan Costa

PROTIVITI: NAVIGATING RISK THROUGH DATA



Alexandre Tamura

Key Figure(s):
Alexandre Tamura
Established: 2002

Track Record: Protiviti supports companies in navigating data protection, internal controls and regulatory compliance thanks to its integrated consulting model. With 85 offices worldwide and deep experience in technology and governance matters, the firm brings global insight to local LGPD challenges in an increasingly regulated digital economy.

Team & Differentiation: With operations in São Paulo, Rio, Belo Horizonte and Barueri, Protiviti's Brazilian team includes 200 professionals serving over 1,000 clients. Backed by Latin America's largest tech hub and nationally recognized specialists, the firm is ideally positioned to deliver scalable, tech-enabled LGPD solutions to companies of all sizes and industries.



LIFE SCIENCES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Kestener Vieira Torronteguy Spegiorin Advogados	Beatriz Kestener, Fabio Alonso Vieira, Flávio Spegiorin Ramos
Pinheiro Neto Advogados	Angela Fan Chi Kung, Camila Parise
Souto Correa Advogados	Anderson Ribeiro, Luciana Sakamoto, Paulo Rosito Fonseca, Matheus Montecasciano, Ana Carolina Paz, Lucas Calabria
EXCELLENT	
Fialdini Einsfeld Advogados	Pedro Fialdini, Alexandre Einsfeld
Lefosse Advogados	Rubens Granja, Maira Materagia Imperatriz
Licks Attorneys	Otto Licks, Eduardo Hallak, Ricardo Campello, Abel Gomes, Juliana Neves
Mattos Filho	Ana Cândida Sammarco, Gustavo Swenson
TozziniFreire Advogados	Cauê Jorge Almeida, Victor Hugo Callejon Avallone
Trench Rossi Watanabe	Henrique Frizzo, Marcela Trigo de Souza, Felipe Zaltman
HIGHLY RECOMMENDED	
Dannemann Siemsen	Carlos Cezar Cordeiro Pires, Gustavo Morais, Peter Eduardo Siemsen, Joaquim Eugênio Goulart, Luiz Augusto Lopes Paulino
Demarest Advogados	Elysangela Rabelo, Bruno Aurelio, Claudio Mattos, Camila Biral, Tatiana Campello, Ana Paula Schedel
Lopes Muniz Advogados Associados	Marcos Lobo de Freitas Levy, Mariana Carneiro Lopes Muniz, Roberto Seixas
SPLAW - Spiewak Carneiro Advogados	Benny Spiewak, Daniela Guarita Jambor
Veirano Advogados	Renata Fialho de Oliveira
RECOMMENDED	
1 BRZ Advogados	Jorge Raimundo, Aline Coelho
Fukuma Advogados e Consultores Jurídicos	Thais Pessini, Adma Diamanti
RNA Law	Rob Rodrigues, Tatiana Alves, Karlo Tinoco
2 Cavalcanti, Gasparini e Meneghel Advogados Associados	Larissa Baldez Campos Meneghel
CGM Advogados	Bernadete Dias
Correia da Silva Advogados	Rodrigo Alberto Correia da Silva
De Paula Kraft Advogados	Felipe de Paula, Amanda Moreira Kraft, Rebeca Albuquerque
Felsberg Advogados	Marianne Albers
Machado Nunes Advogados	Teresa Gutierrez
Villemor Amaral Advogados	Bianca Maria De Souza Pires, Vitor Lopes, Vitor Queiroz
VALUABLE PRACTICE	
Campos Mello Advogados	Bruna Rocha
Daniel Law	Roberto Ribeiro, Viviane Kunisawa, Paulo Bianco
DCOM – Drumond Cunha Oliveira Milagres Mackey Advogados	Lucas Sávio Oliveira, Henrique Cunha
Gusmão & Labrunie	Jacques Labrunie, Marina Guimarães Siqueira, Vanessa Ribeiro
Machado Meyer Advogados	Renata Rothbarth
Montaury Pimenta, Machado & Viera de Mello	Gabriela Salerno, Roberto Vieira de Mello, Ana Paula Brito

TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Pereira Neto Macedo Rocco Advogados	Caio Mário da Silva Pereira Neto, Mateus Piva Adami
Veirano Advogados	Ana Claudia Beppu, Beatriz França Mori, Elinor Cotait
EXCELLENT	
Lefosse Advogados	Eduardo Carvalhaes
Manesco, Ramires, Perez, Azevedo Marques Sociedade de Advogados	Floriano de Azevedo Marques Neto, Eduardo Augusto de Oliveira Ramires
Mattos Filho	Fabio Kujawski, Lisa Worcman, Paulo Brancher
Rolim Goulart Cardoso Advogados	Ticiane Moraes Franco, Rodrigo Azevedo Greco, Maria João C P Rolim
Sundfeld Advogados	Carlos Ari Sundfeld, Jacintho Arruda Câmara
HIGHLY RECOMMENDED	
1 Cescon, Barrieu, Flesch & Barreto Advogados	Thays Gentil
Machado Meyer Advogados	Milene Louise Renée Coscione, Mauro Penteado
Mundie e Advogados	Gabriella de Salvio, João Carlos Zanon, Thiago Antunes Silveira
Pinheiro Neto Advogados	Tomas Filipe Schoeller Borges Ribeiro Paiva, Vitor Amorim
2 Barroso, Fontelles, Barcellos, Mendonça Advogados	Felipe Monnerat Solon De Pontes Rodrigues, Paulo Henrique Figueredo de Araújo, Fabio Rodrigues Juliano
BFA - Bialer Falsetti Associados	Ana Paula Bialer
KLA Advogados	Karin Alvo, Guilherme Ieno
TozziniFreire Advogados	Marcela W. Ejnisman, Luiz Virgílio Pimenta, Luciana Bazan Martins Bisetti
RECOMMENDED	
Azevedo Sette Advogados	Ricardo Barretto Ferreira, Danielle Chipranski Cavalcante, Piero Sellan
MMA - Melchior, Micheletti e Amendoeira Advogados	Silvia Melchior
Terra Tavares Elias Rosa Ferrari Schenk Araujo Salgado Advogados	Sérgio Machado Terra, Willie Cunha Mendes Tavares, Sérgio Antônio Ferrari Filho



CRYPTOCURRENCY & BLOCKCHAIN

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
b/luz	Luciana Simões Rebello Horta, Cesar Carvalho
CBA - Carvalho Borges Araujo Advogados	Rodrigo Caldas de Carvalho Borges, Guilherme Peloso Araujo
Pinheiro Neto Advogados	Tatiana Mello Guazzelli
Vaz, Buranello, Shingaki e Oioli Advogados - VBSO Advogados	Erik Fredico Oioli, Henrique Vicentin Lisboa, José Alves Ribeiro Júnior
EXCELLENT	
Machado Meyer Advogados	Alessandra Rossi Martins, Juliana Abrusio, Rafael Capelão Carretero
Mattos Filho	Paulo Marcos Brancher, Ana Carolina Lima Nomura, Mariane Kondo
Opice Blum Advogados	Marco Gomes da Silva Bruno, Florence Dencker Terada
Paiva Gomes Advogados	Daniel de Paiva Gomes, Eduardo de Paiva Gomes
Souto Correa Advogados	Fernando Ayres, Giacomo Paro, Gabriel Stanton
TozziniFreire Advogados	Alexei Bonamin, Patrícia Helena Marta, Sofia Kilmar
HIGHLY RECOMMENDED	
Bicalho Navarro Advogados	Renato José Mirisola Rodrigues, Nathália Lopes
BMA - Barbosa, Mussnich e Aragão	Felipe Palhares
Faria, Cendão e Maia Advogados	Fabio Vieira Cendão Peixoto
HRSA - Sociedade de Advogados	Mauricio Vedovato, Luis Gustavo Haddad, Ricardo Vercesi Saad
RECOMMENDED	
Lima Feigelson Advogados	Bruno Feigelson
Mansur Murad Advogados	Flavia Murad Schaal, Alexandre Fragoso
t.Magalhães Advogados	Thomas Gatti Magalhães
Peck Advogados	Patricia Peck
VALUABLE PRACTICE	
BVA - Barreto Veiga Advogados	Felipe Barreto Veiga
Bronstein, Zilberberg, Chueiri & Potenza Advogados	Adriana Rollo, André Neves
Dyskant Advogados	Nicole Dyskant
Fialdini Advogados	Vanessa Fialdini
Panucci, Severo e Nebias Advogados	Tiago Severo
VBD Advogados	Olivar Lorena Vitale Junior, Thalita de Marco Vani
VLK Advogados	Rony Vainzof, Caio César Lima

VDV - VIEIRA, DRIGO, VASCONCELLOS E PAIVA GOMES ADVOGADOS: TAILORED LEGAL SOLUTIONS



Daniel de Paiva Gomes

Key Figure(s): Daniel de Paiva Gomes and Eduardo de Paiva Gomes
Established: 2003

Track Record: VDV Advogados is a boutique law firm recognized for its solid work in digital law, with a particular focus on cryptocurrency, blockchain and e-sports. Known for its strong academic foundation, the firm blends legal and economic perspectives to advise on structuring, compliance and disputes involving digital assets and emerging technologies.

Team & Differentiation: Led by Daniel and Eduardo de Paiva Gomes, VDV's is a practice of reference when it comes to cryptocurrency taxation. With six partners and two attorneys, the team delivers responsive legal solutions from the strategic location of São Paulo. Its multidisciplinary work also covers M&A, tax and real estate, supporting clients in tech-driven and regulated markets.

VENTURE CAPITAL

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bronstein, Zilberberg, Chueiri & Potenza Advogados	Sergio Bronstein, Eduardo Zilberberg, Guilherme Potenza
FM/Derraik	Pedro Ferreira, Rodrigo Menezes, Fabiana Fagundes
EXCELLENT	
1 b/luz	Luis Felipe Baptista Luz, Rafael Peixoto Abal, Lia Esposito Roston
Demarest Advogados	João Busin, Juliana Maluf
Mattos Filho	Camilla Martes, Marina Procknor, Tomás Neiva
Veirano Advogados	Guilherme Ohanian Monteiro, Daniel Malatesta
2 BVA - Barreto Veiga & Advogados	Felipe Barreto Veiga, Tania Lehmann Ribeiro dos Santos, Rafael Teixeira
Cescon, Barrieu, Flesch & Barreto Advogados	Darkson Galvão, Tania Liberman
Marcus Valverde Sociedade de Advogados	Marcus Valverde
Nabarro & Pfeferman Advogados	Diego Nabarro, Thomas Pfeferman, Matheus de Moraes Barroso
HIGHLY RECOMMENDED	
1 BRZ Advogados	Julio Barbosa, Rodrigo Câmara, Alessandra Salgado
Machado Meyer Advogados	Fernanda Sá Freire Figlioulo, Gustavo Rebello, Manuela Lisboa Gentil Monteiro
2 Felsberg Advogados	Evy Marques
KLA Advogados	Karin Alvo, Laura Cossi, Patricia Braga
Lobo de Rizzo Advogados	Guilherme Cooke
Meirelles Law	Sergio Meirelles, Rafael Passos
Pinheiro Neto Advogados	André Giacchetta, Bruno Balduccini, José Mauro Decoussau Machado
Vilarinho Advogados	Samuel Vilarinho, Júlio Cesar Domingues Faria
RECOMMENDED	
Dias Carneiro Advogados	Artur Fernandes Andrezo, Paula Seabra Carvalho Reis, Vanessa Pareja Lerner
FAS Advogados, in cooperation with CMS	Renata Homem de Melo Fontes, Carla Anastácio
Lefosse Advogados	André Mileski
Madrona Fialho Advogados	Alice Dourado, José Senedesi
Vieira Rezende Advogados	Felipe Hanszmann
VALUABLE PRACTICE	
1 Freitas Ferraz Advogados	Bernardo Freitas, Adriano Ferraz
Manassero Advogados	José Eduardo Manassero
Novotny Advogados	Paulo Penna, Gabriel Corrêa
TozziniFreire Advogados	Marcela W. Ejnisman, Alexei Bonamin, Maria Bofill
Trench Rossi Watanabe	Monica Pereira Cavalcanti
2 Abe Advogados	Wiliam Joji Nakasone
Barcellos Tucunduva Advogados	Ricardo dos Santos de Almeida Vieira
BMA - Barbosa Müssnich Aragão	Luciana Marsal
Campos Thomaz Advogados	Alan Campos Elias Thomaz, Felipe Starzynski, Juliana Gebara Sene Ikeda
Faria, Cendão e Maia Advogados	Heitor Roberto Maia
Perroni Sanvicente & Schirmer Advogados	Carolina Perroni Sanvicente
Tauil & Chequer Advogados	Guilherme Tranquillini



ARTIFICIAL INTELLIGENCE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
b/luz	Pedro H. Ramos, Vanessa Pirró, Fernando Bousso
Prado Vidigal Advogados	Luis Fernando Prado, Paulo Vidigal, Pedro Sanches
VLK Advogados	Rony Vainzof, Caio Lima, Gisele Karassawa
EXCELLENT	
Bronstein, Zilberberg, Chueiri e Potenza Advogados	Adriana Rollo
BFBM - Barroso Fontelles, Barcellos, Mendonça Advogados	Luna Barroso, André Zanatta
Opice Blum Advogados	Henrique Moraes Fabretti
Peck Advogados	Patricia Peck, Leandro Bissoli, Henrique Rocha
HIGHLY RECOMMENDED	
Daniel Law	Nuria López
EPG Advogados	Eduardo Paranhos
TozziniFreire Advogados	Marcela Waksman Ejnisman, Patrícia Helena Marta Martins, Carla do Couto Hellu Battilana
RECOMMENDED	
Licks Attorneys	Otto Licks
Machado Meyer Advogados	Juliana Abrusio
Mansur Murad Advogados	Flavia Mansur Murad
Mattos Filho	Luiz Felipe Di Sessa
Pinheiro Neto Advogados	Ciro Torres Freitas
VALUABLE PRACTICE	
Campos Thomaz Advogados	Alan Campos Elias Thomaz, Juliana Gebara Sene Ikeda
Leonardi Advogados	Marcel Leonardi, Fernanda Maia

SPORTS BETTING & ONLINE GAMBLING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Maia Yoshiyasu Advogados	Luiz Felipe Maia, Flavio Augusto Picchi
Carvalho, Sica, Muszkat, Vidigal e Carneiro – CSMV Advogados	José Francisco Cimino Manssur
EXCELLENT	
Bichara e Motta Advogados	Bichara Abidão Neto, Marcos Motta, Udo Seckelmann
Demarest Advogados	Débora Sejtman Gartner, Gabriel Ricardo Kuznietz
Souto Correa	Tiago Gomes
TozziniFreire Advogados	Jun Makuta, Caio Loureiro, Adriana Ferreira Tavares
HIGHLY RECOMMENDED	
Ambiel, Belfiore e Hanna Advogados	Gustavo Centeno Biglia, Felipe Augusto Loschi Crisafulli, Carlos Eduardo Ambiel
b/luz	Pedro H. Ramos, Vanessa Pirró, Fernando Bousso
Veirano Advogados	Pedro Simões, Clarissa Yokomizo
RECOMMENDED	
Bet Law	Leonardo Henrique Roscoe Bessa, Bernardo Cavalcanti Freire
Brasil Fernandes Advogados	Roberto Carvalho Brasil Fernandes
Lefosse	Eduardo Carvalhaes
VALUABLE PRACTICE	
Bronstein, Zilberberg, Chueri & Potenza Advogados	Priscila Menezes, Adriana Rollo
KLA Advogados	Melissa Kano
Madrona Advogados	Pedro Porcaro, Danilo Mininel, Fabio Alem
Pinheiro Neto Advogados	Thiago Del Pozzo Zanelato
FAS Advogados - in cooperation with CMS	Paulo Mertz Focaccia
NOTABLE PRACTICE	
Jantalia Advogados	Fabiano Jantalia, Filipe Senna, Nubia Matos
Montgomery & Associados	Neil Montgomery

STARTUP ACCELERATORS

Best Accelerators

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Darwin Startups	Marcos Mueller, Murilo Domingos, André Hotta
2 Artemisia	Priscila Martins, Flávia Coelho, Felipe Alves
Ventiur	Sandro Cortezia
WOW	André Ghignatti, Jaime Wagner
EXCELLENT	
B2Mamy	Danieli Junco
Baita Aceleradora	Rodolfo Baccarelli
Liga Ventures	Rogério Tamassia, Daniel Grossi
OBr.global	Robert Janssen
HIGHLY RECOMMENDED	
Bluefields Aceleradora	Paulo Humaitá
Cotidiano	André Fróes
Cyklo Agritech	Pompeo Scola
Quintessa	Anna de Souza Aranha
RECOMMENDED	
AMAZ	Mariano Cenamo, Gabriela Santos
NeoVentures	Vinícius Roman, Bruno França Pádua
Sai do Papel	Carlos Junior
Troposlab	Pedro Teixeira
Venture Hub	Jose Eduardo Azarite
VALUABLE PRACTICE	
Inove Now	Vanessa Pessoa, Raissa La Porta, Luciano Moreira
Moa Ventures	Marcos Buson
Vale do Dendê	Paulo Rogério Nunes
Wylinka	Lucas Lima, Ana Carolina Calçado



HEADHUNTERS: IT

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Find HR	Philipp Reisinger, Fábio Gabbay, Marynês Médici
Kinp Group	Henrique Gamba
EXCELLENT	
Egon Zehnder	Carlos Eduardo Xavier, Luis Giolo
Exec	Carlos Eduardo Altona, Marcus Giorgi, Guilherme Spironelli
Heidrick & Struggles	Guilherme Maciel
Korn Ferry	Vinicius de Luca
Yoctoo	Igor Trisuzzi
HIGHLY RECOMMENDED	
cHRia Partners	Claudio Ramos, André Costa
Robert Half	Mariana Horno, Caio Arnaes
Vertico	Jonathan Yung, Adriana Dantas, Daniela Herscovici
RECOMMENDED	
Brivva	Leandro Bittioli
Flow Executive Finders	Andre Behs, Luiz Gustavo Mariano
Michael Page	Luana Castro
S2 People	Raphael Carriço
Spencer Stuart	Laura Menezes
VALUABLE PRACTICE	
Fesa Group	Carlos Guilherme Nosé, Thyanie Ujino
Fox Human Capital	William Monteath
Hays	Gustavo Zaninelli
Prime Talent	David Braga, Bárbara Nogueira
Russell Reynolds	Flávia Leão

CYBERSECURITY ADVISORS

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Accenture	André Fleury, Vanessa Fonseca, Marcus Bispo
Deloitte	André Gargaro
PwC	Eduardo Batista
EXCELLENT	
EY	Márcia Bolesina
Grant Thornton	Everson Probst, Alessandro Gratão
IBM	Alisson Campos
KPMG	Leandro Antonio, Rodrigo Milo
Kroll	Walmir Freitas, Pedro Carazato
Protiviti	Matheus Jacyntho, André Cilurzo, Heloisa Macari, Fernando Fleider
HIGHLY RECOMMENDED	
CLA Global	Paulo Baldin, Delson Gonçalves, Thiago Sawada
FTI Consulting	Anthony J. Ferrante, Jordan Rae Kelly, Carlos Araujo Jr
RECOMMENDED	
Cipher	Paulo Poi
Clavis	Leonardo Pinheiro, Rodrigo Montoro
Redbelt Security	Eduardo Bernuy, Leonel Conti
Tempest Security Intelligence	Aldo Albuquerque
VALUABLE PRACTICE	
Crowd Strike	Marcos Ferreira
Elytron Security	João Lucas Melo Brasio, Felipe Galofaro
IBPTech	Gustavo Batistuzzo
STW	Marcelo Nagy, Leandro Morales
Ventura ERM	Domingo Montanaro
Vultus Cybersecurity Ecosystem	Alexandre Brum, Rodrigo Gava, Cesar Baracat

IP VALUATION

Best Litigation Support & Expert Witnesses

In each tier, the experts are ordered alphabetically

LEADING	
	Deborah Portilho
	Lelio Denicoli Schmidt
	Maitê Fabbri Moro
	Sonia D'elboux
EXCELLENT	
	Clovis Silveira
	Eliane Abrão
	José Pio
	Marcelo Mazzola
	Neide Bueno
	Pedro Marcos Nunes Barbosa
HIGHLY RECOMMENDED	
	Cassandra Raimann
	Gustavo Cesário
	Hugo Leitão
	Walter Calza Neto
RECOMMENDED	
	Amanda De Siervi
	Delson Gonçalves
	Francisco Carlos Rodrigues
	Franklin Gomes
	Liliane Roriz
	Milton Barcelos
VALUABLE PRACTICE	
	Carolina Almeida Batista
	Deborah Sztajnberg
	Luiz Claudio Gare
	Luiz Guilherme
	Silvia Gandelman



ENTERPRISE RESOURCE PLANNING

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
SAP	Adriana Aroulho
Totvs	Camila Piloto
EXCELLENT	
Benner	Lucrecia Oliveira
Oracle	Alexandre Maioral
Sankhya	Marcelo De Andrade, Felipe Calixto, Fábio Túlio
HIGHLY RECOMMENDED	
Cigam	Robinson Klein, Rogério Dupont
Omie	Daniel Rosa, Renato Junoy
Senior Sistemas	Pedro Oliveira, Carlenio Castelo Branco
WK Radar	Marcio Tomelin

ARTIFICIAL INTELLIGENCE

Best Consulting Firms

Firms are ordered alphabetically

FIRM	KEY FIGURE(S)
MAPPING	
Accenture	Rodolfo Eschenbach
Dadoteca	Mario Keller
Deloitte	Jefferson Denti
EY	Luiz Sergio
FTI Consulting	Antônio Gesteira, Sumeet Gupta, Samuel Aguirre
IBM	Marcelo Braga
KPMG	Ricardo Santana
Mackinsey	Heloisa Callegaro
PwC	Marco Castro

LEGALTECH

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Benner	Lucrecia Oliveira
eLAW	Guilherme Bordon, Marcelo Garcia, Vinicius Neves
Thomsom Reuters	Luciano Idésio
EXCELLENT	
Aurum	Marcela Quint
e-Xyon	Mauro Sampaio
Fácil Espaider	Bruno Felipe Bauner
Kurier	Fabiana Rocha
Projuris By Softplan	Jouber Ferreira
Totvs	Eduardo Pires
HIGHLY RECOMMENDED	
Brainlaw	Gisele Ueno
Contraktor	Bruno Nunes Doneda
JusBrasil	Rafael Costa
V+	Edoardo de Estefano, Gustavo Viseu

CHILE

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PATENT PROSECUTION

Best Law Firm

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Albagli Zaliasnik	Ariela Agosin, Eugenio Gormáz
Alessandri	Santiago Ortuzar, Rodrigo Velasco, Carla Pacheco
Carey	Guillermo Carey, Francisco Carey, Fernando Garcia
Clarke Modet Chile	Danica Mardesic
Johansson & Langlois	Felipe Langlois
Sargent & Krahn	Cristián Barros, Pablo Cariola, Eduardo Lobos, Juan Pablo Egaña
Villaseca Abogados	Eduardo Molina, Loreto Vera
EXCELLENT	
Andes IP	Andrea Lobos, Rodrigo Sammut
Beuchat - Barros & Pfenniger	Andres Melossi
Covarrubias	Arturo Covarrubias, Matías Valenzuela
Porzio Rios García	Cristobal Porzio
Silva	Sebastián Alvarado, Rodrigo Leon, Francisco Silva

HIGHLY RECOMMENDED

Claro & Cia	Felipe Claro
Flores Acevedo Abogados	Pablo Acevedo
Jarry IP	Magdalena Barros, Olga Moreno
Santa Cruz IP	Catalina Olivios, Maximiliano Santa Cruz

RECOMMENDED

Baker McKenzie	Valentina Venturelli
CMS Carey & Allende	Matias Somarriva
Cooper & Cia	Rodrigo Cooper
De La Barra, Ernst & Siebel	Patricio de la Barra
Dellafiori	Franco Dellafiori, Mauro Dellafiori
Dentons Larraín Rencoret	María Carolina Del Rio, María Mercedes Londoño
Garay Puga	Juan Enrique Puga
Larrain & Asociados	José Baraona
Magliona Abogados	Claudio Magliona, Rodrigo Valenzuela, Nicolás Yuraszeck
MICP Legal	Ignacia Lería, Rodrigo Marré
Puga Ortiz	Cristian Mir Balmaceda
Russi Eguiguren / Quadrant	Nicole Alfero, Francisca Figueroa
Sáenz de Santa María Abogados	Pablo Saenz de Santamaría, José Manuel Urenda
SCR Abogados	Juan Francisco Reyes

DELLAFIORI ABOGADOS: IP MANAGEMENT AND PROTECTION EXPERTS



Mauro Dellafiori

Key Figure(s): Mauro Dellafiori and Franco Dellafiori
Established: 1986

Track Record: Dellafiori Abogados is a renowned Chilean firm specializing in intellectual property. With four decades' experience to its name, the firm advises major companies on trademarks, patents, litigation and tech issues. It has extensive expertise in IP litigation, including unfair competition and counterfeiting, and offers comprehensive corporate IP services, supported by a global network spanning more than 150 countries.

Team & Differentiation: The firm is distinguished by its experienced team, including Mauro Dellafiori, who handles IP litigation and corporate matters, and Franco Dellafiori, who focuses on international and tech-related issues. The firm's personalized approach, efficient service and competitive pricing, along with its global network, set it apart in the intellectual property field.



CHILE

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Albagli Zaliasnik	Ariela Agosin, Eugenio Gormáz
Alessandri	Santiago Ortuzar
Carey	Guillermo Carey, Francisco Carey, Jorge Fuentes, Fernando Garcia
Covarrubias	Arturo Covarrubias, Matías Valenzuela
Villaseca Abogados	Eduardo Molina, Felipe Pavez, Loreto Vera
EXCELLENT	
Claro & Cia	Felipe Claro
Johansson & Langlois	Andrés Echeverría
Sargent & Krahn	Juan Pablo Egaña
Silva	Sebastián Alvarado, Andrés Grunewaldt, Rodrigo Leon
HIGHLY RECOMMENDED	
1 Beuchat - Barros & Pfenniger	Andres Melossi
Clarke Modet Chile	Danica Mardesic
Porzio Rios Garcia	Cristobal Porzio, Hernan Rios
2 Jarry IP	Magdalena Barros
RECOMMENDED	
Dellaflori	Mauro Dellaflori
Flores Acevedo Abogados	Pablo Acevedo, Carolina Toro
Larrain & Asociados	José Baraona
Magliona Abogados	Claudio Magliona, Rodrigo Valenzuela, Nicolás Yuraszeck
Sáenz de Santa María Abogados	Pablo Saenz de Santamaría, José Manuel Urenda
SCR Abogados	Juan Francisco Reyes

VILLASECA ABOGADOS: LONG TRACK RECORD OF INVENTIVE THINKING AND IP EXPERTISE



Eduardo Molina

Key Figure(s): Eduardo Molina, Loreto Vera, Felipe Pavez and Alvaro Arévalo
Established: 1916

Track Record: Villaseca's intellectual property department is a leader in protecting innovation across industries. It provides expert counsel in trademarks, patents, plant varieties, copyright and litigation. The team supports multinationals, start-ups and universities with tailored strategies, while advancing technology transfer, digital compliance and topics such as artificial intelligence, software, biotechnology and green technology.

Team & Differentiation: The firm's structure includes four partners and six associates, supported by 25 bilingual staff and advanced IT systems. Eduardo Molina specializes in patents and inventions; Loreto Vera focuses her practice on biotechnology and plant varieties; Felipe Pavez leads the litigation and anti-piracy department; while Álvaro Arévalo is dedicated to trademarks and copyrights.

PLANT BREEDERS' RIGHTS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Diaz Wiechers	Juan Alberto Diaz, Francisco Viollo
2 Villaseca Abogados	Loreto Vera
EXCELLENT	
Alessandri	Santiago Ortuzar
Carey	Guillermo Carey, Francisco Carey
Clarke Modet Chile	Samuel Hammer, Danica Mardesic
Larrain & Asociados	José Baraona
Paiva & Cia Intellecta	Gabriela Paiva
Sargent & Krahn	Juan Pablo Egaña
HIGHLY RECOMMENDED	
Albagli Zaliasnik	Eugenio Gormáz
Araya & Cía	Matías Araya
Beuchat - Barros & Pfenniger	Andres Melossi
Cooper & Cia	Rodrigo Cooper
Covarrubias	Arturo Covarrubias, Matías Valenzuela
Johansson & Langlois	Flavio Belair, Felipe Langlois
Porzio Rios García	Cristobal Porzio
SCR Abogados	Juan Francisco Reyes
Silva	Sebastián Alvarado, Rodrigo Leon
RECOMMENDED	
Andes IP	Andrea Lobos, Rodrigo Sammut
Baker McKenzie	Valentina Venturelli
Bellolio & Martínez Abogados	María Isabel Martinez
Dellafiori	Mauro Dellafiori
Jarry IP	Magdalena Barros
Moretic Contreras & Cia Abogados	Alvaro Contreras, Jorge Echevarría



ENFORCEMENT & ANTI-COUNTERFEITING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Albagli Zaliasnik	Ariela Agosin, Eugenio Gormáz
Carey	Francisco Carey, Fernando Garcia
CMS Carey & Allende	Matias Somarriva
Marinovic Y Cia	Antonio Marinovic
EXCELLENT	
AEM Abogados	Macarena Barrenechea, Ignacio Martínez
Alessandri	Raúl Montero, Rodrigo Velasco A.
Silva	Andrés Grunewaldt
Villaseca Abogados	Felipe Pavez
HIGHLY RECOMMENDED	
Baker McKenzie	Sebastian Doren
Beuchat - Barros & Pfenniger	Andres Melossi
Clarkemodet Chile	Samuel Hammer, Daniela Meza
Contreras Velozo	Natalia Diuana, Francisco Velozo
Covarrubias	Arturo Covarrubias
Dellafiori	Enrique Dellafiori, Franco Dellafiori, Mauro Dellafiori
Garay Puga	Juan Enrique Puga
Jarry IP	Magdalena Barros
Johansson & Langlois	Max Montero
Magliona Abogados	Claudio Magliona, Rodrigo Valenzuela, Nicolás Yuraszeck
MICP Legal	Rodrigo Marré
Porzio Rios García	Cristobal Porzio
Puga Ortiz	Cristian Mir Balmaceda
Sargent & Krahn	Alfredo Montaner
SCR Abogados	Constanza Contreras, Juan Francisco Reyes

MARINOVIC Y CIA ABOGADOS: SUPERIOR LEGAL STRATEGIES FOR COMBATTING COUNTERFEITING



Antonio Marinovic

Key Figure(s): Antonio Marinovic and Luis Olmedo
Established: 1987

Track Record: The firm specializes in the registration of trademarks, patents, utility models, industrial designs and copyrights, as well as the criminal prosecution of intellectual and industrial property crimes and anti-piracy campaigns. The firm also advises on contractual matters related to licensing, franchising and technology transfer, as well as on consumer protection and advertising issues.

Team & Differentiation: Antonio Marinovic has led anti-piracy campaigns across Latin America, and advised Congress on amendments to Chile's trademark and copyright laws. Luis Olmedo focuses on the prosecution of copyright and trademark infringement. He has collaborated with the authorities on the implementation of the Trade-Related Aspects of Intellectual Property Rights (TRIPS) agreements.

TECHNOLOGY & DIGITAL SERVICES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Albagli Zaliasnik	Eugenio Gormáz, Ivonne Bueno
Alessandri	Macarena Gatica, Rodrigo Velasco A.
Carey	Guillermo Carey, Jose Ignacio Mercado
Magliona Abogados	Claudio Magliona M., Rodrigo Valenzuela, Nicolás Yuraszeck
EXCELLENT	
GA Abogados	Raúl Arrieta Cortés, Rodrigo Gutierrez
Sargent & Krahn	Rodrigo Lavados
Silva	Andrés Grunewaldt, Rodrigo Leon
Valencia & Cía Abogados	Absalón Valencia
HIGHLY RECOMMENDED	
Alster Legal	Andrés Jara
Barros & Errázuriz	José Ignacio Ovalle
Bitlaw	Tomás Pintor, Javiera Sepulveda, Paulina Silva
Claro & Cía	Felipe Claro
CMS Carey & Allende	Ignacio Errazquin
DLA Piper Chile	Matías Zegers
Egaña Abogados	Andrés Egaña
H&CO Abogados	José Miguel Catepillan F., Felipe Harboe
Villaseca Abogados	Álvaro Arévalo
RECOMMENDED	
Bordoli Doren	Carla Bordoli
Ecija Otero	Dolores Echevarria, Gerardo Otero
Flores Acevedo Abogados	Pablo Acevedo
Morales & Besa	Juan Ignacio Eymin
Palma & Palma Abogados	Pablo Palma Calderón
Pereira Covarrubias Montes	Rafael Covarrubias
Porzio Rios García	Marcelo Correa, Cristobal Porzio
Prieto Abogados	Mario Gorziglia, Romina Garrido
SCR Abogados	Juan Francisco Reyes
Urenda Rencoret Orrego & Dörr	Juan Carlos Dörr Bulnes, Gonzalo Rencoret
VALUABLE PRACTICE	
Awad & Cía	Alvaro Awad, Gabriela Offredi
BBD Badilla Davis	Javiera Badilla, Agustina Davis
Cariola Diez Pérez-Cotapos	Carolina Flisfisch
Contraloría Privada	Andrés Pumarino
Contreras Veloza	Pablo Pardo, Javier Veloza
Dentons Larraín Rencoret	Ignacio Pera, Karlfranz Koehler
Guerrero Olivos	Miguel Coddou, Juan Enrique Allard
Jara Del Favero	Alvaro Caviedes
Santa Cruz IP	Catalina Olivos, Gonzalo Sánchez, Maximiliano Santa Cruz



LIFE SCIENCES: REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Bofill Mir Abogados	Andrea Abascal
Carey	Guillermo Carey, Ignacio Gillmore
HIGHLY RECOMMENDED	
Albagli Zaliasnik	Antonio Rubilar, Dafne Guerra, Eugenio Gormaz, Ariela Agosin
Alessandri	Santiago Ortuzar, Fernando Jamarne
Baker McKenzie	Fernando Castro, Valentina Venturelli
Covarrubias	Matias Valenzuela, Arturo Covarrubias
DLA Piper Chile	Diego Peña
Sargent & Krahn	Juan Pablo Egaña

HEADHUNTERS: IT

Best Consulting Firms

Firms are ordered alphabetically

FIRM	KEY FIGURE(S)
RECOMMENDED	
Equation Partners	Mario Mora
IT Hunter	Benjamin Tosselli
Korn Ferry	Loreto Montoya
Michael Page	Alvaro Parker
Spencer Stuart	Juan Pablo Solar

TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Barros & Errázuriz	José Ignacio Ovalle, José Tomás Errázuriz
Carey	Eduardo Martín, Alfonso Silva
Ferrada Nehme	Stella Muñoz, Nicole Nehme
2 Albagli Zaliasnik	Antonio Rubilar
Magliona Abogados	Claudio Magliona, Nicolás Yuraszeck, Rodrigo Valenzuela
EXCELLENT	
1 Alessandri	Macarena Gatica, Rodrigo Velasco A.
Bordoli Doren	Carla Bordoli
2 Cariola Diez Pérez-Cotapos	Rodrigo Lavados
CMS Carey & Allende	Ignacio Errazquin, Ramón Valdivieso
Guerrero Olivos	Eduardo Cordero, Juan Enrique Allard, José Gabriel Undurraga
Philippi Prietocarrizosa Ferrero DU & Uría	Eduardo Escalona
Táctica Abogados Consultores	Rodrigo Castillo, Ricardo Eberle
HIGHLY RECOMMENDED	
Baker McKenzie	Diego José Ferrada
Contreras Velozo	Pablo Pardo, Javier Velozo, Francisco Velozo
DLA Piper Chile	Felipe Bahamondez, Diego Peña
GA Abogados	Raúl Arrieta Cortés
Lembeye Abogados	Guillermo de la Jara
Prieto Abogados	Mario Gorziglia, Romina Garrido
Silva	Andrés Grunewaldt, Rodrigo Leon
RECOMMENDED	
Bofill Escobar Silva Abogados	Vanessa Facuse
Egaña Abogados	Andrés Egaña, Catalina Ugarte
Johansson & Langlois	Felipe Langlois
Porzio Ríos García	Cristobal Porzio

TÁCTICA ABOGADOS CONSULTORES: NAVIGATING COMPLEX REGULATORY LANDSCAPES



Rodrigo Castillo

Key Figure(s): Ricardo Eberle and Rodrigo Castillo
Established: 2022

Track Record: Táctica Abogados Consultores advises major clients in the telecommunications sector, including Virgin Mobile, Phoenix Tower International and Axxess, on regulatory compliance, negotiations and litigation. It provides legal support for the implementation of regulatory changes, representing clients before sectoral agencies, and handles complex TMT cases before ordinary and specialist courts.

Team & Differentiation: Known for its multidisciplinary approach, the firm combines deep legal expertise with strategic insight. Led by Rodrigo Castillo and Ricardo Eberle, the team offers personalized, results-driven solutions in regulated markets, particularly in telecommunications, energy and public affairs. Clients appreciate the firm's in-depth knowledge of regulatory frameworks.

CAREY: SUBSTANTIAL TELECOM SYSTEMS EXPERTISE



Alfonso Silva

Key Figure(s): Alfonso Silva and Eduardo Martín
Established: 1905

Track Record: Carey has a strong track-record in TMT, advising top global clients on complex regulatory, contractual and infrastructure matters in Chile. The firm excels in licensing, spectrum bids, cross-border projects and telecom equipment compliance, representing major players in fixed, mobile and satellite services, as well as infrastructure like data-centers, fiber optics and antenna towers.

Team & Differentiation: Carey's TMT team is led by Alfonso Silva, a renowned expert in telecom regulation and transactions. With deep industry insight, the team stands out for its strategic, regulatory and corporate advisory capabilities. Silva's leadership and board-level roles with major multinationals reflect the team's strong market position, cross-sector expertise and trusted client relationships.

MAGLIONA ABOGADOS: REGULATORY TECHNOLOGY LAW EXPERTS



Claudio Magliona

Key Figure(s): Claudio Magliona and Nicolás Yuraszeck
Established: 2007

Track Record: A prominent Chilean boutique firm specializing in TMT, Magliona Abogados boasts a prestigious client portfolio, including Netflix, Amazon Studios and TikTok. Recognized for its expertise in data protection, cybersecurity, fintech regulation and public policy, the team also stands out for its deep understanding of the digital economy and its ability to integrate technology with intellectual property and government relations.

Team & Differentiation: Managing partner Claudio Magliona is renowned for his expertise in data protection, intellectual property and entertainment law, while Nicolás Yuraszeck focuses on new technology, telecommunications law and public policy. The team at Magliona Abogados is distinguished by its deep technical knowledge, client-centric approach and strong presence in the TMT sector.



CHILE

STARTUP ACCELERATORS

Best Accelerators

Firms are ordered alphabetically

FIRM	KEY FIGURE(S)
RECOMMENDED	
3IE	Alejandro Gayan, Paulina Rojas
Chrysalis	Cristhian Aldayuz
Grupo Imagine	Eduardo Tastets
Centro de Innovación UC Anacleto Angelini	Alex Parnas
IncubatecUFRO	Cristián Campomanes
Magical	Juan Orlandi
Mujeres Empresarias ME	Carolina Abbott
Platanus Ventures	Paula Enei, Agustín Feuerhake
UDD Ventures	Ángel Morales

PUBLIC AFFAIRS

Best Consulting Firms

Firms are ordered alphabetically

FIRM	KEY FIGURE(S)
RECOMMENDED	
Azerta	Miguel Flores
Extend	Felipe del Solar
Imaginacion	Sergio García
Kom Soluciones	Eugenio Fredes
Tironi	Eugenio Tironi
Zondea	Juan Pablo Moreno

ZONDEA: EXPERTS IN PUBLIC AFFAIRS AND STRATEGIC COMMUNICATION



Juan Pablo Moreno

Key Figure(s): Juan Pablo Moreno
Established: 2013

Track Record: Zondea is a consultancy focused on creating communication strategies and offering public-affairs advice to help clients manage relationships with authorities and institutions. It strengthens stakeholder connections by identifying key interaction opportunities. Clients include major companies from sectors such as telecommunications, food, energy and real estate, including Redbull, Merck, Derco and Clear Channel.

Team & Differentiation: The team excels at executing impactful initiatives, emphasizing innovation and collaboration to enhance public relations. Deep understanding of Chilean institutions and public policy design, combined with a commitment to transparency and high ethical standards, sets the firm apart. Juan Pablo Moreno leads public affairs, authority and institutional relations, leveraging extensive experience to foster meaningful connections.

COLOMBIA

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cavelier Abogados	Andrés Rincón
Clarke Modet Colombia	Juliana Gonzalez, Andrea Rodríguez
Lloreda Camacho	Ana María Castro
Olartemoure	Alexander Agudelo, Monica Guevara, Carlos Olarte
EXCELLENT	
Baker McKenzie	Juan Pablo Concha Delgado
Brigard Castro	Juan Pablo Cadena, Martín Torres Cardozo
Gómez-Pinzón	Mauricio Jaramillo, Juanita Perez
Posse Herrera Ruiz	Helena Camargo
Triana Uribe & Michelsen	Marcela Gómez, Andrés Medina, Fernando Triana
Wolf Mendez Abogados Asociados	Jesús María Méndez
HIGHLY RECOMMENDED	
Castellanos & Co	Margarita Castellanos
Dentons Cárdenas & Cárdenas	Juanita Acosta, Luz Helena Adarve
Pinzón Pinzón & Asociados	Mauricio Pinzón Pinzón
Raisbeck & Associates	Ian Raisbeck
RECOMMENDED	
BBGS Abogados Colombia	Myriam Montenegro
CMS Rodriguez-Azuero	Juan Camilo Rodríguez, Karl Mutter
Cuesta Lawyers	Juan Carlos Cuesta
Guerrero & Asociados Propiedad Intelectual	Camila Correa, Manuel Guerrero
Herrera Díaz Abogados	José Herrera Díaz
Holland & Knight	Danilo Romero Raad
MDE Intelectual Property	Patricia Delgado Del Sordo, Clemencia Delgado Villegas
MPR Moreno Advisors	Carlos Moreno, Diana Moreno
Muñoz Abogados	Guillermo Navarro
Rubio & Associates	Humberto Rubio, Felipe Rubio
Sergio Cabrera Abogados	Claudia de Cabrera, Sergio Cabrera
Vera Abogados	Carolina Vera Matiz

OLARTEMOURE: A PASSION FOR INNOVATION



Carlos Olarte

Key Figure(s): Carlos Olarte and Juan Moure
Established: 2003

Track Record: Olartemoure is a top Colombian IP firm with extensive expertise in innovation and new technology matters. It advises clients across pharmaceuticals, biotechnology, telecom, retail, automotive, media, food and beverages, energy and financial services. Known for the quality of its strategic litigation and patent work, it is a key player shaping Latin America's intellectual property landscape.

Team & Differentiation: Olartemoure stands out for its multidisciplinary team, blending legal, scientific and technical knowledge to handle complex IP challenges. Founding partners Carlos Olarte (patents, regulatory) and Juan Moure (trademarks, litigation) bring a wealth of expertise to the practice. The firm also maintains a strong regional presence across Latin America, notably in Peru, Ecuador and Costa Rica.



IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Baker McKenzie	Juan Pablo Concha Delgado
Brigard Castro	Juan Pablo Cadena, Martín Torres Cardozo, Catalina Gomez
Cavelier Abogados	Andrés Rincón, Eduardo Varela
Gómez-Pinzón	Mauricio Jaramillo, Juanita Perez
Lloreda Camacho	Natalia Franco
Olartemoure	Juan Moure, Carlos Olarte, Alexander Agudelo
Triana Uribe & Michelsen	Sandra Ávila, Fernando Triana
EXCELLENT	
Clarke Modet Colombia	Carolina Daza, Juan Felipe Acosta, Nathalia Nieto
CMS Rodríguez-Azuero	Felipe Andrade, Karl Mutter
Philippi Prietocarrizosa Ferrero DU & Uría	Mauricio Patiño
Posse Herrera Ruiz	Helena Camargo
HIGHLY RECOMMENDED	
BBGS Abogados Colombia	Claudia Lozano, Lorenzo Pizarro
Cuesta Lawyers	Juan Carlos Cuesta, Diana Romero
Dentons Cárdenas & Cárdenas	Juanita Acosta, Luz Helena Adarve
Herrera Díaz Abogados	José Herrera Díaz
Holland & Knight	Danilo Romero Raad
Marquez Robledo	María Alejandra Ahumada, Santiago Márquez
Nidia Osorio & Co	Nidia Osorio
Sergio Cabrera Abogados	Sergio Cabrera Torres
Vera Abogados	Jorge Vera, Carolina Vera Matiz
Wolf Mendez Abogados Asociados	Gustavo Palacio Correa
RECOMMENDED	
Castellanos & Co	Ximena Castellanos, Margarita Castellanos
Erazo Abogados	Liza Erazo
Espinosa Olarte Abogados	Andrés Espinosa, Jorge Olarte
Estrategia Jurídica	Claudette Vernot
Guerrero & Asociados Propiedad Intelectual	Camila Correa, Manuel Guerrero, Natalia Perez
LLP – Latam Law Partners S.A.S.	Emilio García
MPR Moreno Advisors	Diana Moreno, Carlos Moreno
Peña Mancero	Daniel Peña
Pinzón Pinzón & Asociados	Mauricio Pinzón Pinzón

LIFE SCIENCES: REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Aristizábal & Jiménez	Rubby Aristizábal
CMS Rodriguez-Azuero	Karl Mutter
Gómez-Pinzón	Mauricio Jaramillo, Juanita Perez
Lloreda Camacho	Daniel Cardona, Ana María Castro
Posse Herrera Ruiz	Helena Camargo
EXCELLENT	
Aristizabal Abogados Consultores	Ricardo Aristizábal
Baker McKenzie	Juan Pablo Concha Delgado
Brigard Castro	Laura Angel, Juan Pablo Cadena
Cavelier Abogados	Andrés Rincón
Clarke Modet Colombia	Juliana Gonzalez Juan Felipe Acosta, Carolina Daza
Olartemoure	Alexander Agudelo, Monica Guevara, Catalina Jiménez, Carlos Olarte
HIGHLY RECOMMENDED	
Dentons Cárdenas & Cárdenas	Mónica Bonnett
MPR Moreno Advisors	Felipe Moreno, Carlos Moreno
&Castro Abogados	Natalia Castro
RECOMMENDED	
Arias Fajardo Abogados	Rubiela Arias de Fajardo
Garrigues Colombia	José Miguel de la Calle
Holland & Knight	Danilo Romero Raad
Philippi Prietocarrizosa Ferrero DU & Uría	Mauricio Patiño
Químicos Farmacéuticos Abogados	Libardo Cárdenas Giraldo
Triana Uribe & Michelsen	Marcela Gómez, Fernando Triana



ENFORCEMENT & ANTI-COUNTERFEITING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Baker McKenzie	Juan Pablo Concha Delgado
Olartemoure	Juan Moure, Santiago Lombana, María Clara Múnera
Wolf Mendez Abogados Asociados	Jesús María Méndez, Mónica Wolf
EXCELLENT	
AtoZ Legal Consulting	Andrés Zapata
Cavelier Abogados	Eduardo Varela, Andrés Rincón, Jorge Chavarro
Clarke Modet Colombia	Juan Felipe Acosta, Carolina Daza, Nathalia Nieto
Dentons Cárdenas & Cárdenas	Luz Helena Adarve
Estrategia Jurídica	Claudette Vernot
Herrera Díaz Abogados	José Herrera Díaz
Lloreda Camacho	Natalia Franco
Nidia Osorio & Co	Nidia Osorio
Philippi Prietocarrizosa Ferrero DU & Uría	Gerardo Florez, Camilo Suárez
Posse Herrera Ruiz	Helena Camargo
Triana Uribe & Michelsen	Sandra Ávila, Fernando Triana
HIGHLY RECOMMENDED	
BBGS Abogados Colombia	Myriam Montenegro
Brigard Castro	Laura Angel, Juan Pablo Cadena, Martín Torres Cardozo
CMS Rodríguez-Azuero	Karl Mutter
Espinosa Olarte Abogados	Andrés Espinosa, Jorge Olarte, Nathalia Acevedo
Gómez-Pinzón	Mauricio Jaramillo
Holland & Knight	Danilo Romero Raad
Marquez Robledo	Felipe Ortega
Muñoz Abogados	Diego Muñoz
Raisbeck & Associates	Ian Raisbeck
Sergio Cabrera Abogados	Eduardo Cabrera
Vera Abogados	Mauricio Cheyne Tenorio, Jorge Vera

DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bermúdez & Esguerra Abogados	José Alejandro Bermudez, Carlos Esguerra
CMS Rodríguez-Azuero	Lorenzo Villegas Carrasquilla
EXCELLENT	
Baker McKenzie	María Carolina Pardo Cuéllar
Brigard Urrutia	Sergio Michelsen
Dentons Cárdenas & Cárdenas	Juanita Acosta, Luz Helena Adarve
Garrigues Colombia	José Miguel de la Calle
HIGHLY RECOMMENDED	
1 Gómez-Pinzón	Mauricio Jaramillo
Lloreda Camacho	Dario Cadena, María Alejandra de los Ríos
Martínez Quintero Mendoza González Laguado & De La Rosa	María Claudia Martínez
Olartemoure	Juan Moure, Daniela Gonzalez, Martha Gaitan, Nicolas Gossain, Andres Zapata
Peña Mancero	Daniel Peña
Posse Herrera Ruiz	Jorge De los Ríos
Vanegas Morales	Stella Vanegas
2 Data & Tic	Rafael Gamboa Bernate, Nicolle Rojas
Ecija Colombia	Pablo Márquez
MS Legal	Mónica Moreno, Pedro Novoa
RECOMMENDED	
Abello Abogados	Felipe Abello
Alzate & Asociados Asesores Jurídicos	Juan Pablo Alzate Ospina
Deloitte Legal	Jose Luis Jerez
FuturLex	Iván Dario Marrugo
Herrera Díaz Abogados	José Herrera Díaz
Marquez Robledo	Santiago Márquez
Muñoz Abogados	Guillermo Navarro
RAD/DF	Alejandro Acevedo
Studio Andino Legal	Camilo Andrade, Emilio García, Wilmer Reatiga
Triana Uribe & Michelsen	Sandra Ávila

MARTÍNEZ QUINTERO MENDOZA GONZÁLEZ LAGUADO & DE LA ROSA: DATA & TECHNOLOGY EXPERTS



María Claudia Martínez

Key Figure(s): María Claudia Martínez
Established: 1996

Track Record: The team specializes in both technology, media and telecommunications (TMT) law and data protection. They advise clients on complex regulatory issues, intellectual property, e-commerce and emerging technology like blockchain and AI. Furthermore, they offer expertise in data protection compliance, corporate training and privacy regulations, ensuring clients remain in compliance and capable of innovating in a dynamic legal landscape.

Team & Differentiation: The technology, media and telecommunications (TMT) and data protection team is led by María Claudia Martínez, a partner with extensive experience advising clients on regulatory issues, compliance and emerging technology. With its deep expertise across multiple sectors, the team offers tailored, strategic counsel to navigate the complex legal landscapes of data protection, privacy and TMT.



INNOVATION, TECHNOLOGY & TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Brigard Urrutia	Sergio Michelsen
CMS Rodríguez-Azuero	Lorenzo Villegas Carrasquilla
Gómez-Pinzón	Mauricio Jaramillo
EXCELLENT	
1 Baker McKenzie	Juan Pablo Concha Delgado
Lloreda Camacho	Gustavo Tamayo Arango
2 Durán & Osorio Abogados	Álvaro Durán Leal
Martínez Quintero Mendoza González Laguardo & De La Rosa	María Claudia Martínez
Tovar Fajardo & Asociados Abogados	Alfredo Fajardo, Felipe Tovar
HIGHLY RECOMMENDED	
Ecija Colombia	Pablo Márquez
Esguerra JHR	Alfonso Miranda Londoño
Garrigues Colombia	José Miguel de la Calle
Olartemoure	Valeria Jaramillo, Carlos Olarte, Santiago Lombana, Juan Moure
Posse Herrera Ruiz	Jorge De los Ríos, Andrés Montoya, Daniel Posse
RECOMMENDED	
BBGS Abogados Colombia	Luis Felipe Barrios
Data & Tic	Rafael Gamboa Bernate, Nicolle Rojas
Dentons Cárdenas & Cárdenas	Luz Helena Adarve
Guerrero & Asociados Propiedad Intelectual	Camila Correa, Manuel Guerrero
Holland & Knight	Danilo Romero Raad
FuturLex	Iván Dario Marrugo
MS Legal	Pedro Novoa
Peña Mancero	Daniel Peña
Triana Uribe & Michelsen	Juan Pablo Triana
VALUABLE PRACTICE	
ABTIC - Abogado TIC	Marcial Ortiz, Natalia Ospina, Efrén Pérez, Jose Antonio Pulido Murcia, Jhohan Sanabria De Luque
Rincon Cardenas & Moreno	Erick Rincon
Studio Andino Legal	Camilo Andrade, Emilio García

PLANT BREEDERS' RIGHTS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Cavelier Abogados	Andrés Rincón
Clarke Modet Colombia	Juliana Gonzalez Juan Felipe Acosta, Carolina Daza
Olartemoure	Luz Bulla, Liliana Galindo, Carlos Olarte
Posse Herrera Ruiz	Helena Camargo
HIGHLY RECOMMENDED	
Brigard Castro	Laura Angel, Juan Pablo Cadena
CMS Rodríguez-Azuero	Felipe Andrade, Karl Mutter
Garrigues Colombia	José Miguel de la Calle
Gómez-Pinzón	Mauricio Jaramillo
Lloreda Camacho	Nestor Bejarano, Ana María Castro
Robledo Abogados	Pablo Felipe Robledo
Triana Uribe & Michelsen	Marcela Gómez, Fernando Triana
Vera Abogados	Carolina Vera Matiz

ECUADOR

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Corralrosales	Maria Cecilia Romoleroux, Francisco Gallegos, Gabriel Kuri
EXCELLENT	
Bustamante Fabara	María Rosa Fabara, José Rafael Bustamante Espinosa, Pablo Fabara, Maria Clara Bustamante
Falconi Puig Abogados	Carlos Alberto Arroyo, Sasha Mandakovic, Jaime Mantilla, Cecilia Falconi
Quevedo & Ponce Estudio Jurídico	Alejandro Ponce
HIGHLY RECOMMENDED	
Aguirre Noboa Law Firm	Carlos Aguirre Noboa, María Cristina Guerra, Priscila Ordóñez Arteaga
Pérez Bustamante & Ponce (PBP)	Alysa Arcos, Rafael González, Camila Mateus, Francisco Pérez Gangotena, Margarita Romero
RECOMMENDED	
Arosemena Burbano & Asociados	Flavio Arosemena Burbano, Veronica Gomez Lecaro
Bermeo & Bermeo	Pablo Bermeo Andrade, Rodrigo Bermeo Rosales
Guerrero IP Office	Johana Aguirre Guerrero, Omar Alban Cornejo
Meythaler & Zambrano	José Meythaler, Andrea Araujo
Robalino Law	Pedro Cordova, María José Peñaherrera
Spingarn	Byron Robayo, Lorena Sandoval
VALUABLE PRACTICE	
Abreu & Asociados	Janet Hernandez Cruz
Clarke Modet Ecuador	Fabian Rivera
Lexvalor Abogados	Luis Marín-Tobar

IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bustamante Fabara	María Clara Bustamante, José Rafael Bustamante E., Pablo Fabara, María Rosa Fabara Vera
Corralrosales	Francisco Gallegos, Maria Cecilia Romoleroux
Falconi Puig Abogados	Carlos Alberto Arroyo, Cecilia Falconi, Sasha Mandakovic, Jaime Mantilla, Santiago Mosquera
Pérez Bustamante & Ponce (PBP)	Alysa Arcos, Rafael González, Camila Mateus, Francisco Pérez Gangotena, Margarita Romero
EXCELLENT	
Dentons Paz Horowitz Abogados	Verónica Chiriboga, Mónica Cortez
Lexvalor Abogados	Luis Marín-Tobar
Meythaler & Zambrano	Andrea Araujo, José Meythaler, Sebastian Meythaler, Maricruz Cepeda Torres
Robalino Law	Pedro Córdova, María José Peñaherrera
Tobar ZVS	Alvaro Sevilla, Oscar Vela, Alfonso Rivera Canales, Andrea Guevara
HIGHLY RECOMMENDED	
1 AVL Abogados	Maria de los Angeles Lombeyda, Juan Jose Arias
Guerrero Propiedad Intelectual	Johana Aguirre Guerrero, Christian Bandre
Solines & Asociados	Juan Carlos Solines, Pablo Solines
Spingarn	Byron Robayo, Mario Cedeño
2 Aguirre Noboa Law Firm	Carlos Aguirre Noboa, María Cristina Guerra, Priscila Ordonez Arteaga
Arosemena Burbano & Asociados	Flavio Arosemena Burbano
Ecija GPA	Gonzalo Muñoz, Juan Valdivieso, Michael Veintimilla
Luzuriaga & Castro	Gonzalo Luzuriaga, Alejandra Castro
Sur Legal	Marco Avila, Antonio Martinez Montesinos
RECOMMENDED	
Altac International	Daniel Díaz
Bermeo & Bermeo	Rodrigo Bermeo-Andrade, Rodrigo Bermeo Rosales
Divergent Law	María-Belén Rivadeneira Reyes
Flor Bustamante Pizarro & Hurtado	Juan Pablo Serrano, Erika Alarcón
Pluslaw IP	Francisco Villacreses Real, Daniela Moreira Sarmiento
Quevedo & Ponce Estudio Jurídico	Alejandro Ponce
Venamerica Abogados & Consultores	Carmen Robayo, Damián Hidalgo

LEXVALOR: HIGH STANDARDS AND DEEP IP KNOWLEDGE



Luis Marín Tobar

Key Figure(s):
Luis Marín Tobar
Established: 2005

Track Record: Lexvalor knows how business is done today and adds a modern vision to its legal advisory. This, combined with its deep expertise in law and business matters, allows the firm to deliver outstanding results. It provides proactive guidance, manages risk effectively and provides practical solutions. Team members approach cases with high standards of rigor and creativity, in the best interests of the client.

Team & Differentiation: The firm boasts a team of intellectual property specialists, which allows it to provide advice on all matters related to this area of law. Each team member is highly specialized professional with deep expertise in the industries they serve. Among the firm's clients are companies from the food and beverage, consumer goods, retail, automotive, transport and pharmaceutical industries.



PLANT BREEDERS' RIGHTS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Tobar ZVS	Alvaro Sevilla, Oscar Vela, Alfonso Rivera
EXCELLENT	
AVL Abogados	Maria de los Angeles Lombeyda
Bustamante Fabara	María Rosa Fabara
Pérez Bustamante & Ponce (PBP)	Alysa Arcos, Rafael González, Camila Mateus, Francisco Pérez Gangotena, Margarita Romero
HIGHLY RECOMMENDED	
Corralrosales	Francisco Gallegos, Gabriel Kuri, Andrea Miño, Maria Cecilia Romoleroux, Felipe Samaniego
Falconi Puig Abogados	Carlos Alberto Arroyo del Río
Spingarn	Byron Robayo Arroyo
RECOMMENDED	
Abreu & Asociados	Janet Hernández Cruz
Lexvalor Abogados	Luis Marin Tobar

ENFORCEMENT & ANTI-COUNTERFEITING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Corralrosales	Maria Cecilia Romoleroux, Francisco Gallegos, Eduardo Rios
Luzuriaga & Castro	Gonzalo Luzuriaga, María Alejandra Castro
EXCELLENT	
Bustamante Fabara	María Rosa Fabara, Jose Rafael Bustamante Espinosa, Maria Clara Bustamante
Falconi Puig Abogados	Cecilia Falconi, Angeles Puente
Meythaler & Zambrano	Andrea Araujo, José Meythaler, Sebastian Meythaler, Mary Mar Samaniego, Margarita Zambrano
Tobar ZVS	Andrea Guevara, Alvaro Sevilla, Oscar Vela, Alfonso Rivera
HIGHLY RECOMMENDED	
Fexlaw Abogados	Francisco Estupiñán, Alicia Salgado
Guerrero Propiedad Intelectual	Johana Aguirre Guerrero, Christian Bandre
Lexvalor Abogados	Luis Marín-Tobar
Pérez Bustamante & Ponce (PBP)	Alysa Arcos, Rafael González, Camila Mateus, Francisco Pérez Gangotena, Margarita Romero
Sur Legal	Marco Avila, Antonio Martínez
RECOMMENDED	
AVL Abogados	Maria de los Angeles Lombeyda
Dentons Paz Horowitz Abogados	Verónica Chiriboga
VALUABLE PRACTICE	
Aguirre Noboa Law Firm	Carlos Aguirre Noboa
Bermeo & Bermeo	Rodrigo Bermeo Andrade
Robalino Law	Pedro Cordova, María José Peñaherrera
Spingarn	Byron Robayo

Analysis

LUZURIAGA & CASTRO: PRECEDENT-SETTING IP ENFORCEMENT FIRM



Gonzalo Luzuriaga

Key Figure(s): Gonzalo Luzuriaga and Alejandra Castro
Established: 2008

Track Record: Enforcement & anti-counterfeiting experts Luzuriaga & Castro Abogados routinely obtain court orders for the destruction of large-scale counterfeit shipments, and secure significant compensation for rights holders. Clients include major fashion & luxury goods, consumer goods & retail, technology & electronics and automotive & industrial brands, as well as e-commerce & digital services platforms.

Team & Differentiation: The firm works closely with the IP Office, Customs, the Prosecutor's Office and law enforcement agencies, applying technology-driven enforcement which facilitates the early detection of high-risk shipments and preventive enforcement before counterfeit goods reach consumers. It constantly works to strengthen international cooperation to prevent the entry and exit of counterfeit goods.

CORRALROSALES: LEADING ANTI-COUNTERFEITING TEAM



Maria Cecilia Romoleroux

Key Figure(s): Maria Cecilia Romoleroux, Francisco Gallegos, Hugo García-Larriva, Gabriel Kuri, Xavier Rosales, Rafael Serrano and Ana Samudio
Established: 1975

Track Record: CorralRosales holds the distinction of being one of Ecuador's top law firms. Its intellectual property practice encompasses litigation, trademarks, patents, copyrights, franchising and anti-counterfeiting. The firm is also highly engaged in technology, telecommunications and data-protection issues, exhibiting notable expertise in e-commerce and drafting computer and software contracts.

Team & Differentiation: The firm boasts a well-rounded team equipped to address all client needs related to technology, intellectual property and data protection. Rafael Serrano is widely respected for his data-protection expertise. Last year, Hugo García-Larriva returned to the firm as a partner. Its portfolio of clients includes companies from the telecommunications, finance, insurance and education industries, among others.

BUSTAMANTE FABARA: MULTIDISCIPLINARY IP TEAM



Maria Rosa Fabara

Key Figure(s): Maria Rosa Fabara, Jose Rafael Bustamante, Pablo Fabara, Esteban Davila, Diego Ramirez and Daniel Castelo
Established: 2022

Track Record: Bustamante Fabara oversees an extensive trademark portfolio and has experienced significant growth in patent activity of late. It leads thousands of ongoing litigation and administrative cases, with high skills in copyright, anti-counterfeiting and plant variety protection matters. It actively counsels clients in the pharmaceutical and life-sciences industries on data-protection matters.

Team & Differentiation: The firm's multidisciplinary intellectual property team includes lawyers, food chemists and biochemists. Maria Rosa Fabara is highly regarded for her outstanding legal acumen. It maintains a comprehensive and frequently updated trademark database, enabling its lawyers to offer clients the most current information on local trademark registrations and all-related to IP regulation.



The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.



TECHNOLOGY, INTERNET & TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
AVL Abogados	Jose Luis Barzallo
Corralrosales	Xavier Rosales, Ana Samudio, Rafael Serrano, Hugo García-Larriva
EXCELLENT	
CCB Abogados	Daniela Cevallos Casals
Ecija GPA	Felipe Gonzalez, Christian Espinosa, Jaime Dousdebés
Falconi Puig Abogados	Carlos Alberto Arroyo
Heka Law Firm	Andrés Teran
Solines & Asociados	Juan Carlos Solines, Pablo Solines
HIGHLY RECOMMENDED	
Bustamante Fabara	Juan Felipe Bustamante, Diego Ramírez
Dentons Paz Horowitz Abogados	Agustín Acosta, Gabriel Santelices
Niubox	Diego Alvarez, Sofia Fernandez Bonaudi
Pérez Bustamante & Ponce (PPB)	Juan Manuel Marchán Maldonado, Francisco Pérez Gangotena, Diego Pérez Ordoñez, Carmen Simone
Robalino Law	Pedro Córdova, Martín Pallares, Daniel Robalino
Tobar ZVS	Alvaro Sevilla
RECOMMENDED	
Legaltech Asesores & Consultores	Janette Colamarco
Spingarn	Byron Robayo

DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Corralrosales	Rafael Serrano
Ecija GPA	Felipe Gonzalez, Christian Espinosa
Solines & Asociados	Juan Carlos Solines, Pablo Solines
EXCELLENT	
AVL Abogados	Santiago Andrade
Bustamante Fabara	María Rosa Fabara, Esteban Davila
Robalino Law	Pedro Córdova, María José Peñaherrera
HIGHLY RECOMMENDED	
1 Heka Law Firm	Andrés Teran
Lexvalor Abogados	Ricardo Peñaherrera
Niubox	Diego Alvarez
Spingarn	Lorena Naranjo, Daniela Macias, Matthew Armijos
2 Dentons Paz Horowitz Abogados	Gabriel Santelices
Luzuriaga & Castro	Gonzalo Luzuriaga, Alejandra Castro
Pérez Bustamante & Ponce (PBP)	Francisco Pérez-Gangotena
VALUABLE PRACTICE	
CCB Abogados	Daniela Cevallos Casals
Falconi Puig Abogados	Jaime Mantilla, Carlos Arroyo del Río
Legaltech Asesores & Consultores	Janette Colamarco
Marcelo Bodero & Asociados	Emilio Gallardo, Marcelo Bodero, Jose Paul Mendoza
Tobar ZVS	Hipatia Donoso, René De Sola, Bernardo Tobar, Alvaro Sevilla

AVL ABOGADOS: THRIVING FULL-SERVICE FIRM



José Luis Barzaló

Key Figure(s): Maria de los Angeles Lombeyda, Santiago Andrade and José Luis Barzaló
Established: 1974

Track Record: AVL Abogados is a full-service law firm which delivers specialist services in highly competitive and state-regulated industries. The firm fosters the growth of its clients by delivering innovative, efficient and ethically grounded legal solutions. It designs legal strategies tailored to its clients' diverse requirements, with agility and innovation at every turn.

Team & Differentiation: José Luis Barzaló, a leading innovation, technology, telecommunications and data-protection lawyer, recently joined the firm. His addition further strengthens its position as a key player in intellectual property, technology and innovation matters in Ecuador. He joins María de los Angeles Lombeyda, Santiago Andrade and the rest of the highly specialized and experienced team at AVL Abogados.

ROBALINO LAW: PIONEERING DATA-PROTECTION EXCELLENCE



Pedro Cordova

Key Figure(s): Pedro Cordova Balda and Maria Jose Peñaherrera
Established: 2015

Track Record: Robalino is at the forefront of innovation and excellence. It is one of Ecuador's leading firms for legal consulting and advisory services, having earned a distinguished reputation for its innovative approach to IP litigation negotiations and data protection matters. It provides a comprehensive range of services, covering strategic and registry advice as well as contractual and litigation matters.

Team & Differentiation: Robalino's clients range from entrepreneurship ventures to multinational corporations. It takes a disruptive approach to personal data protection. Pedro Cordova has over a decade's experience in IP and data protection negotiations. He is recognized as one of the industry's key players. Together with María José Peñaherrera and the rest of Robalino's team, he provides excellent IP advice, delivering tailored solutions to each client.

PERU

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Barreda Moller	Fernando Barreda, Gonzalo Barreda, Alfredo Barreda
Clarke Modet Peru	Alvaro Arias, Cynthia Huaman, José Marquis, Sara Soto
Estudio Colmenares & Asociados	Carmen Arana, Merly C. Durand, Edelmira Ortega, Adan Roque, Susana Zea
EXCELLENT	
Allende & Garcia Abogados	Jorge Allende
Espinosa Bellido Abogados	Francisco Espinosa Reboa
Estudio Echeopar - Member of Baker McKenzie International	Manlio Bassino
Estudio Muñoz	Bruno Merchor
Fernández-Dávila Abogados	Carlos Fernández-Dávila, Ivette Luque, Neunlyn Marín, María del Rosario Zúñiga, Evelyn Sanchez
Mertz Peru	Aldahir Romaní, Claudia Fernandini, Norberto Rodríguez, Stephany Soto
Scavia & Scavia	Renzo Scavia
HIGHLY RECOMMENDED	
BARLAW - Barrera & Asociados	Medalith Albarracin, Adriana Barrera, Maria Ines Herrera
Carolina Oré Gomez & Asociados	Carolina Oré, Alexander Trujillo
Kresalja IP	Rosa María Kresalja, Marcela Robles, Rosa Elena Alsa
Pierola & Asociados	José de Pierola, María Nolasco
Rodrigo Elias & Medrano Abogados	Ximena Aramburú, Maria del Carmen Alvarado
Valencia	Mariela Valencia, Juber Valencia, María Isabel Valencia
RECOMMENDED	
BRDA Abogados	Gisella Barreda, José Barreda
DLA Piper Perú	Ana Teresa Barreto
MCG Law Firm	Jean-Carlo Costa, Ray Meloni, Dafne Ramos
Osterling Abogados	Arturo Tello
Thorne Echeandia & Lema Abogados	Alvaro Echeandia Bustamente
VALUABLE PRACTICE	
CMS Grau	Maria Delia Oxley
Diez Canseco Abogados	Omar Alvarado, Luis Diez Canseco, Marta Fernandez Pepper
Estudio Llona & Bustamante Abogados	Alfonso Fernández Maldonado, Raúl Villacencio
Estudio Olaechea	Monica Germany
Pacon & Schiantarelli	Juan Pablo Schiantarelli
Union Andina	Alejandro Castro

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Estudio Muñiz	Bruno Merchor
EXCELLENT	
Barreda Moller	Fernando Barreda, Alfredo Barreda
Clarke Modet Peru	Alvaro Arias, José Marquis
Estudio Colmenares & Asociados	Carmen Arana, Merly C. Durand, Edelmira Ortega
Estudio Echeopar - Member of Baker McKenzie International	Manlio Bassino
Fernández-Dávila Abogados	Carlos Fernández Dávila, Ivette Luque
Mertz Peru	Aldahir Romani, Claudia Fernandini, Norberto Rodríguez, Stephany Soto
HIGHLY RECOMMENDED	
Allende & Garcia Abogados	Jorge Allende, Magali Garcia
BARLAW - Barrera & Asociados	Adriana Barrera, Maria Ines Herrera, Medalith Albarracin
Espinosa Bellido Abogados	Francisco Espinosa Reboa
Pacon & Schiantarelli	Juan Pablo Schiantarelli
Properly	Ana Belen Martell
Rodrigo Elias & Medrano Abogados	Hector Alvarez, Maria del Carmen Alvarado, Maritza Reátegui
Scavia & Scavia	Renzo Scavia
Valencia	Mariela Valencia, Juber Valencia, María Isabel Valencia

PLANT BREEDER'S RIGHTS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
EXCELLENT	
Barreda Moller	Fernando Barreda, Alfredo Barreda, Gonzalo Barreda
Estudio Echeopar -Member of Baker McKenzie International	Manlio Bassino
Estudio Muñiz	Bruno Merchor
Mertz Peru	Aldahir Romani, Claudia Fernandini, Norberto Rodríguez, Stephany Soto
Rodrigo Elias & Medrano Abogados	Ximena Aramburú, Maria del Carmen Alvarado, Maritza Reátegui
HIGHLY RECOMMENDED	
BARLAW - Barrera & Asociados	Medalith Albarracin, Adriana Barrera
Clarke Modet Peru	Alvaro Arias, Cynthia Huaman
Estudio Colmenares & Asociados	Maria del Carmen Arana
Union Andina	Alejandro Castro
Valencia	Mariela Valencia Vera, Juber Valencia, María Isabel Valencia



PERU

Analysis

**ESTUDIO COLMENARES & ASOCIADOS:
CENTURY LONG IP EXCELLENCE IN PERU**


Carmen Arana

Key Figure(s): Carmen Arana and Luis Gayoso
Established: 1904

Track Record: With unmatched expertise in oppositions, litigation and IP prosecution, Estudio Colmenares & Asociados represents top brands like Rolex, Airbnb, BMW and Kodak. It is a trusted advisor to members of the fashion, pharma, agri-food and automotive sectors, known for its sharp legal acumen and consistent record of success in protecting innovation and brands.

Team & Differentiation: Exclusively focused on intellectual property matters for more than a century, the firm's 40-strong team delivers rapid, ethical and strategic counsel. Led by two seasoned partners, it maintains a spotless reputation and offers pro-bono patent protection for nonprofits. The team's unwavering integrity ensures alignment with clients' ethical and transparent values.

**KRESALJA IP:
PRECISION-DRIVEN IP PROTECTION**


Rosa Maria Kresalja

Key Figure(s): Baldo Kresalja, Rosa Maria Kresalja, Marcela Robles and Roselina Liza
Established: 1972

Track Record: Kresalja IP delivers full-spectrum legal services in trademarks, patents, enforcement, copyrights and advertising, with a reputation for precision and reliability. The firm stands out for its proactive engagement with IP authorities and a collaborative approach that ensures every angle is considered. Trusted by leading players in the pharmaceutical, mining, construction and food and beverage industries.

Team & Differentiation: The firm is led by senior professionals who combine legal wisdom with hands-on experience. The team includes renowned academic and senior partner Baldo Kresalja; managing partner Rosa Maria Kresalja, with nearly two decades in IP law; and Marcela Robles, whose 16 years at the Peruvian IP authority bring unparalleled regulatory insight.

**SCAVIA & SCAVIA:
MULTI-SECTOR IP PROTECTION**


Renzo Scavia

Key Figure(s): Renzo Scavia
Established: 2003

Track Record: Scavia & Scavia is a specialist IP firm with deep expertise in patent, utility model and industrial design filings, in addition to prosecution and enforcement. The firm acts for clients from the technology, pharmaceutical, chemical, medical and mining sectors, offering comprehensive support in patent litigation, trademark registration and copyright matters, both locally and internationally.

Team & Differentiation: The team combines strong legal acumen and technical knowledge to meet exacting client expectations. Renzo Scavia stands out for his expertise in IP and health regulations, guiding companies through compliance with Peru's drug and medical device regulatory framework. The firm offers holistic services, from trademark and patent prosecution to data protection, e-commerce and technology transfer.

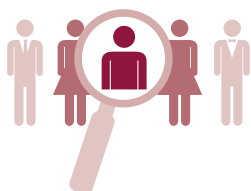
**PORTO LEGAL:
TECHNOLOGY FOCUSED LEGAL SOLUTIONS**


José Miguel Porto

Key Figure(s): José Miguel Porto
Established: 2014

Track Record: Porto Legal is a boutique law firm with a tech-driven mindset, advising leading players in the telecoms, media and technology sectors. The firm counsels telecom clients like Andesat Peru on rural network expansion and helps bridge the digital divide through regulatory audits and compliance strategies. Its expertise spans digital transformation projects, venture investments, asset tokenization and blockchain.

Team & Differentiation: Led by telecom industry veteran José Miguel Porto, whose experience includes leadership roles at Nextel del Peru and NII Holdings, the firm acts in M&A, venture capital, telecom regulation and technology transactions. Traditional legal advice and cutting-edge understanding of regulatory and technological change, provide forward-looking, business-oriented counsel to clients across the TMT space.


The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
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Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

LIFE SCIENCES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Fernández-Dávila Abogados	Carlos Fernández Dávila, Ivette Luque, Julisa Quiliche
Rodrigo Elias & Medrano Abogados	Maritza Reátegui, María del Carmen Alvarado
EXCELLENT	
Estudio Echeopar - Member of Baker McKenzie International	Manlio Bassino, Gonzalo Bernal
Estudio Muñiz	Liz León-Cabezudo, Bruno Merchor
Intrinsecus	Alvaro Gutierrez, Luis Alonso Garcia
Mertz Peru	Claudia Fernandini, Stephany Soto, Norberto Rodriguez, Aldahir Romaní, Yajaira Saavedra, Daniel Coaguila
Miranda & Amado	Willy Pedreschi
Osterling Abogados	Ximena Souza-Ferreira, Arturo Tello
HIGHLY RECOMMENDED	
CMS Grau	Maria Delia Oxley
BARLAW - Barrera & Asociados	Adriana Barrera, Maria Ines Herrera, Medalith Albarracin
DLA Piper Perú	Ana Teresa Barro, Nathalie Málaga, Daniel Flores, Lyliana Ongaro, Hernán Velarde, Silvia Otárola
Estudio Olaechea	Mónica Germany, Martin Serkovic
García-Godos & Lindley-Russo	Eduardo García-Godos, Alfredo Lindley-Russo, Luis Adrianzen
Properly	Ana Belen Martell
Rosselló Abogados	Carolina Castro, Ruddy Medina, Eliana Vilchez Leyva



TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bullard Falla Ezcurra Abogados	Andrea Cadenas, Alejandro Falla, Eduardo Quintana, Lucía Villarán
Estudio Echecopar - Member of Baker McKenzie International	Teresa Tovar
Payet, Rey, Cauvi, Pérez Abogados	Gerardo Soto, Carlos Patrón, Julia Loret de Mola, David Kuroiwa
Porto Legal	Jose Miguel Porto
QA Legal	María Teresa Quiñones
Rodrigo Elias & Medrano Abogados	Maria del Rosario Quiroga, Verónica Sattler
EXCELLENT	
CMS Grau	Ramón Huapaya, Nestor Shimabukuro, Juan José Hopkins, Carolina Gajate
Diez Canseco Abogados	José Gonzáles Cucho
Stucchi, Bezada, Rodas & Pelaez Abogados	José Antonio Bezada, Alexander Flores, Carlos Rodas, Pierino Stucchi
HIGHLY RECOMMENDED	
DLA Piper Perú	Roberto Berendson, Luis Vargas, Daniel Flores
Estudio Olaechea	Carol Quiroz, Martin Serkovic
Hernández & Cia Abogados	Carlos Gonzalez Prada
Miranda & Amado	Enrique Felices, Willy Pedreschi, Fiorella Zumaeta, Fabiana Vittoria, José Quintana, Alvaro Gastañadui
Niubox	Oscar Montezuma, Fiorella Colonna, Bruno Fernández de Córdova, Daniela García, David Vasquez, Rommel Infante
Revoredo.pe	Abel Revoredo
Vega & Abogados	Enrique Cavero
RECOMMENDED	
Estudio Muñiz	Jesús Espinoza, Johan Rosales
Mertz Peru	Claudia Fernandini, Stephany Soto, Yajaira Saavedra, Daniel Coaguila, Norberto Rodriguez, Aldahir Romaní
MOAR Abogados	Valeria Milla
Ontier Peru	Fernán Altuve-Febres
Zegarra & Schipper	Diego Zegarra

DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Niubox	Oscar Montezuma, Fiorella Colonna, Anita de la Piedra, Daniela García, David Vasquez, Joshue Napuri
2	Estudio Echecopar - Member of Baker McKenzie International	Teresa Tovar
EXCELLENT		
	Allende & Garcia Abogados	Jorge Allende
	Iriarte & Asociados	Erick Iriarte
	Payet, Rey, Cauvi, Pérez Abogados	Carlos Patrón, Julia Loret de Mola, Marianna Vallvé
	Revoredo.pe	Abel Revoredo
	Rodrigo Elias & Medrano Abogados	Ramón Vidurizaga
	Stucchi, Bezada, Rodas & Pelaez Abogados	José Antonio Bezada, Pierino Stucchi
HIGHLY RECOMMENDED		
1	Porto Legal	Jose Miguel Porto
	Torres y Torres Lara Abogados	Alejandro Morales, Rafael Torres
2	DLA Piper Perú	Daniel Flores
	Osterling Abogados	Fernando Allasi, Arturo Tello
	Pacon & Schiantarelli	Juan Pablo Schiantarelli, Rosalina Susano
	Vega & Abogados	Enrique Cavero
	Zegarra & Schipper	Diego Zegarra
RECOMMENDED		
1	BARLAW - Barrera & Asociados	Adriana Barrera, Maria Ines Herrera, Medalith Albarracin
	Baxel Consultores	Christián Chávez
	CPB Abogados	Macarena Del Busto
	Diez Canseco Abogados	José Gonzáles Cucho
	DS Casahierro Abogados	Javier Duany, Jessica Ortíz



PERU

León e Iparraguirre Abogados Gianfranco Iparraguirre, Luis Miguel León

Miranda & Amado Enrique Felices, Willy Pedreschi, Fiorella Zumaeta

2 CMS Grau Juan Carlos Escudero, Carolina Gajate, Juan José Hopkins, Ramon Huapaya

Cuatrecasas Ivan Blume, Fernando Salhuana, Ralph Salas, María Pía Agramonte

Estudio Muñiz Alex Sosa, Camila Mallqui

Estudio Olaechea Carol Quiroz

Fernández-Dávila Abogados Carlos Fernández-Dávila, Gustavo Cusman

VALUABLE PRACTICE

Benites Vargas & Ugaz Abogados Fabricio Sánchez Concha

Bueno Lercari Consultores Rosa Bueno de Lercari

Caro & Asociados Richard Aguilar, Carlos Caro, Luis Miguel Reyna

Damma Legal Advisors Álvaro Castro, Gabriela Cuadros

Dentons Perú Alexandra Egas, Julio Gallo

Estudio Fernandez & Vargas Abogados Marco Antonio Palomino, Maria Luz Vargas, Frank Sanchez

Garrigues Franco Muschi

Philippi, Prietocarrizosa Ferrero DU & Uria Verónica Vergaray

Rebaza, Alcázar & De Las Casas Rafael Alcázar

Rodríguez García & Encinas Abogados David Encinas

Santivañez Abogados Jessica Hondermann

Mertz Peru Aldahir Romaní, Daniel Coaguila, Claudia Fernandini, Yajaira Saavedra, Stephany Soto, Norberto Rodriguez

Vargas Pareja Abogados & Consultores Alberto Vargas Pareja, Eddy Ramirez

NIUBOX: LEGAL INNOVATION FOR THE DIGITAL ECONOMY



Oscar Montezuma

Key Figure(s): Oscar Montezuma, Fiorella Colonna and Anita de la Piedra
Established: 2018

Track Record: Known for its ability to blend legal and technical insight, Niubox supports cutting-edge digital businesses, including Solgas, Delivery Hero and Agora Servicios Digitales, across sectors like fintech, telecoms, AI and satellite broadband. It provides comprehensive counsel on compliance, cybersecurity, data governance and regulatory strategy, positioning itself as a vital partner to companies.

Team & Differentiation: Led by Managing Partner Oscar Montezuma, a digital law expert with over 15 years' experience, the team plays a key role in shaping public policy and legal frameworks across Latin America. Niubox professionals actively contribute to major forums, including APEC Digital Weeks, Cirion Forum and Peruvian Congressional roundtables, providing clients with anticipatory legal strategies and unparalleled insight.

URUGUAY

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
Fernandez Secco & Asociados		Agustina Fernández Giambruno
Fischer Abogados		Gustavo Fischer, Federico Fischer, Mercedes Castells
Fox & Lapenne		Victoria Fox, Juan Lapenne
EXCELLENT		
1	Clarke Modet Uruguay	Fabiana Penades
Ferrere		Agustín Mayer West
Vanrell Propiedad Intelectual Abogados		Álvaro Frizzi
2	Cervieri Monsuarez	Virginia Cervieri, Natalia Paladino
Cikato Abogados		Matias Cikato, Mauro Marín
HIGHLY RECOMMENDED		
Dubourg		Andrés Gallo Dubourg
Jones & Cia		Carlos Vera
Pittaluga Abogados		Martín Pittaluga



IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	

Cervieri Monsuarez	Lucía Cantera, Virginia Cervieri, Pablo Monsuarez, Natalia Paladino
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Ferrere	Agustín Mayer West, Alejandro Alterwain
---------	---

Fischer Abogados	Gustavo Fischer, Federico Fischer, Mercedes Castells
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EXCELLENT

Cikato Abogados	Mauro Marín, Matias Cikato
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Fernandez Secco & Asociados	Agustina Fernández Giambruno
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Fox & Lapenne	Victoria Fox, Juan Lapenne
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Vanrell Propiedad Intelectual Abogados	Marcel Perdigón
--	-----------------

HIGHLY RECOMMENDED

Bergstein Abogados	Silvina Vila, Leonardo Melos
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Clarke Modet Uruguay	Fabiana Penades
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Pittaluga Abogados	Juan Manuel Pittaluga
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ENFORCEMENT & ANTI-COUNTERFEITING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cervieri Monsuarez	Virginia Cervieri, Anabel Frachia
EXCELLENT	
1 Cikato Abogados	Matias Cikato, Mauro Marín
Fischer Abogados	Gustavo Fischer, Federico Fischer, Mercedes Castells
Vanrell Propiedad Intelectual Abogados	Fabiana Mateos, Juan Vanrell
2 Fernandez Secco & Asociados	Agustina Fernández Giambruno, Gonzalo Fernández Secco
Ferrere	Agustín Mayer West
HIGHLY RECOMMENDED	
Bacot & Bacot	Oscar Bacot Silveira
Fox & Lapenne	Victoria Fox, Juan Lapenne
Pittaluga Abogados	Martín Pittaluga, Juan Manuel Pittaluga

CERVIERI MONSUAREZ & ASOCIADOS: ENFORCEMENT & ANTI-COUNTERFEITING EXPERTS



Virginia Cervieri

Key Figure(s): Virginia Cervieri, Natalia Paladino, Pablo Monsuarez, Anabel Frachia and Lucia Cantera
Established: 2008

Track Record: Cervieri Monsuarez & Asociados is a leading name in anti-counterfeiting and enforcement matters, as well as in the registration and protection of IP rights. The founding partners of the firm, which has offices in Uruguay, Bolivia, Paraguay and Anguila, boast three decades of experience. The firm runs the Cervieri Monsuárez Foundation to promote art and strengthen high-impact cultural and educational programs in the community.

Team & Differentiation: The team intervenes in iconic cases which has earned it a sterling reputation. Its partners participate as speakers in IP-related events, at both regional and international levels. Virginia Cervieri is a top referent in enforcement & anti-counterfeiting matters in Uruguay. It is the only local law firm to have its own software package, Horus, which helps monitor client's brands and products to ensure optimal protection.

EUROPE

INVESTMENTS & EXITS

Best Venture Capital Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
360° Capital Partners	Fausto Boni, François Tison
Balderton Capital	Bernard Liautaud, Daniel Waterhouse
Felix Capital	Frederic Court
Global Founders Capital	Roel Janssen
High-Tech Gründerfonds	Alex von Frankenberg
Sequoia Capital	Luciana Lixandru
Serena Capital	Marc Fournier, Philippe Hayat, Xavier Lorphelin
EXCELLENT	
Accel	Philippe Botteri, Kevin Comolli, Sonali De Rycker
BlueYard Capital	Chad Fowler, Ciarán O'Leary, Jason Whitmire
Daphni	Pierre-Eric Leibovici, Pierre-Yves Meerschman
Down Capital	Josh Bell, Norman Fiore, Haakon Overli, Evgenia Plotnikova
Earlybird Venture Capital	Hendrik Brandis, Christian Nagel
Molten Ventures	Stuart Chapman
Northzone Ventures	Bjørn Stray
Par Equity	Paul Atkinson
Partech Partners	Omri Benayoun, Philippe Collombel, Romain Lavault
Seedcamp	Reshma Sohoni
HIGHLY RECOMMENDED	
83North	Laurel Bowden, Arnon Dinur, Gil Goren, Yoram Snir
Atomico	Niklas Zennström
Backed	Alex Brunicki, Andre De Haes, Tom Hopkins
Cap Horn Invest	Guillaume Dupont
Creandum	Johan Brenner, Fredrik Cassel, Staffan Helgesson
EQT Ventures	Ashley Lundström, Carl Svantesson
Generation Investment Management	Colin le Duc
Hoxton Ventures	Bryan Gartner, Hussein Kanji, Charles Seely
Index Ventures	Jan Hammer, Dominique Vidal
NATO Innovation Fund	Patrick Schneider-Sikorsky, Chris O'Connor, Kelly Chen, Andrea Traversone
Octopus Investments	Ian Perry
Point Nine Capital	Pawel Chuddzinski, Louis Coppey, Christoph Janz, Ricardo Sequerra Amram
Speedinvest	Oliver Holle
Ventech	Nicolas Barthalon, Jean Bourcereau, Alain Caffi, Christian Claussen, Claire Houry
RECOMMENDED	
Eurazeo	William Kadouch-Chassaing, Christophe Bavière
Hedosophia	Ian Osborne
Hitachi Ventures	Stefan Gabriel
HV Capital	Rainer Märkle, David Kuczek
Notion Capital	Stephen Chandler

AUSTRIA

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
Puchberger & Partner		Andreas Gehring, Peter Puchberger
SONN		Daniel Alge, Rainer Beetz, Marc Keschmann, Johannes Strobl
EXCELLENT		
1	Schwarz & Partner	Philipp Gruber, Herwig Margotti, Harald Nemec, Andreas Pförtl, Andreas Vögele
Torggler Hofmann		Stephan Hofinger
Wildhack & Jellinek		Michael Stadler, Andreas Wildhack
2	Hübscher & Partner	Winfried Hellmich, Gerd Hübscher, Helmut Hübscher, Bernhard Kadner, Fabian Haiböck
HIGHLY RECOMMENDED		
Kliment & Henhapel		Lukas Fleischer, Bernhard Henhapel
REDL Life Science Patents		Manuela Loidl, Gerda Redl
RECOMMENDED		
Beer & Partner		Florian Stadler
Matschnig & Forsthuber		Christian Hofstetter, Thomas Neubaer
Pendl Mair		Sebastian Feurstein, Gerald Mair, Rudolf Pendl
Weiser Voith Gugler		Johannes Gugler

PATENT LITIGATION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Gassauer-Fleissner	Dominik Göbel, Manuel Wegrostek
Geistwert	Constantin Kletzer, Juliane Messner, Max Mosing, Alexander Schnider, Rainer Schultes
EXCELLENT	
Schwarz Schoenherr	Georg Schönherr
Wiltschek Plasser	David Plasser
Wolf Theiss	Georg Kresbach
HIGHLY RECOMMENDED	
ABP Burger & Partner	Hannes Burger
Binder Grösswang	Ivo Rungg
Schoenherr	Andreas Natterer, Michael Woller
RECOMMENDED	
Baker McKenzie	Lukas Feiler
CMS Reich-Rohrwig Hainz	Egon Engin-Deniz, Klaus Pateter
Dorda	Axel Anderl
Freshfields	Lutz Riede
Nomos Legal	Alexander Koller
Salomonowitz	Sascha Salomonowitz
Taylor Wessing	Thomas Adocker, Martin Prohaska-Marchried, Andreas Schütz
Warbek	Stefan Warbek
VALUABLE PRACTICE	
Brauneis	Martin Reinisch
Cerha Hempel	Mark Krenn
DLA Piper Weiss-Tessbach	Sabine Fehringer
E+H	Andreas Zellhofer
Graf Isola	Claudia Csáky, Ferdinand Graf
Herbst Kinsky	Sonja Hebenstreit
Karasek Wietrzyk (KWR)	Barbara Kuchar
Puchberger & Partner	Andreas Gehring
Saxinger	Maximilian Gumpoldsberger, Michael Pachinger, Reinhard Paulitsch
Schindler Attorneys	Philipp Spring
SONN	Rainer Beetz, Johannes Strobl, Philipp Weinzing
Tonninger Schermaier & Partner	Markus Albrecht, Bernhard Tonninger
Torggler Hofmann	Markus Gangl, Florian Robl
Wiltschek Plasser	David Plasser



DATA PROTECTION & DATA PRIVACY

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Dorda	Axel Anderl, Nino Tlapak
Knyrim Trieb	Rainer Knyrim, Gerald Trieb
EXCELLENT	
Baker McKenzie	Lukas Feiler
Schoenherr	Günther Leissler
Wolf Theiss	Roland Marko
HIGHLY RECOMMENDED	
Binder Grösswang	Angelika Pallwein-Prettner, Ivo Rungg
Bisset	Katharina Bisset
Cerha Hempel	Hans Kristoferitsch
CMS Reich-Rohrwig Hainz	Johannes Juranek
Freshfields	Lutz Riede
Geistwert	Juliane Messner
Saxinger	Michael Pachinger
RECOMMENDED	
Deloitte Legal - Jank Weiler Operenyi	Sascha Jung
DLA Piper Weiss-Tessbach	Sabine Fehringer
E+H	Andreas Zellhofer
Eversheds Sutherland	Georg Röhsner
Fieldfisher	Philipp Reinisch
Graf Isola	Ferdinand Graf, Marija Križanac
Herbst Kinsky	Sonja Hebenstreit
KPMG Law	Karin Bruchbacher
Karasek Wietrzyk (KWR)	Beatrice Blümel
Taylor Wessing	Andreas Schütz
VALUABLE PRACTICE	
Dr. Tobias Tretzmüller	Tobias Tretzmüller
Eurolawyer	Clemens Thiele
Geuer	Ermanno Geuer
Pendl Mair	Sebastian Feurstein, Gerald Mair
Schweiger.legal	Thomas Schweiger

TMT

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Dorda	Axel Anderl, Alexandra Ciarnau
Wolf Theiss	Georg Kresbach, Roland Marko, Kurt Retter
EXCELLENT	
Freshfields	Lutz Riede
HIGHLY RECOMMENDED	
Andréewitch & partner	Markus Andréewitch, Gerald Steiner, Wolfgang Tichy
Baker McKenzie	Lukas Feiler
Bisset	Katharina Bisset
Cerha Hempel	Hans Kristoferitsch, Christoph Reiter, Armin Schwabl
CMS Reich-Rohrwig Hainz	Johannes Juranek
Geistwert	Juliane Messner
Saxinger	Michael Pachinger
Schoenherr	Michael Woller
RECOMMENDED	
Binder Grösswang	Ivo Rungg
E+H	Andreas Zellhofer
Taylor Wessing	Andreas Schütz

BELGIUM

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PATENT PROSECUTION

Best IP Agencies

In each tier, the agencies are ordered alphabetically

AGENCY	KEY FIGURE(S)
LEADING	
Calysta	Ludivine Coulon
Gevers	François Gevers
EXCELLENT	
Arnold & Siedsma	Nele D'Halleweyn
Brantsandpatents	Johan Brants
De Clercq & Partners	Ann De Clercq
IP Hills	Axel Plas
V.O.	Annemie Jaeken
HIGHLY RECOMMENDED	
Arc IP	Guy Farmer
AWA	Paul-André Gollier
Icosa	Anne Savoye
Ipsilon	Caroline Pallard
Kirkpatrick	Ariane Bird
Pecher & Partners	Nicolas Pecher
Winger	Davy Wauters

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bird & Bird	Jean-Christophe Troussel
Crowell Moring	Kristof Roox
Hoyng Rokh Monegier	Steven Cattoor
EXCELLENT	
Fieldfisher	Stijn Debaene
Simont Braun	Eric De Gryse
Stibbe	Ignace Vernimme
Taylor Wessing	Christian Dekoninck
HIGHLY RECOMMENDED	
A&O Shearman	Peter Van Dick
Altius	Christophe Ronse
Baker McKenzie	Koen De Winter
DLA Piper	Alexis Fierens
Eubelius	Pieter Callens
Inteo	Kristof Neefs
Janson	Mireille Buydens
NautaDutilh	Tanguy de Haan
Osborne Clark	Valentin de le Court



LIFE SCIENCES: TRANSACTIONAL & IP

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bird & Bird	Marc Martens
Covington & Burling	Peter Bogaert
Hoyng Rokh Monegier	Benoît Strowel
EXCELLENT	
Altius	Christophe Ronse
Callens	Stefaan Callens
Crowell Moring	Kristof Roox
Quinz	Olivier Van Obberghen
Simmons & Simmons	Olivier Mignolet
Simont Braun	Eric De Gryse
Stibbe	Ignace Vernimme
HIGHLY RECOMMENDED	
A&O Shearman	Peter Van Dyck
Baker McKenzie	Els Janssens
Cambrian	Frédérique Joos
Cape IP	Veronique Pede
CMS	Virginie Dor
Deloitte Legal	Christoph Michiels
Jones Day	Cristiana Spontoni
Loyens & Loeff	Stéphanie De Smedt
NautaDutilh	Jens Mosselmans
Osborne Clark	David Haex
Taylor Wessing	Christian Dekoninck
Van Bael & Bellis	Catherine Longeval

LIFE SCIENCES: REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bird & Bird	Marc Martens
Hogan Lovells	Fabien Roy
Hoyng Rokh Monegier	Liesbeth Weynants
EXCELLENT	
Cooley	Elisabethann Wright
Covington & Burling	Peter Bogaert
Crowell Moring	Kristof Roox
DLA Piper	Richard Sterneberg
Fieldfisher	Claudio Mereu
Jones Day	Cristiana Spontoni
Sidley Austin	Maurits Lugard
Simmons & Simmons	Olivier Mignolet
Simont Braun	Eric de Gryse
HIGHLY RECOMMENDED	
A&O Shearman	Geert Glas
Altius	Christophe Ronse
CMS	Bruno Fonteyn
Dewallens & Partners BVBA	Filip Dewallens
King & Spalding	Geneviève Michaux
NautaDutilh	Jens Mosselmans
Reed Smith	Wim Vandenberghe
Stibbe	Ignace Vernimme
Van Bael & Bellis	Peter L'Ecluse

IT, OUTSOURCING & TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
A&O Shearman	Filip Van Elsen
DLA Piper	Kristof De Vulder
EXCELLENT	
1 Bird & Bird	Benoit Van Asbroeck
CMS	Tom De Cordier
Monard Law	Kristof Zadora
Simont Braun	Joan Carette
Stibbe	Erik Valgaeren
Time.lex	Edwin Jacobs
2 Crowell Moring	Thomas De Meese
Fieldfisher	Tim Van Canneyt
Jones Day	Jörg Hladjk
Linklaters	Tanguy Van Overstraeten
Osborne Clark	Benjamin Docquir
HIGHLY RECOMMENDED	
& De Bandt	Jeff Keustermans
Altius	Gerrit Vandendriessche
Astrea	Christine De Keersmaecker
Baker McKenzie	Elisabeth Dehareng
Clifford Chance	Dieter Paemen
Cooley	Patrick Van Eecke
Deprevertet Law firm	Sébastien Depré
Eubelius	Pieter Callens
Lexing	Alexandre Cassart
Liedekerke	Etienne Kairis
Ulys	Etienne Wery
RECOMMENDED	
Affluo	Johan Vandendriessche
AKD	Paul Van den Bulck
Ambos	Bart Vandereeck
Andersen in Belgium	Koen de Puydt
Cambrian	Pieter Capiu
Cresco	David Dessers
Four & Five	Anneleen Vander Elstraeten
Inteo	Kristof Neefs
Janson	Hans Dhondt
LMBD	Louis Puts
Verhaegen & Walravens	Emmanuel Szafran

MONARD LAW: INNOVATIVE LEGAL SOLUTIONS



Kristof Zadora

Key Figure(s):
Kristof Zadora
Established: 1990

Track Record: Monard Law has advised on over 250 IT, outsourcing and telecoms cases in the past year, supporting clients from the tech, entertainment, industry, food and fashion sectors. Its expertise covers complex negotiations, contract management, regulatory compliance and high-stakes litigation, often acting as a strategic partner on digital transformation and cross-border projects.

Team & Differentiation: The team stands out for its deep technological understanding, hands-on legal expertise and proactive approach to innovation. It combines strong GDPR and data protection capabilities with in-depth business insight, enabling tailored, pragmatic advice. The practice leverages advanced legaltech tools, offers in-house secondments and collaborates internationally to deliver seamless, future-proof solutions for clients in a rapidly evolving digital landscape.

ANDERSEN IN BELGIUM: SUPERIOR STRATEGIC GUIDANCE



Koen De Puydt

Key Figure(s):
Koen De Puydt
Established: 2024

Track Record: Andersen in Belgium is adept at structuring and negotiating high-value tech transactions, ensuring compliance with digital regulations and supporting digital transformation projects across sectors. The team's involvement in strategic IT and telecom initiatives demonstrates its ability to deliver pragmatic, secure solutions for clients navigating digital challenges.

Team & Differentiation: The team stands out for its multidisciplinary expertise, combining deep knowledge of IT law, outsourcing and telecoms with a client-centric approach, emphasizing tailored risk-management, seamless integration of legal and technical perspectives, and proactive adaptation to technological innovation. Dynamic and internationally oriented, they offer agile support for cross-border projects featuring local insight and global best practices.



DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
A&O Shearman	Filip Van Elsen
CMS	Tom De Cordier
Linklaters	Tanguy Van Overstraeten
Time.lex	Frédéric Debusseré
EXCELLENT	
1 Bird & Bird	Jean-Christophe Troussel
Fieldfisher	Tim Van Canneyt
Stibbe	Erik Valgaeren
Wilson Sonsini Goodrich & Rosati	Cédric Burton
2 Cooley	Patrick Van Eecke
DLA Piper	Heidi Waem
Jones Day	Jorg Hladjk
Lexing	Alexandre Cruquenaire
Monard Law	Kristof Zadora
Osborne Clark	Benjamin Docquir
HIGHLY RECOMMENDED	
Covington & Burling	Daniel Cooper
Deprevernet Law firm	Grégoire Ryelandt
Eubelius	Pieter Callens
Faros	Anouk Focquet
Inteo	Kristof Neefs
Keller And Heckman	Peter Craddock
NautaDutilh	Vincent Wellens
Simont Braun	Joan Carette
RECOMMENDED	
Acontrario	Magali Feys
Affluo	Johan Vandendriessche
AKD	Paul Van den Bulck
Altius	Gerrit Vandendriessche
Bofidi legal	Christophe Piette
Cresco	David Dessers
Crowell & Moring	Thomas De Meese
Lawtree	Nicolas Wesling
Ulys	Etienne Wery
Verhaegen & Walravens	Emmanuel Szafran
Versius	Karen Rosier

FINTECH

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bird & Bird	Scott McInnes
DLA Piper	Pierre Berger
Simont Braun	Joan Carette
Time.lex	Edwin Jacobs
EXCELLENT	
A&O Shearman	Filip Van Elsen
CMS	Benoît Vandervelde
Liedekerke	Tom Van Dyck
Linklaters	Etienne Dessy
Stibbe	Erik Valgaeren
HIGHLY RECOMMENDED	
Altius	Jérôme Vermeulen
Baker McKenzie	Michael Van Acker
Cresco	Olivier Van Raemdonck
Florian Ernotte Avocat	Florian Ernotte
Hogan Lovells	Ivan Peeters
Lexing	Jean-François Henrotte
Norton Rose Fulbright	Michael Jürgen Werner

DENMARK

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
AWA	Sidsel Hauge, Lasse Henze, Mikkel Roed Trier
Inspicos	Peter Hertling, Ulla Klinge, Peter Koefoed, Jakob Pade Frederiksen, Jan Simonsen
Plougmann Vingtoft	Per Jørgen Nygreen, Christian L. Christiansen, Jan Mondrup Pedersen, Katja Sørensen
Zacco	Camilla Rendal Nielsen, Michael Schandorf Sørensen, Pernille Thorsboe
EXCELLENT	
Aera	Nicka Kirstejn, Per Larsen
COPA Copenhagen Patents	Mikkel Bender, Jacob Karstad Meyland, Steven Richard Kitchen
Guardian IP Consulting	Henrik Bagger Olsen, Lene Hansen, Holm Schwarze
HIGHLY RECOMMENDED	
Budde Schou	Henriette A. Damsgaard, Brian Jeppesen, Jesper Mark Wenzel, Steen Wadskov-Hansen
Chas Hude	Bo Stenhuus, Kent Winther Jensen
Høiberg	Louise Aagaard, Jens Viktor Nørgaard, Pernille Winding Gojkovic
Larsen & Birkeholm	Mikkel Dalkiær, Søren Valdgård Boye
Patentgruppen	Jens Jeppesen, Jørgen Møller

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bech-Bruun	Jeppe Brinck-Jensen, Martin Dræbye Gantzhorn, Klaus Ewald Madsen
Kromann Reumert	Nicolaj Bording
Plesner	Sture Rygaard, Mikkel Vittrup
EXCELLENT	
Accura Advokatpartnerselskab	Morten Bruus, Christina Type Jørdorf
Bugge Valentin	Patris Hajrizaj, Anders Valentin
Gorissen Federspiel	Kenneth Kvistgaard-Aaholm, Lasse Søndergaard Christensen
HIGHLY RECOMMENDED	
AWA	Sidsel Hauge, Lasse Henze, Mikkel Roed Trier
Bruun & Hjejle	Nina Ringen
COPA Copenhagen Patents	Mikkel Bender, Peter Kim Jensen
Horten	Asger Heine Jensen, Jakob Krag Nielsen
Inspicos	Peter Hertling, Jakob Pade Frederiksen
Loeven	Louise Bertelsen Forman, Jacob Ørndrup, Christian Vinding Thomsen



DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Bech-Bruun	Mikkel Friis Rossa, Thomas Munk Rasmussen
	Kromann Reumert	Daiga Grunte-Sonne, Pia Kirstine Voldmester, Kristian Storgaard, Birgitte Toxværd
2	Accura Advokatpartnerselskab	Jens Harkov Hansen
	Gorrissen Federspiel	Tue Goldschmieding, David Telyas
EXCELLENT		
	Bird & Bird	Michael Gorm Madsen, Jesper Langemark
	DLA Piper Denmark	Jon Lauritzen, Marlene Winther Plas
	Horten	Jens Grønkjær Sjølander Pihl
HIGHLY RECOMMENDED		
	Bruun & Hjejle	Anna de Vos-Zehngraß
	Clemens	Camilla Sand Fink
	CO:Play	Reza Ahmadian
	Dahl Law Firm	Mads Nygaard Madsen
	Lund Elmer Sandager	Torsten Hylleberg
	Nielsen Nørager	Henrik Peytz
	Poul Schmith	Jakob Kamby
	Skau Reipurth & Partnere	Mette Vestergaard Huss

FINLAND

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Berggren	Mika Laajalahti, Joni Mikkola, Outi Virtaharju, Anssi Mäki, Robert Alderson
	Boco IP	Karri Leskinen, Jonna Sahlin, Jaana Hämäläinen, Christian Westerholm
2	Laine IP Oy	Jarkko Tiilikainen, Christoffer Sundman, Kathy Wasström, Joni Vehmas
EXCELLENT		
	Heinonen & Co - part of Eversheds Sutherland Finland	Petteri Häkkänen, Regina Pudas, Juhani Kupiainen
	Kolster Oy Ab	Tapio Åkräs
	Papula-Nevinpat	Folke Johansson, Markku Simmelvuori, Erik Viik, Tomi Konkonen, Matti Brax, Satu Lehesranta
HIGHLY RECOMMENDED		
	Espatent Oy	Sanna Kalliola, Sampsa Söderholm, Samu Lamberg, Kirsikka Etuaho
	Leitzinger	Jorma Leitzinger
	Primrose Oy	Toni Korelin, Marjukka Nuppola, Eeva Mänty



PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Borenus Attorneys	Ben Rapinoja
Roschier	Rainer Hilli, Mikko Manner, Mikael Segercrantz
EXCELLENT	
Castrén & Snellman	Sakari Salonen, Hanna Paloheimo
Hannes Snellman	Panu Siitonen
Heinonen & Co - part of Eversheds Sutherland Finland	Petteri Häkkänen
HIGHLY RECOMMENDED	
Backström & Co	Petri Eskola, Markus Lampinen, Timo Mäenpää
Berggren	Mika Laajalahti
Bird & Bird	Henri Kaikkonen
HPP Attorneys	Henrik af Ursin
Krogerus	Kalle Hynönen
Merilampi Attorneys	Mika Pakarinen
Properta Attorneys	Hanna-Maija Elo, Kukka Tommila
Waselius & Wist	Bernt Juthström

TMT

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Borenius	Samuli Simojoki, Erkko Korhonen, Henriikka Piekkala
Castrén & Snellman	Eija Warma-Lehtinen
HPP Attorneys	Kari-Matti Lehti, Pekka Raatikainen
Krogerus	Mika Puittinen, Juha Pekka Katainen, Kalle Hynönen
Roschier	Arto Linnervuo, Mikko Manner, Miikka Konttinen
EXCELLENT	
Bird & Bird	Sakari Halonen
Dittmar & Indrenius	Jukka Lång, Anna Haapanen
Hannes Snellman	Jesper Nevalainen, Panu Siitonen
Inventio Attorneys	Topi Lusenius
Lexia Attorneys	Markus Myhrberg
HIGHLY RECOMMENDED	
Airaksinen Attorneys	Jukka Airaksinen
Attorneys-at-law Trust.	Jan Lindberg
Avance Attorneys	Ilkka Perheentupa, Anders Floman, Minna Katajoki
DLA Piper Finland	Markus Oksanen, Sami Rintala
Dottir Attorneys	Daniel Stranius, Johanna Rantanen
Eversheds Asianajotoimisto Oy	Tiina Ashorn, Markus Rämö, Jukka Pekka Joensuu
Waselius & Wist	Bernt Juthström, Jouni Kautto

FRANCE

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TMT M&A: LARGE-CAP

Best Investment Banks

In each tier, the banks are ordered alphabetically

BANK		KEY FIGURE(S)
LEADING		
1	Lazard	Vincent Le Stradic
	Morgan Stanley France	Jean Abergel, Dominic Cahu, Patrick Standaert
2	Bank of America	Alexandre Gafsi, Emmanuel Hibou
EXCELLENT		
	BNP Paribas	Jean-Baptiste Natali, Thierry Varène
	DC Advisory	Francois Prioux
	Goldman Sachs Asset Management	Thierry Sancier
	Rothschild & Co	Virginie Lazès
HIGHLY RECOMMENDED		
	Banque Hottinguer	Arnaud Bochet, Adrien Choquet, Pierre Durand de Bousingen
	Crédit Agricole CIB	Ali El Amari
	Deutsche Bank	Emmanuel Hasbanian
	Evercore	Paul-Emmanuel Prunet
	Natixis Partners	Pierre Gruaux, Nicolas Segretain, Bruno Stern
	Nomura	Alexis Singer
	Oddo BHF	Jean-François Delpech
	Perella Weinberg	Paulo Pereira, Gilles Tré-Hardy
	Société Générale CIB	Denis de Paillerets, Patrick Perreault, Juan Manuel Ramirez
RECOMMENDED		
	Barclays	Tom Erlich
	Citigroup	Pierre Drevillon, Wilhelm Schulz
	Greenhill & Co	Amélie Négrier-Oyarzabal
	PJT Partners	Antonin Baladi

HEALTH & PHARMACEUTICALS: LARGE-CAP

Best Investment Banks

In each tier, the banks are ordered alphabetically

BANK	KEY FIGURE(S)
LEADING	
Centerview Partners	Nicolas Constant, Matthieu Pigasse
J.P. Morgan	Isabelle Seillier
Rothschild & Co	Grégoire Chertok, Cyrille Harfouche, Dominic Hollamby
EXCELLENT	
1 Goldman Sachs Asset Management	Céline Méchain, Thierry Sancier
Lazard	Guillaume Molinier, Frédéric Rothenburger, Isabelle Xoual
Morgan Stanley France	David Benichou
2	
Bank of America	Laurent Vieilleigne
BNP Paribas	Thierry Varène
Citigroup	Pierre Drevillon
Deutsche Bank CIB	Emmanuel Hasbanian
Evercore Partners	Charles Andrez, François Maisonrouge
HSBC	Alexandre Courbon
Société Générale CIB	Juan Manuel Ramirez
HIGHLY RECOMMENDED	
Barclays	Ghislain de Brondeau
Crédit Agricole CIB	Bertrand Peyrelongue
Moelis & Company	Philippe Gallone
UBS Investment Bank	Laurent Bouvier, Bruno Hallak, Valérie Landon
RECOMMENDED	
Blackstone	Barry Gertz
Nomura	Nicolas Naillon, Alexis Singer



HEALTHCARE & PHARMACEUTICALS: INVESTMENTS & EXITS

Best Venture Capital Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Andera Life Science	Raphaël Wisniewski, Olivier Litzka, Sofia Ioannidou, Jan Van den Bossche, Aneta Sottil
Sofinnova Partners	Antoine Papiernik, Graziano Seghezzi, Mary McCarthy, Matthieu Coutet
2 Argobio	Rémi Soula
Kurma Partners	Thierry Laugel, Rémi Droller, Philippe Peltier
Mérieux Equity Partners	Valérie Calenda
Supernova Invest	Celia Hart
Turenne Santé	Mounia Chaoui, Claire Poulard
EXCELLENT	
1 Crédit Mutuel Innovation	Xavier Deleplace
Karista	Catherine Boule, Baudouin Hue
LBO France	Valéry Huot
Seventure Partners	Isabelle de Cremoux
Truffle Capital	Philippe Pouletty
2 Cathay Health	Éric de la Fortelle
Elaia Partners	Franck Lescure, Samantha Jérusalmy, Sacha Loiseau
UI Investissement	Olivier Jarrousse, Michel Deprez
HIGHLY RECOMMENDED	
AdBio Partners	Alain Huriez, Geoffroy de Ribains
Capital Grand Est	Florence Trinquet-Cirilli
Negma Group	Elaf Gassam, Anthony de Rauville, François Houssin

INNOVATION FINANCING (R&D, RESEARCH TAX CREDIT)

Best Consulting Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
ABGi - Part of Visiativ	Guillaume Carlier, Olivia Cerveau-Reynaud, François Chollet, Nicola Gianinazzi, Christophe Lajarrige
Ayming	Denis Blanc, Bruno Coulmance, Fabien Mathieu
Epsa	Charles-Edouard de Cazalet
F.Initiatives	Sergio Caldeira, Abbas Djobo, Raphael Guglielmi
G.A.C. Group	Hakim Saïdi
Leyton	Jean-Baptiste Duboué, François Gouilliard
EXCELLENT	
1 In Extenso Innovation Croissance	Nicolas Forey
Sogedev	Charles-Edouard de Cazalet, Thomas Gross
2 Actemis	Gilles Christory, Arnaud Uflont
Businove	Cyril Lorne
Dynergie	Gabriel Genieis, Louis Veyret
Fineco	Vahé Pamokdjian
HIGHLY RECOMMENDED	
Aread	Frédéric Rey
Auvalie	Pierre Cléau, Frédéric Grévaud
D&Consultants	Dominique Carlac'h
Ennodev	Olivier Trancart
Finovatis	Raphaël Terraz
III Financements	Grégoire Gaudinat
Néva	Larry Perlade
Self&Innov	Matthieu Bacquin
RECOMMENDED	
AP'Innovation	Pascal Deschanel, Arnaud Millischer
Astalia	Laurence Bisseliches Meller, Philippe Emsalem
DL Développement	Christophe Cinquin
Dowel Innovation	Karine Eloire, Sylvie Vaugelade
Innovatech Conseil	Yves Martin-Chave
Inventage	Jean-Marc Kalaidjian, Céline Perrin Kalaidjian
Istrium	Sébastien Langer
Monte Cristo Consulting	Christophe Perrin
Nivière Subventions & Consulting	Thibault Nivière
Performance Innovation Croissance Consultants	Jean-Michel Bruneau
Quadr'Innov	Laurent Besson, Alain Clément
Talas Partners	Mehmet Talas
Zaz Ventures	Xavier Aubry



PATENTS: PHARMACEUTICALS, BIOTECH & LIFE SCIENCES

Best IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Becker & Associés	M. Chajmowicz, V. Gallois, C. Lebrette, B. Pierru , R. Sekhri, A-C. Starck-Loudes, E. Verhaeghe
Casalonga	Gwennhaël Le Roy, Jean-Baptiste Lecoeur, Véronique Marcadé, Virginie Martin-Charbonneau
Icosa	M. Bonneton, A. Dadoun, C. de Mareüil-Villette, V. Grandclaude, F. Tetaz, C. Verschelde
Lavoix	C. Bernardi, C. Bourneuf, A. Colombet, B. Holtz, Stéphanie Lavé, S.Michiels, A.Veinante Gardey
Plasseraud IP	D. Bourgarel, A. Desaix, R. Fleurance, C. Nargolwalla, ENiemann, N. Rocaboy, I. Schreiber, C. Sellin, C. Touati
Regimbeau	Barbara Casadewall, Stéphanie Célaire, Frédérique Faivre-Petit, Emmanuelle Levy
Santarelli Group	Corinne Delprat, Emilie Dubuisson, Emmanuelle Fourcade, Stéphanie Gadal, Blandine Tarrère
EXCELLENT	
1 Beau de Lomenie	Philippe Hubert
Germain Maureau	Stéphane Agasse
Ipsilon	Hervé Gicquiaux, Guillaume Goudeau, Claude Jupin, Pascale le Coupanec
Novagraaf	Charles-Henri Bertaux, Eric Enderlin
2 Bandpay & Greuter	Véronique Crest, Renaud Fulconis, Patrick Marollé, Maya Takeuchi
Bardehle Pagenberg	Frédéric Portal, Lionel Vial
Cabinet Tripoz	Inès Tripoz, Simon Segonds
Gevers & Orès	Claire Bernstein, Eric Bilhère, Fabienne Fabre, Assieh Majidi, Alexandre Mongeot, Chantal Noël
LLR	Guillaume de La Bigne, Richard Monni, Vincent Remy, Clémence Vallée-Thiollier
HIGHLY RECOMMENDED	
API Conseil	Nicolas Girardin, Alexander Lerbs
Cabinet Camus Lebkiri	Maël Barbier, Sophie Delaveau
Chaillot	Pierre-Etienne Bouffard, Geneviève Chaillot, Julie Desrois, Dorothée Le Guyader
Grosset-Fournier & Demachy	André Bourgouin, Catherine Grosset-Fournier, Sébastien Schauinger
IP Trust	Elsa Martin-Touaux
Ipaz	Sophie Goulard
Ixas Conseil	Martin Schmidt, Jean-Philippe Schouller
Jacobacci Coralys Harle	Pascal Cellier, David Devic, Céline Lienard
YesMyPatent	Magali Touroude
RECOMMENDED	
Abello IP Firm - CPI	Jean-Baptiste Thibaud
Aquinov	Julie Cenatiempo
AtlantIP	Axel Doucerain, Sandrine Verger
B&S Conseil	Stéphanie Belbeoc'h
Brandon IP	Quentin Jorget, Edern Tranvouez
Cabinet Flechner	Olivier Eidelsberg
Cabinet Netter	Gabriel de Kernier, Michael Krahn, Alexis Renard
FGPI	Frédéric Gaillarde
Fidal Innovation	Geoffroy Cousin
Guiu IP	Stéphane Oudin
Hautier IP	Jean-Pascal Decobert, Nicolas Hautier

PATENT LITIGATION: GENERAL

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	August Debouzy	Grégoire Desrousseaux, François Pochart
	Bird & Bird	Thierry Lautier, Anne-Charlotte Le Bihan
	Linklaters	Pauline Debré, Gaëlle Bourout, Jean-François Merdrignac
2	A&O Shearman	Laëtitia Bénard
	Casalonga	Arnaud Casalonga, Floriane Codevelle, Marianne Gabriel, Jean-Baptiste Lecoeur, Pascaline Vincent
	Gide Loyrette Nouel	Jean-Hyacinthe De Mitry, Raphaëlle Dequiré-Portier, Emmanuel Larere
	Hogan Lovells	Stanislas Roux-Vaillard
	Hoyng Rokh Monegier	Sabine Agé, Florence Jacquand, Amandine Metier, Sophie Micallef, Denis Monégier du Sorbier, Benoit Strowel
EXCELLENT		
1	Armengaud Guerlain	Stéphane Guerlain, Catherine Mateu
	Bardehle Pagenberg	Julien Fréneaux, Clément Jaffray, Axel Munier, Frédéric Portal
	Clifford Chance	David Por
	DTMV Avocats	Thomas Cuche, Pascal Lefort
	Plasseraud IP Avocats	Sandrine Bouvier-Ravon, Jean-Christophe Guerrini, Gilles Ringeisen, Julien Blanchard, Claire Herissay-Ducamp
	Schertenleib Avocats	Ombeline Degrèze-Péchade, Denis Schertenleib
	Szleper Henry Naumann Avocats	Guillaume Henry, Dariusz Szleper
	Taliens	Jean-Frédéric Gaultier, Grégoire Triet
2	Abello IP Firm - Avocats	Michel Abello, Guillaume Dubos, Marie Liens, Jean-Baptiste Thibaud
	Amar Goussu Staub	Cyrille Amar, Grégoire Goussu
	Cornet Vincent Ségurel	François Herpe, Jérôme Wiehn
	Cousin & Associés	Jean-Martin Chevalier, Myriam Moatty
	FTPA	Emmanuel De Marcellus
	Herbert Smith Freehills	Frédéric Chevallier



FRANCE

Jones Day	Thomas Bouvet
Lavoix	Pierre-Emmanuel Meynard, Camille Pecnard
Legrand Lesage-Catel	Olivier Legrand
Quatrebarbes	Nathalie de Quatrebarbes
Santarelli Group (Avocats)	Gwendal Barbaut
HIGHLY RECOMMENDED	
Advant Altana	Armand Aviges, Jean-Guy de Ruffray, Pierre Lubet
BCTG Avocats	Gaëlle Boret-Pucci
Benech	Frédéric Benech, Virginie Lehoux, Alexandre Jacquet
De Gaulle Fleurance	Louis De Gaulle, Julien Horn, Francine Le Péchon-Joubert
Dentons	Loïc Lemercier
DLA Piper	Frank Valentin
Fidal	Cyril Chauvin, Laurence Dreyfuss-Bechmann, Karine Etienne, Antoine Le Brun, Thibaud Lelong
Gowling WLG	Céline Bey, Marianne Schaffner
Jacobacci Avocats	Jean-Mathieu Bertho, Alexia de Maulde, Olympe Vanner
Jeantet	Benjamin May
Osborne Clarke	Xavier Pican
RECOMMENDED	
Cléry Devernay	Alain Cléry, Coralie Devernay
Deprez Guignot Associés - DDG	Frédéric Dumont
DS Avocats	Charles-Antoine Joly
Goodwin	Marie Fillon
JP Karsenty & Associés	Martine Karsenty-Ricard, Béatrice Moreau-Margotin
Kelten - Association d'Avocats	Nicolas Martin-Teillard
Kern & Weyl	Giulia Cortesi, Tania Kern, Claire Weyl
Lexing Avocats	Jérémy Bensoussan, Virginie Brunot, Marie Soulez
LPA Law	Romain Viret

Analysis

LINKLATERS: LEADING MAJOR IP TRENDS



Pauline Debré

Key Figure(s): Pauline Debré, Gaëlle Bourout and Jean-François Merdrignac
Established: 1973

Track Record: Linklaters is involved in an increasing number of large-scale disputes with pharmaceutical, industrial and technology groups. The Paris team's pragmatic and innovative approach has won it recognition before the courts, in particular the Unified Patent Court. Acknowledged as one of the most prestigious patent law firms, Linklaters also assists its clients in complex trademark disputes.

Team & Differentiation: Pauline Debré was recently elected president of APEB (the Association of European Patent Practitioners), a position that attests to her standing in the market and commitment to IP law. Linklaters' technical expertise and tenacity saw it earn the prize for best patent-law team at Leaders League's *Trophées du Droit* award ceremony in 2025 for the second year running.

BARDEHLE PAGENBERG: ON THE FRONT LINE AT THE UPC



Julien Fréneaux

Key Figure(s): Julien Fréneaux, Dominique Dupuis-Latour, Rebecca Delorey, Axel Munier, Clément Jaffray and Frédéric Portal
Established: 1992

Track Record: After a successful year in 2024 in terms of patents, the team brought its first case before the Court of Appeal following an INPI decision on behalf of a major player in the automotive industry. Its international clientele includes several major American groups, for patent matters chiefly, and European companies, mainly on trademarks. Eager to expand, the firm is considering developing its IPC business.

Team & Differentiation: Munich-headquartered Bardehle Pagenberg's French team has established itself as a key player before the Unified Patent Court, seamlessly integrating with its German counterparts on cases. The firm is renowned for its in-depth expertise in this new jurisdiction. As such, the Paris team is one of the first French-based group of lawyers to play a regular part in the activities of the new court.

PLASSERAUD IP: PATENT LITIGATION PROWESS



Claire Herissay-Ducamp

Key Figure(s): Claire Herissay-Ducamp, Julien Blanchard, Sandrine Bouvier-Ravon, Jean-Christophe Guerrini and Gilles Ringelsen
Established: 2012

Track Record: Plasseraud IP Avocats welcomed two new partners in January, Claire Herissay-Ducamp and Julien Blanchard, co-founders of Candé Blanchard Ducamp. As a result, the team has considerably increased its IP litigation capabilities, notably in patent, trademark, design, model and copyright disputes involving unfair competition, parasitism and counterfeiting, particularly in the luxury goods and fashion sectors.

Team & Differentiation: The firm acts for clients from sectors including energy, technology, agriculture and pharmaceuticals. Attuned to the digital age, the boutique is focused on innovation and strategy, while maintaining an individualized approach to its customers' issues. Its attorneys can rely on the CPI branch of Plasseraud IP, which represents almost 10% of France's industrial property attorneys.

METHODOLOGY



The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

Clients: we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.



DATA PROTECTION & CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 August Debouzy	Florence Chafiol
DLA Piper	Denise Lebeau-Marianna
Hogan Lovells	Etienne Drouard, Christine Gateau, Mikaël Salmela, David Taylor
Lexing Avocats	A. Bensoussan, V. Bensoussan-Brulé, T. Cantoni, M. Catier, A. Renard, C. Torres, C. Avignon, F. Forster
Wilson Sonsini Goodrich & Rosati	Yann Padova
2 Bird & Bird	Ariane Mole
De Gaulle Fleurance	Georgie Courtois, Matthieu Dary, Cécile Théard-Jallu
Derriennic Associés	Anne Cousin, Bruno Ducoulombier, Alexandre Fievée, François-Pierre Lani, Pierre-Yves Margnoux
Franklin	Merav Griguer
Haas Avocats	Gérard Haas, Jean-Philippe Souyris
Harlay Avocats	Sabine Lipovetsky, Fabrice Perbost
Osborne Clarke	Claire Bouchenard, Xavier Pican
EXCELLENT	
1 Baker McKenzie	Rémy Bricard
Delsol Avocats	Jeanne Bossi Malafosse
Gibson, Dunn & Crutcher	Ahmed Baladi, Vera Lukic
Idea Avocats	Nana Botchorichvili, Nathalie Metallinos, Julie Ruelle
Mathias Avocats	Garance Mathias
Nomos	Hélène Delabarre, Sylvain Naillat
Oyat Avocats	Marie-Hélène Tonnellier
Pinsent Masons	Annabelle Richard
2 Entropy	Adrien Basdevant, Jocelyn Pitet
EY Société d'Avocats	Sandrine Cullaffroz-Jover, Fabrice Naftalski, Sophie Revol
Herbert Smith Freehills	Alexandra Neri
Hoche Avocats	Guillaume Seligmann
PwC Société d'Avocats	Valérie Aumage
Racine	Eric Barbry, Charles Bouffier
3 Alerion Avocats	Schéhrazade Abboub, Frederic Saffroy, Corinne Thiérache
Bersay	Bradley Joslove, Frédéric Lecomte
Féral	Olivia Luzi, Richard Willemant
Fidal	J-B. Chanial, S. Deloges, A. Klein, A. Lambert-Favreau, T. Lange, A. Tessalonikos
Gide Loyrette Nouel	Thierry Dor
Klein - Wenner	Laurent Badiane, Matthieu Bourgeois
KPMG Avocats	Patrick Amouzou, Julie Bellesort
Level Up Legal	François Coupez
Linklaters	Sonia Cissé
McDermott Will & Emery	Lorraine Maisnier-Boché, Romain Perray
Pavléas Avocats	Georges Papadopoulos, Aretina Paschaloudi, Constantin Pavléas
PDGB	Benjamin Jacob

IT & SOFTWARE

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
August Debouzy		Mahasti Razavi
Derriennic Associés		Alexandre Fievée, François-Pierre Lani, Pierre-Yves Margnoux, Anne Cousin, Clara Payan
DLA Piper		Jeanne Dauzier, Stéphane Lemarchand, Fabienne Panneau, Jonathan Rofé
Lexing Avocats		Alain Bensoussan, Jérémy Bensoussan, Katharina Berbett, Jennifer Knight, Alexandra Massaux, Marie-Adélaïde de Montlivault-Jacquot, Benoît de Roquefeuil
Osborne Clarke		Claire Bouchenard, Xavier Pican
Oyat Avocats		Marie-Hélène Tonnellier
EXCELLENT		
1 Baker McKenzie		Christian Blomet, Rémy Bricard, Magalie Dansac Le Clerc, Laurent Szuskin
Bird & Bird		Cathie-Rosalie Joly, Stephane Leriche, Djazia Tiourtite, Anne-Sophie Lampe
Cornet Vincent Ségurel		Pauline Ducoin, François Herpe, Jérôme Wiehn
De Gaulle Fleurance		Georgie Courtois, Louis De Gaulle, Julien Horn, Jean-Marie Job, Cécile Théard-Jallu
Fidal		Jean-Baptiste Chanial, Sabine Deloges, Gacia Kazandjian, Aurélie Klein, Anne Lambert-Favreau, Thomas Lange, Arnaud Tessalonikos
Harlay Avocats		Sabine Lipovetsky, Fabrice Perbost
Hoche Avocats		Guillaume Seligmann
Hogan Lovells		Etienne Drouard, Christine Gateau, Mikaël Salmela, David Taylor
Iteanu		Olivier Iteanu, Alexandra Iteanu
PDGB		Benjamin Jacob
2 Adsto		Claire Bernier
Astura		Matthieu Mélin
DS Avocats		Thomas Beaugrand, Olivier Pignatari
Gide Loyrette Nouel		Thierry Dor
H2O Avocats		Sandra Benabou, Nicolas Herzog, Isabelle Vedrines
Isabelle Renard Avocat		Isabelle Renard
ITLaw Avocats		Claudia Weber
Jeantet		Benjamin May, David Roche, Frédéric Sardain
Lawways		Gilles Rouvier
Norton Rose Fulbright		Nadège Martin
Pavléas Avocats		Georges Papadopoulos, Aretina Paschaloudi, Constantin Pavléas
Racine		Eric Barbry, Charles Bouffier
Taylor Wessing		Philippe Glaser, Marc Schuler
HIGHLY RECOMMENDED		
1 Ad valoria, société d'avocats		Mathieu Martin
Advant Altana		Jean-Guy de Ruffray, Pierre Lubet
Algo Avocats		Sandra Tubert, Laura Ziegler
Bersay		Bradley Joslove, Frédéric Lecomte
Blum Legal		Marina Blum



FRANCE

	Cloix Mendès-Gil	Sylvain Joyeux
	Delcade	Isabelle Gavanon
	Féral	Christiane Féral-Schuhl, Bruno Grégoire Sainte-Marie, Olivia Luzi, Richard Willemant
	Firsh	Claire Poirson
	Gibson, Dunn & Crutcher	Ahmed Baladi, Vera Lukic
	Haas Avocats	Gérard Haas
	Herbert Smith Freehills	Alexandra Neri
	Idea Avocats	Nathalie Metallinos, Julie Ruelle
	Lerins	Mathilde Croze, Elsa Rodrigues
	Level Up Legal	François Coupez
	Linklaters	Sonia Cissé
	LPA Law	Prudence Cadio
	McDermott Will & Emery	Lorraine Maisnier-Boché, Romain Perray
	Pinsent Masons	Annabelle Richard
	PwC Société d'Avocats	Valérie Aumage
	Squadra Avocats	Jean-Baptiste Belin, Alexandre Tessonneau
	TGS France Avocats	Claire Cambernon, Anne-Sophie Viard-Crétat
	Ydès Avocats	Jean-Christophe Chevallier, Cyril Fabre
2	Anders Avocats	Cécile Vernudachi
	André Meillassoux	André Meillassoux
	BCTG Avocats	Caroline Goupil
	Caprioli & Associés	Pascal Agosti, Éric Caprioli, Ilène Choukri
	Carler	Antoine Casanova, Sophie Haddad
	Circle Law	Edmond Tahar
	Danièle Vêret Cabinet d'avocats	Danièle Vêret
	Delsol Avocats	Jeanne Bossi Malafosse, Stéphane Perrin
	Deprez Guignot Associés - DDG	Frédéric Dumont, Vincent Fauchoux
	Fiducial Legal by Lamy	Karine Disdier-Mikus
	Gramond & Associés	Marion Depadt Bels
	Joffe & Associés	Emilie de Vaucresson
	Klein - Wenner	Laurent Badiane, Matthieu Bourgeois
	KPMG Avocats	Patrick Amouzou, Julie Bellesort
	Le 16 Law	Benoit Barré
	Mathias Avocats	Garance Mathias
	Momentum Avocats	Julie Carel, Jean-Sébastien Mariez
	Nomos	Hélène Delabarre, Éric Lauvaux
	Nouveau Monde Avocats	Bernard Lamon, Léry Mazac
	Qualiens	Frédéric Guénin
	Redlink	Frédéric Fournier
	Scan Avocats	Sandra Cabanne, Alexandre Nappey
	Valther	Xavier Près, Vincent Varet
	Vercken & Gaullier	Florence Gaullier, Gilles Vercken

RECOMMENDED	
Addleshaw Goddard	Elisabeth Marrache
CDO Avocat	Camille Domange
Chammas & Marcheteau	Aude Spinasse
Cleach Avocats	Melvina Valerii
Coblence Avocats	Mélanie Erber
Courtier Avocats	Nicolas Courtier
DTMV	Grimaud Valat
Flichy Grangé	Éric Le Quellenec
FTPA	Antoine Gravereau
Jacob Avocats	Julie Jacob
Jacobacci Avocats	Olympe Vanner
Morgan Lewis	Mathilde Carle
Quatrebarbes	Nathalie de Quatrebarbes
Seban Avocats	Audrey Lefèvre, Alexandra Aderno
Shift avocats	Olivier Moussa, Gérald Sadde
Steering Legal	Maud Lambert
Stephenson Harwood	Elise Dufour
Walter Billet Avocats	Fabien Billet, Alan Walter
White & Case	Bertrand Liard
VALUABLE PRACTICE	
Agil'IT	Sylvie Jonas, Laure Landes-Gronowski
Alter Via Avocats	Raphaël Rault
Bignon Lebray	Nicolas Moreau, Benjamin Mourot
Bredin Prat	Juliette Crouzet
CBR & Associés	Pierre-Olivier Chartier
Hayat Avocat	Olivier Hayat
Inlo Avocats	Thomas Livenais
June Avocats	Betty Sfez
Legalim	Jérôme Debras
Mermoz Avocats	Régis Mahieu
Möbius Avocats	Julien Abella, Grace Adams
Niddam-Drouas Avocats	Julie Niddam
Quantic Avocats	François-Xavier Langlais, Emmanuelle Nahum
Simon Associés	Fabrice Degroote
Squair	Caroline Chancé, Jeannie Mongouachon, Clémentine Beaussier, Laura Dufresne
Vaughan Avocats	Ludovic de la Monneraye
Woog & Associés	Coralline Manier Galas

PAVLÉAS AVOCATS: CONSOLIDATING ITS POSITION ON BOTH SIDES OF THE ATLANTIC



Constantin Pavléas

Key Figure(s):
Constantin Pavléas, Georges Papadopoulos and Aretina Paschaloudi
Established: 2001

Track Record: Pavléas Avocats deploys innovative business models and offers in-depth understanding of regulations such as DORA, the Resilience Act and the AI Act. The firm works with French startups, helping them secure data-intermediation service provider status from France's electronic communications, postal and print media distribution regulatory authority.

Team & Differentiation: With 75% of its representation dedicated to international deals, the firm's presence in Paris and New York gives it rare perspective on digital law issues, their evolution and the repercussions for project developers. Experienced in international operations, founding partner Constantin Pavléas coordinates the master of digital law course at Paris' HEAD Law School.



DIGITAL PLATFORMS & APPS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 August Debouzy	Florence Chafiol, Mahasti Razavi
Baker McKenzie	Christian Blomet, Rémy Bricard, Magalie Dansac Le Clerc, Laurent Szuskin
Herbert Smith Freehills	Alexandra Neri
Hogan Lovells	Etienne Drouard, Christine Gateau, Mikaël Salmela, David Taylor
Osborne Clarke	Claire Bouchenard, Xavier Pican
2 Derriennic Associés	Anne Cousin, Alexandre Fievée, François-Pierre Lani, Pierre-Yves Margnoux, Clara Payan
DLA Piper	Stéphane Lemarchand, Fabienne Panneau, Jonathan Rofé, Gregory Tulquois
Haas Avocats	Stéphane Astier, Gérard Haas
Iteanu	Raoul Fuentes, Olivier Iteanu
Lexing Avocats	Alain Bensoussan, Virginie Bensoussan-Brulé, Raphaël Liotier, Alexandra Massaux
EXCELLENT	
Bird & Bird	Djazia Tiourtite, Alexandre Vuchot
De Gaulle Fleurance	G. Courtois, M. Dary, L De Gaulle, J. Horn, F. Le Péchon-Joubert, S. Lederman, C. Théard-Jallu
Deprez Guignot Associés - DDG	Aurelie Bregou, Frédéric Dumont, Vincent Fauchoux
Harlay Avocats	Sabine Lipovetsky, Fabrice Perbost
Nomos	Hélène Delabarre, Éric Lauvaux
Oyat Avocats	Marie-Hélène Tonnellier
Pinsent Masons	Annabelle Richard
Taylor Wessing	Philippe Glaser, Marc Schuler
Ydès Avocats	Jean-Christophe Chevallier, Cyril Fabre
HIGHLY RECOMMENDED	
1 Algo Avocats	Sandra Tubert, Laura Ziegler
BCTG Avocats	Gaëlle Boret-Pucci, Caroline Goupil
Bersay	Bradley Joslove, Frédéric Lecomte
Blum Legal	Marina Blum
Coblence Avocats	Mélanie Erber
Coursin	Yves Coursin
DWF	Stéphanie Berland
EBL Lexington	Laurent Levy, Michaël Piquet-Fraysse, Christophe Glénat
Féral	Christiane Féral-Schuhl, Bruno Grégoire Sainte-Marie, Olivia Luzi
Fieldfisher	Nathalie Hadjadj-Cazier, Christopher Mesnooh
Firsh	Claire Poirson
Hoche Avocats	Guillaume Seligmann
Jacob Avocats	Julie Jacob
Jeantet	Benjamin May, David Roche, Frédéric Sardain
Lawways	Gilles Rouvier
Lerins	Mathilde Croze, Elsa Rodrigues
Linklaters	Sonia Cissé
LPA Law	Prudence Cadio
Next Avocats	Stéphanie Foulgoc, Etienne Papin
PDGB	Benjamin Jacob
Racine	Eric Barbry, Charles Bouffier
Veil Jourde	Nicolas Brault
2 Adsto	Claire Bernier
Advant Altana	Pierre Lubet
Alerion Avocats	Frederic Saffroy, Corinne Thiérache
Astura	Mathieu Mélin
BG2V	Karim Beylouni, Xavier Carbasse
Bouchara & Avocats	Vanessa Bouchara
CBR & Associés	Pierre-Olivier Chartier
Chemarin & Limbour	Alexandre Limbour
Christophe Caron	Christophe Caron
Cornet Vincent Ségurel	François Herpe, Jérôme Wiehn
Delcade	Isabelle Gavanon
Deloitte Société d'Avocats	Hervé Gabadou
DS Avocats	Catherine Verneret
DTMV Avocats	Thomas Cuche, Eleonore Gaspar, Pascal Lefort

Elkrief Avocat	Danielle Elkrief
Entropy	Adrien Basdevant, Jocelyn Pitet
Fidal	J-B. Chanial, S. Deloges, G.Kazandjian, A.Klein, A. Lambert-Favreau, T. Lange, A. Tessonikos
Fourlon Avocats	Armelle Fourlon
Gibson, Dunn & Crutcher	Ahmed Baladi, Vera Lukic
Gide Loyrette Nouel	Thierry Dor
Guilloux Avocats	Jean-Marie Guilloux
H2O Avocats	Sandra Benabou, Nicolas Herzog, Isabelle Vedrines
Idea Avocats	Nathalie Metallinos, Julie Ruelle
ITLaw Avocats	Claudia Weber
Joffe & Associés	Emilie de Vaucresson
Klein - Wenner	Laurent Badiane, Matthieu Bourgeois
KPMG Avocats	Patrick Amouzou, Julie Bellesort
Level Up Legal	François Coupez
Mathias Avocats	Garance Mathias
Norton Rose Fulbright	Nadège Martin
Osmose Avocats	Mélanie Comert, Antoine Gendreau, Alexandra Le Corroncq, Alexis Vichnievsky
Plasseraud IP Avocats	Julien Blanchard, Claire Ducamp
PwC société d'avocats	Valérie Aumage
Quatrebarbes	Nathalie de Quatrebarbes
Scan Avocats	Sandra Cabanne, Alexandre Nappey
Squadra Avocats	Jean-Baptiste Belin, Daniel Fasquelle
TGS France Avocats	Caroline Belotti, Claire Cambernon, Anne-Sophie Viard-Crétat
Vercken & Gaullier	Florence Gaullier, Gilles Vercken
RECOMMENDED	
Ad valoria, société d'avocats	Mathieu Martin
Agil'IT	Sylvie Jonas, Laure Landes-Gronowski
Atem Avocats	Isabelle Camus
BBLM Avocats	Myriam Angelier
Bignon Lebray	Benjamin Mourot
Blanche Avocats	Louis Jestaz, Sarah Madi, Florent Mattern
Chammas & Marcheteau	Aude Spinasse
Cleach Avocats	Melvina Valerii
Danièle Véret Cabinet d'avocats	Danièle Véret
Fabregat Avocats	Marie Fabregat
Gramond & Associés	Marion Depadt Bels
Hayat Avocat	Olivier Hayat
Hugot & Associés	Valérie Desbons Hugot, Jean-Philippe Hugot
HW&H - Hertslet Wolfer & Heintz	Aurélien Boucher
Jacobacci Avocats	Olympe Vanner
Jasper Avocats	Pascal Lê Dai, Mathieu Bui
JP Karsenty & Associés	Jean-Philippe Arroyo, Martine Karsenty-Ricard, Béatrice Moreau-Margotin
K&L Gates	Claude-Étienne Armingaud
Kelten - Association d'Avocats	Nicolas Martin-Teillard
Le 16 Law	Benoit Barré
Lighten	Adrien Aulas, Mathias le Masne de Chermont
Momentum Avocats	Julie Carel, Jean-Sébastien Mariez
Oria Media	Mathieu Davy
Péchenard & Associés	Eric Andrieu, Fabien Honorat, Gauthier Moreuil
Shift avocats	Olivier Moussa, Gérard Sadde
Stephenson Harwood	Élise Dufour, Boriane Guimberteau
Touati La Motte Rouge Avocats	Henri de la Motte Rouge, Jean-Philippe Touati
Twelve	Philippe Allaëys
Walter Billet Avocats	Fabien Billet, Alan Walter

EBL LEXINGTON: HIGH DEGREE OF LEGAL INGENUITY



Laurent Levy

Key Figure(s): Michael Piquet-Fraysse, Laurent Levy and Christophe Glénat
Established: 2012

Track Record: EBL Lexington tackles soft IP issues with uncommon agility. Led by an experienced trio of partners in Laurent Levy, Michael Piquet-Fraysse and Christophe Glénat, the team constantly innovates to navigate cases as sensitive as they are complex. It has distinguished itself by taking an anti-counterfeiting case before the criminal courts, and by racking up favorable decisions, notably on behalf of new clients.

Team & Differentiation: Acting for a particularly prestigious clientele, the firm's lawyers are masters at developing a global brand-strategy. From portfolio management to advice and litigation, their expertise covers the entire product lifecycle. Year after year, the firm's activity has become increasingly international in nature, highlighting the ability of its team of partners to take advantage of legislation to advance the causes of clients.

GERMANY

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Bardehle Pagenberg	Georg Anetsberger, Christof Karl, Tobias Kaufmann, Johannes Lang, Joachim Mader, Tilman Müller-Stoy
	Grünecker	Moritz Höffe, Reinhard Knauer
	Hoffmann Eitle	Dirk Schüssler-Langeheine, Dorothea von Renesse, Clemens Tobias Steins, Holger Stratmann, Michael Pfeifer
	Maiwald	Dirk Bühler, Eva Dörner, Eva Ehlich, Sophie Ertl, Martin Huenges, Alexander Ortlieb, Christian Schäfflein
	Vossius & Partner	Elard Freiherr Schenck zu Schweinsberg, Hans-Rainer Jaenichen, Rainer Viktor
2	Boehmert & Boehmert	Christoph Angerhausen, Christian Appelt, Markus Engelhard, Steffen Schmidt, Volker Scholz, Jakob Valvoda
	Cohausz & Florack	Jan Ackermann, Arwed Burrichter, Natalie Kirchhofer, Gottfried Schüll, Christoph Walke, Philipe Walter
EXCELLENT		
	df.mp	Dominik Ho, David Molnia, Sandra Pohlman
	Eisenführ Speiser	Klaus Göken, Uwe Stilkenböhmer
	Maikowski & Ninnemann	Gunnar Baumgärtel, Ralf Emig, Felix Gross, Christoph Schröder, Fabian Sokolowski
	Meissner Bolte	Florian Meyer, Tilman Pfrang, Kay Rupprecht, Julian Würmser, Stefan Zech
HIGHLY RECOMMENDED		
	Braun-Dullaues Pannen Emmerling (BDPE)	Karl-Ulrich Braun-Dullaues, Friedrich Emmerling
	Gulde & Partner	Nicolas Hasse, Falk Lehmann, Marco Scheffler, Martin Thimm
	Samson & Partner	Wolfgang Lippich, Oswald Niederkofler

	Ter Meer Steinmeister & Partner	Bernd Aechter, Nicolaus ter Meer
	Uexküll & Stolberg	Albrecht von Menges
	Weickmann	Christian Heubeck, Hans Weickmann, Wolfgang Weiss
	Wuesthoff & Wuesthoff	Rainer Gunzelmann, Hendrik Wichmann
	Zimmermann & Partner	Joel Nägerl, Gerd Zimmermann
	RECOMMENDED	
1	Dompatent von Kreisl	Andreas Gagidis, Jörg Helbing
	Dreiss	Alexander Bulling
	Kraus & Lederer	Klaus Beckmann, Michael Best
	Kreuels Henrichs	Philipp Henrichs, Justus Kreuels
	Michalski Hüttermann & Partner	Aloys Hüttermann, Stefan Michalski, Guido Quiram, Dirk Schulz, Ulrich Storz
	Prinz & Partner	Ute Feldmann, Thomas Kitzhofer, Jochen Sties
	Wallinger Ricker Schlotter Tostmann	Michael Platzoeder, Michael Wallinger
	WBH Wachenhausen	Benjamin Bubendorfer, Thorsten Haslinde, Marc Wachenhausen
2	Bals & Vogel	Andreas Vogel
	Betten & Resch	Alexander Esslinger, Dirk Sieckmann
	Bosch Jehle	Volker Jehle, Rudolf Reichold
	Jones Day	Olga Bezzubova, Dorothée Weber-Bruls
	Kador & Partner	Bernhard Pillep
	Karo IP	Matthias Rössler, Michael Schneider, Tobias Stelzer
	MERH-IP	Timo Schwamb, Herbert Skreinig
	Thum & Partner	Andreas Mötsch, Bernhard Thum
	Viering, Jentschura & Partner	Armin Kühn

WEICKMANN: HEAVY FOCUS ON CHEMISTRY, LIFE SCIENCES AND ENGINEERING



Christian Heubeck

Key Figure(s): Markus Herzog, Christian Heubeck, Hans Weickmann and Wolfgang Weiss
Established: 1882

Track Record: Weickmann has proven expertise in the application and enforcement of patents in the fields of mechanics, electrical engineering/IT, chemistry, as well as in trademark and design registration and litigation proceedings. The firm has a fast-growing footprint, having worked with Dr. Wolff-Gruppe, Max-Planck-Institute, Novartis, for lithium-ion battery (Ningde Ampere Technology) and Green CO2 capture technology (University of Nova Gorica).

Team & Differentiation: A 35-strong team of patent law experts with patent attorney or attorney-at-law licenses, supported by 65 specialists, provide the firm's clients with comprehensive, globe-spanning intellectual property support. The Munich-based firm, one of the oldest IP boutiques in Germany, furnishes top-drawer advice on IP strategies and patent portfolios, and is well-positioned to provide patent valuations.



PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bardehle Pagenberg	Georg Anetsberger, Anna Giedke, Johannes Heselberger, Stefan Lieck, Tilman Müller-Stoy, Nadine Westermeyer, Tobias Wuttke
Bird & Bird	Christian Harmsen, Oliver Jan Jüngst
Hogan Lovells	Martin Fähndrich, Andreas von Falck, Anna-Katharina Frieze-Okoro, Miriam Gundt, Henrik Lehment, Benjamin Schröer, Steffen Steininger
Quinn Emanuel Urquhart & Sullivan	Johannes Bukow, Andreas Duensing*, Katrin Gerstenberg, Marcus Grosch, Andreas Hahne*, Jérôme Kommer, Julia Nobbe*, Jesko Preuss, Felix Trumpke*
EXCELLENT	
1 Arnold Ruess	Bernhard Arnold, Arno Risse, Cordula Schumacher
Hoyng Rokh Monegier	Klaus Haft, Tobias Hahn, Christine Kanz, Martin Köhler
Kather Augenstein	Christof Augenstein, Sören Dahm, Peter Kather, Miriam Kiefer, Christopher Weber
Maiwald	Dirk Bühler, Eva Dörner, Sophie Ertl, Alexander Ortlieb, Marco Stief, Derk Vos
Rostpatt	Thomas Musmann, Maximilian von Rospatt, Henrik Timmann
2 Freshfields	Frank-Erich Hufnagel, Wolrad Prinz zu Waldeck und Pyrmont
Krieger Mes & Graf V Der Groeben	Michael Bergermann, Jochen Bühling, Axel Verhauwen
Taylor Wessing	Christoph de Coster, Gisbert Hohagen, Christian Lederer
Wildanger	Eva Geschke, Jasper Meyer zu Riemsloh, Peter-Michael Weisse
HIGHLY RECOMMENDED	
Amparsand	Hosea Haag, Jonathan Konietz
Boehmert & Boehmert	Carl-Richard Haarmann, Michael Rüberg
DLA Piper	Philipp Cepl, Constanze Krenz
Grünecker	Bernd Allekotte, Ulrich Blumenröder, Felix Kahr, Thomas Kronberger, Sebastian Ochs
GvW Graf von Wesphalen	Nicolas Dumont, Sebastian Heim, Joachim Mulch, Gabriel Wittmann
Hoffmann Eitle	Gregor König, Michael Pfeifer, Clemens Tobias Steins, Dirk Schüssler-Langeheine, Holger Stratmann
Klaka	Stefan Eck, Wolfgang Götz, Constantin Kurtz
Preu Bohligh	Christian Donle, Christian Kau
Vossius & Brinkhof UPC Litigators	Jürgen Meier, Johann Pitz, Kai Rüting, Thure Schubert, Philipp Widera
RECOMMENDED	
1 A&O Shearman	Jan Ebersohl
CBH	Jens Kunzmann
Clifford Chance	Tobias Hessel, Stefan Richter
Cohausz & Florack	Michel Kaminsky, Natalie Kirchhofer, Henning Sternemann, Christoph Walke
Dentons	Constantin Rehaag
Eisenführ Speiser	Philipp Rastemborski, Sönke Scheltz, Michael Schneider

	Fieldfisher	Benjamin Grzimek
	Gleiss Lutz	Matthias Sonntag
	Harmsen Utescher	Karsten Königer
	Jones Day	Gerd Jaekel, Christian Paul
	Meissner Bolte	Andreas Kabisch, Jasper Werhahn, Julian Würmser
	Noerr	Ralph Nack
	Simmons & Simmons	Thomas Gniadek, Peter Meyer
2	ADVANT Beiten	Christian Hess, Matthias Stecher
	Baker McKenzie	Günter Pickrahn
	Bock legal	Andreas Bock, Reinhard Döring, Benedikt Frank
	CMS Hasche Sigle	Markus Deck
	EIP	Christof Höhne
	Finnegan	Johannes Druschel, Jochen Herr
	Gulde & Partner	Nicolas Hasse, Falk Lehmann, Sönke Lorenz, Marco Scheffler, Martin Thimm
	Hannke Bittner & Partner	Melanie Pfeuffer
	Hengeler Mueller	Wolfgang Kellenter
	Herbert Smith Freehills	Ina vom Feld
	Heuking	Sabine Dethof, Anton Horn, Detlef Raasch, Philipp Schröler
	Linklaters	Julia Schönbohm
	Lorenz Seidler Gossel	Robert Frick, Dieter Laufhütte
	Maikowski & Ninnemann	Gunnar Baumgärtel, Ralf Emig, Felix Gross, Christoph Schröder, Andreas Tanner
	McDermott Will & Emery	Henrik Holzapfel, Boris Uphoff
	Morgan Lewis	Alexander Ritter
	Michalski Hüttermann	Stefan Michalski
	Nordemann	Christian Czychowski, Sebastian Dworschak
	Peterreins Schley	Thomas Adam
	Taliens	Thomas Lynker
	Thum & Partner	Frank Eichelhardt, Bernhard Thum
	WBH Wachenhausen	Benjamin Bubendorfer, Thorsten Haslinde, Marc Wachenhausen
	Weickmann	Frank Feller, Volker Jordan
	* Counsel	

KATHER AUGENSTEIN: LEADING UPC BOUTIQUE



Miriam Kiefer

Key Figure(s): Christof Augenstein, Sören Dahm, Peter Kather, Miriam Kiefer and Christopher Weber
Established: 2016

Track Record: Kather Augenstein successfully obtained one of the first preliminary and permanent injunctions for Ortovox in the history of the Unified Patent Court. Augenstein and Weber represented Panasonic against Oppo and Xiaomi in the first major FRAND proceeding before the UPC's Mannheim Chamber. The firm also led UPC and parallel German proceedings in what became the largest mobile-phone dispute of the past year.

Team & Differentiation: The Dusseldorf-based team of 15 IP specialists focus on patents and utility models in particular and are active in proceedings before the new Unified Patent Court. Exhibiting excellent decision-making in litigation cases, the firm enforces IP rights across a broad technical spectrum, representing longtime client Ona Patents, Roche Diabetes and Omnipack, but also Ericsson against Lenovo, Advance Bionics in both national and UPC proceedings.



IT & OUTSOURCING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
CMS Hasche Sigle	Sebastian Cording, Markus Häuser
Noerr	Peter Bräutigam, Torsten Kraul, Thomas Thalhofer
EXCELLENT	
1 Bird & Bird	Fabian Niemann, Jörg-Alexander Paul, Henriette Picot
DLA Piper	Jan Geert Meents, Jan Pohle
White & Case	Jost Kotthoff
2 Baker McKenzie	Michael Schmidl, Florian Tannen
Orka	Michael Grobe-Einsler, Ulla Kelp, Philipp Mels, Felix Meurer
Osborne Clarke	Ulrich Bäumer, Flemming Moos, Hendrik Schöttle
SKW Schwarz	Olivier Hornung, Matthias Orthwein
Taylor Wessing	Christian Frank, Axel Freiherr von dem Bussche, Mareike Christine Gehrman, Paul Voigt, Jörg Wimmers
HIGHLY RECOMMENDED	
Freshfields	Christoph Werkmeister
Gleiss Lutz	Alexander Molle, Stefan Weidert
Görg	Axel Czarnetzki, Michael Heise, Florian Schmitz
GvW Graf von Wesphalen	Arnd Böken, Michael Herold, Stephan Menzemer, Axel von Walter, Gabriel Wittmann
Hogan Lovells	Marcus Schreibauer, Stefan Schuppert, Christian Tinnfeld
Latham & Watkins	Wolf-Tassilo Böhm**, Tim Wybitul
Vogel & Partner	Ralf Klühe, Oliver Meyer-van Raay, Uwe Schneider, Rupert Vogel
RECOMMENDED	
1 Aitava	David Bomhard, Jonas Siglmüller, Konrad Źdanowiecki
2 Covington	Lars Lensdorf
CSW	Isabell Conrad
Dentons	Stefan Dittmer, Carsten Goldstein*, Constantin Rehaag
FPS Law	Andreas Freitag
Greenberg Traurig	Viola Bensinger
GreenGate Partners	Diethelm Baumann, Jens Ginal, Alexander Raif, Sven Schilf
Hengeler Mueller	Matthias Berberich**, Matthias Rothkopf
Heussen	Markus Junker, Mark Münch, Hermann Waldhauser
Luther	Christian Kuss, Michael Rath
Oppenhoff	Jürgen Hartung, Marc Hilber
Heuking	Thomas Jansen, Philip Kempermann, Lutz Martin Keppeler, Michael Kuska, Markus Lennartz, Hans Markus Wulf
Nordemann	Christian Czychowski, Sebastian Dworschak
Pinsent Masons	Florian von Baum
Preu Bohligh	Alexander Bayer, Christian Breuer, Christian Kau, Martin Momtschilow, Athina Theodoridis

2 ADVANT Beiten	Andreas Lober, Mathias Zimmer-Goertz
Avocado	Philipp Ess, Thorsten Lieb, Ralf Schulten, Lukas Ströbel, Jan Peter Voss, Jörg Michael Voss
Boehmert & Boehmert	Andreas Dustmann, Sebastian Engels, Matthias Hofmann, Eckhard Ratjen, Jakob Valvoda
KNPZ	Kai-Uwe Plath
K&L Gates	Thomas Nietsch
LLR.	Klaus Gennen
McDermott Will & Emery	Wolfgang von Frentz
Reed Smith	Andreas Splittgerber
RSM Ebner Stolz	Albrecht von Bismarck, Philipp Kühn, Torsten Lörcher, Laurent Meister, Björn Schallock
TCI	Truiken Heydn, Stephan Schmidt, Thomas Stögmüller
YPOG	Anna Eickmeier*, Benedikt Flöter, Lutz Schreiber

VALUABLE PRACTICE

Aderhold Legal	Dirk Laskawy, Dominik Müller
Ampersand	Franziska Erlmeier
Arnecke Sibeth Dabelstein	Thomas Fischer
Clifford Chance	Holger Lutz, Claudia Milbradt, Gunnar Sachs
Eversheds Sutherland	Alexander Niethammer
Härting	Niko Härting
Friedrich Graf von Westphalen & Partner	Lukas Kalkbrenner
JBB Lawyers	Till Jaeger
Jones Day	Undine von Diemar
Lutz Abel	Cornelius Renner, André Schmidt
Planit/legal	Bernard Freund, Julian Reidick, Anna-Kristina Roschek, Bernd Schmidt
Rödl & Partner	Johannes Marco Holz
Schürmann Rosenthal Dreyer	Simone Rosenthal, Kathrin Schürmann
WilmerHale	Martin Braun

* Senior Associate ** Counsel

VOGEL & PARTNER: EXPERTS IN COMPLEX IT CONTRACTS & DISPUTES



Rupert Vogel

Key Figure(s): Ralf Klübe, Oliver Meyer-van Raay, Marc Strittmatter, Uwe Schneider and Rupert Vogel
Established: 2011

Track Record: Vogel & Partner's advisory services center on complex IT project contracts and disputes, data-protection advice and health-data protection. In 2024, the firm increased its focus on digitalization, the data economy and EU regulatory requirements, in particular the AI Act, the Data Act, the NIS2 Directive and the Cyber Resilience Act. Its proprietary AI Act, Data Act and NIS2 checker tools are a major plus for client companies.

Team & Differentiation: The management structure established in 2023 features two managing partners and a full-time law firm manager/COO. Over the past two years, Vogel & Partner has made the leap from niche boutique to specialist advisory firm, adding several major new clients in the process. BCI - Bosch Connected Industries, Fischerwerke Deutschland, Marché Lagardère Travel Retail, Sennheiser SE and Villeroy&Boch are clients.

ORKA: POWERING LEGAL INNOVATION IN IT & AI



Philipp Mels

Key Figure(s): Michael Grobe-Einsler, Ulla Kelp, Philipp Mels and Felix Meurer
Established: 1997

Track Record: Orka is an independent full-service law firm advising major German and international clients on IT, outsourcing and data protection. The team supports DAX-30, MDAX and TecDAX companies with large-scale tech and AI projects, regulatory compliance, IT tenders and litigation. It is recognized as a go-to firm for navigating contractual, licensing, R&D, and privacy matters in the digital economy.

Team & Differentiation: The IT & outsourcing team, co-led by Philipp Mels and Ulla Kelp, includes seven partners and advises on complex projects in sectors such as automotive, healthcare, mobility, food and digital industries. A startup at heart, and magnet for top talent, the firm continues to grow dynamically, recently adding Berlin-based partner Felix Meurer. Orka is also a member of the AI Law to the Business network.



DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
DLA Piper	Verena Grentzenberg, Jan Pohle
Latham & Watkins	Wolf-Tassilo Böhm*, Tim Wybitul
Osborne Clarke	Julia Kaufmann, Flemming Moos, Marc Störing
Taylor Wessing	Christian Frank, Axel Freiherr von dem Bussche, David Klein, Tobias Schelinski, Paul Voigt
EXCELLENT	
1 Baker McKenzie	Michael Schmidl, Florian Tannen
Bird & Bird	Simon Assion, Sven-Erik Heun, Fabian Niemann, Jörg-Alexander Paul, Lennart Schuessler
2 CMS Hasche Sigle	Malte Grützmaker, Christian Runte
CSW	Isabell Conrad
Hogan Lovells	Marcus Schreibauer, Christian Tinnefeld
Noerr	Sebastien Dienst, Daniel Rücker
White & Case	Detlev Gabel
HIGHLY RECOMMENDED	
Freshfields	Norbert Nolte
Gleiss Lutz	Christian Hamann
GvW Graf von Westphalen	Arnd Böken, Michael Herold, Stephan Menzemer, Axel von Walter
Heuking	Thomas Jansen, Lutz Martin Keppeler, Michael Kuska, Manuel Poncza, Hans Markus Wulf
Oppenhoff	Jürgen Hartung
Orka	Michael Grobe-Einsler, Ulla Kelp, Philipp Mels, Felix Meurer
Pinsent Masons	Daniel Widmann
Preu Bohligh	Alexander Bayer, Christian Breuer, Christian Kau, Martin Momtschilow, Athina Theodoridis
Reed Smith	Thomas Fischl, Andreas Splittgerber
RSM Ebner Stolz	Albrecht von Bismarck, Philipp Kühn, Torsten Lörcher, Laurent Meister, Björn Schallock
Schürmann Rosenthal Dreyer	Simone Rosenthal, Kathrin Schürmann
WilmerHale	Martin Braun

RECOMMENDED

1 Ashurst

Andreas Mauroschat

Avocado

Thorsten Lieb, Ralf Schulten, Jan Peter Voss, Jörg Michael Voss

Baumgartner Baumann

Ulrich Baumgartner

Boehmert & Boehmert

Sebastian Engels, Eckhard Ratjen, Michael Rüberg, Alexander Thamer

Covington

Lars Lensdorf

GreenGate Partners

Diethelm Baumann, Jens Ginal, Alexander Raif, Sven Schilf

Greenberg Traurig

Viola Bensinger

Jones Day

Martin Lotz, Undine von Diemar

K&L Gates

Thomas Nietsch

KPNZ

Kai-Uwe Plath

Luther

Kuuya Josef Chibanguza, Stefanie Hellmich

Norton Rose Fulbright

Christoph Ritzer

Orrick

Christian Schröder

SKW Schwarz

Matthias Orthwein

TEAL

Daniel Kaboth, Benjamin Spies

Vogel & Partner

Ralf Klühe, Uwe Schneider, Oliver Meyer-van Raay, Rupert Vogel

2 Aderhold Legal

Dirk Laskawy, Till Vosberg

ADVANT Beiten

Susanne Klein

Aitava

David Bomhard

Eversheds Sutherland

Nils Müller

Görg

Axel Czarnetzki, Andrea Kirsch, Jochen Lehmann

GSK Stockmann

Katy Ritzmann

Härting

Niko Härting

Lutz Abel

Cornelius Renner, André Schmidt

Planit//legal

Bernard Freund, Julian Reidick, Anna-Kristina Roschek, Bernd Schmidt

Redeker Sellner Dahs

Cornelius Böllhoff

Seitz

Kevin Leibold

YPOG

Benedikt Flöter, Lutz Schreiber

* Counsel



HEALTHCARE & PHARMACEUTICALS

Best Law Firms

In each tier, the firms & IP agencies are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Clifford Chance	Peter Dieners, Ulrich Reese, Gunnar Sachs
Hogan Lovells	Tanja Eisenblätter, Jörg Schickert, Arne Thiermann
EXCELLENT	
CMS Hasche Sigle	Jens Wagner, Jörn Witt, Roland Wiring
Covington	Adem Koyuncu
Dierks+Company	Christian Dierks
Novacos	Maria Heil, Christian Stallberg
Sträter	Markus Ambrosius, Burkhard Sträter
HIGHLY RECOMMENDED	
1 Baker McKenzie	Thilo Räßple
D+B	Ulrich Grau, Jan Moeck, Christian Pinnow, Constanze Püschel, Christian Reuther, Martin Stellpflug, Tobias Volkwein
Ehlers, Ehlers & Partner	Alexander Ehlers
Gleiss Lutz	Reimar Buchner, Marco König
GNP	Daniel Geiger, Gerhard Nitz
Maiwald	Dirk Bühler, Eva Dörner, Eva Ehlich, Naho Fujimoto, Alexander Ortlieb, Marco Stief, Derk Vos
Möhrle Happ Luther	Henning Anders
Preu Bohligh	Peter von Czettritz
Taylor Wessing	Manja Epping, Oliver Klöck, Michael Stein
2 Boehmert & Boehmert	Markus Engelhard, Martin Erbacher, Ute Kilger, Volker Scholz
Hengeler Mueller	Wolfgang Spoerr
King & Spalding	Ulf Grundmann
Kozianka & Weidner	Wolfgang Kozianka
Latham & Watkins	Henning Schneider, Deniz Tschammler
Meisterernst	Christian Tillmanns
Schultz-Süchting	Dirk Bruhn
RECOMMENDED	
1 Bird & Bird	Alexander Csaki
Freshfields	Frank-Erich Hufnagel
GvW Graf von Wesphalen	Birgit Lotz, Bettina Meyer-Hofmann, Peter Trösser
Harmsen Utecher	Rainer Kaase, Andrea Marx
Luther	Oliver Kairies, Thomas Willaschek
McDermott Will & Emery	Jana Grieb
Noerr	Fabian Badtke, Evelyn Schultz
Wachenhausen Dienemann	Heike Wachenhausen
Weickmann	Christian Heubeck, Hans Weickmann, Wolfgang Weiss
2 A&O Shearman	Anna Wolters-Höhne
Von Boetticher	Claudia Böhm
Dentons	Ilka Mehdorn
DLA Piper	Kokularajah Paheentharajah
Eversheds Sutherland	Tobias Maier
EY Law	Stefan Schmidt
Friedrich Graf von Westphalen & Partner	Jan Henning Martens, Hendrik Thies
Fieldfisher	Cord Willhöft
Greenberg Traurig	Stephan Rau
Hees	Stephan Hees
Kaltwasser	Jan-Tobias Häser
Michels.pmks	Jens-Peter Jahn, Kerrin Schillhorn
Oppenländer	Timo Kieser
Orka	Anja Doepner-Thiele, Philipp Mels
Raue	Katharina Wodarz
RSM Ebner Stolz	Sarah Gersch-Souvignet
Sander & Krüger	Carsten Krüger
Seufert	Thomas Vollmöller
Stolmár & Partner	Matthias Stolmár
Vossius & Partner	Jürgen Meier
Wigge	Peter Wigge
Wuertenberger	Thomas Würtenberger

PREU BOHLIGH: STERLING REPUTATION IN PHARMACEUTICAL AND MEDICAL-DEVICE LAW



Peter von Czettritz

Key Figure(s):
Peter von Czettritz
Established: 1959

Track Record: Preu Bohligh represents major generic drug manufacturers in Germany, including Hexal, Stada and Aristo Pharma, particularly in disputes with competitors over newly launched pharmaceutical products. The team regularly breaks new legal ground in regulatory and advertising law, securing key wins in high-stakes disputes and shaping industry standards, both in Germany and further afield.

Team & Differentiation: Under the stewardship of Peter von Czettritz, who boasts 30+ years of legal excellence, thought leadership and award-winning, the life-sciences team combines regulatory depth, litigation strength and scientific insight. With recent hires from leading firms, close collaboration with its own patent practice and strong ties to influential legal committees, the practice remains a pioneer in navigating legal complexities in healthcare and pharmaceuticals.

ICELAND

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INTELLECTUAL PROPERTY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Árnason Faktor	Ásdís Magnúsdóttir, Brynja Rún Brynjólfsdóttir, Einar Karl Friðriksson, Sigurður Ingvarsson, Gunnar Örn Harðarson
Lex Law Offices	Erla S. Árnadóttir, Lára Herborg Ólafsdóttir, María Kristjánsdóttir
Logos Legal Services	Hjördís Halldórsdóttir, Áslaug Björgvinsdóttir, Katla Lovísa Gunnarsdóttir, Árni Vilhjálmsson
Sigurjónsson & Thor	Válborg Kjartansdóttir, Magnús Haukur Magnússon, Magnús Hrafn Magnússon
EXCELLENT	
Advel Attorneys at Law	Stefan Þór Ingimarsson
BBA/Fjeldco	Haflíði Kristján Lárusson
Juris	Andri Árnason
Réttur – Adalsteinsson & Partners	Sigrún Ingibjörg Gísladóttir
Tego IP Attorneys	Lovísa Jónsdóttir, Bylgja Hrönn Björnsdóttir
Vík Lögmannsstofa	Tómas Thorvaldsson, Anna Tómasdóttir

IRELAND

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GENERAL IP

Best Patent & Trademark Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
FR Kelly	Mary Bleahene, Sumi Nadarajah, Shane Smyth
Murgitroyd	Anne Marie Carr, Christian Finn, Joanne Lecky
PurdyLucey	Mark Carmody, Michael Lucey, Barry Purdy
Tomkins	Olivia Catesby, Christina Gates, Simon Gray, Cathal Lane
EXCELLENT	
1 DFMG Solicitors	Patricia McGovern
HGF	Craig Thomson
Keltie	Sean Cummings
2 Anne Ryan & Co	Anne Ryan
Cruishckshank	Donal O'Connor, Mary Rose O'Connor
MacLachlan & Donaldson	Peter MacLachlan

GENERAL IP

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Mason Hayes & Curran	Gerard Kelly
McCann Fitzgerald	Paul Lavery, Shane O'Brien
William Fry	David Cullen, Laura Scott
2 A&I Goodbody	John Whelan
Whitney Moore	Robin Hayes
EXCELLENT	
Acuatus	Alistair Payne
Arthur Cox	Olivia Mullooly
DFMG Solicitors	Patricia McGovern
Matheson	Anne-Marie Bohan
Pinsent Masons	Karen Gallagher
HIGHLY RECOMMENDED	
Addleshaw Goddard	David Hackett
Beauchamps	Edward Evans, Damian Maloney
Bird & Bird	Ann Henry, Michael Finn
Byrne Wallace	Mark O'Shaughnessy, Colin Sainsbury
DLA Piper	Aoife Murphy, Mark Rasdale, John Magee
Eversheds Sutherland	Marie McGinley
Hayes Solicitors	David Phelan
LK Shields	Jane O'Grady
Philip Lee	Anne Bateman
RDJ	Darryl Broderick, Diarmaid Gavin

ITALY

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PATENT PROSECUTION

Best IP Agencies

In each tier, the agencies are ordered alphabetically

AGENCY	KEY FIGURE(S)
LEADING	
Buzzi Notaro & Antonelli D'Oulx	Enrico Antonielli d'Oulx, Luciano Bosotti, Franco Buzzi, Paolo De Bonis, Cristina Freyria Fava, Stefano Frontoni, Tassilo Meindl, Giancarlo Notaro
Jacobacci & Partners	Paolo Ernesto Crippa, Giuseppe Quinterno, Paolo Rambelli
Modiano & Partners	Micaela Modiano, Gabriella Modiano, Alessandro Sanchini
SIB (Società Italiana Brevetti)	Elisabetta Papa, Claudio Germinario, Emanuele Concone, Gaetano Barbaro
Studio Torta	Simone Bongiovanni, Elena Cerbaro, Fabio D'Angelo, Mauro Eccetto, Francesco Fiussello, Luigi Franzolin, Matteo Maccagnan
EXCELLENT	
Barzanò & Zanardo	Carlo Luigi Iannone
Botti & Ferrari	Mario Botti, Barbara Ferrari, Rinaldo Ferreccio
Bugnion	Marco Lissandrini, Cristina Biggi
GLP	Gilberto Petraz, Davide Petraz, Stefano Ligi
TCBM (Bianchetti & Minoja with Trevisan & Cuonzo IPS)	Fabrizio Minoja, Silvia Bertuccio, Lorenzo Lualdi, Paolo Banfi
HIGHLY RECOMMENDED	
ChecacciPartners	Giorgio Checacci, Marco Tedeschi
Dragotti & Associati	Gianfranco Dragotti, Roberto Pistolesi
Marietti, Gislone & Trupiano	Giuseppe Marietti, Gabriele Gislone, Federica Trupiano, Giuliano Valentini
Notarbartolo & Gervasi	Diego Pallini Gervasi, Antonio Mario Pizzoli, Elisabetta Cattaneo, Massimiliano Savi
PGA	Alessandro Galassi, Gianmarco Ponzellini
Porta & Consulenti Associati	Claudio Bottero, Paolo Castiglia, Simona Giannesi, Marco Sgobba
Praxi Intellectual Property	Edoardo Mola
Rapisardi Intellectual Property	Ugo Trojsi
RECOMMENDED	
Cantaluppi & Partners	Stefano Cantaluppi, Stefano Fabris, Mario Leone, Davide Locas
De Simone & Partners	Maria Augusta Fioruzzi, Maria Paola Pace Napoleone, Nina Volf, Valeria Ghirardi
Giambrocono & C.	Fabio Giambrocono
Luppi Intellectual Property	Pietro Crugnola, Marinella Molinari, Giampaolo Palma
Saglietti Bianco	Luigi Saglietti
VALUABLE PRACTICE	
DeosIP	Paolo Pelanda
Gregorj	Marco Fermanelli
Manzella & Associati	Giovanni Manzella
Studio Bonini	Ercole Bonini



ITALY

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Bird & Bird	Giovanni Galimberti, Massimiliano Mostardini
IP Law Galli	Cesare Galli, Mariangela Bogni
Trevisan & Cuonzo	Luca Trevisan, Gabriel Cuonzo
2 DLA Piper	Gualtiero Dragotti
Hogan Lovells International	Luigi Mansani, Giovanni Ghirardi
Jacobacci e Associati	Fabrizio Jacobacci, Massimo Baghetti
EXCELLENT	
1 BonelliErede	Giovanni Guglielmetti, Tommaso Faelli
Herbert Smith Freehills	Laura Orlando, Sebastian Moore
2 EY	Daniele Caneva, Giovanni Casucci
LGV Avvocati	Luigi Goglia
Mondini Bonora Ginevra	Carlo Ginevra
Simmons & Simmons	Giulio Sironi, Stefania Bergia
Morri Rossetti & Franzosi	Federica Santonocito, Mario Franzosi
HIGHLY RECOMMENDED	
1 Legance	Monica Riva
Pavia e Ansaldo	Gian Paolo Di Santo, Gabriele Girardello
Portolano Cavallo	Lydia Mendola
Studio Legale Sena & Partners	Giuseppe Sena, Giancarlo Del Corno
Orsingher Ortu	Matteo Orsingher, Fabrizio Sanna, Davide Gaziano
Spheriens	Pier Luigi Roncaglia, Francesco Rossi, Riccardo Perotti
2 De Berti Jacchia Franchini Forlani	Roberto Jacchia, Maria Cristina Franchini
Gianni & Origoni	Massimo Sterpi
GR Legal	Luca Giove, Aurelio Richichi
Lexsential	Giuseppe Colica, Vincenzo Jandoli, Vincenzo Piccarreta
Martini Manna & Partners	Elena Martini, Luigi Manna
PedersoliGattai	Licia Garotti
Studio Ghidini, Girino & Associati	Gustavo Ghidini, Marco Mergati
Tornato Prado	Claudio Maria Prado, Alberto Tornato
RECOMMENDED	
ADVANT Nctm	Paolo Lazzarino
Chiomenti	Paolo Bertoni
De Simone & Partners	Filippo Calda Beccadelli
Dentons	Federico Fusco
Greenberg Traurig Santa Maria	Luigi Fontanesi
N&G Legal	Ignazio Gatto, Edoardo Barone
Nunziante Magrone	Luca Ferrari, Niccolò Ferretti
SIB Lex	Giovanni Antonio Gripiotti
Venturello e Bottarini Avvocati	Marco Venturello, Alberto Bottarini
VALUABLE PRACTICE	
CBA	Barbara Sartori, Mattia Dalla Costa
Corona Law	Sandro Corona
Eversheds Sutherland	Beatrice Bigonzi
Studio Sindico e Associate	Domenico Sindico, Eugenia Tonello

IP LAW GALLI: MARKET-LEADING EXPERTISE IN IP LAW



Cesare Galli

Key Figure(s): Cesare Galli
and Mariangela Bogni
Established: 2004

Track Record: IP Law Galli is a renowned Italian firm specializing in IP law, offering 360° coverage on IP matters. It assists multinational clients in sectors such as pharmaceuticals, fashion and publishing. Atty. Professor Cesare Galli, who lectures at the University of Parma, comes with over 35 years' experience. A Chinese desk ensures tailored support for clients in East Asia.

Team & Differentiation: Cesare Galli leads a team which handles precedent-setting IP cases, delivering creative, innovative solutions. Known for deep legal knowledge and regulatory insight, he supports clients in anti-counterfeiting, M&A and strategic licensing. His academic and public advisory roles further strengthen IP Law Galli's standing as a law firm to trust.

HEALTHCARE & PHARMACEUTICALS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bird & Bird	Massimiliano Mostardini, Giovanni Galimberti, Claudia Ricciardi, Mauro Turrini
Hogan Lovells International	Francesca Rolla, Luigi Mansani, Christian Di Mauro, Giovanni Ghirardi
Trevisan & Cuonzo	Gabriel Cuonzo, Donatella Capelli, Daniela Ampollini, Luca Pellicciari, Francesca Ferrero
EXCELLENT	
Astolfi e Associati	Sonia Selletti
DLA Piper	Roberto Valenti, Marco de Morpurgo
Gitti & Partners	Paola Sangiovanni, Flavio Monfrini, Marco Blei
Herbert Smith	Laura Orlando, Sebastian Moore, Sara Balice
LCA Studio Legale	Agostino Migone de Amicis, Leonardo De Vecchi, Alberto Mocchi
Portolano Cavallo	Luca Gambini, Elisa Stefanini
RP Legal & Tax	Paolo De Carlo
Simmons & Simmons	Stefania Bergia
HIGHLY RECOMMENDED	
BonelliErede	Vincenzo Salvatore, Giovanni Guglielmetti, Andrea Carta Mantiglia
Jacobacci Avvocati	Fabrizio Jacobacci, Barbara La Tella, Marco Francetti
Lexsential	Agata Sobol, Vincenzo Piccarreta, Vincenzo Jandoli
RECOMMENDED	
De Berti Jacchia Franchini Forlani	Roberto Jacchia, Antonella Terranova, David Maria Santoro
GR Legal	Luca Giove, Aurelio Richichi
IP Law Galli	Mariangela Bogni, Cesare Galli
Orsingher Ortu	Francesco Setti, Stefano Giberti
Pavia e Ansaldo	Gian Paolo Di Santo, Gabriele Girardello
VALUABLE PRACTICE	
Chiomenti	Luca Liistro
Greenberg Traurig Santa Maria	Luigi Fontanesi
Masotti Cassella	Luca Masotti
Studio Legale Sena & Partners	Giancarlo Del Corno



ITALY

IT & OUTSOURCING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Dentons	Giangiacomo Olivi, Chiara Bocchi
E-Lex	Giovanni Maria Riccio, Ernesto Belisario
Hogan Lovells International	Marco Berliri, Massimiliano Masnada
Orsingher Ortu	Marco Consonni, Domenico Colella
EXCELLENT	
Baker McKenzie	Raffaele Giarda, Lorenzo de Martinis, Francesca Gaudino
Bird & Bird	Gian Marco Rinaldi
BonelliErede	Tommaso Faelli
CMS	Italo de Feo
Cugia Cuomo & Associati	Fabrizio Cugia di Sant'Orsola, Silvia Giampaolo
DLA Piper	Giulio Coraggio, Alessandro Ferrari
LGV Avvocati	Simona Lavagnini, Luigi Goglia, Tankred Thiem
Martini Manna	Elena Martini, Luigi Manna
Panetta Studio Legale	Rocco Panetta, Marco Lauricella
Portolano Cavallo	Ernesto Apa, Laura Liguori
HIGHLY RECOMMENDED	
Emlex	Massimo Maggiore
Gianni & Origoni	Luca Rinaldi, Daniele Vecchi, Stefano Mele
GR Legal	Aurelio Richichi
Herbert Smith Freehills	Pietro Pouché
ICT Legal Consulting	Paolo Balboni, Luca Bolognini
LCA Studio Legale	Gianluca De Cristofaro, Andrea Messuti, Giulio Vecchi
PedersoliGattai	Licia Garotti
Simmons & Simmons	Edoardo Tedeschi
RECOMMENDED	
Dike Legal	Maria Francesca Quattrone
EY	Daniele Caneva
Gatti Pavesi Bianchi Ludovici	Gilberto Nava
Studio Legale Lipani	Roberto Ferraresi, Luigi Mazzoncini
Mondini Bonora Ginevra	Giacomo Bonelli
Osborne Clarke	Gianluigi Marino
Prosperetti & Associati	Eugenio Prosperetti
Withers	Jacopo Liguori
VALUABLE PRACTICE	
Cosmo Legal Group	Stéphanie Rotelli, Costantino Monteleone
CRCLEX	Carlo Rossi Chauvenet
Valli Mancuso & Associati	Andrea Valli

ORSINGHER ORTU:
MERGING LEGAL EXPERTISE WITH MARKET INSIGHT

Domenico Colella

Key Figure(s): Domenico Colella and Marco Consonni
Established: 2007

Track Record: Orsingher Ortu leads the Italian market in IT and outsourcing law, advising global and domestic clients on procurement, licensing, cloud services, data protection and technology-related disputes. With over 45 professionals, the team offers full-spectrum, business-oriented support across the fast-evolving digital and regulatory landscape.

Team & Differentiation: Orsingher Ortu is an independent Italian firm with deep market insight. The team provides business-oriented legal advice, combining expertise in legal matters of IT and outsourcing with in-depth understanding of market dynamics. Its hands-on approach includes close collaboration with technical teams to align legal and commercial aspects, delivering tailored solutions to clients.

E-LEX:
LEADING THE WAY IN EMERGING TECHNOLOGY

Ernesto Belisario

Key Figure(s): Ernesto Belisario and Giovanni Maria Riccio
Established: 2011

Track Record: E-Lex is an Italian boutique law firm specializing in digital law, data protection and emerging technology. Known for its highly accomplished team, the firm advises major clients in telecom, tech and public administration on regulatory and compliance matters. It is held in high regard for its innovative approach and deep technical expertise.

Team & Differentiation: E-Lex stands out for its partner-led, tailor-made approach. Team leaders bring technical expertise, recognized both academically and as consultants to public bodies. Their deep involvement in client matters ensures strategic advice on complex regulatory frameworks like GDPR and the AI Act, while an innovative mindset and interdisciplinary expertise enable agile, client-focused solutions.

DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
E-Lex	Giovanni Maria Riccio, Ernesto Belisario, Dario Reccia, Stefano Aterno
Hogan Lovells International	Massimiliano Masnada
ICT Legal Consulting	Luca Bolognini
Panetta Studio Legale	Rocco Panetta
Portolano Cavallo	Laura Liguori
EXCELLENT	
BonelliErede	Tommaso Faelli
CRCLEX	Carlo Rossi Chauvenet
Cugia Cuomo & Associati	Fabrizio Cugia di Sant'Orsola, Silvia Giampaolo
Dentons	Giangiacoio Olivi
DLA Piper	Giulio Coraggio
Gianni & Origoni	Daniele Vecchi
LCA Studio Legale	Giulio Vecchi, Edoardo Raffiotta
Orsingher Ortu	Fabrizio Sanna, Domenico Colella, Marco Cononni, Marta Minonne
Osborne Clarke	Gianluigi Marino
HIGHLY RECOMMENDED	
ADVANT Nctm	Elsa Gentile, Marco Cappa
Baker McKenzie	Francesca Gaudino
Chiomenti	Pierluigi Perri
CMS	Matia Campo
Emlex	Massimo Maggiore
Gatti Pavesi Bianchi Ludovici	Gilberto Nava
Legance	Lucio Scudiero
Martini Manna	Luigi Manna
Morri Rossetti & Franzosi	Carlo Impalà
Orrick, Herrington & Sutcliffe	Ivan Rotunno
Pirola Pennuto Zei & Associati	Roberta di Vieto, Mattia Salerno
Studio Previti	Vincenzo Colarocco
RECOMMENDED	
Bird & Bird	Debora Stella
Dike Legal	Maria Francesca Quattrone

PANETTA STUDIO LEGALE: INNOVATORS IN CYBERSECURITY AND EMERGING TECH LAW



Rocco Panetta

Key Figure(s): Rocco Panetta
Established: 2008

Track Record: Founded by Rocco Panetta in 2008, Panetta Studio Legale has pioneered data protection and artificial intelligence law in Italy. It represents multinational clients in the telecom, internet and renewable energy sectors, offering expert services in privacy, cybersecurity and emerging technology. The Rome-headquartered firm is also known for its leadership in privacy training and external DPO services.

Team & Differentiation: With a focus on AI, data protection and cybersecurity, the law firm is home to a specialist team committed to emerging tech law. This focused approach results in an ability to provide proactive, forward-thinking solutions. Founder Rocco Panetta's experience as a former head of Italy's Data Protection Authority enhances the firm's unique perspective, positioning it as a key player in the data protection landscape.



TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Baker McKenzie	Raffaele Giarda
Bird & Bird	Federico Marini Balestra, Arturo Leone
Cleary Gottlieb Steen & Hamilton	Paolo Bertoli
Gatti Pavesi Bianchi Ludovici	Gilberto Nava
EXCELLENT	
ADVANT Nctm	Vittorio Nosedà
Cugia Cuomo & Associati	Fabrizio Cugia di Sant'Orsola, Silvia Giampaolo
Dentons	Giangiacoio Olivi
DLA Piper	Alessandro Boso Caretta
Orsingher Ortu	Marco Consonni, Edoardo Cazzato
HIGHLY RECOMMENDED	
Cintioli & Associati Avvocati	Fabio Cintioli
LCA Studio Legale	Giulio Vecchi
LGV Avvocati	Simona Lavagnini
Orrick, Herrington & Sutcliffe	Andrea Mezzetti
Portolano Cavallo	Francesco Portolano
Prosperetti & Associati	Eugenio Prosperetti
Studio Legale De Vergottini	Marco Petitto
Trevisan & Cuonzo	Mario Libertini
Valli Mancuso & Associati	Andrea Valli
VALUABLE PRACTICE	
Caravita Di Toritto & Associati	Roberto Santi
Hogan Lovells International	Marco Berliri
LCa-amm (Lattanzi-Cardarelli Avvocati)	Filippo Lattanzi
Mondini Bonora Ginevra	Anna Carabelli



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BRAND REGISTRATION & PATENT FILING

Best IP Agencies

In each tier, the agencies are ordered alphabetically

AGENCY	KEY FIGURE(S)
LEADING	
Dennemeyer & Associates	Olivier Lombardo
Marks & Clerk	Luca Polverari
EXCELLENT	
Aronova IP	Mathis Bruck
Ipsilon	Yves Schyns
Laidebeur & Partners	Olivier Laidebeur
Office Freylinger	Henri Kihn
HIGHLY RECOMMENDED	
Lavoix	Victoria Klecthka
Patent 42	Valérie Mellet



IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Claw	Katia Manhaeve
Decker & Braun	Nicolas Decker
EXCELLENT	
A&O Shearman	Catherine Di Lorenzo
DLA Piper	David Alexandre
NautaDutilh	Vincent Wellens
HIGHLY RECOMMENDED	
Arendt & Medernach	Astrid Wagner
Bonn & Schmitt	Alain Grosjean
Elvinger Hoss Prussen	Emmanuèle de Dampierre
Emmanuelle Ragot	Emmanuelle Ragot
LG Avocats	Hervé Wolff
Loyens & Loeff	Véronique Hoffeld
Molitor	Virginie Liebermann
Simmons & Simmons	Camille Saettel
Themis Lex	Bertrand Moupfouma
Thewes & Reuter	Pierre Reuter

IT, OUTSOURCING & DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
A&O Shearman	Catherine Di Lorenzo
DSM Avocats À La Cour	Renaud Le Squeren
NautaDutilh	Vincent Wellens
EXCELLENT	
Arendt & Medernach	Astrid Wagner
DLA Piper	Olivier Reisch
Elvinger Hoss Prussen	Gary Cywie
HIGHLY RECOMMENDED	
Bonn & Schmitt	Alain Grosjean
Claw	Cyril Pierre-Beausse
LG Avocats	Hervé Wolff
Molitor	Virginie Liebermann
Norton Rose Fulbright	Dorothee Ciolino
Simmons & Simmons	Camille Saettel
Thewes & Reuter	Hicham Rassafi-Guibal
PwC Legal	Nicolas Hamblenne
Loyens & Loeff	Marc Meyers

DSM AVOCATS À LA COUR: INNOVATIVE SOLUTIONS FOR DIGITAL LEADERS



Renaud Le Squeren

Key Figure(s):
Renaud Le Squeren
Established: 2004

Track Record: The team has a proven track record advising major banks, public bodies, insurers and tech companies on cross-border outsourcing compliance under DORA, GDPR audits for real estate leaders, SaaS agreements for fintech platforms, and regulatory support for digital transformation in sectors from finance to public administration. The practice is recognized for its hands-on, pragmatic approach and business-focused solutions.

Team & Differentiation: The team stands out for its multidisciplinary expertise, combining deep knowledge of IT law, data protection and outsourcing regulations. Its members are active in professional associations and contribute to legislative developments. The multilingual team's business-oriented approach ensures seamless support for international clients, while its pragmatic, results-driven methodology and cost-effectiveness set it apart.

NETHERLANDS

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Arnold & Siedsma	Petri Van Someren
De Vries & Metman	Arnt Aalbers, Ferry van Looijengoed, Erik Visscher
NLO	David Bot, Bart Swinkels, Arthur Meekel, Mari Korsten
V.O.	Herman Witmans, Leo Jessen, Bernard Ledebøer, Otto Oudshoorn
EXCELLENT	
AOMB	René Raggers
EP & C	Hendrik Jan Brookhuis, Walter Hart, Jordi Kox
Hoyng Rokh Monegier	Willem Hoyng
HIGHLY RECOMMENDED	
Biopatents IP Consultancy	Tom Wittop Koning
Dentons	Alexander Odle
HGF	Achim Krebs
Kilburn & Strode	Rike Dekker
Patentwerk	Hein van den Heuvel, Bas Langenhuijsen, Daan Settels
Vriesendorp & Gaade	Bas Peters, Franklin Geurts

IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Brinkhof	Remy Chavannes, Richard Ebbink, Mark van Gardingen, Gregor Vos, Dorien Verhulst
Hoyng Rokh Monegier	Bart van den Broek, Joris van Manen
2 AC&R	Anne Bekema, Laura Broers
De Brauw Blackstone Westbroek	Tobias Cohen Jehoram
EXCELLENT	
Bird & Bird	Wouter Pors
Freshfields	Rutger Kleemans
Houthoff	Thomas de Weerd
NautaDutilh	Jeroen Boelens, Marlous Schrijvers
Simmons & Simmons	Bas Berghuis van Woortman, Paul Tjiam
Visser Schaap & Kreijger	Jacqueline Schaap, Dirk Visser
HIGHLY RECOMMENDED	
AKD	Martin Hemmer
BarentsKrans	Jaap Bremer
DLA Piper	Niels Mulder, Paul Reeskamp
Hogan Lovells	Samantha Brinkhuis, Ruud van der Velden
Hoogenraad & Haak	Maarten Haak
Höcker Advocaten	Marijn Kingma
Kennedy Van der Laan	Alfred Meijboom, Maarten Schut
Leeway Advocaten	Michiel Odink, Marga Verwoert
Taylor Wessing	Wim Maas, Maarten Rijks
Vondst Advocaten	Ricardo Dijkstra, Arvid van Oorschot, Otto Swens
RECOMMENDED	
Boekx Advocaten	Diederik Stols
Bureau Brandeis	Christiaan Alberdingk Thijm
CMS	Rogier de Vrey
Dentons	Alexander Odle
Greenberg Traurig	Radboud Ribbert
Pels Rijcken	Sikke Kingma
Ploum	Willem Leppink, Sabin Tigu
Van Doorne	Kriek Wille
Van Kaam IP & Media	Bertil van Kaam



HEALTHCARE & LIFE SCIENCES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
AKD	Joris Rijken, Barbara Mutsaers
Hogan Lovells	Hein Van den Bos
Loyens & Loeff	Tom van Helmond, Kim Lucassen, Vincent van der Lans
NautaDutilh	Ruud Smits
EXCELLENT	
Allen & Overy	Christiaan de Brauw, Ellen Cramer-De Jong, Frits Gerritzen
Axon Lawyers	Carine van den Brink, Erik Vollebregt
BarentsKrans	Jaap Bremer
Bird & Bird	Marc van Wijngaarden, Michiel Wurfain
Houthoff	Huib Lebbing
Nysingh Advocaten-Notarissen	Jaap Sijmons
Simmons & Simmons	Bas Berghuis van Woortman
Van Doorne	Willemien Bischof, Dimitri van Hoewijk
Vondst Advocaten	Ricardo Dijkstra, Arvid van Oorschot
HIGHLY RECOMMENDED	
CMS	Ellen Gielen, Gertie Lintjens
De Brauw Blackstone Westbroek	Tobias Cohen Jehoram, Reinier Kleipool, Lennard Keijzer
Kennedy Van der Laan	Fenna van Dijk, Maarten Schut, Joran Spauwen
Maverick Advocaten	Martijn van de Hel, Diederik Schrijvershof
Pels Rijcken & Droogleevers Fortuijn	Marije Batting, Elisabeth Pietermaat, Wemmeke Wisman
Pinsent Masons	Judith Krens
Van Benthem & Keulen	Wouter Koelewijn
Velink & De Die Advocaten	Melita van der Mersch

IT & OUTSOURCING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
Brinkhof		Wieke van Angeren, Eliane de Vilder
Kennedy Van der Laan		Reinoud Westerdijk, Patrick Wit
Van Doorne		Bart van Reeken, Louis Jonker, Elisabeth Thole
EXCELLENT		
1	Project Moore Advocaten	Jeroen Koeter, Christian van Seeters, Lieneke Viergever, Eva Visser
Vondst Advocaten		Polo van der Putt
2	Bird & Bird	Jeroen van der Lee, Roelien van Neck
Loyens & Loeff		Pjotr Heemskerk
Pels Rijcken & Droogleever Fortuijn		Meine Dijkstra
HIGHLY RECOMMENDED		
A&O Shearman		Frits Gerritzen, Kees Schillemans, Gijs Linse
DLA Piper		Daphne Bens
Greenberg Traurig		Herald Jongen
Houthoff		Thomas de Weerd
Van Benthem & Keulen		Robert Boekhorst

NORWAY

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PATENT PROSECUTION

Best Law Firms & IP Agencies

Firms are ordered alphabetically

FIRM	KEY FIGURE(S)
HIGHLY RECOMMENDED	
Acapo AS	Gunnar Nilsen Søndersrød, Elisabeth Ohm, Stein Roar Gjøn, Bodil Sollie Hjelsvold
Bryn Aarflot	Jon D. Heggstad, Cécile Hermansen, Kristine Rekdal, Dag Thrane, Arild Tofting
Håmsø Patentbyrå	Rasmus Gjesing, Krister Mangersnes
Onsagers AS	Per Reiner, Lars-Fredrik Urang
Zacco	Hans Langan, Rita Lillegraven, Anne Sønstevoid

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Advokatfirmaet Schjødt	Sigurd Holter Torp, Halvor Manshaus, Knut Sverre
BAHR	Eirik Basmo Ellingsen
GjessingReimers	Amund Brede Svendsen, Ida Gjessing, Sigrid Toft Fløystad
Kvale Advokatfirma	Per Conradi Andersen, Ingvild Hanssen-Bauer
Thommessen	Magnus Hauge Greaker, Camilla Vislie, Eirik W. Raanes
EXCELLENT	
Acapo AS	Kristina Edén Johnsen, Kjersti Rogne
Advokatfirmaet Haavind	Håkon Bleken, Vebjørn Krag Iversen
Arntzen De Besche	Tommy Dahlen, Andreas Nordby
Wiersholm	Dina Brask, Rune Opdahl, Anne Marie Sejersted
Wikborg Rein	Lars Erik Steinkjer, Gunnar Meyer
Zacco	Claus Chr. Schmidt, Thomas Rukin, Anne Sønstevoid

METHODOLOGY



The criteria are:

- Recognition & reputation of the firm in its market
- Team size at partner and senior associate level; seniority and track record of partners
- Nature, quality and volume of matters handled by the firm
- Prestige, diversity and internationalization of the firm's client base
- Recent team expansions that have proved demonstrably successful

In the course of our research, we gather detailed information from diverse sources:

Law firms: through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

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Qualified third-parties: we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

PORTUGAL

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Inventa	Vitor Moreira, Vitor Palmela Fidalgo
J. Pereira da Cruz	João Pereira da Cruz
J.E. Dias Costa	José de Sampaio
RCF Protecting Innovation	João Jorge, Jorge Faustino, Andreia Pereira
Simões, Garcia, Corte-Real & Associados	António Corte-Real, Alberto Taveres Dias
EXCELLENT	
A.G. da Cunha Ferreira	Fernando Ferreira Magno
Clarkemodet	Maria Cruz Garcia, Madalena Barradas
Gastão Cunha Ferreira	Manuel Moniz Pereira, Gonçalo Paiva e Sousa
HIGHLY RECOMMENDED	
Pantentree	Anabela Carvalho, Luis Humberto Ferreira
RECOMMENDED	
Cuatrecasas	Sónia Queiróz Vaz
Garrigues	Francisca Ferreira Pinto
VALUABLE PRACTICE	
Abreu Advogados	César Bessa Monteiro, jr
Morais Leitão, Galvão Teles, Soares Da Silva & Associados	Vasco Stilwell d'Andrade
PRA - Raposo, Sá Miranda & Associados	Gonçalo Gil Barreiros

RCF PROTECTING INNOVATION: STRATEGIC PATENT-PROTECTION EXPERTISE



João Jorge

Key Figure(s): João Jorge, Jorge Faustino, Andreia Pereira and Isaura Monteiro
Established: 1929

Track Record: With 96 years of experience, RCF – Protecting Innovation is a leading Portuguese IP firm, known for its expertise drafting and prosecuting patent applications in mechanical engineering, chemistry and biotechnology, as well as SPCs and litigation support. COO João Jorge plays a key role in the firm's operational management, ensuring technical excellence and client service.

Team & Differentiation: The Patent Department, led by Jorge Faustino, supported by European Patent Attorney Andreia Pereira and former IPO officer Isaura Monteiro specializes in patent drafting and prosecution across sectors such as pharma, biotech, industry, R&D and education. The team combines technical expertise with a client-focused, results-driven approach.

INVENTA: COMPREHENSIVE PATENT-PROTECTION SOLUTIONS



Vitor Palmela Fidalgo

Key Figure(s): Vitor Palmela Fidalgo
Established: 1971

Track Record: Inventa is recognized for its expertise in patent, trademark and design prosecution, as well as litigation, customs investigation and copyright protection. It manages IP portfolios for clients such as CGD – Caixa Geral de Depósito and Imprensa Nacional – Casa da Moeda, and regularly advises leading universities including Universidade do Porto and Universidade de Aveiro.

Team & Differentiation: Led by Vitor Palmela Fidalgo, the team provides expert IP advice to a broad client base, from startups to multinationals. With extensive presence in various regions including in Africa and throughout Europe, the firm is known for its tailored approach and trusted reputation. It delivers comprehensive solutions to a wide range of intellectual property challenges.

IP LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
BMA - Baptista, Monteverde & Associados	Petra Fernandes, Paulo Monteverde, Filipe Teixeira Baptista, Ricardo J. Alves Silva
PLMJ	Hugo Monteiro de Queirós
VdA	António de Magalhães Cardoso
EXCELLENT	
Abreu Advogados	António Andrade, Manuel Durães Rocha, Ricardo Henriques
CMS Portugal	João Leitão Figueiredo, Miguel Quintans
Garrigues	Francisca Ferreira Pinto, João Paulo Miranda de Sousa
Morais Leitao, Galvao Teles, Soares da Silva & Associados	Vasco Stilwell d'Andrade
Sérvulo & Associados	Ana Rita Painho, Mariana Costa Pinto
HIGHLY RECOMMENDED	
CCA Law	Martim Bouza Serrano, Filipe Mayer
Cuatrecasas	Sónia Queiróz Vaz
PRA - Raposo, Sá Miranda & Associados	Gonçalo Gil Barreiros
Simões Garcia Corte-Real & Associados	João Luís Garcia
RECOMMENDED	
Antas da Cunha Ecija	Lídia Neves
Clarke Modet	Maria Cruz Garcia, Madalena Barradas, Susana Couto Gonçalves
Inventa	Vitor Palmela Fidalgo, João Pereira Cabral, Joana Fialho Pinto
NLP	Joana Piriquito Santos, Beatriz Lima, Sara Nazaré
Telles	Fernando Pizarro Monteiro, Pedro Vidigal Monteiro



DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
DLA Piper ABBC	Daniel Reis
Morais Leitão, Galvão Teles, Soares Da Silva & Associados	João Alfredo Afonso, Tiago Félix da Costa
SRS Legal	Luís Neto Galvão
PLMJ	Pedro Lomba
VdA	Inês Antas de Barros, Magda Cocco, Tiago Bessa
EXCELLENT	
Abreu Advogados	Ricardo Henriques
CCA Law	Martim Bouza Serrano, Filipe Mayer
CMS Portugal	João Leitão Figueiredo
Cuatrecasas	Joana Mota Agostinho, Sónia Queiróz Vaz
Sérvulo & Associados	Ana Rita Painho
HIGHLY RECOMMENDED	
Antas da Cunha Ecija	Ana Bastos
Coelho Ribeiro & Associados	Mónica Oliveira Costa
PBBR Sociedade de Advogados	Carina Branco, Rita Roque de Pinho
PRA - Raposo, Sá Miranda & Associados	Gonçalo Gil Barreiros
Telles	Pedro Vidigal Monteiro, Ana Ferreira Neves
RECOMMENDED	
BAS - Sociedade de Advogados	Claudia Monge, Marco Aurélio Constantino
Dower Law Firm	Eduardo Castro Marques
Eversheds Sutherland FCB	Margarida Roda Santos
Miranda & Associados	João Luís Traça
SPS	Sara Henriques

TECHNOLOGY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
PLMJ	Pedro Lomba
SRS Legal	Luís Neto Galvão
VdA	Magda Cocco, Margarida Couto, Fernando Resina da Silva, Tiago Bessa
EXCELLENT	
Abreu Advogados	Ricardo Henriques
CCA Law	Martim Bouza Serrano, Filipe Mayer
Cuatrecasas	Joana Mota Agostinho, Sónia Queiróz Vaz
DLA Piper ABBC	Daniel Reis
Morais Leitão, Galvão Teles, Soares Da Silva & Associados	João Alfredo Afonso
HIGHLY RECOMMENDED	
CMS Portugal	João Leitão Figueiredo
PBBR Sociedade de Advogados	Carina Branco
Sérvulo & Associados	Ana Rita Painho
Telles	Pedro Vidigal Monteiro, Ana Ferreira Neves
RECOMMENDED	
Alves Pereira & Teixeira de Sousa	João Pedro Alves Pereira, Belén Granados
Antas da Cunha Ecija	Nuno da Silva Vieira
Miranda & Associados	João Luís Traça
Travassos, Albuquerque & Associados	Inês de Almeida Albuquerque, João de Travassos

TRAVASSOS, ALBUQUERQUE & ASSOCIADOS: CLIENT-FOCUSED APPROACH



Inês de Almeida Albuquerque

Key Figure(s): João de Travassos and Inês de Almeida Albuquerque
Established: 2014

Track Record: Travassos, Albuquerque & Associados provides legal services to a wide range of businesses including large corporations, SMEs, startups and new ventures. It has experience and expertise, from working in the early stages of company formation, to assisting with various contractual agreements necessary for conducting business. Microsoft, SAP and Outsystems are clients.

Team & Differentiation: The firm's strength lies in its experienced team of lawyers who pride themselves in staying up-to-date with the latest developments in the constantly evolving technology sector. The firm's customer-centric expertise allows for quick adaptation to new technological advancements, EU regulations and the rapid growth of tech companies.



TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
PLMJ	Pedro Lomba
SRS Legal	Luís Neto Galvão
VdA	Magda Cocco, Margarida Couto, Fernando Resina da Silva, Tiago Bessa
EXCELLENT	
Abreu Advogados	Ricardo Henriques
CCA Law	Martim Bouza Serrano, Filipe Mayer
Cuatrecasas	Joana Mota Agostinho, Sónia Queiróz Vaz
Morais Leitão, Galvão Teles, Soares Da Silva & Associados	Nuno Peres Alves
HIGHLY RECOMMENDED	
MFA Legal	Jorge Silva Martins
DLA Piper ABBC	Daniel Reis
Sérvulo & Associados	Ana Rita Painho

CYBERSECURITY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
DLA Piper ABBC	Daniel Reis
Morais Leitão, Galvão Teles, Soares Da Silva & Associados	David Silva Ramalho
VdA	Inês Antas de Barros
EXCELLENT	
Cuatrecasas	Joana Mota Agostinho
PLMJ	Pedro Lomba
Telles	Pedro Vidigal Monteiro
HIGHLY RECOMMENDED	
Abreu Advogados	Ricardo Henriques
Antas da Cunha Ecija	Ana Bastos
SRS Legal	Luís Neto Galvão
Uría Menéndez	Joana Mota
RECOMMENDED	
Miranda & Associados	João Luís Traça

RUSSIA

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Gorodissky & Partners	Vladimir Biriulin, Yury Kuznetsov, Valery Medvedev
Sojuzpatent	Svetlana Felitsyna, Tamara Fomicheva
EXCELLENT	
ARS-Patent & Trademark	Mikhail Khmara, Ilyana Lipatova, Kirill Osipov
Euromarkpat	Yuri Belousov, Alexey Kulikov, Maxim Vesselitsky
HIGHLY RECOMMENDED	
Baranchikov IP & IT Attorneys	Oleg Abramenko
Patent & Law Firm Yus	Denis Levchuk
Patentica	Olga Galygina, Victor Lisovenko, Maria Nilova
Patentus	Alexey Mikhailov
Vakhnina & Partners	Elena Utkina, Alexey Vakhnin
Vash Patent	Anna Grigorieva, Pavel Kostin
RECOMMENDED	
A. Zalesov & Partners	Aleksey Zalesov
Mozhaisky IP	Mikhail Mozhaisky
S&O Intellectual Property	Anna Kornilova

SOJUZPATENT: UNRIVALLED RECORD OF PATENT LITIGATION SUCCESS



Svetlana Felitsyna

Key Figure(s):
Tamara Fomicheva
and Svetlana Felitsyna
Established: 1922

Track Record: Russia's oldest IP-law firm, Sojuzpatent is a household name in intellectual property protection. The firm represents some of the largest corporations on the Fortune Global 500, and files thousands of patent applications annually. In the past 12 months, the firm successfully represented Buhler AHS in retaining a utility model patent pertaining to an air-humidification device.

Team & Differentiation: With a team comprised of more than 160 highly-qualified specialists, including over 50 registered Russian and Eurasian patent attorneys and litigation lawyers, Sojuzpatent is managed by the vastly experienced Svetlana Felitsyna. She has experience in inventions, utility models, industrial designs, trademarks and appellations of origin of goods.

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
A. Zalesov & Partners	Aleksey Zalesov
EXCELLENT	
ARS-Patent & Trademark	Mikhail Khmara, Kirill Osipov
Gorodissky & Partners	Evgeny Aleksandrov, Vladimir Biriulin, Yury Kuznetsov, Valery Medvedev
Sojuzpatent	Svetlana Felitsyna, Tamara Fomicheva
HIGHLY RECOMMENDED	
Baranchikov IP & IT Attorneys	Alexander Baranchikov, Galina Gavrilova
EPAM Law	Pavel Sadovsky
Ivanov, Makarov & Partners	Mark Chizhenok
Patentus	Alexey Mikhailov
Vakhnina & Partners	Tatyana Vakhnina
RECOMMENDED	
Lidings	Boris Malakhov, Andrey Zelenin
Patent & Law Firm Yus	Sergey Lovtsov, Robert Voskanyan
Vash Patent	Anna Grigorieva, Alexey Robinov

METHODOLOGY



The criteria are:

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Peer-review: We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

SPAIN

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
ABG Intellectual Property	Juan Arias Sanz, Fernando Prieto, Luis Vilalta
Balder	Patricia Koch
Elzaburu	Ruth Sánchez, Francisco Javier Saez, Pedro Saturio
ZBM Patents & Trademarks	Anna Barlocchi, Bernabé Zea
EXCELLENT	
ClarkeModet	Paola Rúa
Curell Suñol	Néstor Corominas, Santiago Jordá, Carles Molina, Robert Roser
Galbaian Intellectual Property	Ismael Igartua
Herrero & Asociados	Gustavo A. González, Tania Flores
Pons IP	Catalina Lara, Ana Herrera, Gabriel Castilla
HIGHLY RECOMMENDED	
Durán-Corretjer	Luis-Alfonso Durán
Isern Patentes y Marcas	Jorge Isern, Pepe Isern
Torner Juncosa I Associats	Jaume Juncosa
RECOMMENDED	
AB Asesores	Miguel Veiga
Abril Abogados	Carlos Baños
Ballester IP	Rosalía Ballester
Hoffmann Eitle	Miguel Ángel Martínez, Silvia Bertran Valls, Gustavo Fúster Olaguibel
Ponti & Partners	Rafael Moreno
Ungria Patentes Y Marcas	Sergio Escorza
Sugrañes	Elia Sugrañes

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bird & Bird	José Miguel Lissén, Antonio Cueto, Manuel Lobato
Clifford Chance	Miquel Montaña, Josep Montefusco
Elzaburu	Colm Ahern, Enrique Armijo, Carlos Morán
Gómez-Acebo & Pombo	Jesús Muñoz-Delgado, Rais Amils, Mercedes Corbal
Grau & Angulo	Jesús Arribas, Ignacio Marqués, Ignacio Pontijas
Hogan Lovells	Ana Castedo, Inmaculada Lorenzo
Hoyng Rokh Monegier	Luis Fernández-Novoa, Álvaro Velázquez
EXCELLENT	
Baylos Abogados	David Gómez, Juan Luis Gracia, Pedro Merino Baylos
Eversheds Sutherland	Kiko Carrión, Marta González, José Mariano Cruz
Garrigues	Carolina Pina
Uría Menéndez	Montiano Monteagudo, Ingrid Pi, Borja Sainz de Aja, Carles Vendrell
Vidal-Quadras & Ramon	Oriol Ramon Sauri, Miguel Vidal-Quadras
HIGHLY RECOMMENDED	
Abril Abogados	Salvador Diaz, Fernando Ortega, Ignacio Temiño
Balder	Patricia Koch
Herrero & Asociados	Jesús González, Marta Gimeno
Pérez-Llorca	Eduardo Castillo, Andy Ramos Gil de la Haza
RCD	Jordi Sánchez, Xavier Fàbrega
RECOMMENDED	
ABG Intellectual Property	Laura Montoya, Clara Carranza, Estefany Betances
AVQ	Isabel Alcalde Giraudo
Clarke Modet	Jorge Oria
Cuatrecasas	Álvaro Bourkaib, Rafael Sánchez Aristi, Jean-Yves Teindas Maillard



TECHNOLOGY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Cuatrecasas	Albert Agustinoy, Álvaro Bourkaib, Rafael Sánchez Aristi
Ecija	Alonso Hurtado, Alejandro Touriño, Cristina Villasante
Hogan Lovells	Gonzalo F. Gállego
Uría Menéndez	Pablo González-Espejo, Leticia López-Lapuente
EXCELLENT	
Garrigues	Carolina Pina, José Ramón Morales
Ramon Y Cajal Abogados	Norman Heckh
RCD	Oscar Alegre, Ignasi Costas, Judith Saladrigas
Squire Patton Boggs	Bartolomé Martín
HIGHLY RECOMMENDED	
Bird & Bird	Pablo Berenguer
Deloitte Legal	Rodrigo Gonzalez
DLA Piper	Diego Ramos, Paula Gonzalez de Castejon
Ecix Group	Álvaro Écija
Osborne Clarke	Rafael García del Poyo, Roger Segarra
Pérez-Llorca	Andy Ramos Gil de la Haza, Raul Rubio
Statim Legal	Jordi López, Yago Vázquez
Think Smart Law	Alexander Benalal
RECOMMENDED	
Baylos Abogados	Paloma Arribas, David Gómez, Juan Luis Gracia, Fernando Rodríguez
Ceca Magán Abogados	Ramón Mesonero-Romanos Fernández
Ejaso ETL Global	Luis M. Latasa Vassallo, Miguel Valdés Borruey
Gómez-Acebo & Pombo	Almudena Arpon de Mendivil Aldama
Roca Junyent	Beatriz Rodríguez Gómez

DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Ecija	Alejandro Touriño, Jesús Yáñez
Garrigues	Alejandro Padín Vidal
Hogan Lovells	Gonzalo F. Gállego
Uría Menéndez	Leticia López-Lapuente
EXCELLENT	
Bird & Bird	Joaquín Muñoz Rodríguez
Broseta	Miguel Geijo, Agustín Puente
Cuatrecasas	Albert Agustinoy, Alejandro Negro
Finreg360	Javier Aparicio Salom, Maria Vidal
Pérez-Llorca	Andy Ramos Gil de la Haza, Raul Rubio
Ramon Y Cajal Abogados	Norman Heckh
Squire Patton Boggs	Bartolomé Martín
HIGHLY RECOMMENDED	
Deloitte Legal	Rodrigo Gonzalez
DLA Piper	Diego Ramos, Paula Gonzalez de Castejon
Ecix Group	Álvaro Écija
KPMG Abogados	Noemí Brito
Osborne Clarke	Rafael García del Poyo
RCD	Ignasi Costas
Statim Legal	Jordi López Batet, Yago Vázquez Moraga
RECOMMENDED	
Baylos Abogados	Paloma Arribas
Ceca Magán Abogados	Ramón Mesonero-Romanos Fernández
Ejaso ETL Global	Luis M. Latasa Vassallo, Miguel Valdés Borruey
Gómez-Acebo & Pombo	Almudena Arpon de Mendivil Aldama
Metricson	Teresa Miquel
VALUABLE PRACTICE	
Croma Legal	Sergio de Juan-Creix Cuatrecasas, Carlos García Berned
Elzaburu	Ruth Benito
Roca Junyent	Beatriz Rodríguez Gómez



LIFE SCIENCES & PHARMACEUTICALS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Clifford Chance	Miquel Montaña, Josep Montefusco
Eversheds Sutherland	Kiko Carrión
Faus & Moliner	Jordi Faus, Xavier Moliner
Fieldfisher	Héctor Jausás
EXCELLENT	
Baker McKenzie	Montserrat Llopart, Ester Navas, Cecilia Pastor
Cuatrecasas	Jorge Robles
Gómez-Acebo & Pombo	Irene Fernández Puyol, Santiago Garrido de las Heras, Jesús Muñoz-Delgado
Uría Menéndez	Montiano Monteagudo
Vidal-Quadras & Ramon	Oriol Ramon Sauri, Miguel Vidal-Quadras
HIGHLY RECOMMENDED	
Bird & Bird	Manuel Lobato
Grau & Angulo	Ignacio Pontijas
Hogan Lovells	Ana Castedo
Pérez-Llorca	Eduardo Castillo, Natalia Olmos, Juan Rodríguez-Cárcamo
Simmons & Simmons	Raquel Ballesteros
RECOMMENDED	
AVQ	Isabel Alcalde Giraudo
Garrigues	José Fernández-Rañada
Hoyng Rokh Monegier	Luis Fernández-Novoa
Ramon Y Cajal Abogados	José Ignacio Vega
RCD	Oscar Alegre, Ignasi Costas, Alejandro Griffiths, Judith Saladrigas

EVERSHEDS SUTHERLAND: FULL-SERVICE LIFE SCIENCES SUPPORT



Kiko Carrión

Key Figure(s): Kiko Carrión, José Mariano Cruz and Marta González

Established: 2009

Track Record: Eversheds Sutherland's Madrid office is a key player in Spain's life-sciences sector, advising national and international clients on pharmaceutical, biotech, medical device industries and healthcare matters, including patent, licensing and product liability cases. The firm is a leader in the pharmaceutical sector, a fact underlined by its high-profile clientele.

Team & Differentiation: The firm's multidisciplinary team, which combines scientific and legal expertise, provides clients with tailored advice across the entire product lifecycle, from research and development to market entry and regulatory compliance. Their expertise encompasses regulatory compliance, patent litigation, product liability and market access strategies.



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SPAIN

CYBERSECURITY

Best Law Firms

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FIRM	KEY FIGURE(S)
LEADING	
Ecija	Alejandro Touriño, Jesús Yáñez
Ecix Group	Álvaro Écija
Grant Thornton	Cristina Muñoz-Aycuens
Hogan Lovells	Gonzalo F. Gállego
Ramon Y Cajal Abogados	Norman Heckh
EXCELLENT	
Garrigues	Alejandro Padín Vidal
Pinsent Masons	Paloma Bru
Squire Patton Boggs	Bartolomé Martín
Uría Menéndez	Leticia López-Lapuente
HIGHLY RECOMMENDED	
Cuatrecasas	Albert Agustinoy, Alejandro Negro
RECOMMENDED	
Roca Junyent	Beatriz Rodríguez Gómez

SWEDEN

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PATENT PROSECUTION

Best Law Firms & IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
AWA	Anders Isaksson, Niklas Mattsson, Mattias Pierrou
Kransell & Wennborg	Daniel Fritsch, Johan Wennborg, Anders Wirén
Rouse International	Thomas Ernby, Andrew Hammond
Ström & Gulliksson	Björn Andersson, Magnus Berglund, Rikard Roos
Zacco	Michael Byström, Tomas Gustafsson, Jörgen Linde, Tommy Somlo
EXCELLENT	
Bjerkén Hynell	Barry Franks, Peter Kylin
Brann AB	Annika Kilander, Camilla Mörch
Groth & Co	Claes Westerlund
Noréns Patentbyrå AB	Anders Bratt, Johan Örténblad, Heléne Strandin
HIGHLY RECOMMENDED	
Bergenstråhle & Partners	Andreas Iwerbäck
Ehrner & Delmar	Åke Delmar
Hansson Thyresson	Anders Hansson
Lind Edlund Kenamets	Fabian Edlund, Urban Lind
Novitas Patent AB	Anders Berglund, Renzo C. Verboom, Jarkko Kortessmaa

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Advokatfirman Vinge	Håkan Borgenhall, Malin Malm Waerme, Richard Wessman
Sandart & Partners Advokatbyrå	Julia Ericsson, Anders Kylhammar, Dag Sandart, Peter Sande, Karin Westerberg
Westerberg & Partners	Ludvig Holm, Björn Rundblom Andersson, Jonas Westerberg
EXCELLENT	
Roschier	Erik Ficks, Mikko Manner
Setterwalls Advokatbyrå	Martin Levinsohn, Per Lidman, Sophia Spala
HIGHLY RECOMMENDED	
Advokatbyrån Gulliksson	Ulrika Nordenvik, Hans-Anders Odh, Jens Olsson, Per Svård
AWA	Louise Jonshammar, Niklas Mattsson
Cirio Law Firm	Hanna Tilus
Delphi	Henrik Bengtsson, Kristian Fredriksson, Maria Winckler
Lind Edlund Kenamets	Peter Kenamets, Fredrik Luning
Mannheimer Swartling	Oscar Björkman Possne, Niklas Sjöblom
Zacco	Tomas Gustafsson, Johan Hervius Löthman, Martin Tranälv

SWITZERLAND

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PATENT PROSECUTION

Best IP Agencies

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
E Blum & Co	Siegfried Grimm, Martin Münch, Antje Rey, Kurt Sutter
Hepp Wenger Ryffel	Dieter Hepp, Christoph Müller, Martin Wilming
Isler & Pedrazzini	Tobias Bremi, Natalia Clerc, Michael Liebetanz
Rentsch Partner	Andrea Carreira, Alfred Köpf, Louis Lagler, Dany Vogel
EXCELLENT	
Keller Schneider	Philipp Rüfenacht, Hannes Spillmann
P&TS	Christophe Saam
SBMP - Schaad Balass Menzl & Partner	Christoph Fraefel, Cornelia Hoffmann
HIGHLY RECOMMENDED	
AWA	Astrid De Ro, Emmanuel Jelsch
Bohest IP	Detlef Heinen
Bovard	Tarik Kapic
Braunpat	André Braun
E-Patent	François-Régis Richard
Frei Patentanwaltsbüro	Alexandra Frei, Peter Walser
IPrime	Rudolf A. Rentsch, Moritz Kälin
Katzarov	Matthias Kügele, Sophie Künzi, Gilles Pfend
Reuteler & Cie	Isabelle Cornut, Raymond Reuteler
Troesch Scheidegger Werner	Alexandra Dieter
RECOMMENDED	
Bugnion	Nicolas Scrivano
Kasche & Partner	André Kasche
Kirker & Cie	Bertrand Micheli
Latscha Schöllhorn Partner	Silvan Latscha, Andreas Schöllhorn, Martin Sperrle
Novagraaf	Cyrille Poindron, Philippe Vigand
Prins	Mirko Bödecke, Bruno Meyer
Schmauder & Partner	Peter Felder
Thomannfischer	Fabian Leimgruber
Zardi & Co	Marco Zardi

PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
	Homburger	Georg Bühler, Andri Hess, Georg Rauber
	Lenz & Stachelin	Barbara Abegg, Sevan Antreasyan, Thierry Calame, Peter Ling, Jürg Simon
	MLL Legal	Louisa Galbraith, Simon Holzer, Michael Ritscher
EXCELLENT		
1	IPrime	Rudolf A. Rentsch, Moritz Kälin
	Pestalozzi	Michèle Burnier, Lara Dorigo
	Rentsch Partner	Christian Hilti, Maria Iskic
	Schellenberg Wittmer	Lorenza Ferrari-Hofer, Philipp Groz
	Times Attorneys	Andrea Mondini
2	Bär & Karrer	Markus Wang
	Kasser Schlosser	Maud Fragnière, Ralph Schlosser
	Vischer	Jonas Gassmann, Stefan Kohler, Matthias Staehelin, Michael Waldner, Christian Wyss
	Walder Wyss	Markus Frick
HIGHLY RECOMMENDED		
	Baker McKenzie	Eva-Maria Strobel
	Ducor Law	Philippe Ducor
	FMP - Fuhrer Marbach & Partners	Cyrell Rieder, Peter Widmer
	Junod Halpérin	Laurent Muhlstein
	Kellerhals Carrard	Daniel Alder, Christoph Bauer, Daniel Emch, Claudio Helmle
	Niederer Kraft Frey	Janine Reudt-Demont
	Valfor	Christoph Gasser
RECOMMENDED		
	CMS von Erlach Partners	Christoph Willi
	EBD Attorneys-at-Law	Felix Grether
	Locher Avocats	Felix Locher
	Nater Dallafior	Mathis Berger
	Reuteler & Cie	Isabelle Cornut, Raymond Reuteler
	Troller Hitz Troller & Partners	Olivier Troller, Bernard Volken
	Weinmann Zimmerli	Alban Shabani, Fabian Wigger



LIFE SCIENCES: REGULATORY

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bär & Karrer	Oliver Brupbacher, Markus Schott, Christine Schweikard, Markus Wang
Homburger	Gregor Bühler, Luca Dal Molin, Marcel Dietrich, Andri Hess
Kellerhals Carrard	Thomas Eichenberger, Claudio Helmle, Jörg von Manger-Koenig
Vischer	Matthias Staehelin, Michael Waldner, Christian Wyss
EXCELLENT	
Bratschi	Felix Kesselring
Lenz & Staehelin	Barbara Abegg, Thierry Calame, Peter Ling
Pestalozzi	Sarah Burckhardt, Lara Dorigo, Christian Roos, Franz Schubiger
Schellenberg Wittmer	Lorenza Ferrari-Hofer, Philipp Groz
Walder Wyss	Alexander Gutmans, Michael Isler, Andreas Wildi
HIGHLY RECOMMENDED	
CMS von Erlach Partners	Christoph Willi
Lanter	Monika Gattiker
Niederer Kraft Frey	Samuel Hochstrasser, Janine Reudt-Demont
Wenger Plattner	Carlo Conti, Tobias Meili
Wenger Vieli	Frank Scherrer

LIFE SCIENCES: IP

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Bär & Karrer	Oliver Brupbacher, Christine Schweikard, Markus Wang
Homburger	Gregor Bühler, Luca Dal Molin, Andri Hess
Lenz & Staehelin	Barbara Abegg, Martin Aebi, Sevan Antreasyan, Thierry Calame, Peter Ling
Vischer	Matthias Staehelin, Michael Waldner, Christian Wyss
EXCELLENT	
Kellerhals Carrard	Daniel Emch, Claudio Helmle, Nicolas Mosimann
MLL Legal	Nicola Benz, Simon Holzer
Pestalozzi	Lara Dorigo, Sarah Drukarch, Franz Schubiger
Schellenberg Wittmer	Lorenza Ferrari-Hofer, Philipp Groz
Times Attorneys	Andrea Mondini, Michael Noth
HIGHLY RECOMMENDED	
Bratschi	Adrian Bieri
CMS von Erlach Partners	Christoph Willi
Ducor Law	Philippe Ducor
Id Est Avocats	Juliette Ancelle, Michel Jaccard, Alexandre Jotterand
Niederer Kraft Frey	Nicolas Birkhäuser, Janine Reudt-Demont
Reuteler & Cie	Isabelle Cornut, Raymond Reuteler
Walder Wyss	Michael Isler, Andreas Wildi
Wenger Plattner	Damian Schai

VISCHER: MAINSTAY OF THE SWISS LIFE-SCIENCES LANDSCAPE



Matthias Staehelin

Key Figure(s):
Matthias Staehelin
Established: 1857

Track Record: In the past 12 months Vischer's life-sciences group advised on a number of major deals, including Kelun-Biotech, Harbour BioMed and RTW Investments in the \$200 million series A financing of Windward Bio. The firm's client base ranges from pharma giants to startups, with the firm setting industry standards for innovative transaction structures like compensatory capital increases.

Team & Differentiation: The team, led by Dr. Matthias Staehelin and Dr. Stefan Kohler, includes five partners and 17 other lawyers and showcases dual expertise in the legal and scientific fields. Its significant role in regulatory and patent matters, coupled with leadership in key industry associations, ensures clients benefit from unmatched legal expertise and strategic foresight.



TMT

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Vischer	Rolf Auf der Maur, Jonas Gassmann, David Rosenthal, Christian Wyss
Walder Wyss	Mark A. Reutter, Michael Isler, Jürgen Schneider, Hans Rudolf Trüeb, David Vasella
EXCELLENT	
1 Homburger	Luca Dal Molin, Georg Rauber
Lenz & Staehelin	Marcel Meinhardt, Lukas Morscher, Jürg Simon, Guy Vermeil
Niederer Kraft Frey	Clara-Ann Gordon, András Gurovits
Schellenberg Wittmer	Lorenza Ferrari-Hofer, Roland Mathys
2 Bär & Karrer	Michele Bernasconi, Jonas Bornhauser, Christian Kunz, Corrado Rampini, Markus Wang
Id Est Avocats	Juliette Ancelle, Michel Jaccard, Alexandre Jotterand
MLL Legal	Nicola Benz, Lukas Bühlmann
MME Legal	Caroline Gaul, Michael Kunz
HIGHLY RECOMMENDED	
Baker McKenzie	Manuel Meyer, Peter Reinert, Julia Schieber
Bratschi	Reto Arpagaus, Simon Osterwalder
CMS von Erlach Partners	Simone Brauchbar Birkhäuser, Dirk Spacek
Epartners	Alexander Schmid, Marius Vischer
Laux Lawyers	Alexander Hofmann, Christian Laux
Pestalozzi	Michèle Burnier, Lara Dorigo, Sarah Drukarch
RECOMMENDED	
Arioli Law	Martina Arioli
Burckhardt	Katia Favre
Eversheds Sutherland	Oliver Beldi, Markus Naef
Gianni Fröhlich-Bleuler Attorney-at-Law	Gianni Fröhlich-Bleuler
HDC	Étienne Campiche, Sylvain Métille
Kellerhals Carrard	Daniel Alder, Daniel Emch, Ralph Gramigna, Nicolas Mosimann
Sigma Legal	Kevin Guillet
SN&P - Suffert Neuenschwander & Partner	Peter K. Neuenschwander

IT & OUTSOURCING

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Vischer	Rolf Auf der Maur, David Rosenthal
Walder Wyss	Mark A. Reutter, Michael Isler, Didier Sangiorgio, Hans Rudolf Trüb, David Vasella
2 Homburger	Gregor Bühler, Luca Dal Molin, Georg Rauber
EXCELLENT	
1 Niederer Kraft Frey	Grégoire Chappuis, Clara-Ann Gordon
Schellenberg Wittmer	David Mamane, Roland Mathys
2 Bär & Karrer	Michele Bernasconi, Jonas Bornhauser, Christian Kunz, Markus Wang
Id Est Avocats	Juliette Ancelle, Michel Jaccard
Laux Lawyers	Christian Laux, Thomas Steiner
Lenz & Stachelin	Lukas Morscher, Guy Vermeil
MLL Legal	Nicola Benz, Lukas Bühlmann, Michael Reinle
Pestalozzi	Michèle Burnier, Markus Winkler
HIGHLY RECOMMENDED	
Bratschi	Adrian Bieri
CMS von Erlach Partners	Dirk Spacek
Epartners	Alexander Schmid
HDC	Sylvain Métille
RECOMMENDED	
Burckhardt	Katia Favre
FMP - Fuhrer Marbach & Partners	Cyrril Rieder
Gianni Fröhlich-Bleuler Attorney-at-Law	Gianni Fröhlich-Bleuler
House Attorneys	Frédéric Serra
Kellerhals Carrard	Nicolas Mosimann, Cornelia Stengel
MME	Martin Eckert
Oberson Abels	Philipp Fischer
Probst	Julia Bhend, Kaj Seidl-Nussbaumer
Sigma Legal	Adrien Alberini, Kevin Guillet
SN&P - Suffert Neuenschwander & Partner	Peter K. Neuenschwander, Michael Widmer
Times Attorneys	Markus Kaiser, Andrea Mondini
Wenger Plattner	Tobias Meili, Damian Schai



DATA PROTECTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Homburger	Gregor Bühler, Luca Dal Molin
MLL Legal	Nicola Benz, Lukas Bühlmann
Vischer	Rolf Auf der Maur, David Rosenthal
Walder Wyss	Rayan Houdrouge, Michael Isler, Jürgen Schneider, Hans Rudolf Trüeb, David Vasella
EXCELLENT	
Bär & Karrer	Jonas Bornhauser, Rehana Harasgama, Christian Kunz, Corrado Rampini
Lenz & Staehelin	Lukas Morscher, Guy Vermeil
Niederer Kraft Frey	Clara-Ann Gordon, András Gurovits
Schellenberg Wittmer	Lorenza Ferrari-Hofer, Roland Mathys
HIGHLY RECOMMENDED	
Arioli Law	Martina Arioli
Bratschi	Adrian Bieri
CMS von Erlach Partners	Dirk Spacek
HDC	Sylvain Métille, David Raedler
Id Est Avocats	Juliette Ancelle, Michel Jaccard, Alexandre Jotterand
Kellerhals Carrard	Nicolas Mosimann, Cornelia Stengel
MME Legal	Martin Eckert, Caroline Gaul
Oberson Abels	Philipp Fischer
Pestalozzi	Michèle Burnier, Sarah Drukarch, Markus Winkler
Probst	Julia Bhend, Kaj Seidl-Nussbaumer

TURKEY

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PATENT PROSECUTION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Deriş	Okan Can, Oya Yalvaç
EXCELLENT	
Ankara Patent Bureau	Gonca Adalı Başmakçı, Ekin Karakuş Öcal
Gün + Partners	Ugur Aktekin, Ozge Karakulak
Istanbul Patent	Erkan Sevinç
Stock Intellectual Property AS	Evin Dünar Kazmirci
HIGHLY RECOMMENDED	
Alfa Patent	Selda Arkan, Baris Atalay
Erdem Kaya & Partners	Erdem Kaya
Invokat	Aydin Mutlu
Yalçiner Patent	Ugur Yalçiner, Irmak Yalçiner



PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
Deriş	Mehmet Deriş, Oya Yalvaç
Gün + Partners	Selin Erciyas, Mehmet Gün, Ozge Karakulak
EXCELLENT	
Kenaroglu	Yasemin Kenaroglu
NSN Law Firm	Gülay Göksu
HIGHLY RECOMMENDED	
Istanbul Patent	Erkan Sevinç
Moroğlu Arseven	Gökçe Izgi, Isik Özdogan
Ofo Ventura	Özlem Futman
Suluk Intellectual Property Law Firm	Bahattin Carkaci, Cahit Suluk

UNITED KINGDOM

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PATENT PROSECUTION

Best Law Firms & IP Agencies

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FIRM		KEY FIGURE(S)
LEADING		
Boult Wade Tennant		Tessa Bucks, Adrian Hayes, Nina White
Carpmaels & Ransford		John Brunner, Mark Chapman, Hugh Goodfellow
D Young & Co		Garreth Duncan, Charles Harding, Jonathan Jackson, Simon O'Brien
J A Kemp		Patrick Campbell, John Leeming, Nigel Price, Mark Roberts, Samuel Smith, Ravi Srinivasan
Kilburn & Strode		Richard Howson, Nick Lee, Gwilym Roberts, Nick Shipp
Mewburn Ellis		Stephen Gill, Simon Kiddle, Simon Kremer, Robert Watson
Potter Clarkson		Charlotte Crowhurst, Caroline Marshall, Stephen Smith
EXCELLENT		
1 Dehns		Hanna Dzieglewska, Louise Golding, Elizabeth Jones, Alexander Piésold, John Tothill
Haseltine Lake Kempner		Ashley Giles, Richard Kempner, Simon Rees, Alex Rogers
HGF		Kate Taylor, Andrew Wells
2 Barker Brettell		John Lawrence
CMS		Robert Stephen
Gill Jennings & Every		Stephen Haley, Michael Lord
Marks & Clerk		Simon Mounteney, Daniel Talbot-Ponsonby
Mathys & Squire		Jane Clark, Chris Hamer, Alan MacDougall, Martin MacLean
Maucher Jenkins		Hugh Dunlop, Philip Treeby, Holly Whitlock
Reddie & Grose		Jan Vleck
Venner Shipley		Paul Derry, Pawel Piotrowicz, Jan Walaski
Withers & Rogers		Dave Croston, Nick Wallin
HIGHLY RECOMMENDED		
Abel + Imray		Paul Brady
Appleyard Lees		David Clark, Bobby Smithson
Cleveland Scott York		Adrian Bradley, Tom Faulkner
EIP		Matt Lawman, Heather McCann, Jerome Spaargaren
Elkington + Fife		Nick Ertl, Richard Gillard
Forresters		Andy Harding
Keltie		Shakeel Ahmad
Murgitroyd		Paul David Andrews, Catherine Bonner, Karen Fraser, Alan Jones
Schlich		George Schlich
Simmons & Simmons		Kevin Cordina
Slingsby Partners		Philip Slingsby



PATENT LITIGATION

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
A&O Shearman	Marjan Noor
Bird & Bird	Morag Macdonald, Katharine Stephens
Bristows	Andy Bowler, Brian Cordery, Myles Jelf, Matthew Warren
Powell Gilbert	Zoë Butler, Penny Gilbert, Tim Powell
EXCELLENT	
1 Hogan Lovells	Stephen Bennett, Paul Brown
Kirkland & Ellis	Nicola Dagg
Pinsent Masons	Catherine Drew, Charlotte Weekes
Taylor Wessing	Simon Cohen, Matthew Royle, Nigel Stoate
2 Gowling WLG	Huw Evans, Paul Inman, Kate Swaine
Herbert Smith Freehills	Sebastian Moore
Simmons & Simmons	Michael Burdon, Michael Gavey
HIGHLY RECOMMENDED	
Baker McKenzie	Natalie Ellerby
Carpmaels & Ransford	Hugh Goodfellow, Ian Kirby, Jake Marshall, David Wilson
CMS	Sarah Hanson
EIP	Gary Moss
Freshfields	Christopher Stothers
Linklaters	Ian Karet
Marks & Clerk	Dafydd Bevan, Mike Gilbert
Mishcon de Reya	David Rose
Osborne Clarke	Arty Rajendra
Stephenson Harwood	Alexandra Pygall
Wiggin	Sara Ashby
WilmerHale	Justin Watts

LIFE SCIENCES

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM		KEY FIGURE(S)
LEADING		
1	Bristows	Liz Cohen
2	A&O Shearman	Jim Ford, Matthew Appleton
	Bird & Bird	Mark Hilton, Marc Martens
	Hogan Lovells	Stephen Bennett, Matthew Felwick, Jane Summerfield
EXCELLENT		
1	Covington & Burling	Grant Castle
	Herbert Smith Freehills	Sebastian Moore
	Pinsent Masons	Joanne Ellis
	Powell Gilbert	Penny Gilbert
	Simmons & Simmons	Michael Gavey
	Taylor Wessing	Simon Cohen, Alison Dennis, Matthew Royle, Nigel Stoaate
2	Arnold & Porter	Adela Williams
	Baker McKenzie	Jane Hobson, Phelim O'Doherty
	CMS	Candice Blackwood, Sarah Hanson, Robert Stephen
	Gowling WLG	Patrick Duxbury
HIGHLY RECOMMENDED		
	Anderson Law	Mark Anderson
	Carpmaels & Ransford	Hugh Goodfellow, Jake Marshall
	Clifford Chance	Stephen Reese
	Clyde & Co	Ralph Cox, Simon Gamblin, Claire Petts
	Cooley	Jenny Davies, Frances Stocks Allen
	DAC Beachcroft	Alison McAdams
	Fieldfisher	Janita Good
	Goodwin	Malcolm Bates, David Mardle
	Kirkland & Ellis	Nicola Dagg
	Linklaters	Ian Karet
	Osborne Clarke	Simon Hancock, Will James
	Sidley Austin	Maria Isabel Manley, Robert Darwin
	Slaughter and May	Duncan Blaikie
	Stephenson Harwood	Alexandra Pygall



IT & TELECOMS

Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURE(S)
LEADING	
1 Ashurst	Christopher Bates, Amanda Hale
Baker McKenzie	Steve Holmes
Bird & Bird	Ronald Hendrikx, Mark Leach
2 CMS	Chris Watson
DLA Piper	Kit Burden, Mike Conradi
Herbert Smith Freehills	Andrew Moir, Nick Pantlin
EXCELLENT	
1 Bristows	Toby Crick, Myles Jelf, Mark Watts
Clifford Chance	Jennifer Chimanga
Dentons	Dan Burge
Fieldfisher	Robert Shooter
Latham & Watkins	Gail Crawford, Andrew Moyle
Linklaters	Richard Cumbley, Iain Fenn, David Martin
Pinsent Masons	Simon Colvin
Slaughter and May	Rob Sumroy
2 Cooley	Chris Coulter
Deloitte Legal	Cavan Fabris, Andrew Joint
Freshfields	Natasha Good
Milbank	Julian Stait
Mills & Reeve	Kevin Calder, Jagvinder Singh Kang
Norton Rose Fulbright	Sean Murphy, James Russell, Oliver Stacey
Osborne Clarke	John Buyers, Mark Taylor
Simmons & Simmons	Alexander Brown
Taylor Wessing	Josef Fuss, Graham Hann, Mark Owen
Towerhouse	Paul Brisby
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A&O Shearman	Tom Levine
Addleshaw Goddard	Damon Rosamond-Lanzetta
Charles Russell Speechlys	Mark Bailey, Megan Paul
Codified Legal	Jeremy Newton, Gavin Wakefield
Eversheds Sutherland	Simon Gamlin
Mayer Brown	Richard Page, Andrew Stewart
Morrison & Foerster	Alistair Maughan
Preiskel & Co	Daniel Preiskel
Reed Smith	Delphine Currie, Cynthia O'Donoghue, Gregor Pryor
RPC	Mark Crichard, Jeremy Drew
Squire Patton Boggs	Francesco Liberatore, Andrew Wilkinson
Wiggin	Gordon Moir
Withers	Richard Penfold

DATA PROTECTION & CYBERSECURITY

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Baker McKenzie	Vinod Bange, Julia Wilson
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CMS	Emma Burnett
Covington & Burling	Daniel Cooper
Herbert Smith Freehills	Miriam Everett, Andrew Moir, Christine Young
Hunton Andrews Kurth	Bojana Bellamy, Aaron Simpson
Norton Rose Fulbright	Marcus Evans, Ffion Flockhart
Osborne Clarke	Mark Taylor
Pinsent Masons	David Barker, Jonathan Kirsop, David McIlwaine
RPC	Jon Bartley, Rupert Cowper-Coles, David Cran
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Simmons & Simmons	Alexander Brown
Taylor Wessing	Victoria Hordern, Chris Jeffery, Jo Joyce
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	Orrick Herrington & Sutcliffe	Xiang Wang
2	Baker McKenzie	Isabella Liu
	DLA Piper	Horace Lam
	Jones Day	Tony Chen
	Rouse	Hatty Cui
HIGHLY RECOMMENDED		
	AWA Asia	Xiaofan Chen
	Deacons	Jeffrey McLean
	Gowling WLG	Elliot Papageorgiou
	Hogan Lovells	Helen Xia
RECOMMENDED		
	A&O Shearman	Jill Ge
	Finnegan Henderson Farabow Garrett & Dunner	Ningling Wang



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DLA Piper		Horace Lam, Ting Xiao
Jones Day		Tony Chen
Orrick Herrington & Sutcliffe		Yufeng Ma, Xiang Wang
HIGHLY RECOMMENDED		
1	Deacons	Eliza Siew
Hogan Lovells		Zhen Feng
Rouse		Carrie Yu
2	A&O Shearman	Jill Ge
AWA Asia		Xiaofan Chen
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K&S Partners	Goutam Bhattacharyya, Ravi Bhola, Namrata Chadha, Durgesh Mukharya, Deepa Tiku, Amrish Tiwari
Lakshmikumaran & Sridharan	Ankur Garg, Malathi Lakshmikumaran, Prashant Phillips
R K Dewan & Co	Mohan Dewan, Niti Dewan
Remfry & Sagar	Ashwin Julka, Shukadev Khurajam, Ranjna Mehta-Dutt, Pankaj Soni
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Khaitan & Co.	Adheesh Nargolkar
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EXCELLENT	
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Paul Hastings Foreign Law Joint Enterprise	Kyotaro Ozawa
HIGHLY RECOMMENDED	
Finnegan	Chiaki Kobayashi, Naoki Yoshida
Foley & Lardner	Etsuo Doi
Jones Day	Shogo Asaji
Quinn Emanuel Urquhart & Sullivan	Ryan Goldstein

EXPERT INSIGHTS 2025

The rise of AI-enabled technology in Europe: Facilitating access to public data and creating dataspace	
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The rise of AI-enabled technology in Europe: Facilitating access to public data and creating dataspaces

European public bodies hold a colossal volume of data, yet it remains under-exploited by those active in the AI ecosystem. Despite recent regulatory advances, access remains piecemeal, complex and slow. How can we overcome legal, administrative and technical obstacles to promote structured, secure and ambitious access to public data?



**CONSTANTIN
PAVLÉAS**

ABOUT THE AUTHOR

Constantin Pavléas is a lawyer practicing in the field of new technologies, and the founder and head of Pavléas Avocats. He also coordinates and teaches in the Digital & Intellectual Property masters' programme at the *Ecole des Hautes Etudes Appliquées du Droit* (HEAD), a Paris-based law school. Constantin and his team advise French and foreign clients, notably those active in the tech and IT sectors, as well as members of the wider innovation ecosystem, on their overall IP strategy, getting the most from their intangible assets, as well as personal and non-personal data. He also assists clients with negotiating complex contracts. Constantin regularly participates as a new technologies expert in the media and at high level international conferences, speaking on a wide range of topics, including AI-related themes as well as on the incorporation of new technologies in the medical, agricultural, IT and economic domains.

The rise of AI-enabled technology, and in particular generative AI, has thrown into sharp relief the geopolitical stakes between the USA, China and Europe in the race for technological domination in this burgeoning sector of activity. The development of AI-based technology requires high-quality data to train large-scale language models, in particular, and to propose new uses. Utilizing the vast depositories of data held by public bodies would be a major strategic lever for the development of European technology. The European Union has adopted several texts to regulate this access and organize data sharing. But are these regulations sufficient to guarantee effective and wholesale access to public data? The below analysis outlines the applicable texts and assesses their limitations.

Access to public data: applicable texts

1. Open Data Directive (EU) 2019/1024

Adopted on June 20th, 2019, EU Directive 2019/1024, known as the Open Data Directive, aims to harmonize and facilitate access to public data within the EU. In France, it is codified in the *Code des relations entre le public et l'administration*. This directive establishes the principle

that public-sector data must be freely accessible and reusable for commercial or non-commercial purposes. In particular, it requires:

- free reuse of public data, with limited exceptions ("free reuse does not prevent administrations from charging for services they provide in relation to, or on the basis of, high-value datasets in the exercise of public authority")¹

"The Open Data Directive excludes certain categories of data from its scope of application, including personal data"

- the provision of high-value datasets, identified by the European Commission, under conditions conducive to their re-use ("High-value datasets [...] must be made available for re-use in machine-readable formats using appropriate APIs [application programming interfaces] and, where appropriate, in the form of a mass download")²
- However, the Open Data Directive excludes from its scope certain categories of data, including personal data, sensitive

and confidential information, information protected by intellectual or industrial property law, and information relating to defense and security contracts. In practice, the application of this directive is far from uniform among EU member-states, a fact that hampers its effectiveness.

2. The Data Governance Act (DGA)

EU Regulation 2022/868 of May 30th, 2022 on data governance (DGA), which came into force on September 24th, 2023, complements the provisions of the Open Data Directive, by laying down rules for the re-use of protected data held by public sector bodies, including personal data, confidential information, including business, professional and corporate secrecy, statistical confidentiality, and data protected by the intellectual property rights of third parties³.

The DGA defines re-use as "the use, by natural or legal persons, of data held by public sector bodies, for commercial or non-commercial purposes other than the initial objective of the public service mission for which the data were produced, with the exception of the exchange of data between public sector bodies for the sole purpose of carrying out their public service mission"⁴.

KEY POINTS

- Data held by public bodies can be a major strategic lever for the development of European technology
- The Open Data Directive establishes the principle that public-sector data must be freely accessible and reusable
- The Data Governance Act lays down the rules for the re-use of protected data held by public sector bodies
- The Data act aims to guarantee the efficient exchange of data between different public or private stakeholders
- A more automated and homogeneous framework would guarantee a competitive advantage for European AI players

The DGA establishes the conditions applicable to the re-use of data, striking a balance with the protection of protected interests.

Thus, personal data must be anonymized before re-use to prevent identification of the persons concerned.⁵ If anonymization is not possible, re-use may be authorized subject to compliance with one of the legal bases provided for in the General Data Protection Regulation (GDPR), such as the explicit consent of the persons concerned.⁶ Similarly, data containing confidential business information must be modified to ensure confidentiality before re-use.⁷

Furthermore, the DGA prohibits agreements or practices that grant exclusive rights to re-use data held by public bodies, unless those rights are necessary to provide a service or product of general interest.⁸ However, the DGA is based on the logic of individual demand, which may

hamper companies needing more fluid access to public data en masse. In addition, incentives for voluntary sharing remain limited, which could reduce the DGA's long-term impact.

3. The Data Act

The EU Data Act Regulation 2023/2854 came into force on January 11th, 2024, and will apply from September 12th, 2025. The Data Act complements the DGA by establishing essential requirements for data interoperability, data sharing mechanisms and services, and common European data spaces⁹. The aim of this text is to guarantee the smooth and efficient exchange of data between different players, whether public or private.

While the Data Act offers a major step forward in facilitating data flows between operators, it does not regulate access to data sources, particularly those held by public bodies.

Towards improved accessibility of public data

To optimize access to public data, several avenues of improvement are conceivable:

- Rather than imposing individual requests for re-use, set up dataspace of unprotected and protected public data (under cover of the requirements of article 3 of the DGA), with direct and systematized access to qualified players for predefined uses;
- Clarify and simplify the obligations of public bodies, to prevent administrative barriers from slowing down innovation.
- Encourage collaboration between the public and private sectors, to optimize the use of data while guaranteeing the protection of sensitive information.

Conclusion

Access to public data is a major challenge for the development of AI in Europe. While the Open Data Directive, the DGA and the Data Act establish a structuring regulatory framework, they do not yet enable fluid, optimized access to public data. A more ambitious approach could include establishing European dataspace for unprotected and protected public data, and transparent, simplified access procedures. A more automated and homogeneous framework would guarantee a competitive advantage for European AI players. ♦

¹ EU directive no. 2019/1024 of June 20th 2019, art. 6, § 6, a) and art. 14

² EU directive no. 2019/1024 of June 20th 2019, art. 5, § 8 et art. 14

³ DGA, art. 3

⁴ DGA, art. 2.2

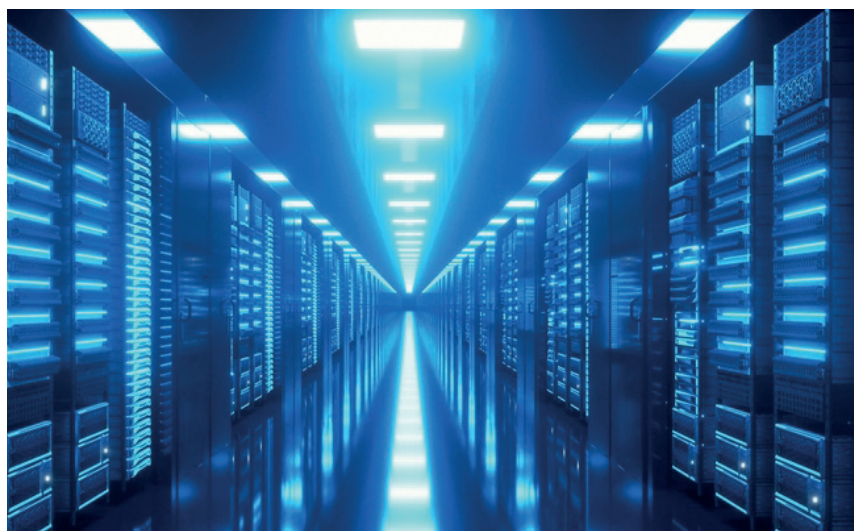
⁵ DGA, art. 5.3

⁶ DGA, art. 5.6

⁷ DGA, art. 5.3

⁸ DGA, art. 4.2

⁹ DA, arts. 33 and seq.



The UPC Mediation and Arbitration Centre provides a real opportunity for cost-effective patent dispute resolution



Interview with

VITOR PALMELA FIDALGO

Legal Director, **INVENTA**

Vitor Palmela Fidalgo, a recently appointed expert at the UPC Mediation and Arbitration Centre, shares the challenges and priorities he faces advising clients on IP matters, both locally and internationally, and the impact of the UPC on patent litigation and enforcement, as well as broader IP trends in Portugal and across Europe.

LEADERS LEAGUE: You were recently appointed as an expert at the UPC Mediation and Arbitration Centre. What will your role involve and what challenges do you foresee?

Vitor Palmela Fidalgo: The work concerns the implementation of the provisions set forth in the Agreement on a Unified Patent Court. As is well known, the Unified Patent Court became operational on June 1st 2023.

Under the agreement, the establishment of a Patent Mediation and Arbitration Centre is also foreseen, with seats in Lisbon and Ljubljana.

Since the Centre has not yet been established, the Unified Patent Court appointed 11 European experts who, together with the Centre's President, are tasked with making it a reality.

In general terms, I will assist in drafting the rules on mediation and arbitration, selecting the list of arbitrators and mediators to support the parties in disputes, promoting any administrative procedures necessary for the establishment of the Centre, as well as issuing opinions on matters relevant to it.

What impact do you expect the Unified Patent Court will have on patent litigation and enforcement in Portugal and Europe?

The Unified Patent Court (UPC) is expected to have a significant impact on patent litigation and enforcement, both in Portugal and across Europe.

By providing a centralized judicial system for the enforcement and invalidation of European patents (including unitary patents), the UPC offers the possibility of uniform and faster decisions that are valid across all participating member states. This enhances legal certainty and reduces the costs and

fragmentation that currently exist in national litigation systems.

For Portugal, patent holders will now be able to enforce their rights across multiple jurisdictions through a single action, while defendants may face pan-European injunctions. This raises the strategic value of patents and the need for more specialized legal and technical expertise.

Additionally, the UPC is likely to lead to an increase in cross-border litigation, bringing new opportunities for legal harmonization but also challenges in terms of adapting national practice to this new European

“UPC enhances legal certainty and reduces costs and fragmentation that currently exist in national litigation systems”

framework. Portuguese courts may see a reduction in high-profile patent cases, but Portuguese professionals will increasingly engage with UPC proceedings either in support of national businesses or as part of multinational teams.

Overall, the UPC marks a fundamental shift in the European patent landscape, with the potential to streamline enforcement, boost innovation and strengthen the internal market for patented technology.

As Inventa's legal director, what are your key priorities and challenges when advising clients on IP matters locally and internationally?

My priority is to provide clients with the best IP strategies, while clearly outlining the risks associated with each option. We always strive to be more than just a service

provider we aim to be a trusted partner with strong technical expertise, who discusses every detail with the client, always with the utmost transparency and ethical commitment.

At the local level, one of my main goals is to help clients navigate the IP landscape in a way that aligns with their business objectives. This includes ensuring that trademarks, patents and designs are properly

“The UPC will create a more unified and predictable legal framework for patent enforcement”

registered and maintained, but also that clients are prepared to respond to third-party challenges or infringements. Education and awareness also play a role, helping clients understand the value of their IP assets and how best to use them.

Internationally, the main challenge lies in managing the fragmented nature of IP sys-

tems across jurisdictions, especially when it comes to differing standards of distinctiveness, use requirements or enforcement tools. My role often involves coordinating with local counsel, harmonising strategies across regions and ensuring our clients' portfolios are both cost-effective and resilient.

What trends do you foresee for the IP sector in Portugal and Europe with the UPC now fully operational?

I believe the entry into force of the UPC marks a significant turning point for the European IP landscape. In Portugal and across the EU, I foresee the following two key trends.

Firstly, the UPC will create a more unified and predictable legal framework for patent enforcement across participating member states. This may lead to a decrease in forum shopping and, over time, a consolidation of case law that enhances legal certainty.

Also, it will increase the importance of Alternative Dispute Resolution. With the UPC Mediation and Arbitration Centre taking shape, there is a real opportunity to promote ADR as a faster and more cost-effective means to settle patent disputes. ♦



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Spain is a leading country in the area of multinational clinical trials



Interview with

KIKO CARRIÓN

Partner, **EVERSHEDS SUTHERLAND SPAIN**

Kiko Carrión sheds light on the innovation gap in Europe's health-science sector, compared to global giants like the US and China. He reflects on the European Council and Commissions' push for a new industrial strategy centered on growth and productivity, and offers insights on Eversheds Sutherland's positioning and priorities in today's evolving life-sciences landscape.

LEADERS LEAGUE: The EU faces a competitiveness deficit in health innovation compared to countries with more flexible regulation, like the US. How is this being tackled at the national and European level?

Kiko Carrión: In recent decades, the European Union's economy has suffered a profound decline compared to its major competitors, the USA and China. This assessment is based on the application of objective measures such as gross domestic product, per capita income, productivity, rankings of companies in emerging technology, stock market capitalization and R&D&I expenditure.

This loss of competitiveness is most marked in the health-science industry, one of Europe's most strategic assets, and largest contributor to the European Union's trade balance. The manufacture and marketing of medicines, vaccines, medical technologies and medical devices is essential for improving the health and quality of life of European citizens.

Statistical evidence shows that there is a profound innovation gap in Europe's health-science sector compared to its main competitors, the US and China.

Total EU public sector R&D&I spending in the pharmaceutical sector is less than half that in the US, while total private R&D&I investment in the EU is about a quarter of that in the US.

What are the key legal challenges in the EU debate on simplifying or deregulating clinical trials to foster innovation?

In October 2nd 2024, the European Medicines Agency (EMA) published on its website the *Improving the efficiency of the approval process for new medicines in the EU* initiative, which aims to increase the efficiency and speed of the approval process for new medicine.

On March 5th 2025, the European Health Data Space Regulation was officially published in the Official Journal of the European Union. The regulation entered into force on March 26th 2025, which marks the start of the transition phase towards implementation.

In the area of multinational clinical trials, in which Spain is a leading country, the European Clinical Trials Regulation, in application since 2022, harmonizes submission, assessment and monitoring processes throughout the EU. Its main objective is to streamline the design and management of multinational trials in the EU.

"The health-science industry is the largest contributor to the EU trade balance"

How can the EU improve competitiveness in life sciences?

Well aware of the competitiveness deficit of the European economy, the European Union has asked prominent figures in the sector for an objective diagnosis of the reality and to propose of concrete measures for improving the situation.

We are referring to the report by Enrico Letta entitled *Much More than a Market*, requested by the European Council and the European Commission and presented on April 17th 2024.

In September 2024, a report commissioned by EU President Mario Draghi, entitled *The Future of European Competitiveness* was published, which aimed to outline a new industrial strategy for Europe involving growth and productivity.

The report is divided in two parts. The lat-

ter, entitled *In-depth analysis and recommendations*, is divided into two chapters: sectoral policies and horizontal policies. Section 9 (Pharma) of the first section (Sectoral policies) contains an analysis of the starting point, the current situation in the pharmaceutical sector and a statement of objectives and proposals.

How is Eversheds Sutherland navigating these challenges and opportunities in the life-sciences sector?

Eversheds Sutherland is one of the international firms most committed to the life-sciences sector. There is an international practice group (Eversheds-Sutherland Life Sciences Group) in which teams of lawyers from different national legal practices participate, who have a deep knowledge of the health-science sector and provide multidisciplinary services to large

companies in the life-science sector. This group is co-led by Spanish partner Marta González.

“There is a profound innovation gap in Europe's health-sciences sector compared to its main competitors, the US and China”

At the national level, our firm has a transversal practice dedicated to the sector, which combines legal services in all areas of law and strategic consultancy, in alliance with Salud Advisory, aimed at providing value in terms of market access, communication strategies with institutions and authorities and public affairs. ♦



Artificial intelligence will change everything – including the law



Interview with
DR. PHILIPP MELS
Managing Partner, **ORKA**

Dr. Philipp Mels comments on the current state of legislation regarding artificial intelligence and the future legal battles that AI will unleash.

LEADERS LEAGUE: What is the significance of the new AI Act and what is its scope of application?

Philipp Mels: Even the most groundbreaking inventions to date – the printing press, electricity, the computer, the telephone, the electric light bulb, the car, the aeroplane, television, the internet and the smartphone – have not been able to change as many areas of life as artificial intelligence.

With the AI Act, European legislators are therefore attempting to contain this technology, which is both impressive and frightening in terms of its potential, while at the same time not hindering its further development too much. Amid this push and pull, the AI Act represents a compromise that, like all compromises, has advantages and disadvantages.

The very definition of AI leaves regulatory gaps in the scope of application of the AI Act if it contains subjective elements and focuses less on objective suitability and does not reliably cover open-purpose AI such as open source software.

Nevertheless, the AI Act covers a wide range of AI applications, including biometric identification and classification systems, critical infrastructure such as transport and energy systems, education and vocational training systems, employment, labor and human resource management systems, law enforcement and justice systems, marketing and advertising systems, recruitment and human resources systems, and social assessment systems, among others.

What is the concept behind the new AI Act?

The regulation sets out minimum requirements that AI systems must fulfil in order to be deemed safe, transparent, reliable and responsible. The AI Act takes a product liability approach and categorises four AI systems according to the degree of risk they pose. High-risk AI systems, such as autonomous vehicles or systems for assessing creditworthiness, are subject to stricter

requirements and controls than lower-risk AI systems, such as chatbots. Art. 5 regulates AI systems that are prohibited per se, Art. 6 ff. regulates so-called high-risk AI systems, which have been subject to the most detailed regulations, and finally there are low-risk AI systems and AI systems that harbour a risk in individual cases. The last two groups are generally not subject to any relevant regulation other than transparency obligations.

In the case of prohibited AI systems, the prohibition may result from their subliminal influence on people, the exploitation of weakness or vulnerability, social scoring or if they are systems of biometric real-time remote identification.

“In terms of criminal law, it should be noted that AI itself cannot be a criminal offender, but AI can be used as a tool of a human perpetrator”

High-risk AI systems can be involved in two cases: firstly, if they are products or safety components that fall under the harmonisation regulations of product safety law, or secondly, if the system falls under a positive catalogue of sensitive areas of application for high-risk AI. The AI Act stipulates that high-risk AI systems must undergo a conformity assessment and certification process to ensure that they meet the requirements and standards of the AI Act.

Can you give us an overview of what companies need to consider when using AI in the future?

Companies must comply with the AI Act both as providers and users of AI systems. Above all, they need to keep an eye on what the AI Act does not regulate or regulates inadequately. Is AI even covered by

the AI Act? And how can a ‘normal’ computer programme be distinguished from an AI system? It is unclear what happens when several AI systems work together: Is it an AI system? Only high-risk AI systems are regulated in detail; AI systems that are considered less risky are practically not regulated at all. It should be noted above all that the AI Act does not regulate the liability of AI systems; this is done via the general civil law liability principles.

On the one hand, this can lead to liability gaps and, on the other hand, it should be borne in mind that the AI Act only regulates minimum standards, meaning that compliance with the AI Act does not necessarily protect against civil liability.

Above all, however, other legal regulations must also be observed in the case of AI. Under copyright law, the AI system itself can enjoy protection primarily as a computer program and trade secret, the data accessed by the AI system as a database and possibly as a copyright work, while the results generated by the AI system regularly do not enjoy protection as a copyright work unless a human being uses them specifically as a tool. If licence agreements are concluded in connection with AI systems, the GeschGe-hG and data-protection regulations such as

the GDPR must be observed in addition to the aforementioned copyright issues.

Under labor law, AI and data-protection regulations must be observed, especially in the case of applicant and employee analyses, the AGG in the case of discriminatory decisions and the introduction and use of technical equipment in the form of AI that is intended to monitor the behaviour or performance of employees; 87 No. 6 BetrVG.

“Only high-risk AI systems are regulated in detail by the AI Act; AI systems considered less risky are practically not regulated at all”

In terms of criminal law, it should be noted that AI itself cannot be a criminal offender, but AI can be used as a tool by a human perpetrator, and negligence offences are also conceivable. These are just the main areas of law that also need to be considered when using AI. To summarise, it can be said that AI will lead to a legal big bang, the extent of which cannot even be guessed at present. ♦



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POSITIONING

Protiviti provides expertise in risk management, compliance, ESG, cybersecurity, privacy, internal audit and business investigation, with global reach and innovation, mitigating business risks to protect and maximize the value of organizations.

BUSINESS

- Cybersecurity & Data Privacy
- Compliance & Forensics
- Performance & Digital Transformation
- Risks e Internal Audit

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PATENT AGENCIES

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POSITIONING

Created in 2009, Tripoz is a human-sized firm of Industrial Property Attorneys that offers its clients a high value-added service in all areas of Industrial Property, from the protection of intangible assets to their defense in case of infringement and/or unfair competition, including their valuation.

The firm is located between the Rhône and Saône rivers, in the heart of the Lyon Confluence district.

The patent team, headed by Inès Tripoz, is composed of engineers specialized in chemistry, pharmacy, biology and/or cosmetics. The Trademarks and Contracts department, supervised by Benjamin Dubuis, completes the firm's field of expertise for the benefit of its clients with a constant concern for quality and responsiveness. The firm stands out for its specialization in litigation and the support of highly innovative SMEs in their international development strategy and is particularly involved in litigation concerning generic drugs and cosmetic products.

The commitment of the team and its specialization allows the firm to adapt and respond to the most demanding requirements imposed in the highly competitive fields of the health products and cosmetics industries.

BUSINESS

Acquisition of rights

- Patent registration (France, Europe and International),
- Patent examination procedures,
- Trademark, design and model registration,
- Domain names

Exercise of Rights

- Searches, studies, consultations, contracts,
- Oppositions, litigation, management of disputes,
- Protection of inventors' rights,
- Audits,
- Assistance in decision making,
- Advice to start-ups, assistance in raising funds.

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POSITIONING

The future of any industrial firm is dependent upon its creativity and its ability to serve sophisticated, evolving needs of global markets. Nowadays there is no growth without innovation. Intellectual property rights are powerful tools in support of strategic development.

Innovation raises complex strategic and legal issues: obtaining the most efficient protection at a reasonable price, creating economic value through IP rights and knowhow, avoiding infringement of third party IP rights, resolving conflicts related to IP rights in the most efficient way.

Development costs are so high that an early assessment of the future right to practice is of paramount importance prior to deciding to allocate major resources. Appropriate protection strategies must be designed at an early stage in the innovation process.

IXAS Conseil provides a synthesis of legal accuracy and strategic thinking. IP assets are viewed as business assets which need, directly or indirectly, to generate a competitive advantage to their owner, and to create value.

IXAS Conseil is admitted to represent directly before the EPO, EUIPO, INPI (France) and DPMA (Germany), and can work directly in English, French and German for patent drafting, legal counseling and negotiations as well as for oral proceedings. For court litigation we cooperate with the attorneys-at-law chosen by the client or with a limited number of specialized attorneys selected by us, ensuring premium litigation service at a reasonable price.

OFFICES

- Lyon (Head office)
- Marseille
- Paris
- Besançon

BUSINESS

Intellectual Property Rights

- Patents : prior art search, right-to-use studies, filing and prosecution of patent applications, post-grant procedures (in English, German and French languages)
- Trademarks, domain names : trademark clearance search, filing prosecution and registration of applications, oppositions and cancellation actions
- Design protection and copyrights
- Technical watch, surveys and monitoring (state of the art, freedom to operate, areas of patentability)
- Identification and analysis of the scope of third party rights

Strategic and legal counseling

- Strategic analysis of IP related aspects of innovation, due diligence audits
- Audit, assessment, management and development of intellectual property assets
- Formulation of strategy to obtain competitive advantage by means of legal protection (including patents, know-how and contracts)
- Technology transfer: Strategic analysis and legal implementation
- Litigation of IP rights (including alternative dispute resolution)
- Legal advice and counseling in the field of IP law (French, German and European law)

Intellectual Property training

German law in IP matters – Direct representation before the German Office (DPMA); direct representation before the Federal Patent Court

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Koen de Puydt



POSITIONING

Andersen is a full-service Business Law firm, specialized in Corporate, Real Estate, and Administrative & Tax Law. Providing strategic and sustainable solutions goes hand in hand with our client-oriented and pragmatic approach.

We enjoy thinking creatively and out-of-the-box with our clients to help them realize their projects in a targeted, proactive, and effective way, and to solve any obstacles that arise in the process.

We believe it is important to become fully acquainted with the company and sector of our client, which enables us to think strategically together. Our client portfolio and expertise range from small and medium-sized enterprises to listed companies and entrepreneurs, active worldwide and in the most diverse sectors, as well as government services and other administrations. The diversity of our team allows us to better understand our clients and their concerns, assist them in a wide range of matters, and offer services in 8 different languages.

Andersen is an evolving law firm, always seeking to optimize service and efficiency by using the latest technologies.

Innovation, Technology

Andersen's intellectual property team is dedicated to protecting all clients' creations. We understand that innovating ideas provide sustainability and growth for businesses and that intellectual property rights are some of their most valuable assets. Our IP-team has extensive experience in registering, protecting and enforcing intellectual property rights, in analysing and reducing IP-related legal risks and in advising on intellectual property transactions.

- IP portfolio management and strategy
- Registration of trademarks and trade names
- Protection of trademarks, patents, brand image, domain names, know-how, software, designs, models and other intellectual property rights from breaches and piracy
- Copyright infringement
- Trade secret protection and enforcement
- Analysis and reduction of IP-related legal risks
- Litigation in matters of infringement and violation of Intellectual Property rights



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Daan De Jaeger



Kristof Zadora



POSITIONING

Monard Law is an independent full-service business law firm in Belgium.

Established more than 30 years ago, the firm currently includes over 120 lawyers forming multi-disciplinary sector teams. Our clientele ranges from private individuals, governmental authorities, small or medium sized companies to major multinationals. We are recognized in the market for our pragmatic, no-nonsense approach coupled with a strong commitment to deliver concrete and pragmatic solutions to help clients reach their objectives. We handle our clients' legal challenges at both local and cross-border levels. We collaborate closely with other standalone top-tier firms in their respective local markets allowing us to bring a seamless service to our clients.

The firm also embraces and collaborates on a myriad of innovative technological solutions for the legal and commercial practice, such as contract management and drafting services, innovative billing solutions and many other pilot projects and legal tech associations.

Monard Law has partnered up with KBC Bank as its go-to legal partner, through the firm's collaboration under the KBC Start-It program and presence on the KBC Banking App. Clients are able to obtain tailor-made legal advice simply via their banking app.

Monard Law has developed regional Chinese, French and Polish desks, which serve as knowledge hubs for clients' in- or outbound investments.



BUSINESS

- Administrative Law
- Banking, Finance & Capital Markets
- Commercial/Contract
- Corporate
- Data Protection / Privacy
- Dispute Resolution / Arbitration, Mediation
- Environment
- Fraud, White-Collar Crime
- Government Relations and Public Affairs
- Insolvency
- IP, TMT
- IT
- Employment & Pensions
- Insurance
- M&A, Private Equity
- Construction / PPP
- Private Estates
- Real Estate
- Tax
- Transport Law
- Competition Law
- Criminal law & defence in criminal cases
- Healthcare
- International Civil Service
- Non-profit Organizations & Trade Associations
- Media & Entertainment



OFFICES

- ANTWERP
- BRUSSELS
- HASSELT
- GHENT
- LOMMEL



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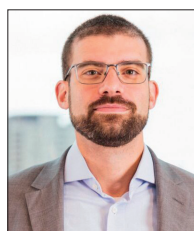
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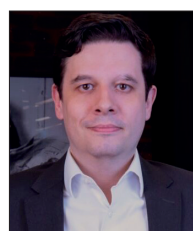
Lia Roston



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POSITIONING

With a highly qualified team and strong academic background, b/luz is a full-service law firm with a distinguished focus on legal advisory in technology, innovation, and data governance. We combine technical depth and strategic insight to support companies leading Brazil's digital transformation — including corporate groups, investors, and publicly traded companies — through complex operations involving technological assets, artificial intelligence, and new business models.

Our expertise spans data protection, technology, innovation, fintech, M&A, and media, with a focus on complex and often disruptive transactions. This positioning has earned recognition in national and international rankings and long-standing trust from clients.

Our Data Governance team is known for its strategic work in data protection, compliance, and incident response. We offer a comprehensive legal approach — from structuring to risk mitigation — with solid experience in LGPD, GDPR, and regulatory dialogue.

b/luz plays a leading role in artificial intelligence regulation. Our team, with international academic, actively contributes to Brazil's legal framework for AI and supports responsible adoption of the technology in business models, ensuring legal and reputational risk management.

We also advise major media outlets and advertising agencies, providing legal support in digital communication and commercial strategies.



BUSINESS

- IP & Tech Transactions
- Startups, Innovation & Venture Capital
- Media, Advertising & Entertainment
- Tech Regulation



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Carmen Tiburcio



Eduardo Nunez



Tiago Correa da Silva



**Kostantinos
Andreopoulos**



Irapuã Santana



POSITIONING

We are recognized for being a leader in strategic law solutions, especially at higher courts. Our team manages broad experience and technical expertise to meet the specific requirements of each client. Many of our lawyers are law professors and well-renowned authors of books and articles on academic legal issues. Our unique proposition derives from the continual exchange between legal academia theory and law practice.

BFBM also provides advice on other spectrum of dispute resolution issues and acts on both judicial and administrative proceedings. It also works on regulatory, tax, labor, corporate, and public law litigation cases. The firm has specialized teams in banking, telecom, digital, data privacy and technology. It represents clients from a wide range of sectors, including oil and gas, transportation and infrastructure, food and beverage, insurance, and entertainment.

The firm has an outstanding reputation and focuses on customizing services by putting together the right team for each case, on amalgamating creativity, top quality professionalism, and experience in various industry sectors to fulfil the client's needs. The team frequently tackles the most complex cases for its client's portfolio.

Always in line with legal and ethical standards that rule the practice of law, BFBM keeps an up to date compliance program and has 4 formal Committees dedicated to our Society, that we are proud to work for the plurality, social inclusion, solidarity and well-being of our employees.



BUSINESS

BFBM's primary practice is litigation, advising and representing clients before several courts and governmental agencies in Brazil, in cases related to private, corporate, and administrative law.

- Administrative & Regulatory Law
- Arbitration
- Banking
- Business Labor Law
- Data Protection and Compliance
- Digital & Technology
- Dispute Resolution
- Higher Courts
- Legislative Consulting
- Oil & Gas
- Tax
- Telecommunications



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POSITIONING

Denis Borges Barbosa Advogados is a boutique IP and business law firm. Since 1990s, the firm have been active in some of the most significant court and consulting cases regarding Intellectual Property and High Technology industries that were disputed during such period of time. Patents, trademarks, trade names, unfair competition, industrial designs, copyright, fashion law, trade secrets, plant variety protection, semiconductor chip registration, domain name issues: those are some of the most current legal problems in our daily practice.

The firm has Intellectual Property as a particular area of activity, either in litigation, advising clients for the best way of protecting their creations, helping the negotiation on licenses and development contracts, or just doing what the usual IP firm does: representing the client's interests before the Patent Office or other agencies. The firm is not, however, the usual IP Firm. There are times when the matter is to propose new legal thesis; in other cases, public contract law, patent basis. Sometimes the IP expertise is brought in to help the evaluation of a company, to support due diligence, or to propose strategic market approaches.

This combination of Business Law, Public Contract Law, expert litigation, Corporate Finance structuring and long-range competition goals is probably a valuable professional asset that gives our firm its particular character.

BUSINESS

- Patents Litigation and Prosecution
- Trademarks Litigation and Prosecution
- Design Model Litigation and Prosecution
- Copyright
- Software
- Fashion Law
- Trade Secret
- Plant Variety Protection
- Unfair Competition
- IP and Commercial Contracts
- Regulatory
- Antitrust

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Patricia Lopes



Priscila Kashiwabara



Rafael Lacaz



Rosane Tavares



Tatiana Silveira



Tarso Machado



Viviane Trojan



Raquel Barros



POSITIONING

For over 100 years we have been building the future.

Innovators by nature, we seek to apply creativity and multidisciplinary approach to various projects.

We combine our knowledge and experience in various fields of intellectual property with a highly qualified team of partners, associates and IP specialists, further backed by a broad network of correspondent firms around the globe.

Together, we labor tirelessly to create personalized solutions that protect the innovations propelling the world forward. Because protecting your innovation requires continuous innovation on our side as well.



BUSINESS

- Anti-Piracy & Brand Protection
- Digital Anti-Piracy & License Compliance
- Biodiversity
- Litigation
- Plant Varieties
- Industrial Designs
- Copyrights
- Fashion Law
- Sports Law
- Digital Law
- Marketing & Entertainment Law
- Regulatory Law in the Health Area
- Geographical Indications
- Life Sciences
- Trademarks
- Patents
- Trade Secrets
- Technological Transfer, Licensing and Franchising



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Enrique Tello Hadad



Bibiana Peres

POSITIONING

Loeser e Hadad Advogados is a leading transactional and litigation law firm, founded in 1989, specializing in personalized services and innovative solutions. The firm represents clients in Brazil and abroad, and its international network of lawyers allows it to provide legal services in the face of complex globalization challenges.

The privacy and data protection team at Loeser e Hadad Advogados has extensive experience in data privacy and personal data protection related laws and regulations, including in the context of the Brazilian General Personal Data Protection Law (LGPD). The team's expertise comes from its relationships with companies, authorities, and lawmakers involved in the privacy and data protection debate. Moreover, the team has experience in personal data privacy projects across various markets, including retail, financial institutions, education, aviation, healthcare, insurance, technology, chemical industry, utilities, automotive, energy, among others.

This vast experience across multiple sectors allows Loeser e Hadad Advogados to provide personalized and tailored data protection services to meet each client's specific needs.

Furthermore, the firm invests in the digital upskilling of its professionals, offering training programs in cutting-edge technology to improve the efficiency and quality of its services.

BUSINESS

- Corporate
- Mergers & Acquisitions
- Tax
- Corporate Governance, Regulatory and Compliance
- Privacy and Data Protection
- Infrastructure
- Labor
- Civil
- Judicial and administrative litigation
- Contracts

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LAW FIRMS



Country
BRAZIL

Montaury Pimenta Machado & Vieira de Mello

LAW FIRM • INTELLECTUAL PROPERTY



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Roberto Vieira de Mello



**Marianna Furtado de
Mendonça**



Ana Paula Brito



POSITIONING

Montaury Pimenta, Machado & Vieira de Mello is a leading Brazilian IP law firm specializing in trademarks, patents, copyright, domain name disputes, complex IP litigation, and IP prosecution and enforcement. Its clients include domestic and international corporations of all sizes – from start-ups to Fortune 500 companies. The firm's services include trademark, patent, and copyright filings; domain name disputes; oppositions; invalidity actions; infringement actions; strategic consulting; legal analysis; searches; administrative and judicial disputes; and franchising agreements and technology transfer.

Montaury also helps with the process of negotiating agreements and bringing actions before national and international arbitration chambers. The firm is well known for managing large trademark portfolios, its success rates in litigation, obtaining well-known status for highly reputed marks, and its fast and effective communication with clients. The firm is also recognized for its creativity and capacity to think outside the box, especially when presenting strategies and solutions to resolve disputes.

In addition, Montaury has enjoyed remarkable growth, upholding an outstanding position in the market, especially regarding strategic and complex IP litigation, also including trademark and patent filings and prosecution, freedom-to-operate, and infringement opinions. Montaury's ability to resolve disputes before the Brazilian IP courts is a cornerstone of its reputation. The firm handles domestic and international complex IP litigation and counselling with a high rate of success in federal and state courts.

Agility in meeting client's needs and commitment to resolving the issues brought to it, together with a high rate of success, are undoubtedly the firm's core strengths. The firm has an integrated structure of associates throughout Brazil and abroad, providing local support and consequent agility and security while handling its clients' IP needs and disputes in other regions and countries.

Its attorneys are members of numerous national and international IP associations and are active members of various committees. This engagement is crucial to keeping the firm's professionals abreast of the practices adopted not only in Brazil but also abroad in relation to the main IP issues in Brazil and worldwide, which further contributes to serving the firm's clientele efficiently.



BUSINESS

- Patents
- Utility Models
- Industrial Designs
- Freedom-to-Operate opinions
- Plant Varieties
- Patent Litigation
- IP Litigation
- Trademark Management
- Geographical Indications
- Copyright and Software
- Anti-piracy Programs
- Domain Name Disputes
- Digital Law
- Fashion Law
- Licensing
- Trade Dress
- Unfair Competition
- Advertising Law
- Life Sciences
- Payment of Annuities
- Patent Transactions;
- Patent Licensing; and
- Know-How Licensing




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**Daniel de Paiva
Gomes**

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Gomes**

POSITIONING

We believe that the practice of law should not be confined to rigidly separated areas, but should instead focus on serving markets. Based on this premise, our firm adopts a market-driven approach to legal practice, characterized by proactivity and the anticipation of our clients' trends and needs. We adapt legal knowledge to meet real market demands, enabling informed strategic decision-making. That's why, for us, technology isn't a practice area — it's the alphabet we use to craft custom legal solutions for the challenges of our time. More than a traditional law firm, **Paiva Gomes Advogados** represents a unique way of thinking about the law: innovation is not merely a subject of study — it's a tool we work with. We combine legal reasoning with technological structures to deliver real-world solutions for different markets.

BUSINESS

Paiva Gomes Advogados is a multidisciplinary boutique law firm with expertise across a wide range of legal areas. The firm was founded by brothers Daniel and Eduardo de Paiva Gomes, attorneys with experience at top-tier law firms and a strong background in regulatory and tax matters, along with extensive academic experience at renowned institutions and an academic background in science computation. We operate across multiple areas of law and sectors of the economy, combining deep expertise in emerging and digital markets with a solid presence in well-established industries, including but not limited to: Digital Law, Artificial Intelligence, Crypto-Assets, Virtual Assets, Tokenization; Electronic Games; Domestic and International Tax Consulting and Litigation; Estate Planning; Corporate and Contract Law; Agribusiness; Data Protection; Betting and Gambling; Financial and Capital Markets; Payment and Fintechs; Market Infrastructures.

PARTNERS BIOGRAPHY

Daniel de Paiva Gomes: Founding Partner of Paiva Gomes Advogados. PhD Candidate (PUC São Paulo) and Master LL.M (FGV Law School of São Paulo) in Tax Law. MSc (Master of Science) in Blockchain and Digital Currencies (University of Nicosia). Advanced Professional Certificate in International Taxation (International Bureau of Fiscal Documentation). Tax Specialist (PUC São Paulo and Brazilian Institute of Tax Law). CIPM and CDPO (IAPP - International Association of Privacy Professionals).

Eduardo de Paiva Gomes: Founding Partner of Paiva Gomes Advogados. PhD Candidate (PUC São Paulo) and Master LL.M (FGV Law School of São Paulo) in Tax Law. MSc (Master of Science) in Blockchain and Digital Currencies (University of Nicosia). Advanced Professional Certificate in International Taxation (International Bureau of Fiscal Documentation). Tax Specialist (PUC São Paulo). Administrative Judge of the Municipal Tax Council of São Paulo.

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Alfonso Silva



Guillermo Carey



Eduardo Martin



Jose Ignacio Mercado



POSITIONING

Aware that in this fast-paced information age, companies must adapt quickly, or risk disappearing, Carey provides comprehensive legal, commercial, practical and innovative support to its TMT clients. Developments in telecommunications, media and technology have opened the door for a whole new scope of legal challenges.

Carey specializes in all matters related to telecommunications, media and technology projects and services, including technology contracting, net neutrality, the Internet of Things (IoT), online content transmission (OTT), online platforms, cloud technologies, robotics, blockchains, smart contracts, algorithms and artificial intelligence.

The firm has extensive regulation experience including advice on implementing new technologies and software that integrate communications through devices and infrastructure, such as antennas, cables and fiber optics, satellites, mobile phones, radios, servers and tactical technologies, among others.

In addition, Carey has experience in procedures to obtain concessions, licenses and permits for telecommunications services, their amendments and cancellation. This includes mobile and fixed communications, telecommunications infrastructure, satellite services, data transmission, radio communications, M2M, VoIP, link concentration, long distance communications, radio, open television, digital and cable television, broadcasting, etc. Carey also has broad experience in representing TMT clients before the government regulatory authorities, in the filing of applications to obtain equipment, devices and technology certification, and in the drafting and negotiation of interconnection agreements among operators.

In regard to technology contracting, Carey advises its clients on software licensing and implementation, electronic signature, e-commerce platforms, open source licensing and contracting under agile development methodologies.

Carey's media practice focuses on transactions in the entertainment industry, generation, and publication of content. The firm has in-depth knowledge on both the Chilean regulation of the relevant forms of content (traditional and disruptive), as well as regulations applicable to the infrastructure through which this content is transmitted.

Finally, jointly with Carey's antitrust and litigation practices, the firm advises TMT clients on all matters related to free competition in the relevant markets and on any conflicts and/or proceedings which involve the government regulatory authorities and/or may arise among the operators.



BUSINESS

- Telecommunications
- Media
- Technology



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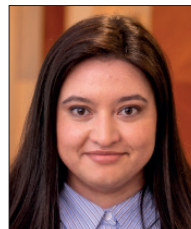
Cristian Carril



Franco Dellafiori



Constanza Monsalvez



Loreto Polloni



POSITIONING

Founded by Enrique Dellafiori in 1986, Dellafiori Abogados actively recognizes that Intellectual Property is a vital mechanism for Chile's progress, along with the need to protect innovations based on the creative capacity of individuals and society.

For over 35 years, the firm has been renowned for delivering a personalized, exclusive and efficient service with highly competitive rates. Our expertise in IP and IP related matters covers the food, pharmaceutical, automobile, wine, agriculture, technology and the fashion industries.

Dellafiori Abogados is dedicated solely to providing services in the area of Intellectual Property and Industrial Property in the broadest sense, including: trademarks, patents, drawings and industrial designs, utility models, copyright and related rights, trade secrets, Internet, contractual issues, new technologies, unfair competition, data protection and other related matters.

Dellafiori offers a wide range of IP protection and IP services around the world due to their broad correspondents network that has been fostered professionally for over 35 years. Therefore making it the law firm's conviction to endure as a competitive and reliable choice for its national and international clients regarding the surveillance of their Intellectual Property Assets.

Our firm strives on keeping a professional and healthy relationship with our clients. One of our firm's primary goals is to maintain a high level of client confidentiality, engage in transparent practices and deliver an efficient and superior legal service.



BUSINESS

- Brands
- Litigation
- Industrial Design
- Copyright
- Domain Names
- Patents & Design
- Consultations
- Contracts
- Infringement



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Claudio Magliona



Juan Pablo Montiel



Nicolás Yuraszeck



Giovanni Donati



POSITIONING

Magliona Abogados provides legal services of excellence both to local and multinational companies. We specialize in corporate matters, tax services, complex business litigation and finance structures, telecommunications, technology law, intellectual and industrial property and management of government relations and public policies, including, among others, corporate structuring, due diligence planning, mergers and acquisitions, financial assistance, syndicated loans, liability restructuring and leasing.

We are experts in licensing and software development agreements, technological platforms, franchises, data protection, computer crimes, distribution, production and financing of film and television.

The firm advises its clients in the registration of trademarks, patents and industrial designs, as well as in matters relating to copyright and the internet.

The protection of intellectual property is an area of special relevance for companies as they continue to expand and protect their technologies, brands, products, data and services.

Magliona Abogados is a leading firm in the Intellectual Property market, providing strategic, commercial and litigation advice in the area.



BUSINESS

- Intellectual Property
- Internet
- Data Protection
- TMT
- Trademarks
- Patents
- Industrial Designs
- Copyright
- Media & Entertainment
- Consumer Protection
- Venture Capital
- Banking & Finance
- Corporate / M&A
- Labour & Employment
- Litigation & Arbitration
- Public Law
- Real Estate
- Project Financing
- Engineering, Consulting and Related Services Agreement



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Antonio Marinovic



Luis Olmedo



POSITIONING

The Marinovic y Cia. law firm was founded by Antonio Marinovic in 1987 and its initial activity was the defense of the Intellectual and Industrial Property through the implementation of domestic Anti-Piracy Campaigns for different industries. As a consequence of their clients' needs, both Chilean and foreign, it currently offers a wide variety of legal counseling services, achieving domestic and international recognition for the excellency and high quality of its services.

The firm's main focus is the Intellectual and Industrial Property field, specifically, the protection of trademarks and copyrights for the most important industries in the world through the implementation of efficient, long term domestic anti-piracy campaigns.

Likewise, in order to provide a wider coverage for the needs of its clients, the firm has specialized in the administration of tax matters associated to the development of economic activities, both from natural and legal persons, foreign and domestic. For that purpose, it has a highly qualified team to face the challenges brought by new legislations.



BUSINESS

- Anti-piracy
- Trademarks Prosecution
- Patents Prosecution
- Lawsuits



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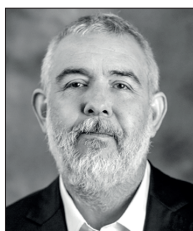
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Rodrigo Castillo



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POSITIONING

Táctica Abogados Consultores is a law and consultant firm highly specialized in administrative economic law, regulated markets, antitrust, dispute resolution, public affairs and crisis management.

Táctica's recognized and high level of specialization in legal-economic matters, as well as experience in crisis management and public affairs, allows us to offer advice that stands out in the market for reconciling strictly legal aspects with strategic advice, advocacy and stakeholder management.

Táctica has an important recognition in the regulated market sector, advising national and international clients in business development and public policy design in the main regulated industries such as energy, telecommunications and natural resources, including mining, among others.

Táctica's partners have participated in the design and implementation of some of the most recent regulatory changes in the country, advising private clients, governments and industry associations.

In addition to providing ongoing strategic and regulatory advice in this area, the firm is constantly involved in all types of negotiations and litigation before ordinary and special courts, such as the Chilean Antitrust court and Agency, as well as before the Comptroller General of the Republic and sectoral public agencies.



BUSINESS

- TMT
- Energy and Natural Resources
- Regulated Markets
- Infrastructure
- Antitrust
- Economic Administrative Law
- Dispute Resolution: Litigation and Arbitration
- Consumer Law
- Public Affairs
- Public Policy Design



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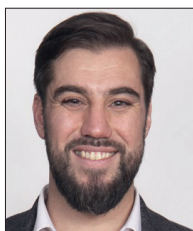
Carol Schmeisser



María José Morales



Juan Cristóbal Guzmán



Claudio Torres



POSITIONING

Villaseca stands as one of the leading intellectual property law firms in Chile. With a tradition of 109 years, Villaseca blends its rich experience with innovative approaches to provide comprehensive legal counsel to both national and international companies.

Our interdisciplinary team of lawyers and engineers deeply understands both intellectual property law and the underlying technology of many intangible assets. Also, our team of professionals believes in the value of these assets and their potential to contribute to the sustainable development of companies, entrepreneurs, and brands. This approach adds value to client's IP portfolio for their businesses by offering an innovative perspective for the sustainable development of the companies, entrepreneurs, and brands they represent.

Villaseca's legacy is a testament to its ability to adapt and thrive in a constantly evolving world, providing its clients with cutting-edge legal and strategic solutions.



BUSINESS

• Industrial & Intellectual Property:

- Trademarks and Domains
- Patents
- Copyrights
- Rights enforcement and litigation
- Innovation
- Plant Varieties
- Free Competition
- Corporate Practice
- Data Protection
- Regulatory Affairs

• Corporate:

- Constitution and modification of companies.
- Advice on trade, innovation financing, negotiations and contracts.
- Consumer Law.



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María Claudia Martínez



POSITIONING

INNOVATION, TECHNOLOGY & TELECOMS

In an era where data security is crucial, we have positioned ourselves as trusted advisors, helping clients navigate the evolving landscape of privacy laws. Our approach goes beyond the creation of legal documents; we actively engage in tailored training programs that empower our clients to understand and implement effective data protection strategies. This focus on education enables our clients to stay ahead of regulatory changes, safeguarding their interests in a rapidly changing environment.

Additionally, our expertise extends to addressing complex intellectual property challenges that arise in cross-border transactions. We craft innovative agreements that enable companies to secure the necessary intellectual property rights crucial for their growth and innovation. Our team also provides strategic counsel on e-commerce, with a strong emphasis on consumer protection, and is well-versed in emerging technologies such as blockchain and artificial intelligence. This comprehensive understanding allows us to offer nuanced legal solutions that meet the unique needs of our clients.

Recently, we have started to look into satellite law regulation, which offers new opportunities for us in Colombia. We are also getting involved with the growing field of Artificial Intelligence, where we see a rising need for support in areas like personal data management, software development, regulatory issues, and technology transfer. This focus will help us provide tailored solutions to meet the needs of our future clients.



BUSINESS

- Banking & Finance Law
- Capital Markets Law
- Compliance
- Competition Law & Consumer Protection
- Corporate Law
- Corporate Law and Corporate Governance
- Crisis Management
- Customs Law &
- Foreign Trade
- Data Protection
- Energy & Natural Resources
- Environmental & Sustainable Development Law
- Infrastructure & Transportation, Projects and Public Law
- Insurance & Torts
- Intellectual Property
- International Arbitration
- Labor & Immigration Law
- Litigation & Arbitration
- Mergers & Acquisitions (M&A)
- Oil & Gas
- Real Estate Law
- Restructuring & Insolvency
- Tax Law



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LAW FIRMS



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Valeria Jaramillo
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Santiago Lombana
Antitrust and Consumer
Protection Law Director



Juan Martínez
Head of Investment
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POSITIONING

THE FIRM: Founded in 2003, OlarteMoure is a highly specialized intellectual property, antitrust and unfair competition, and business law firm formed by recognized leaders in their fields and academic circles, that combine legal and technical expertise.

OlarteMoure strives to provide practical, proactive, and timely counsel that is based on comprehensive legal analysis and a thorough understanding of their clients' business environment, under a competitive pricing and cost structure, and all under a rewarding work environment that promotes and stimulates constant pro-fessional development and excellence in client service. OlarteMoure has consolidated a regional IP practice throughout the Latin American region. Through a tight-knit alliance of local firms with outstanding relationships with the local IP office and impressive enforcement litigation experience, OlarteMoure is able to provide an unparalleled regional prosecution and litigation service.

Persevering in this mission has allowed OlarteMoure to quickly claim and maintain top-tier status as an IP and competition law firm in Colombia. In addition, it has grown sustainably and disruptively in many areas. For example, there are just a few firms that are pursuing legal tech initiatives and expanding their market intelligence practice to reach many of local and regional innovation clients. More recently, OlarteMoure launched a venture capital initiative. OMGrow's mission is to transform the Deep Tech ecosystem in LATAM through the acceleration and seed investment of science-based ventures to solve real problems in the market. Last year, OlarteMoure made its first seed investment in a biotech venture and accelerated two additional Deep Tech ventures in order to facilitate their capital raising and go-to-market strategy.

An important percentage of the firm's client base is represented by Global 100 companies in the TMT and R&D pharmaceutical industries. Other important category includes local universities and R&D centres. Rounding off the representative clients are local Colombian and regional companies in the finance, industrial manufacturing, transportation, retail and consumer goods industries.

In addition to its Bogotá office, the firm has offices in Medellín, Barranquilla, Bucaramanga and Cali. Olarte-Moure also has a representative office in Tokyo, Japan.

LANGUAGES: Spanish, English, French.



BUSINESS

- Patents
- Trademarks
- Innovation Protection & Technology Transfer
- Copyright and Entertainment Law
- Anticounterfeiting and Antipiracy
- Health Regulatory Law
- Antitrust
- Unfair Competition
- Corporate & Transaction
- Publicity & Consumer Protection Law
- Data Privacy
- Compliance
- Plant Variety Protection
- Litigation and ADR
- Legal Design
- Translation



OFFICES

- Bogotá
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- Barranquilla
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José Luis Bazallo



**María de los Ángeles
Lombeyda**



Santiago Andrade

POSITIONING

We are a full-service law firm which delivers specialized services in highly competitive and state-regulated industries.

At AVL Abogados, we are committed to fostering the growth of our clients by delivering innovative, efficient, and ethically grounded legal solutions.

We embody technology. We bring proven experience. We deliver results.

We design legal strategies according to the different needs of our clients, with efficiency and innovation in each response.

We are known for our prompt responses and innovative legal strategies tailored to meet the diverse needs of our clients.

BUSINESS

- Commercial & Corporate (M&A) infrastructure
- Technology, fintech, innovation, e-commerce
- Data Protection
- Competition (Antitrust)
- Dispute Resolution
- Energy and natural resources
- Intellectual Property
- Environmental
- Labour
- Taxation
- International investments

SOCIAL MEDIA



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Daniel Castelo



Pedro Gómez de la Torre



POSITIONING

BUSTAMANTE FABARA, with over 125 multidisciplinary attorneys and a dedicated team of +190 professionals, offers extensive legal solutions both locally and internationally across 24 practice areas.

Innovation, Technology & Telecoms: The telecommunications team, comprised of 9 lawyers, continually updates its knowledge on regulatory aspects, privacy policies, and data protection to best serve its clients. Representing companies like DirecTV and Telefónica, the firm's lawyers ensure state relations are managed to develop projects safely and efficiently.

Data Protection: With 6 lawyers, the team has advised clients since before the Organic Law on Personal Data Protection, making it a pioneer in the field. Leading lawyers are members of the Ecuadorian Data Protection Association and other associations, actively participating in international congresses, keeping the firm informed about global privacy and data protection trends.

Intellectual Property: With 6 lawyers, the team has advised clients since before the Organic Law on Personal Data Protection, making it a pioneer in the field. Leading lawyers are members of the Ecuadorian Data Protection Association and other associations, actively participating in international congresses, keeping the firm informed about global privacy and data protection trends.

Life Sciences: The team, comprising three lawyers, two chemical engineers, and one biochemical engineer, has extensive experience in IP, drug pricing, marketing authorizations, health registrations, and regulations for human and animal drugs, agricultural products, and chemicals.



BUSINESS

- Patent
- Utility Models
- Industrial Designs
- Trademarks
- Commercial Slogans
- Trade Names
- Plant Breeding Rights
- Copyright
- New Technologies
- Anit-Counterfeiting
- Unfair Competition
- Electronic Commerce
- Digitalization of Content
- License Agreements
- Franchise
- Technology Transfer
- Operating Permits
- Health Registrations



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POSITIONING

CorralRosales is a full-service law firm in Ecuador with 50 years' experience advising national and international clients in a broad range of matters.

Intellectual Property

In IP, we advise local firms and multinationals of all sizes, providing comprehensive portfolio management, strategies, and solutions to all of their IP challenges in Ecuador and throughout Latin America, being the number one filer of both patents and trademarks in Ecuador.

We have a significant litigation pedigree, handling some of the most contested matters affecting IP law in Ecuador in recent times, with a proven track record of successful outcomes.

We are considered an industry leader in the area of anti-counterfeiting, with a proactive approach to working with the relevant authorities seeking out counterfeits, conducting raids, and seizing goods. Our dedicated infringements and anti-counterfeiting team will litigate when necessary, obtaining criminal sentences where appropriate.

CorralRosales has the only full-time, full-service, in-house patent department in Ecuador, with a team of lawyers, engineers and technicians working on patent prosecution, enforcement and litigation.

Innovation, Technology & Telecoms

Our Innovation, Technology & Telecoms practice focuses on helping companies protect and leverage their technological advancements. We specialize in software protection, licensing agreements, cybersecurity, and e-commerce regulations, ensuring that businesses comply with local and international standards while fostering digital transformation. Our team has extensive experience advising startups on the agreements and contracts necessary to implement new artificial intelligence and algorithms solutions. This includes the development of SaaS and PaaS agreements, which are not regulated under any legislation.

We have vast experience in advising large telecommunications companies and advising on the obtention of licenses before the different administrative entities, the representation in administrative procedures, relationship and regulatory management and the negotiation of contracts.

Data Protection

CorralRosales is at the forefront of this fledgling legal area for Ecuador. We have advised and continue to train national and international companies on the effects of implementing national and international data protection legislation. Our team advised clients in data breaches situations, the compliance of current regulations, prevention of risks, right to oblivion and ARCO rights, international transfer of personal data, audits of regulatory compliance, design, and implementation of privacy and security policies. CorralRosales has partnered with different compliance tools to provide our clients with risk analysis and data impact assessment.

Regulatory

We have the largest most comprehensive regulatory practice in Ecuador. We advise clients not only on legal matters but on technical aspects as well. With a team of full-time in-house technicians, we are able to deftly navigate through the complex bureaucracy necessary to actually operate, advertise, market and sell in Ecuador. Our regulatory team also works closely with our IP department, making sure that all requirements for companies to get their goods and services to market are met with agility. CorralRosales also represents clients in administrative procedures, relationship and regulatory management, and contract negotiation.



BUSINESS

- Intellectual Property
- Copyright
- Anti-counterfeiting
- Regulatory
- Software
- Ecommerce, Blockchain and Digital Assets
- Cybersecurity
- Technology
- Fintech
- Licensing and Franchising
- Media
- Telecom
- Data Privacy and Protection



OFFICES

- Quito
- Guayaquil



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LAW FIRMS



Country
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Ricardo Peñaherrera



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POSITIONING

In a world where the processing of personal data has become a customary practice for the advancement and operation of businesses and professional endeavors, Lexvalor acknowledges the utmost importance of handling personal data within the specific legal and regulatory framework. Hence, the multidisciplinary team at Lexvalor stays up to date on best practices as well as legal and technical advancements in the field of regulation and protection of personal data.

Undeniably, the regulation of personal data processing encompasses both legal and technical components. In this context, Lexvalor's services encompass the legal aspects pertaining to regulatory provisions, administrative investigation, and sanction procedures, as well as subsequent judicial proceedings related to administrative decisions. Moreover, these services are complemented by technical considerations embedded within risk assessments and the formulation of security measures that are tailored to the unique circumstances and operational requirements of each organization.

Our services in this field of law include:

- Diagnostic and implementation audits, both legal and technical, for compliance with the provisions of data protection law.
- Reviewing and drafting contracts and legal documents related to the protection and processing of personal data.
- Counsel support in fulfilling obligations before the regulatory authority.
- Representation in administrative investigation and sanction processes, as well as subsequent judicial proceedings regarding administrative decisions by the regulatory authority.
- Ongoing consultancy and support services in the field of personal data protection.



BUSINESS

- Data Protection



OFFICES

- Quito
- Guayaquil



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LAW FIRMS



Country
ECUADOR



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Gonzalo Luzuriaga



José Martín Rivera



María Paula Salgado



POSITIONING

Luzuriaga & Castro Abogados is a pioneering law firm in the defense of intellectual property (IP) in Ecuador. Since its foundation, the firm has led significant initiatives in the protection and enforcement of IP rights, achieving milestones such as the first criminal action for IP infringement, the first border action, the first ruling against an IP infringer, and the first destruction of illegal goods in the country.

In 2024, the firm strengthened its leadership in the fight against counterfeiting and piracy by coordinating large-scale operations with government authorities and global brands. Among its most recent achievements are the seizure of \$8 million in counterfeit goods at the Port of Guayaquil, preventing their entry into the Ecuadorian market; the destruction of 135,000+ counterfeit printer ink bottles, valued at \$1.5 million, ensuring compliance with environmental regulations; and securing well-known trademark status for a leading sportswear company, reinforcing its market exclusivity and providing stronger legal grounds to prevent future infringements.

With extensive experience in strategic litigation, the firm develops tailored legal strategies based on local, Andean, and international regulations. Its close collaboration with state institutions, which it trains on a permanent basis, enhances its effectiveness in combating counterfeiting.

Luzuriaga & Castro Abogados consists of highly specialized professionals trained within the firm, ensuring continuity and innovation in its legal approach. The firm's ability to adapt to market changes and evolving regulations enables it to provide effective, customized solutions for each client.

Additionally, the firm has positioned itself as a key player in IP enforcement, leveraging strategic alliances with government agencies and customs authorities, artificial intelligence and data analytics for detecting online infringements, and cross-border enforcement actions to combat illicit trade.



BUSINESS

- Intellectual Property Law
- Competition
- Data Protection
- Copyright
- Trademark
- Industrial Design
- Patents



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Pedro Córdova



María José Peñaherrera



Daniel Robalino



POSITIONING

Robalino has a successful team of lawyers, engineers, biochemists and others, who provide creative solutions to issues arising from the different departments of IP, Telecommunications and New Technologies, as well as Data Protection.

Intellectual Property

The Intellectual Property area of ROBALINO provides consulting services to local and international companies in different industries.

We advise on issues regarding the protection of intangible assets, which are critical to the success of our clients. Our highly experienced professionals specialize in defending and monitoring the assets, to be able to safeguard them from attempts to copy or infringe. Likewise, our team has advised several companies on their creations and inventions, providing them with legal defence in situations that merit it. We have an experienced anti-piracy team that has been widely recognized for the results it has achieved.

ROBALINO has provided consulting services on obtaining and maintaining sanitary registrations and notifications, operating permits, processes for certifying good manufacturing practices, inspections carried out by regulatory authorities, sanction proceedings, and the use of cannabis, among other services.

Telecommunications and New Technologies

Robalino's Telecommunications and New Technologies industry, has a multidisciplinary team that works on cases from all different aspects and areas of the firm. We manage some of the most iconic technological clients in this industry located in Ecuador. We work closely with the Intellectual Property, Corporate, Public Law and Dispute resolution departments.

Data Protection

ROBALINO is a pioneer in the defence and protection of personal data in Ecuador, providing consulting services to large multinationals for their businesses in the country.

We have performed several Data Protection audits for companies that have requested this service to fulfill international laws and guidelines.



BUSINESS

- Personal Data Protection
- Life Sciences
- IP Litigation
- Trademarks
- Copyright



OFFICES

- Quito
- Guayaquil
- Cuenca
- Manta
- Machala



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Clément Jaffray



Frédéric Portal



Céleste Dufournier



Chloé Nicolas



POSITIONING

As one of the largest IP firms in Europe, BARDEHLE PAGENBERG offers full service in all fields of Intellectual Property, including all procedures before the patent and trademark offices as well as litigation before the relevant courts.

Teams of attorneys-at-law and patent attorneys provide services tailored to the clients' particular needs and to the specifics of the matters. Upon the firm's creation in 1977, its founders innovated in launching the concept of interprofessional firm in Germany, that is to say uniting the competences of attorneys-at-law and of patent attorneys within the same firm.

The professionals of BARDEHLE PAGENBERG have many years' experience in safeguarding and enforcing inventions in many fields, ranging from consumer products such as sports products and cosmetics, to sophisticated medical treatments and high-tech industrial methods.

BARDEHLE PAGENBERG combines the professional expert knowledge of attorneys-at-law, patent engineers, trademark-specialized attorneys, technical advisors and qualified legal counsel.

BARDEHLE PAGENBERG has longstanding relationships with many top-level patent attorney firms in the United States as well as in emerging markets in Asia such as China.



BUSINESS

- Patent Litigation
- Patent Prosecution
- Trademarks
- Designs
- Copyright
- Domain Names
- IT Law
- Employee Inventions
- Unfair Competition Law
- Licensing
- Competition/Antitrust



OFFICES

- Paris
- Munich
- Düsseldorf
- Barcelona
- Hamburg



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Constantin Pavleas



George Papadopoulos



Aretina Paschaloudi



Calliope Sudborough



POSITIONING

Pavleas Avocats advises its clients in the information technology sector and, more generally on innovation, intellectual property (IP) strategy, the development and exploitation of intangible assets, personal and non-personal data protection, and compliance with European digital and data regulations (notably the Digital Services Act, Digital Market Act, Digital Governance Act, Data Act, Cyber Resilience Act, and GDPR).

The firm also assists its clients in contract negotiations as well as the IP and technology aspects of mergers and acquisitions. The firm aims to make pragmatic and creative proposals to facilitate the conclusion of contracts while protecting the interests of its clients.

The firm combines legal expertise in the semiconductor, software, and artificial intelligence sectors. Thus, the team assists software companies, companies in the semiconductor industry (fabless CPU or GPU companies, providers of silicon engineering services, IP and design tool licensors), platform operators and other companies in the digital economy, in fields such as large language models of AI, information systems security, autonomous cars, digital health, agricultural data and education.

The firm is involved in the negotiation of complex contracts, including contracts for the development and manufacture of integrated circuits, technology transfer agreements, IP rights assignment contracts, R&D agreements, SaaS contracts, collaborative contracts with public funding, outsourcing or facilities management contracts, patent pool agreements, patent valorization programs and strategic alliances.

Pavleas Avocats assists its clients in defining a data strategy that not only accounts for regulatory compliance but also aligns with its clients' business objectives. The firm also provides training and speaks at conferences in France and abroad.

Constantin and his team regularly act as IP advisors in mergers and acquisition transactions in the technology sector.



BUSINESS

- Digital and innovation contracts (software, integrated circuits, cloud solutions, platforms)
- Governance and protection of personal and non-personal data
- Mergers & Acquisitions (IP/IT aspects)
- Platform liability and compliance of platforms with new European regulations
- Industrial and intellectual property
- Artificial intelligence law
- Cybersecurity



CONTACTS

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Lucile Boyer
Associate



Lorena Raulot
Associate



Margot Naquet
Associate



POSITIONING

Created in 2012, ebl lexington is a multidisciplinary firm which is now comprised of around 20 lawyers, including 6 partners. The firm stands out through its responsiveness, rigor, creativity and international openness. It is, in that perspective, member of ebl network (European Business Lawyers), founded by 6 independent firms spread across Europe, responding to the same quality standards and allowing clients to benefit from an integrated service. Our firm is also present in the rest of the world through the Warwick Legal Network, bringing together more than 500 lawyers.

Intellectual Property and Information technologies

ebl lexington operates in all areas of intellectual property law, including advisory and litigation, including administrative and judicial (civil and criminal), mediation and arbitration proceedings. Its teams support French and international companies in their issues related to the protection, defense and enhancement of their intellectual property rights.

Strategic partner of companies - particularly in the luxury, fashion and textile, new technologies and media sectors - the IP / IT department offers innovative solutions, always in an operational perspective, suitable to the economic reality of the business world.

The firm has developed particularly recognized expertise in counterfeiting litigation (patents, trademarks and copyright), especially due to the technical expertise of its lawyers on procedural aspects. The firm is therefore a member of the Experts Committee of UNIFAB (an association dedicated to the promotion and defense of intellectual property rights, comprising more than 200 member companies and the largest professional federations).

The IP / IT department also assists its clients in the development of their technological projects and their innovation strategy. Attached to the success of companies in a constantly changing world, the lawyers of the IP / IT department are regularly involved in transversal areas relating to new technologies, processing of personal data, etc.



BUSINESS

Litigation and anti-counterfeiting

- Anti-counterfeiting judicial actions both in France and abroad, Customs applications
- IT litigations
- Press law litigations (defamation, insults, e-reputation, image rights, etc.)
- Unfair competition and passing-off litigations

IP strategy consulting and IP rights valuation

- Audit and valuation of IP rights – patents, trademarks, copyrights, designs, neighboring rights (producers' rights, performers' rights, etc.)
- Drafting and negotiating IP rights related contracts
- IP rights portfolios management
- International network



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Samara Moussa



Manon Surel



Ibrahima Gaye



POSITIONING

Our team in Paris assists clients in developing, exploiting and defending their intellectual property rights. We have extensive experience in managing and resolving patent and trademark disputes in a multi-jurisdictional context, notably at the Unified Patent Court. We have developed recognised expertise in litigation involving competition law and intellectual property issues, particularly in the area of standards-essential patents.

The team also handles matters related to technology, data protection, telecommunications, artificial intelligence and cybersecurity and covers the full spectrum of regulatory, commercial and contractual matters to meet the needs of clients in all sectors.

We assist clients on all IP, technology and data protection issues in the context of mergers and acquisitions as well as complex restructurings. The team is highly recommended for its combined approach to these issues which allows us to provide advice and information on the latest issues, regardless of the sector involved.

The overall structure of the firm is particularly well-suited to handling complex cross-border cases. We work closely with the firm's other departments and offices around the world and are ideally positioned to advise our clients on key commercial, compliance and litigation issues affecting their business operations anywhere in the world.



OFFICES

- Abu Dhabi
- Amsterdam
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- Brussels
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- Hamburg
- Hong Kong
- Lisbon
- London
- Luxembourg
- Madrid
- Milan
- Munich
- New York
- Paris
- Riyadh
- Rome
- Sao Paulo
- Seoul
- Shanghai
- Singapore
- Stockholm
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BUSINESS

Areas

- Patents and know-how
- Trademarks and designs
- Copyright
- Trade secrets
- Unfair competition and parasitism
- Domain names
- Software
- Data privacy
- IT and new technologies
- Telecommunications and cybersecurity
- Artificial Intelligence
- Personal Data

Expertise

- National and cross-border litigation, including at the Unified Patent Court (UPC)
- Infringement and unfair competition
- Revocation
- Infringement Seizure
- Preliminary Injunction
- IP Rights Ownership
- Claims
- Negotiation and drafting of IP contracts
- Employee creations and inventions
- Due Diligence
- Personal Data protection
- Cybersecurity
- IT and outsourcing contracts
- Telecom Contracts-Infrastructure Sharing



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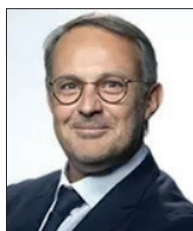
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POSITIONING

PLASSERAUD IP AVOCATS: The Alliance Committed to Excellence, from Technology to Luxury.

PLASSERAUD IP AVOCATS is a leading law firm specializing in intellectual property law. Born from the merger of Plasseraud Avocats—experts in industrial property in high-tech sectors such as aerospace and pharmaceuticals—and Candé-Blanchard-Ducamp—litigation specialists in luxury and fashion—the new firm offers an innovative, tailor-made approach to managing legal risks related to intellectual property.

An Exceptional Team, Unique Expertise

With 5 partners renowned in France and internationally for their **high-level expertise**, and 5 associates, our team of intellectual property specialists provides **comprehensive coverage** of the technical, legal, and economic challenges linked to patents, trademarks, designs, software, copyrights, unfair competition, domain names, and more. They offer a proactive and personalized defense of intangible assets, combining strategy and expertise with a focus on efficiency.

Deeply committed to serving industrial clients since its inception, Plasseraud Avocats has developed cutting-edge technical expertise in patent law, particularly in managing complex litigation. For over 20 years, Candé-Blanchard-Ducamp has been advising some of the world's most prestigious fashion and haute couture brands—demanding sectors where image and the protection of creations are paramount. This unique alliance in France enables clients from both sectors to benefit from the same high standards of quality.

An Extensive Network of Expertise and a Global Vision

As a member of the **PLASSERAUD IP group**, a leader in industrial property consultancy, **PLASSERAUD IP AVOCATS** enjoys access to a wide-ranging, multidisciplinary network. This enables the development of synergies to provide businesses with global, customized solutions at every stage of the innovation and creation value chain—from idea to market, from protection to enforcement, including litigation and counterfeiting cases.

An Integrated Defense of Intangible Assets

PLASSERAUD IP AVOCATS stands out for its ability to provide **comprehensive protection** of intangible assets. Through a full range of legal procedures—including **counterfeiting, unfair competition, seizure of counterfeit goods, injunctions**, emergency measures, mediation, arbitration, and customs actions—our lawyers represent clients before French civil and criminal courts, European courts (Court of Justice of the European Union, General Court), and in proceedings before the **INPI, EUIPO, and the Unified Patent Court (UPC)**, across all sectors: **cosmetics, luxury, agri-food, aerospace, defense, healthcare, life sciences, telecommunications**.

A Global Network of Trusted Partners

Thanks to a network of **specialized correspondents and top-tier international partners**, **PLASSERAUD IP AVOCATS** offers its clients global coverage. These partners are carefully selected for their recognized expertise and ability to act swiftly and effectively across jurisdictions, ensuring optimal support and protection on an international scale.



BUSINESS

- Patents
- Trademarks
- Designs and Models
- Copyright
- Trade Secrets
- Unfair Competition and Free Riding
- Internet, Domain Names
- Litigation, Contracts, Legal Advisory



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**Dr. Dirk Schüßler-
Langeheine**



POSITIONING

HOFFMANN EITLE is one of the largest intellectual property law firms in Europe with a market-leading, strong presence of 100+ highly qualified, specialized and experienced patent attorneys and attorneys at law working across all technical fields.

We were one of the first to create a one-stop IP boutique providing outstanding quality services in all areas of intellectual property. With this wealth of human capital and a unique, tailor-made IT platform, we take professional care of our clients' IP. No other European firm is entrusted with more EPO opposition cases.

HOFFMANN EITLE's forceful team of passionate litigators has profound experience in patent disputes in all relevant industries, including pharma and other life sciences, medical devices, telecommunication, automotive etc. A further strength is our vast expertise in international coordination of multijurisdictional disputes, advising our clients regarding their overall European litigation strategy.

With offices in Munich, London, Dusseldorf, Hamburg, Milan, Madrid, Barcelona, and Amsterdam, we are taking the truly European approach, and our attorneys from Japan, the US, China and Korea add a broader international perspective. In Japan, we are well known for being able to advise our clients in Japanese. We do, of course, also have a strong francophone team."



BUSINESS

- Patents
- Utility Models
- Trademarks
- Designs
- Copyright Law
- IP Contracts & Licenses
- Unfair Competition Law
- IP Due Diligence
- IP Litigation & Nullity Proceedings



OFFICES

- Munich
- London
- Düsseldorf
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- Barcelona



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Peter Kather



Christof Augenstein



Miriam Kiefer



Christopher Weber



Sören Dahm



POSITIONING

The firm

KATHER AUGENSTEIN is a specialist litigation and contentious IP team consisting of five partners and eight associates and is set for further growth. In order to be best equipped for the start of the Unified Patent Court (UPC), Kather Augenstein is dedicated to this topic for many years and have actively prepared to protect and enforce the clients legal interests also in this new legal system. In terms of size and structure, Kather Augenstein is unique in that its team of 13 IP lawyers is larger than many other teams of international law firms in Germany. All lawyers bring experience either from a boutique or from large law firms and have many years of know-how in IP litigation in the field of patent law. In this way, the best of both worlds of a boutique firm and large international law firms is combined. Its nimble size means that the boutique firm is very flexible and able to quickly adapt to clients' needs. At the same time, it can form large, powerful and tailor-made teams to tackle any litigation case. Its international network with likeminded firms gives it an international footprint. KATHER AUGENSTEIN gives full attention to each one of its clients. This has allowed the firm to attract some of the largest companies in the world as clients.

Areas of practice

- Representing Ericsson in a global dispute with Apple regarding the conclusion of a license agreement – including for standard-essential patents.
- Representing Centripetal Networks Inc. in multinational patent infringement proceedings in the field of network components against Cisco, Palo Alto Networks and Keysight.
- Representing RHEFOR against Hilti in a series of vindication proceedings regarding a new drive technology for battery-powered nail setting tools.
- Representing a client in a world-wide patent infringement dispute regarding cochlear implants.



BUSINESS

- Patents and utility models
- Trademarks & Designs
- Unfair competition
- Litigation-PR



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Samuel Giles



POSITIONING

Meissner Bolte is a fully integrated IP law firm specialising in legal services in all areas of intellectual property. Filing more than 2,000 patent applications each year, and as one of Europe's leading representatives for trademarks and designs at EUIPO, Meissner Bolte is one of the largest specialized IP firms in Germany. Boasting eleven offices throughout Germany and one office in the UK, our professionals combine close contact to clients with short lead times. Meissner Bolte strengthened its presence in the IP market by welcoming new partners in the Chemical field to make Meissner Bolte one of the largest Chemical IP firms in Germany. In addition to growing the chemical team, Meissner Bolte further extended its reach with the opening of a new office in Ludwigshafen, a renowned hot-spot for Chemical industry in Europe.

With more than 60 patent attorneys, 20 trade mark and design specialist attorneys and a total of over 300 employees, Meissner Bolte handles patent, trade mark and design portfolios of all sizes. Small and medium-sized companies number amongst our long-standing clients, alongside multinational corporations.

Patent

Our experts in patent prosecution cover all technical fields from electro-mechanical, through computing and AI to (bio)chemistry and pharmaceuticals. The right team of experts is always available to provide tailored services for each of our clients. Meissner Bolte's UK office, headed by Dr Andrew Parker, LL.M. and Samuel Giles, both Chartered UK and European Patent Attorneys, is rapidly expanding and is actively supporting our UK and International clients in this important jurisdiction.

Our 15-person strong Patent Litigation team of attorneys at law, headed by Andreas Kabisch, works in close cooperation with our patent attorneys to resolve all patent disputes, making use of the full know-how and technical expertise available. Our attorneys are currently handling over 60 cases before all major German patent courts and the UPC, with our clients benefitting from detailed knowledge of both the proceedings and judges at these courts. We further have an in-depth knowledge of German inspection proceedings, having successfully concluded more than 40 cases to date. Well-known members support Meissner Bolte in patent litigation proceedings:

- Rainer Engels, presiding judge Federal Patents Court retired
- Dr Michael Nieder, a very experienced IP litigator
- Dr Hans-Peter Felgenhauer, Member of the Technical Board of Appeal, EPO, retired

Trade Mark

A highly specialized team of trade mark attorneys support our head of trade marks and designs Oliver Nilgen, and provide comprehensive filing advice and enforcement strategies on all trade mark and design law issues in Germany and the EU. Our UK trade mark attorneys: Silvana Milnes and Alexander Pickles, complete Meissner Bolte's "European Team", covering all trade mark matters for the UK and complementing our German team.



BUSINESS

- Patents
- TradeMarks
- Designs
- Prosecution
- Litigation



OFFICES

Throughout Germany and in the UK

- Augsburg
- Bremen
- Dusseldorf
- Gera
- Hamburg
- Hanover
- Hebden Bridge (GB)
- Ludwigshafen
- Munich
- Nuremberg
- Osnabruck
- Schorndorf (B. Stuttgart)



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Felix Meurer



POSITIONING

orka Partnerschaft mbB is an independent full-service law firm with offices in Düsseldorf and Berlin. Corporations from Germany and abroad mandate us as strategic legal advisors, as well as creative contract drafters, transaction lawyers, conflict resolvers, arbitrators and legal house keepers. Founded a quarter of a century ago as a small office in Düsseldorf, we are now an established address for commercial law matters. We have retained the spirit of a dynamically growing unit over time. As a start-up at heart, we are experienced in operating and unerring we have attracted clients and highly qualified lawyers to come and join us.

orka provides comprehensive advice on the drafting and negotiation of all types of IT and IP contracts, accompanies its clients on specific contractual, licensing and R&D issues, IT tenders and outsourcing projects. orka is the first port of call for all legal questions relating to the use of artificial intelligence. The orka IP/IT team represents its clients before courts and authorities in all IP, IT and competition law matters and assists them in filing, maintaining and defending intellectual property rights. orka is very experienced in all these topics in national and international matters.

Counselling with regard to the EU General Data Protection Regulation (e.g. internal organization of data protection, data management, obligations to record); drafting and review of data protection guidelines; employee data protection; drafting of contracts in compliance with data protection regulations (e.g. for order processing, cloud computing, functional transfer); data transfers abroad; rights of data subjects (in particular correction and deletion concepts); data protection impact assessment; technical and organisational measures, privacy by design and privacy by default.



BUSINESS

- AI law
- Antitrust Law
- Arbitration
- Commercial Law
- Construction and Real Estate Law
- Corporate / M&A
- Criminal Compliance
- Data Protection, IT, Outsourcing
- Employment Law
- Insolvency and Restructuring
- Intellectual Property Law, Copyright Law, Competition Law
- Litigation
- Notary
- Public Law and Public Procurement Law
- Regulatory Law



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POSITIONING

Preu Bohlig is an authority on IP rights for more than 65 years. Today, we are one of Germany's most renowned boutique law firms in IP and in pharmaceutical law. You will find our offices in three major cities of Germany (Munich, Düsseldorf and Berlin).

With our team of approximately 30 highly specialised lawyers, we take care of your needs. Your commercial success is the focus of our attention. We strive to understand your case and your business. We create solutions on which you can rely.

Areas of practice

Intellectual Property and Life Science are our core competencies. We represent clients in all areas of IP, from patents to trademarks, to designs and further on to competition law and trade secrets. We advise in IT, data protection and media law. Our life science experts have an extraordinary standing in advising on regulatory issues for pharmaceuticals, medical devices, cosmetics and food supplements. We also advise in product launches, product design and product advertising.

We team up with your inhouse and external patent attorneys, we closely cooperate with your technical experts and we collaborate with highly ranked IP law firms all over the world – all for the best outcome of your case.

As a track record, we at Preu Bohlig

- Represent one of the world's largest telecommunication companies in a huge number of patent litigation and validity cases;
- Regularly advise originators and generic companies in regulatory affairs and patent matters;
- Represent a number of renowned luxury brands in trademark cases and sales affairs;
- Act for many automotive companies in patent and trade secret matters;
- Advise celebrities and politicians in media and press matters.



BUSINESS

- Patents and Utility Models
- Trademarks and Designs
- Media and Press Law
- Pharmaceutical Law
- Medical Device Law
- Competition Law
- Cosmetics Law
- Copyright
- Employees' Inventions Act
- Information Technology and E-Business



OFFICES

GERMANY

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POSITIONING

ADVANT is a distinctly European law firm association.

We have deep local foundations and an international vision. We are uniquely positioned to help you navigate the complex and nuanced legal and commercial landscape of Europe.

We serve our clients both in Europe and across borders and continents. We deliver them the highest quality advice and results – efficiently and cost-effectively through dedication, collaboration, and technical excellence. We speak the language of Europe with established relationships and a shared perspective.

Intellectual Property Law

ADVANT d's IP practice is **well-known and appreciated in the Italian market for its notable trademark and copyright knowledge and expertise**, as it is certified by the outstanding track record involving some of the most relevant and iconic multinational companies in the world. Our lawyers represent leading companies operating in different sectors in a **wide array of IP matters, with a special focus for the entertainment, luxury and fashion industries**. Our team offers an integrated legal assistance, both in-court and out-court, in the management, transfer and protection of the intangible assets of companies including **copyrights, trademarks, patents, geographical indications, industrial designs, domain names and softwares**.

We believe there are three main key factors for our leading position in the Italian market:

- Well-established long-term relationships with major operators, public bodies and authorities and stake-holders in the most copyright-impacted industry sectors such as music, entertainment and film industry;
- ADVANT Nctm supports its clients' top managers and general counsels in a 360-degree assistance, not only from a legal standpoint. We advise our clients also on several business-related topics, always taking in consideration their ultimate goals and commercial strategies;
- Solid and transversal legal expertise throughout the whole spectrum of IP law realms, along with critical negotiation and litigation skills.

Privacy and IT Compliance

ADVANT Nctm team focusing on Privacy and Data Protection matters consists of 12 professionals that support clients in a) anti-bribery and anti-corruption, b) administrative liability of corporate entities, c) Privacy and data protection, d) HSE matters, e) Market abuse, f) Anti-money laundering, g) Human rights, h) training sessions, i) IT and cybersecurity, l) Web reputation and l) E-commerce and E&M – Payment. In addition, our lawyers also provide Cybersecurity services such as assessing compliance with relevant regulations (e.g., NIS Directive, NIS2 Directive, European Electronic Communications Code, National Cybersecurity Perimeter, DORA Regulation) and assisting in the management and notification of significant incidents to competent authorities (National Cybersecurity Agency, CSIRT, etc.). Please also note that members of the Firm have also been part of the commission formed by Confindustria to draft the guidelines (guidelines for setting up organisation, management and control models under Legislative Decree No. 231/2001 of Confindustria) that, under Article 6 of that Decree, comprise the code of conduct on the basis of which industrial companies may adopt the organisation, management and control models.



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POSITIONING

Lawyers or Legal Nerd?

We often wondered which soul prevails, then we realized that passion for both law and technology, is the strongest link between the people working in E-Lex.

We are legal professionals. We have always questioned the scenarios that the evolution of technologies and tech tools reveal.

We are also young people who grew up together with the digital revolution. We master and read in the echo they have on people and companies' life, on their rights, on their businesses, on their development opportunities.

E-Lex Law Firm collects and selects legal souls passionate about technology and passionate about law.

Our customers resemble us, from the giants of the web to innovative small and medium-sized companies, to the most visionary start-ups: they all are people animated by the spirit of sustainable technological growth.

Facts and Figures

5 partners, among the most reputed digital lawyers in the country; about 30 lawyers and collaborators of the brightest minds; 13 years of teamwork and relevant experiences of which we are proud.

BUSINESS

- Data Protection
- Digital administration
- Artificial Intelligence
- Start-ups and SMEs
- Intellectual property and competition law
- Public contracts
- Cyber security and cybercrime
- Transparency and prevention of corruption
- Social media
- Emerging technologies and cryptocurrencies
- Venture Capital
- Public employment and public responsibility
- Consumer law

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Cesare Galli



POSITIONING

Placed by all the international Directories at the top of the Italian legal profession, the law firm IP Law Galli was established in 2004 and it is still led by Atty. Professor Cesare Galli, Chair of Industrial Property Law in the Department of Law of the University of Parma, who has been dealing since 1986 with important litigation in Europe regarding all branches of IP Law, often tackling cross-border problems too. In 1999 Professor Galli obtained the first Italian final ruling on biotech patents. In 2004 the firm secured the first Italian ruling on computer-implemented invention patents, and between 2005 and 2024 obtained key decisions on the protection of pharmaceutical patents, designs, renowned trademarks and selective distribution agreements infringements in relation to which some of the highest assessment of damages ever made in Italy were issued.

He is often asked to review and manage the most sensitive IP aspects of M&A transactions, developing creative solutions for the most problematic aspects thereof and delimitation of the respective rights of the parties. He provides legal advice not only to rights holders, but also to civil society organisations dealing with IP rights management and enforcement, like INDICAM (as a permanent guest of the Executive Board), Confindustria (as a member of its IP Board of Experts), LES (Licensing Executives Society), AmCham (as a member of the Life Science Working Group) and Bruno Leoni Institute (as Senior Fellow). As Co-Editor of *Il diritto industriale* (the most important Italian IP Law Review, which comments and analyses enforcement-related case-law) he collects and analyses enforcement-related case-law to monitor trends and identify new developments in intellectual property rights infringements and management strategies

IP Law Galli was established as a law office “of excellence” highly specialised in the IP sector and characterised by the keen distinguishing mark of the founder, Atty. Professor Cesare Galli, and by a market-oriented approach that aims to enhance the procedural instruments in order to reach positive results as quickly as possible. The Law Firm firmly preserves this attitude without neglecting the importance of highly professional and knowledgeable lawyers who team up with the leader with shared goals and methods and proceed in a mainly international context, but at the same time demonstrate a deep rootedness in the most significant areas of the Italian economic life.



BUSINESS

- Patents
- Trademarks
- Design
- Domain names
- PDOs and PGIs
- Unfair Competition
- Copyright
- Trade secrets
- Online counterfeiting
- Advertising & Marketing
- Life Sciences
- New Plant Variety
- Antitrust Law
- Contracts
- Commercial Law



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Simona Lavagnini



Tankred Thiem



POSITIONING

Founded in 2003 LGV Avvocati has established itself as a leading Italian law firm in all fields of IP (patent, copyright, trademark, know-how, design, competition), IT, privacy & cybersecurity, advertising and business law and as specialists of new technologies, including AI driven applications. Its wide-spread client base is both foreign and Italian. LGV values a dynamic and international professional team environment and has a broad experience in dealing with transborder issues, involving in particular Europe, USA and Asian countries, offering a department dealing with Germany and other German-speaking countries. LGV advises clients in relation to acquisition, promotion, circulation of IP assets, ranging from the creation and filing of trademarks and designs to the development of brand-building and enforcement strategies, as well as support in drafting and negotiating all kinds of contracts for IP assets. LGV also assists clients in lobbying activities, compliance consultancy and IP-protection during trade shows, also abroad. In litigation LGV offers an unrivalled competence, acquired over the years in relation to enforcement programs concerning both national and international profiles. LGV aims at accompanying companies in increasing their awareness of their own value, an approach that is condensed in the slogan:

Lawyers Generating Value



BUSINESS

- Patents
- Copyright
- Trademarks
- Design
- Media & Entertainment
- IT, internet & E-commerce
- Privacy & Cybersecurity
- Corporate & Business
- Advertising
- Competition & Antitrust
- Compliance
- Litigation & Arbitration

Client testimonials :

“We appreciate that they are always available, even in emergencies, ready to analyse issues with us and find the best way to handle them, achieving the planned objectives and keeping to the budget.”

“What LGV are good at doing is speaking the same language as the IT engineers. They are able to interpret the IT side. This is hard to find in other lawyers. They have done a very good job understanding the needs of our IT team.”

“Simona Lavagnini is an exceptional professional, always available and ready to support us for any eventuality. Over years of consultancy, an excellent relationship has been established with the lawyer.”

“Luigi Goglia and Tankred Thiem are very competent and reliable partners in patent litigation matters. Their input in working out complex strategies is always helpful and to the point.”

“They are a great team with smart people, and we value having a German native speaker.”

“It is a boutique that – precisely because of its characteristics and dimensions – is able to devote particular attention to the customer. Professionals are always prepared on the needs of the company that they follow step by step and of which they know the business and dynamics.”



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Domenico Colella



Marco Consonni



Matteo Orsingher



Fabrizio Sanna



POSITIONING

Orsingher Ortu – Avvocati Associati provides specialized legal assistance in intellectual property, media, and technology matters to both domestic and international clients. With a strong focus on innovation-driven sectors, our client portfolio includes companies from industries such as technology, e-commerce, software, IT and cloud computing services, pharmaceuticals & healthcare, automotive, telecommunications, and gaming. We also work extensively with luxury & fashion brands, TV and film production companies, advertising agencies, and more.

We specialize in helping clients safeguard their innovations and ensure they are strategically positioned for growth and competitive advantage. Our value-added services span three core areas:

Advisory

We assist clients in developing robust strategies to protect their technological innovations, patents, and competitive positioning tools. Our advisory services cover the full spectrum of intellectual property law, including the protection of proprietary technology, inventions, and software. We also guide clients on compliance with complex regulations in areas such as e-commerce, data protection, and privacy. With extensive experience in the tech sector, we support companies in maintaining and evolving their technological edge in an increasingly competitive market.

Patent and Technology Transfer Advisory

We offer specialized advice on patent protection and licensing strategies, helping clients navigate the intricacies of patent law. Our team drafts and negotiates patent acquisition, licensing, and syndication agreements, ensuring that clients maximize the value of their patents. We also support the transfer and

commercialization of both patented and non-patented technology through customized contracts, including agreements for technology licensing, co-production, outsourcing, and IT service supply. Our expertise in technology law ensures that your intellectual property is well protected and strategically leveraged in today's fast-paced innovation-driven economy.

Litigation and Enforcement

We manage litigation and arbitration in cases of patent infringement, unfair competition, and counterfeiting, with a particular focus on technology-related disputes. Our team is highly experienced in handling high-stakes cases involving the protection of proprietary technology, patents, and software. We also assist in enforcing anti-piracy measures (both online and offline) and work proactively on cybersecurity issues, ensuring that our clients' technological assets remain secure from threats.



BUSINESS

- Technology and AI
- E-commerce
- Software
- Data Protection & cybersecurity
- Life Sciences and Healthcare
- Telecommunications
- Fashion & Luxury
- Advertising & Marketing
- Media and Entertainment
- Internet service provider



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Rocco Panetta



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POSITIONING

PANETTA Law Firm is part of Panetta Consulting Group, a multidisciplinary organization also including Privacy & Technology Professionals (PTP) and insAide. Together, these entities provide comprehensive legal and consulting services in the fields of Artificial Intelligence, Data Economy, Data Protection, and Cybersecurity. Founded in 2008 by Rocco Panetta, Esq., PANETTA Law Firm is recognized both nationally and internationally as a leading legal service provider in Data Economy and Artificial Intelligence Law. The firm has been a pioneer in technology law and data protection, offering cutting-edge legal solutions in privacy, cybersecurity, and AI governance. Since its inception, PANETTA has been among the first law firms fully dedicated to digital innovation, focusing on Artificial Intelligence, Telecommunications, Internet, and Emerging Technologies. It has played a key role in shaping Privacy and Data Protection Law in Italy and Europe, providing strategic legal assistance to medium and large multinational companies operating in any sector.

STRATEGIC ALLIANCES & GLOBAL PRESENCE

PANETTA Law Firm is the founding firm for Italy of Strand Alliance, an international network offering integrated consultancy and legal services. With strategic offices and partnerships worldwide, PANETTA ensures global coverage through Strand Alliance's presence in:

- Brussels
- Dublin
- London
- Munich
- Tel Aviv

AI & GENERATIVE AI PIONEERS

PANETTA Law Firm has been a pioneer in artificial intelligence law, particularly in Generative AI, handling some of the first-ever regulatory and compliance cases before authorities worldwide. As one of the most specialized firms in AI-related legal issues, we have provided strategic counsel to leading AI companies in navigating complex legal challenges, including AI Governance, Risk Management, and Regulatory Compliance.



BUSINESS

- Artificial Intelligence
- Data Governance, Privacy & Information Security
- IT Forensics, E-Discovery & Investigations
- Cyber Security & Digital Law
- Advertising, Marketing, Telecoms, Gaming & Media
- Internet of Things, Cloud & Outsourcing
- E-Health & Life Sciences
- Internet, E-Commerce & Mobile Payment
- Blockchain, Distributed Ledger Technology (DLT) & Smart Contracts



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POSITIONING

DSM Avocats à la Cour is an independent full-service business law firm with more than 25 attorneys, specializing in M&A, business law, real estate, tax, banking, digital and labor law as well as dispute resolution, among other practice areas. DSM Avocats à la Cour has established itself as a leading player amongst independent law firms in the Luxembourg market, with a superb international reputation of excellence in each of its key sectors. The partners are supported by a multinational and multilingual team that is highly experienced in dealing with issues involving all kinds of aspects of international and European law. DSM Avocats à la Cour is a member of independent, international legal networks.

Digital

DSM's **Digital team** has extensive experience in advising on complex international transactions and is best known for its experience and advice regarding:

- **Personal data protection** where DSM supports many key companies and public organisations in the Luxembourg market or in their respective sectors;
- **E-Commerce** where DSM assists many customers in the development of their online platforms and government initiatives;
- **Technology, Media & Telecommunication (TMT)** transactions where DSM advises on drafting and negotiating technology contracts such as hardware and software supply contracts and contracts for the development, sale, and operation of data centers; and
- **Innovation** where DSM supports its clients with projects including dematerialization (tokenization), the use of blockchains and financing with cryptocurrencies.

This includes advising on, drafting, and negotiating technology contracts such as hardware and software supply contracts, licenses, general terms of use, as well as design, building and operating, turnkey, O&M, systems integration and offshore outsourcing contracts.

Life Sciences

DSM's Life Sciences team uses its legal expertise to assist consulting companies and research centers active in the fields of molecular biology, preventive medicine and the diagnosis of infectious diseases.

DSM offers a full spectrum of services related to intellectual property, patient medical data protection, the regulation of genetics and the healthcare professions.

The firm works on a wide range of international contracts in the life sciences field and can act across borders thanks to its interdisciplinary team and international networks.

DSM Avocats à la Cour advises and represents its clients in matters involving mergers and acquisitions, long-distance services, project financing and medical liability issues.



BUSINESS

- Administrative and Public Law
- Banking and Financial Law
- **Restructuring & Insolvency**
- Capital Markets
- Commercial and Business Law
- Compliance and Regulatory in the Financial Sector
- **Corporate / Mergers and Acquisitions**
- Criminal Law and White Collar Crime
- Dispute Resolution
- EU & Competition Law
- **Digital**
- Employment and Social Security Law
- **Life Sciences**
- Maritime Law
- Real Estate and Construction
- **Tax Advice and Tax Dispute Resolution**
- Investment Funds and Investment Management
- Corporate Secretary and Governance



DESKS

- French Desk
- Italian Desk
- German Desk



SOCIAL MEDIA



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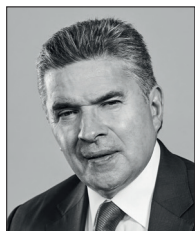
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POSITIONING

Arochi & Lindner is a premier law firm with offices in Mexico and Spain and more than 30 years of experience of providing world-class advice and representation in Intellectual Property, Life Sciences, Advertising and Marketing, Civil and Commercial Dispute Resolution, Corporate, Regulatory and Data Privacy law matters.

We resolve the challenges faced by our clients by delivering clear and practical advice, identifying and mitigating risks, and anticipating and solving problems, while making the most of the business opportunity.

Our firm distinguishes itself with client-oriented services and an unwavering commitment to delivering results, efficiently and responsively, using our knowledge, experience and creativity. We tackle every matter with insight, savvy and an exceptional understanding of business needs.

Whether you are enforcing, protecting or commercializing your intellectual property rights; marketing products or services; creating, organizing or dissolving a corporation; expanding into new markets; dealing with disputes or complex regulations, at Arochi & Lindner, we can help.

Arochi & Lindner's main offices are in Mexico City, with subsidiaries in Madrid and Barcelona, Spain.

We have more than 30 years of experience in the field of Intellectual Property, allowing us to hold our place as one of the best law firms in the field.



BUSINESS

- IP Litigation
- Licensing & Franchising
- Copyrights
- IP Enforcement
- Patents
- Trademark
- Trade Secrets
- Information Technologies
- Life Sciences
- Data Privacy & Protection
- Advertising & Marketing
- Regulatory Affairs



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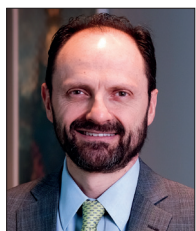


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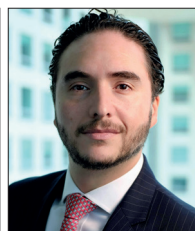
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Mariana Vargas



Mariana González



POSITIONING

Basham, Ringe y Correa is a full-service law firm with a strong presence in Latin America. Basham was founded in Mexico in 1912 and has more than 110 years of experience helping clients do business in Mexico and internationally.

The firm's large group of lawyers and professional staff are committed to maintaining the highest professional and ethical standards. In addition, Basham's lawyers are actively involved in globally recognized associations and international transactions. This ongoing engagement strengthens the firm's ability to serve its clients by continuously adapting to the evolving dynamics of the world's business landscape – a commitment it has upheld for over a century.

The firm's clients include individuals, medium-sized companies and prominent international corporations in various industries and sectors, such as The Coca-Cola Company, Canon, Volvo, America Movil, Kia Motors among others.

Basham's intellectual property practice is one of the largest and most prominent in Mexico and is dedicated to protecting and enforcing of some of the world's most famous trademarks, patents and copyrights.

The firm provides legal assistance in connection with patents, industrial models and designs, trademarks and names, slogans, copyright, appellations of origin and geographic indications and all other related legal matters.

The firm offers a comprehensive range of intellectual property services, covering all aspects from strategic planning and tax advisory to civil, administrative and criminal litigation. Basham also designs and implements effective measures to protect IP rights and combat piracy.

Our team operates fluently in Spanish, English, French, German, Portuguese and Chinese.



BUSINESS

- Industrial Secrets
- Trademarks and Copyright
- Litigation and Licensing
- Industrial Creations
- Franchising
- Patents
- Information Technologies



Santiago Zubikarai



OFFICES

- Mexico City
- Monterrey
- Querétaro
- Leon



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Juan Carlos Amaro



Octavio Espejo

POSITIONING

Today, with more than 50 years of experience since our foundation, in BC&B we evolve and transform ourselves by creating integral solutions with which we commit to go along with our clients from their ideas to the starting up and the operation of their projects, powering their ideas while preventing and reducing risks. BC&B has taken the step to change from a boutique firm specialised in intellectual property to a firm that offers a wide range of solutions that guarantee integral counseling in protection, legal matters and innovation momentum. BC&B adds to its assets a wide, diverse and expert group in litigation, which covers civil & commercial litigation, as well as commercial arbitration among a wide variety of legal services to provide every legal solution in these matters. BC&B also adds an expert group that provides and creates business solutions focused on strategic and commercial transformation and systematic innovation of retail businesses through a very specialised group. Through all these actions, BC&B has and will continue evolving our service offering to guarantee our clients the fulfillment of the imminent needs that arise in this era of constant change and transformation.

Throughout the years, we have preserved and evolved our strengths, looking to generate novel ways of increasing our scope of solutions, developing the ability, the infrastructure, and our competency to create them. That is how we achieved on shaping the BC&B Technology Transference Office, created to support entrepreneurs, startups and companies to create and implement business strategies that generate economic benefits through their intangible assets, giving then momentum to innovation and protecting their IP rights with our philosophy of integrally taking care of the creations and technological developments of entrepreneurs and business owners.

During this journey, innovation as a constant in BC&B, has taken us through a series of technological and organisational transformations that have positively changed the way we offer our services. These factors, together with our acknowledged quality and customer service today has positioned us in Mexico and in foreign countries as a leading boutique firm specialised in intellectual property, offering not only the traditional IP services, but also creating and developing unique and differentiated services that result from the vision, ability and expertise of our IP specialists, to take care of the most complex needs that our clients face. That is how we have achieved recognition in patent and trademark prosecution, patent and trademark litigation, patent and trademark strategy, licensing and business management on a sustained basis for several years now.

BUSINESS

- Commercial Litigation
- Corporate Finance/M&A
- Intellectual Property (Patents, Trademarks, Copyrights)
- Litigation
- Media
- Marketing
- Sports & Entertainment
- Technical & Legal Translation
- Internet & Technology Information
- Enforcement of IP Rights
- IP Rights Maintenance
- Licensing & Technology Transfer
- IP Value Extraction

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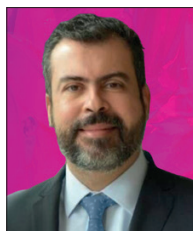
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Juan Carlos Tejado



Alejandro Stamoglou



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POSITIONING

Established in 2001, the firm Bello, Gallardo, Bonequi y García, S.C. (bgbg) has become a significant player in the Mexican legal market, meeting the growing need for specialised legal counselling.

The versatility of its members allows bgbg to offer personalised services in each of its areas of practice. Professionalism, quality services and a results-driven culture distinguish bgbg from other major law firms in Mexico. A real global expertise, hands-on experience and an excellent academic background constitute the main assets of its members.

BUSINESS

- Data Protection/Information Society
- TMT (Telecoms, Media & Technology)
- Sports, e-Sports & Entertainment
- Intellectual Property
- Litigation/Dispute Resolution
- Banking & Finance
- Corporate/M&A

- Energy and Infrastructure
- Government Procurement
- Insurance/Reinsurance
- Real State & Venture Capital
- Compliance
- Health
- Migration
- Fintech
- Digital Assets

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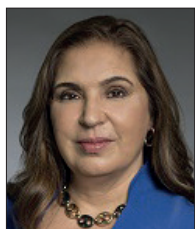
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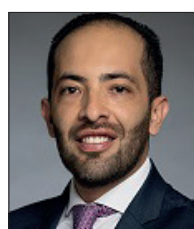
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Managing Partner



Christian Thomae
Partner and Head of
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Victor Garrido
Partner and Head of
Patents



Israel Escobedo
Partner and Head of
Litigation



POSITIONING

Dumont is a Mexican IP law firm founded in 1940. We are committed to assisting our clients in the selection, clearance, protection, enforcement, and exploitation of their IP rights and business interests. We are experts on inventions (patents, utility models, and industrial designs) and distinctive signs (trademarks, trade names, commercial signs and appellation of origin and geographical indications).

Our practice extends to highly specialized topics such as litigation, copyright, Information Technology, corporate Law and anti-counterfeiting, appraisals of both trademarks and patents in compliance with the Financial Reporting Standards (NIF) by a team of expert lawyers, litigants, and advisors in the various disciplines covered by our area. Our associates stay on top of recent developments in the market and in the legal area to provide value-added services. While taking our clients' commercial situation into account, we provide high-quality services that are tailor-made to fit the needs of our clients around the world.

We are committed to maintaining a leadership position in legal trends, technology, and business, as well as offering personalized, proactive and preventive legal strategies, corporate tax advice (related to IP issues) and value-added services. We strive to provide the most responsive advice in order to achieve and exceed our clients' expectations.

Our broad experience in the field, specialization in IP, and close contact with clients sets us apart. Additionally, we use top-notch technology created for our area of expertise (Patix ® Helpware) and we are the only firm in Mexico certified by TÜV Rheinland (Registration No. 74700 8162) since 2008 in both the operational and administrative quality system (ISO 9001:2015). These distinctions allow us to provide services with highest-quality standards.



BUSINESS

- Patents
- Trademarks
- IP Litigation
- Privacy Law
- Copyright



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**Leslie Mariana Sánchez
Villeda**



**Juan Pablo Covarrubias
Ávila**



POSITIONING

Jáuregui y Del Valle (JDV) was founded in 1975 as a Mexican full service Law Firm specialized in domestic and international business transactions. The Firm is a leader in the practice areas of corporate M&A, banking and finance, tax, competition and antitrust, international trade, energy, oil and gas, environmental, insurance, project finance, infrastructure, real estate, IP, labor, health, litigation and arbitration in tax, administrative, civil and criminal matters. JDV has gathered dedicated professionals with international expertise and capabilities, all widely recognized for their innovative approaches to providing solutions with the highest technical and ethical standards, and for their deep understanding of the business needs of their clients.

JDV represents domestic and foreign clients involved in a wide range of joint ventures, investments and economic activities, including industry, trade and services. The Firm has consistently implemented innovative transactions and it is a market leader in advising highly-regulated entities, as well as in structuring foreign equity investments in Mexican companies. Furthermore, JDV is a major provider of legal services in all kinds of financing, privatizations of government-owned companies of all types and of public bid processes and negotiations of procurement, services, infrastructure and other kinds of agreements with government entities.

Jáuregui y Del Valle understands that the Intellectual Property of a company is sometimes the most relevant asset that belongs. Fortunately, our IP team provides services in all the relevant practices on IP from the trademark and patent registration to the brand protection services and IP litigation of high level.

Our clients trust today in a high level way that we advise them on managing trademark portfolios for all LATAM countries, as well as handling and coordinating for some of them Anti-counterfeiting/piracy campaigns in the whole LATAM.

We are renowned for our strengths in the accurate recording and surveillance of trademark and copyright prosecution and registrations both in Mexico and around the world. Our in-depth strategic advice ensures our clients can implement powerful but cost-effective solutions while avoiding excessive registrations and provide creative solutions to complex litigations. Moreover, our data protection, privacy & IT is rendering services on privacy notice, national and international data transfer agreements, due diligence, fulfill data subject request, outsource data protection officer, development and drafting privacy policies, advising on GDPR and CCPA, advising on any procedures carry on by the data protection authority to our clients from a wide range of industries.



BUSINESS

- Banking and Finance
- Competition & Antitrust
- Corporate M&A
- Criminal Law
- Data Privacy
- Energy & Natural Resources
- Environment
- Insurance & Reinsurance
- Intellectual Property
- International Trade & Customs
- Labor and Employment
- Litigation & Arbitration
- Real Estate
- Tax



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Víctor Ramírez



Armando Arenas



Rommy Morales



Jaime Rodríguez

POSITIONING

We provide innovative solutions and highly specialized legal advice for clients facing complex legal and business challenges in Mexico. OLIVARES is at the forefront of new practice areas in copyright, litigation, regulatory, anti-counterfeiting, plant varieties, domain names, digital rights, and internet-related matters. The firm has secured precedent-setting decisions in patents, copyrights, and trademarks.

OLIVARES has one of the strongest groups of legal professionals committed to managing the complexity and interdisciplinary orientation that clients require. The firm has significantly reshaped IP laws and regulatory authorizations procedures in Mexico through thought leadership, lobbying, and landmark cases at the Mexican Federal and Supreme Courts, including constitutional matters.

Today, OLIVARES includes 11 partners and over 45 associates working across intellectual property, regulatory, administrative, civil, commercial, and corporate law, serving diverse industries. The firm consistently receives awards for excellence in legal services.

We use every resource to help clients achieve optimal results, protecting their business interests, IP, and other rights, through all applicable venues to maximize successful outcomes and contribute to Mexico's role in the global economy.

A recent example of the firm's impact is the Supreme Court victory in the Grupo Modelo case against Heineken México. This precedent-setting ruling affirmed the legal protection of trade dress and commercial image in Mexico, highlighting OLIVARES' expertise in unfair competition disputes.

We foster an environment where lawyers, technical experts, and staff collaborate on solutions for outstanding achievements. We drive improvements in Mexico's legal landscape.

OLIVARES is designated by CEMEFI as an ESR "Empresa Socialmente Responsable" (Socially Responsible Company), recognized for responsible practices, ethical conduct, and corporate governance.

• KNOWLEDGE • INNOVATION • RESPONSIBILITY • TRUST



BUSINESS

- Patents
- Trademarks
- Copyrights
- Litigation
- IP Litigation
 - Anti-Piracy | Anti-Counterfeiting
 - Civil Litigation | Commercial Litigation
 - Constitutional & Administrative Litigation
 - Alternative Dispute Resolution (ADR) | Mediation & Arbitration
- Licensing, Tech Transfer & Franchising
- Corporate and Commercial Law
- Regulatory Law / Administrative Law
- Translations



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**Paula Gómez
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**Violeta Rivera
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**Víctor Tubilla
Rodríguez**

POSITIONING

Rivero Lemus is a legal firm specializing in strategic legal business consulting services. Our expertise spans various practice areas, with a particular focus on corporate and financial law, innovation and technology, and privacy and personal data protection, among others. Our team of lawyers possesses the necessary expertise to provide advice tailored to each client's specific needs.

At Rivero Lemus, we adopt a comprehensive approach that goes beyond the legal sphere. We strive to offer guidance that not only focuses on legal aspects but also on business considerations, with exceptional responsiveness to foster business growth.

BUSINESS

- Innovation, Technology & Intellectual Property practice
- Data Protection/Information Society
- TMT (Telecoms, Media & Technology)
- Litigation/Dispute Resolution
- Banking & Finance
- Corporate/M&A
- Insurance/Reinsurance
- Venture Capital
- Compliance

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Agustín Ríos



Fátima Cambroneró

POSITIONING

We are R10S Abogados, the legal firm expert in taking care of you and effectively protecting your interests, and we have been so for 25 years when we committed ourselves to perfectly fulfill each of your legal requirements. These years taking care of our clients requires commitment; therefore, we are experts in the most important and innovative legal areas, such as: IT law, privacy and data protection, corporate law, intellectual and industrial property, copyright, artificial intelligence, digitalization and litigation that together with our always prompt and effective response, have led us to be one of the leading legal boutiques throughout Mexico.

BUSINESS

- IT Law
- Internet
- Data Protection
- Privacy
- Industrial and Intellectual Property
- E-commerce
- Domain Name
- Corporate Law
- Civil and Commercial Law
- Administrative Law
- Litigation

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LAW FIRMS



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SPECIFIC IP
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in this new global world.*



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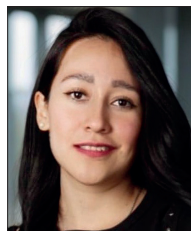
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Eduardo Vázquez



Claudia González



María Fernanda Araujo



POSITIONING

SPECIFIC IP is a distinguished boutique law firm specializing in Intellectual Property (IP), headquartered in Mexico City. With over 25 years of collective experience among its founders, partners, and associates, the firm offers tailored services in intellectual and industrial property. Their proven track record showcases success both domestically and internationally, positioning them as a trusted name in the field.

The firm's approach combines the agility and personalized attention of a boutique practice with the expertise and comprehensive service offerings of a larger law firm. Their team of specialists and seasoned litigators simplifies the complexities of intellectual property law, providing practical and effective solutions tailored to each client's needs. Their comprehensive services encompass intellectual property rights, copyrights, administrative and industrial property litigation, and Amparo proceedings.

Driven by dedication, perseverance, and active participation in global intellectual property events, SPECIFIC IP has forged strategic partnerships with law firms and offices specializing in intellectual property across Europe, Asia, Oceania, Africa, the United States, Canada, and Latin America. Annually, they reassess their objectives, aiming for continual growth and the strengthening of alliances to better serve their clients.

With a solid reputation built over two decades, SPECIFIC IP is poised to become one of Mexico's premier boutique firms. They are renowned for their meticulous attention to their clients' affairs, consistently delivering optimal solutions and ensuring their issues are resolved in the most favorable manner.

Specific IP

Protecting Your Intellectual Property Assets in This New Global World



BUSINESS

- Intellectual Property Protection
- Trademark Registration and Maintenance
- Patent Prosecution
- Copyright Registration and Enforcement
- Trade Secret Protection
- Intellectual Property Licensing
- Intellectual Property Litigation
- IP Due Diligence
- Domain Name Disputes
- Intellectual Property Portfolio Management



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Xavier Hadad



Gerardo Parra

POSITIONING

Uhthoff remains as leader of the Intellectual Property forum in Mexico. The firm's vision is to be the most prestigious and recognized law firm with global reach. Its mission is to provide quality services in business law with the highest standard of ethics and values.

Founded in 1905, Uhthoff, Gómez Vega & Uhthoff, S.C., has distinguished itself by tradition and experience in customer service. In its 118 years of existence and with the legacy of four generations since its creation, Uhthoff, Gómez Vega & Uhthoff, S.C., is consolidated as the most important firm in the field of Intellectual Property in Mexico.

With a proven formula for success, that mixes experience and youth on its staff, our firm is known for being the leading Intellectual Property law firm in Mexico. We are by far, the number one applicant for patent and trademark applications in our jurisdiction and have a successful track record of litigation, which fully places us as a leader in the enforcement of Intellectual Property rights, not only in our country but also around the world.

Comprised by 9 partners and 36 associates, the firm has expanded its core IP practice to cover more services with the intention of providing an integral service to clients; in short, the firm handles the A to Z of Intellectual Property but is also involved in other legal areas.

BUSINESS

- Anti-Counterfeit and Enforcement
- Consumer Protection
- Copyrights
- Contracts
- Data Privacy
- Domain Names
- Entertainment Law
- Franchises
- Information and Communication Technology
- Licensing
- Life Sciences
- Litigation
- Patents
- Plant Breeder's Rights
- Trademarks
- Civil and Commercial Litigation *
- Tax *

* These services are provided through allied firms.

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María Julia Goicochea



Sandra Arredondo



Giovanna Vila



POSITIONING

BARLAW – Barrera & Asociados is a leading IP firm in Peru and the Latin America region that arises from the experience gained by its members in activities related to the protection of Intellectual Property of national and foreign clients, as well as the fieldwork carried out in application of legal measures against product piracy and counterfeiting, which its founding members have performed for twenty-seven years. Professionals in BARLAW provide legal advice and defense with a personalized approach in an opportune and efficient manner that allow our clients to maintain efficient management of issues related to Intellectual Property in business.

BARLAW through all these 13 years of continuous and remarkable work being responsible of important IP portfolios, handling interesting and complex cases has been recognized number 1 in IP litigation and enforcement by different international rankings and magazines as Chambers & Partners, WTR 1000, IP Stars, Leaders League, Legal 500, World IP Review - WIPR, Patent Lawyer Magazine Ranking, Trademark Lawyer Magazine Ranking, IAM Patent 1000, Benchmark Litigation, Global IP Awards, Global Law Experts and Women in Business Law Expert Guide – Euromoney.

This year 2024 our firm have been nominated as Best Peruvian IP firm and our managing partner Adriana Barrera as Latam Practitioner of the year 2024 by Managing IP Also, Leaders League have nominated BARLAW as Firm of the Year 2024. In 2023, BARLAW was recognized as Trademark Firm of the year in The Global IP Awards by World Trademark Review y IAM Magazine. Also, last year, IP Stars, from Managing IP, highlighted our partner Adriana Barrera for fifth year in a row among the Top 250 Women in IP and considered our partners Adriana Barrera and Maria Ines Herrera as Trademark Stars 2023. Likewise, World Trademark Review recognized Adriana Barrera as a Global Leader in Private Practice for second year in a row.

BARLAW is committed with diversity, inclusion and, recently, with sustainability initiatives, and we dedicate our efforts in these matters in our daily activities to develop opportunities that benefit all of us. To date, BARLAW has been recognized by Managing IP, Chambers Diversity & Inclusion and WIPR.



BUSINESS

- Trademarks
- Copyrights
- Patents
- Anti Counterfeiting & Anti Piracy
- Brand Protection & Enforcement
- Fashion and design law
- IP litigation
- Licensing and IP transactions
- Media and entertainment law
- Unfair competition
- Advertising law
- Life sciences & Regulatory
- E-commerce and domain names
- Data protection



SOCIAL MEDIA



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María Delia Oxley



Ramón Huapaya



Carolina Gajate



Juan Carlos Escudero



Juan José Hopkins



Néstor Shimabukuro

POSITIONING

Grau was founded in Lima in 1934 and joined international firm CMS in January 2017. With 90 years of experience, CMS Grau is a leading full-service firm with a professional team made up with 79 lawyers, offering a client-centric service that combines comprehensive legal local knowledge with a global approach, advising clients from all over the globe, including Asian, European, Latin American and North American companies.

The firm's multidisciplinary team of lawyers specialises in providing strategic legal advice at the intersection of innovation, technology, and intellectual property. It supports clients in the Technology, Media & Communication sectors, addressing key legal aspects of their businesses, including patents, emerging technologies (IT law, AI, blockchain, fintech, IoT), data protection, cybersecurity, intellectual property, technology transactions, and regulatory compliance. With advanced degrees and postgraduate studies from top institutions in Europe and the United States, many of its lawyers have trained in leading US law firms and held government positions. This global expertise and hands-on experience enable the firm to offer a forward-thinking approach, helping clients navigate innovation, protect their technological advancements, and drive their businesses forward.

BUSINESS

- Antitrust, Competition and Trade
- Arbitration
- Aviation
- Banking & Finance
- Bankruptcy & Restructuring
- Compliance
- Consumer Products
- Corporate / M&A
- Dispute Resolution
- Employment
- Energy & Climate Change
- Environmental Law
- Fintech
- Hotels & Leisure
- Infrastructure & Projects
- Insurance
- Intellectual Property
- Life Sciences & Healthcare
- Mining, Natural Resources & Sustainability
- Public Procurement & Administrative Law
- Real Estate
- TMC - Technology, Media and Communications
- Tax

OFFICES

AMERICAS

- Bogotá
- Lima
- Mexico City
- Rio de Janeiro
- Santiago de Chile
- São Paulo

EUROPE

- Aberdeen
- Amsterdam

- Antwerp
- Barcelona
- Belgrade
- Berlin
- Bratislava
- Bristol
- Brussels
- Buchares
- Budapest
- Cologne
- Dublin
- Duesseldorf
- Edinburgh

- Frankfurt
- Funchal
- Geneva
- Glasgow
- Hamburg
- Istanbul
- Kyiv
- Leipzig
- Lisbon
- Ljubljana
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- Luxembourg
- Lyon

- Madrid
- Manchester
- Milan
- Monaco
- Munich
- Paris
- Podgorica
- Poznan
- Prague
- Reading
- Rome
- Sarajevo
- Seville

- Sheffield
- Skopje
- Sofia
- Strasbourg
- Stockholm
- Stuttgart
- Tirana
- Utrecht
- Vienna
- Warsaw
- Zagreb
- Zurich

AFRICA

- Casablanca
- Ebene
- Luanda
- Johannesburg
- Maputo
- Mombasa
- Nairobi

- Muscat
- Riyadh

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- Shanghai
- Singapore

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Carmen Arana



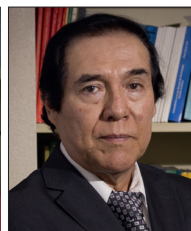
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Ysella Arguedas



Ariana Gayoso



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Manuel Fernández-Stoll



Diego Pozo



POSITIONING

Celebrating 120 years of unwavering commitment to safeguarding intellectual property, our firm stands as a beacon of professional ethics and adaptability. Through two world wars and into the modern era, we have diligently protected the interests of our clients worldwide. Our legacy is built on integrity, innovation, and the relentless pursuit of excellence in Patent and Trademark protection. As pioneers in our field, we embrace cutting-edge technologies and global strategies, ensuring our clients thrive in ever-evolving environments. Here's to another century of innovation, trust, and unparalleled service.

With more than 40 people working together with the single aim of offering the best Intellectual Property service in Peru, our services are focused on multinational firms. Our expertise is based on mayor international clients and agents around the world. Our clients are mainly within the pharmaceutical field, fashion designers, cosmetics, agrochemicals, lubricants, automotive, machinery, food industry, liquors as well as digital services.



BUSINESS

- Trademark and Patent Searches
- Trademark and Patent Registrations
- Trademark and Patent Litigations
- Trademark and Patent Modifications
- Trademark Renewals
- Annuities
- Industrial designs and Utility Models registrations
- Domain name registrations and litigation
- Infringement actions at Customs
- Litigation in court



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Javier Duany



Jessica Ortiz



POSITIONING

At DS Casahierro Abogados, the needs of our clients require us to get involved in more sophisticated aspects of Intellectual Property and Competition, preparing ourselves to move forward with them, towards new trends, to always provide a suitable and timely legal advice that allows them to compete successfully in the market. The synergy generated allows us to overcome the different obstacles that affect the interests of our clients and has allowed us to achieve leadership and develop adequate brand protection through anti-piracy and anticounterfeiting actions in ports, in marketplaces and online marketing.

Additionally, our Firm has advised clients from different sectors of the industry in the compliance of the legal framework for the administration and protection of a portfolio of trademarks, patents, copyrights, and new technologies, at national and international level, and the different litigations in Intellectual Property.

Likewise, our Firm has extensive experience in legal advice for the protection of personal data, through the registration of the personal data banks, preparation of consent forms, clauses, and privacy policies to obtain informed consent for the processing of personal data, attention to the rights of the owners of personal data, compliance with security measures to protect personal data, among others.

Finally, our Firm also provides preventive and litigation advice on antitrust, unfair competition, consumer protection, elimination of bureaucratic barriers, dumping and subsidies, and regulatory regulations in the different business sectors.



BUSINESS

- Anti Counterfeiting
- Enforcement
- Brand protection
- Trademark
- Copyright
- Patents
- Domain names
- Data Protection
- Sanitary regulation
- Competition & Antitrust
- Consumer Protection
- Regulatory Matters



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Jorge Muñiz



Alex Sosa



Jesús Espinoza



POSITIONING

Muñiz, Olaya, Meléndez, Castro, Ono & Herrera Abogados was founded in 1981. Our team is composed of highly specialized experts in the different fields of the law who are thoroughly familiar with the economic sectors in which they work, thus making our legal services fit perfectly our clients' interests and business strategies.

Mission

Promote digital businesses and an adequate ecosystem for its development. In this purpose, we offer high quality, timely services at competitive prices. Due to the combination of these three factors, our clients are greatly satisfied with the counseling we provide, which in turn allows us to build a long-lasting relationship.

Vision

Continue playing a leading role in the legal market, both in Peru and Latin America, by taking preventive action and thoroughly understanding the business of each client, which allows us to provide added value services.

Our firm's Telecommunications, Media and Privacy is composed of lawyers with sound knowledge of and extensive experience in telecommunications, information technology, communications, mass media (TV, radio, movies, etc.), e-commerce, Internet and personal data protection (privacy). Our counseling focuses on obtaining the regulatory authorizations required to operate (if required) and providing strategic advice to prevent and mitigate regulatory risks related to the media, information technology, communications, including the digital field. We also provide comprehensive advice on privacy law compliance, including due diligence reports and advice during the authority's enforcement procedures.



BUSINESS

- IT, Internet and E-commerce
- Data Protection
- Start-ups
- Fintech
- Crowdfunding
- TMT
- Media (Radio y TV)



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Baldo Kresalja



Rosa María Kresalja



Marcela Robles



Roselina Liza



POSITIONING

At **KRESALJA IP**, we understand that what you create is unique, and safeguarding it is essential. We take a comprehensive approach to analyze your intellectual property potential, combining both macro and micro perspectives. Whether it's patents, designs, copyrights, trademarks, or securing the rights to a well-known character, we treat every challenge as our own commitment.

Our highly specialized team is made up of outstanding academic, legal and technical professionals, experts in depth and comprehensive analysis of cases to achieve the desired results. We focus on contentious and non-contentious matters, always with an out-of-the-box approach, setting precedents.

We are aware of the time in which our clients need results, so we **proactively** anticipate their needs and, with a **practical** view, we provide our **strategic** and **comprehensive** advice, giving tailor-made solutions.

Connected to the world, to the success and growth of our clients, we are the central hub for the handling and management of their assets, always promoting and accompanying their prosperity.



BUSINESS

- IP Strategy
- Patents
- Utility Models
- Industrial Designs
- Trademarks
- Copyrights - Author Rights
- Enforcement
- IP Litigation
- Antitrust/Competition
- Advertising
- Consumers Law
- Food and Beverages Labeling
- Data protection
- Domain Names
- Contracts and agreements
- IP Commercialization
- Corporate Law
- Litigation



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Oscar Montezuma



POSITIONING

Niubox is a leading and pioneer consulting firm providing hyper-specialized legal advice and strategic consulting in public and regulatory affairs for the technology industry, as well as legal innovation for legal departments with offices in Peru, Ecuador, and Colombia. We believe in the positive impact that innovation and technology bring. That is why we aim to build a more digital, inclusive and sustainable society.

The firm assesses all the legal and regulatory needs of a digital or technology business, from the drafting of terms and conditions for a mobile application to the negotiation of a complex core banking contract and its corporate and tax implications. Niubox has developed solid experience in addressing the legal challenges imposed by digital platforms, e-commerce, and sharing economy businesses in terms of consumer protection, competition, data privacy, and intellectual property rights, as well as the legal needs of innovation and digital transformation labs. In terms of privacy and cybersecurity, Niubox has been acknowledged as the leading practice in the market for having a wide spectrum of services that include gap analysis and implementation of data protection legal framework, privacy by design assessments, data breach advice, support in data governance, monetization and big data projects and compliance audits. As the fintech ecosystem continues to evolve globally, its legal and regulatory needs have grown in matters related to the innovation of financial services platforms, the tokenized economy, blockchain, cryptocurrencies, and digital assets in general. We also offer specialized legal advice that allows our clients to navigate the main challenges presented by web3 and the crypto economy.

The firm has a pioneering and leading public and regulatory affairs practice through which we design strategies by combining legal, political insights, and policy expertise through deep knowledge and understanding of the digital ecosystem, the legal framework, and its key stakeholders. Through its public and regulatory affairs' practice, Niubox seeks to set up a safe environment for businesses and to have technical discussions with the authorities.

We closely monitor the evolving landscape of emergent technologies such as artificial intelligence (AI) regulation in Latin America, having identified more than 150 related bills of law across the region. However, many of these initiatives fail to align with the region's innovation and capacity-building needs. To address this, we led the development of the Regional Report: Regulatory Challenges of Artificial Intelligence in Latin America, advocating for a balanced regulatory framework that fosters innovation while protecting rights and economic growth.

Finally, Niubox has developed unique expertise in legal innovation consultancy focused on legal design, legal operations, and legal tech for Legal Departments to lead them to generate out-of-the-box business-oriented solutions and strengthen soft skills aligned with their organization's purpose, looking for a service model for one more dynamic and efficient adjusted to the needs of an increasingly digital and flexible world.

Niubox's clients range from Fortune 500 multinational technology companies to emerging startups developing disruptive technologies.



BUSINESS

- Privacy & cybersecurity
- Competition, consumer and intellectual property
- Technology contracts and digital transformation
- Telecommunications law
- Entertainment and media
- Fintech, blockchain and cryptoassets.
- Public and regulatory affairs
- Legal innovation & legal tech.



OFFICES

- Peru
- Ecuador
- Colombia



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José Miguel Porto

POSITIONING

Porto Legal is a legal boutique with a passion for innovation and specialization in corporate, regulatory, and commercial matters, initially focused on the technology, media, and telecommunications (TMT) industry and the financial services and financial technology (Fintech) sector, and constantly expanding its practice areas to include real estate, corporate and mergers and acquisitions. The Porto Legal clientele ranges from international corporations to emerging startups that are developing cutting-edge technologies. The firm has set itself apart by offering a unique combination of traditional legal advice and a deep understanding of the technological advancements transforming various industries.

As the founder and managing partner of Porto Legal, Jose Miguel Porto, a seasoned attorney, and recognized industry practitioner, leads an exceptional team of lawyers with extensive subject matter expertise and profound knowledge in regulatory, corporate, and commercial affairs. The incorporation of Jessica Valdivia and Francisco Galvez, as partners of the firm in 2024, allows us to reinforce existing practice areas and open and expand into new practices; such as real estate, corporate and mergers and acquisitions.

Francisco Galvez has a twenty year-plus expertise acting as outside counsel for finance and real estate companies and is board member to several financial companies, advising on the corporate, finance and M&A strategy.

Jessica Valdivia is a twenty year plus lawyer specialized in corporate law, banking and finance, and at the forefront of microfinance in Peru. Her deep knowledge and experience in the public and private sectors contribute with an integral view to the services provided to our clients.

Porto Legal has established a strong presence in the Telecommunications, Media and Technology, Banking, Finance & Fintech sectors, offering comprehensive and specialized legal services to clients. The firm also has a leading venture capital practice that provides comprehensive legal services to startups and venture capital funds. The firm has a deep understanding of the venture capital ecosystem and its unique legal challenges. Porto Legal's attorneys have experience advising on all aspects of venture capital transactions, including fundraising, structuring and negotiating investments, and managing exits.

Porto Legal also has a strong focus on technology transactions and provides comprehensive legal advice to technology companies and businesses looking to leverage technology in their operations. The firm's technology transaction team has extensive experience in drafting and negotiating a wide range of agreements, including software licenses, SaaS agreements, cloud services agreements, technology development agreements, and many others. Additionally, Porto Legal advises clients on issues related to data privacy, cybersecurity, and intellectual property protection in the technology sector.

The firm has strengthened its corporate area bringing expert knowledge for corporate transactions in diverse economic sectors such as energy, mining, construction, retail, fishery, agriculture, banking, among others. The improved corporate area has deep understating of mergers and acquisitions, commercial contracts and real estate transactions.

With a focus on providing top-notch legal services and a personalized client experience, Porto Legal is committed to helping clients achieve their objectives and succeed in their respective industries.

BUSINESS

- Telecommunications
- Technology Transactions & Regulations
- Startups and Venture Capital
- Entertainment and Media
- Data Protection
- Fintech
- Banking and Finance
- Real Estate
- Corporate
- Mergers and Acquisitions

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LAW FIRMS



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Daniel Reis Nobre



Tiago Reis Nobre



Vitor Palmela Fidalgo



Vera Albino



Inês Monteiro Alves



João Pereira Cabral



Diogo Antunes



POSITIONING

Inventa is a leading Intellectual Property Law Firm, specialized in the protection and internationalization of trademarks, patents, industrial designs, copyright and domain names. With over 50 years of experience in Portugal, the European Union and all the African jurisdictions, Inventa has served thousands of clients holding large trademark and patent portfolios, and other entities dealing with R&D daily. Furthermore, our experience allows us to understand the caveats of the different industries since we maintain relationships with clients from different sectors, including food and beverages companies, communications, IT, pharmaceuticals, manufacturers, oil & gas companies, financial institutions, business services companies and more.

Our headquarters are based in Lisbon, Portugal, and we also have offices in Angola, Mozambique, Nigeria, DR Congo, Cape Verde, Sao Tome, East Timor and Macao. Inventa also holds a large network of representatives all across the African region, including representation before the ARIPO and OAPI regional organizations, committed to delivering global coverage with local experience.

Due to our wide network of contacts and associate level, we offer our clients a highly specialized team of professionals in the Intellectual Property field and related strategic sectors. Our professionals guarantee personalized and efficient accompaniment in all our services.



BUSINESS

- Strategic advice
- Trademarks
- Patents
- Domain names
- Copyright
- Anti-Counterfeiting
- IP Assets Valuation
- IP Contracts & Licenses
- IP Due Diligence
- IP Litigation
- Plant Variety Protection
- Trade Secrets



Vítor Sérgio Moreira



OFFICES

- PORTUGAL**
- Lisbon
- ANGOLA**
- Luanda
- MOZAMBIQUE**
- Maputo
- NIGERIA**
- Lagos
- DR CONGO**
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POSITIONING

RCF - Protecting Innovation is a leading Intellectual Property Consulting & Services firm, based in the E.U..

Our staff includes Official Industrial Property Attorneys who act before the Portuguese PTMO (INPI - Instituto Nacional da Propriedade Industrial), European Trademark and Design Attorneys who act before the EUIPO - European Union Intellectual Property Office, and European Patent Attorneys who act before the EPO - European Patent Office for European patents.

Our firm is also present in Angola, Cape Verde Islands, East Timor, Macao, Mozambique and Sao Tome and Principe.

We have also two geographically dedicated desks: a German Desk and an Asian/China Desk, as primary points of contact for our German and Asian colleagues and clients to communicate directly in German and Chinese.

Founded in Portugal in 1929, RCF - Protecting Innovation is internationally recognized by the most relevant IP firms around the world enjoying a longstanding network of IP partners and enabling world-wide support for all IP-related matters, following the highest standards of the sector

Our mission is to provide our clients and partners with the highest quality technical, legal and strategic consulting and services, through a multidisciplinary approach, regarding innovation and IP matters.



BUSINESS

- Applications
- Arbitrages
- Disputes
- Specialized Surveillance
- Technical Analysis
- Technical Translations
- Trademark searches
- Analysis and follow-up of R&D
- Support for internationalization
- Searches of the state of art in Technological related Rights and Distinctive Trade Signs Rights
- Management, maintenance and monitoring of portfolios, trademarks and designs
- Counseling and representation (applications, prosecution and litigation) near the relevant Institutes: INPI – PT, EUIPO – European Union Intellectual Property Institute, EPO – European Patent Office, WIPO – World Intellectual Property Organization and with the local Register Offices in Portugal, Macao, Angola, Mozambique, Brazil, Cape Verde, São Tomé and Príncipe and cautionary notices in East Timor.
- Analysis (including “freedom to operate”, patentability and validity opinions) and technical and strategic follow-up.



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POSITIONING

Sojuzpatent is the oldest leading law firm providing IP protection services in Russia and the former Soviet Union.

Sojuzpatent's team of over 160 qualified specialists includes 50 registered Russian and Eurasian patent and trademark attorneys and litigation lawyers offering incisive and highly practical expertise in all disciplines of science and technology.

The firm originated with the establishment of its predecessor, the Patent Bureau, which was a structure of the Soviet Chamber of Commerce and Industry. For many years, Sojuzpatent was the only patent and trademark law firm in the Soviet Union that was authorised to deal with IP protection and assist Soviet inventors in obtaining protection for their inventions, industrial designs and trademarks on exported goods. It also rendered IP services to foreign entities. After the dissolution of the Soviet Union, Sojuzpatent became a limited liability partnership owned by its attorneys. Sojuzpatent is proud of its history. Our team members consistently bring the successes of the past into their daily work routines while confidently preparing for the future.

Sojuzpatent provides client services within and outside the Russian Federation on patenting inventions, utility models, industrial designs, selection achievements, trademark registration (service marks), appeals (origin of goods), selection achievements, domain names, software, databases and integrated circuits.

Sojuzpatent attorneys file between 2,000 and 3,000 patent applications and between 1,000 and 2,000 trademark and design applications each year. It pays annuities for more than 50,000 patents and renews about 1,500 trademarks each year.

Sojuzpatent uses customised software, has strictly defined the workflow rules of documents in circulation and fine-tuned the necessary internal procedures – all of which helps to process large volumes of data. Sojuzpatent's professional liability is covered by a policy issued by one of the world's top insurers. Sojuzpatent's lawyers successfully represent their clients before the Russian Chamber for Patent Disputes and all Russian courts, as well as before some foreign courts.

The firm's professionals have extensive experience in trademark, patent and design prosecution and enforcement, including opposition proceedings, cancellations, infringement, anti-counterfeiting and parallel import cases, and advise on IP commercialisation, including drafting licences and other IP agreements.



BUSINESS

- Inventions And Utility Models
- Industrial Designs
- Trademarks, Appellations Of
- Origin Of Goods
- Selection Achievements
- Patent Search
- Legal Services
- Technology Transfer & License
- Agreements
- Computer Software & Databases
- Domain Names



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Kiko Carrión



Marta González



POSITIONING

As a global top 15 law practice, Eversheds Sutherland provides legal advice and solutions to a global client base ranging from small and mid-sized businesses to the largest multinationals.

Our teams of lawyers around the world operate seamlessly to deliver the legal know-how and strategic alignment that clients need from their advisors to help further their business interests. Clients describe us as creative and well-versed in cutting edge legal work – we listen well in order to understand how and where we can be most effective and add the greatest value.

We shape our advice to the unique circumstances and challenges of each project, and ensure the right people are in the right places to offer insight and certainty – from the day-to-day to the most complex, multijurisdictional matters.



BUSINESS

- Commercial & IT
- Competition, EU & trade
- Compliance
- Construction & engineering
- Consulting
- Corporate: M&A
- Corporate counsel program
- Corporate crime / white collar crime & investigations
- Employment law
- Energy & infrastructure
- Entity management
- Finance, financial services regulation & investment products
- Intellectual property
- Litigation & dispute management
- Private Equity
- Public Law
- Real estate and planning
- Tax



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POSITIONING

Our Technology team has broad and deep expertise dealing with contentious, non-contentious and transactional legal issues relating to technology, communications, data and cybersecurity. We specialise in straight forward, practical, can-do advice which reflects how our clients do business.

The team has particular expertise in domestic and cross-border technology-driven transactions including major mergers, acquisitions and capital markets transactions. We are proactive in providing innovative legal solutions that help businesses establish, scale and grow. We work closely with our colleagues in different practices across the firm to provide our clients with one-stop-shop seamless legal advice on all aspects of their business operations and strategy.

We also support companies from a wide range of industries in protecting and defending their intellectual assets on a national and international stage.



BUSINESS

- Antitrust/Competition
- Banking, Finance & Regulatory
- Capital Markets
- Commercial
- Compliance
- Corporate/M&A
- Dispute Resolution
- Employment
- ESG
- Intellectual Property
- Investigations & White Collar
- Private Clients
- Real Estate
- Sports
- Tax
- Technology



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- Financial Services
- Industrials
- Infrastructure & Transport
- Leisure
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- Technology



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POSITIONING

CERVIERI MONSUAREZ is a full-service IP law firm.

Each partner or senior associate leads a different area in which he is highly specialized. Each area has its own team of senior lawyers, junior lawyers and paralegals, which is repeated in each one of the offices. This allows a wide specialization in each area and the client receives a very specific treatment according to the subject matter. All partners actively participate as speakers in events (in the region and in the rest of the world).

CM is the only law firm that has developed its own software that allows the monitoring of its clients' brands and products, in the main platforms and social networks, allowing online research, product removal, market studies, etc.

CM is in charge of the most representative cases in IP matters, with international notoriety, which position the firm as a reference in IP litigation. It also has a Brand Protection department, which represents world brands in Latin America. We are the representatives of several brands, defending their IP rights in all that territory, representing them in seminars, training authorities and assisting in the coordination of the global work.

We take care of it.

BUSINESS

We work in the following areas, which are in charge of:

- Worldwide IP Strategy and Anticounterfeiting, Dr. Virginia Cervieri
- Litigation, Dr. Pablo Monsuárez
- Anticounterfeiting, Dr. Anabel Frachia
- Trademarks, patents and copyrights, Dr. Natalia Paladino
- Corporate Law, Dr. Andrea Oliva
- IP Litigation, Dr. Lucía Cantera
- Regulatory Affairs and Plant varieties, Dr. (DTMV) Viviana Cervieri
- Regional Anticounterfeiting, Dr. Daiana Pereira and Dr. Martha Arregui
- Trademarks & Enforcement, Dr. Madelon Landa and Dr. Andrea Casales
- Online Monitoring, Dr. Agustina Viera
- Global IP Manager, NP Diego Cervieri



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NOTES

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